State: Pennsylvania Filing Company: New York Life Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

Project Name/Number: 2019 Rate Increase/145NYL-30.02

Filing at a Glance

Company: New York Life Insurance Company

Product Name: Long-Term Care State: Pennsylvania

TOI: LTC03I Individual Long Term Care

Sub-TOI: LTC03I.001 Qualified

Filing Type: Rate - Other (Not M.U. or G.I. Product)

Date Submitted: 11/01/2019

SERFF Tr Num: NWLT-131979666

SERFF Status: Assigned

State Tr Num: NWLT-131979666

State Status: Received Review in Progress

Co Tr Num: 4.0

Implementation On Approval

Date Requested:

Author(s): Jeanette Slabaugh, Sheryl Babcock, Tanisha Duwearatchi, Travis Reisch, John Hebig, Joe

Neary

Reviewer(s): Jim Laverty (primary)

Disposition Date:
Disposition Status:
Implementation Date:

State Filing Description:

Proposed 24.7% increase on 1,253 PA policyholders of NY Life's LTC forms ILTC-4300 et al., INH-4300 et al.

State: Pennsylvania Filing Company: New York Life Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

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General Information

Project Name: 2019 Rate Increase Status of Filing in Domicile: Pending

Project Number: 145NYL-30.02 Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: This filing was submitted in New

York on October 14, 2019.

Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Individual Market Type:

Overall Rate Impact: 24.7% Filing Status Changed: 11/01/2019

State Status Changed: 11/01/2019

Deemer Date: Created By: Joseph Carlstrom

Submitted By: Jeanette Slabaugh Corresponding Filing Tracking Number:

State TOI: LTC03I Individual Long Term Care

Filing Description:

These policy forms represent individual policy forms providing comprehensive and nursing home only long-term care coverage. These policy forms were issued in Pennsylvania from October 1998 through June 2004 and are no longer being marketed in any jurisdiction.

New York Life is requesting the approval of an average premium rate increase of 24.7% on these policy forms. The premium rate increase currently being requested is necessary due to higher than expected policy persistency and higher projected claims.

The company is requesting an 80.0% rate increase for policyholders with an attained age under 69, a 45.0% rate increase for policyholders with an attained age of 69 to 73, and a 0.0% rate increase for policyholders with an attained age 74 or above as of January 1, 2020.

Policyholders who reach attained age 74 as of January 1, 2020 will not receive a rate increase on their current premium. However, for those policyholders who have an attained age of 74 or older as of January 1, 2020, the 45.0% premium rate increase will apply to any voluntary plan changes elected by the policyholder after the implementation date of the rate increase or any voluntary future purchase options elected by the policyholder. Policyholders who have not reached attained age 74 as of January 1, 2020 will receive the rate increase on any future benefit changes regardless of age.

Policyholders who had reached attained age 75 at the time of implementation of the rate increase approved in 2013 will not receive a rate increase on any premium including voluntary plan changes or voluntary future purchase options elected by the policyholder.

As noted in the actuarial memorandum, although our analysis indicates that a rate increase is necessary at all ages, we have decided to reduce the increase for any of our insureds who have attained age of 69 to 73 and forgo the increase for any of our insureds who have attained age 74 and above as of January 1, 2020. The company will be absorbing the cost of reducing the increase for those policyholders who have reached attained age 69 and the increases on those below attained age 69 have not been increased to subsidize insureds with attained ages 69 and higher.

New York Life has elected to take a unique approach to our current request for a premium rate increase by guaranteeing premium rates in the future where the full amount of our requested premium increase is approved. As such, the company will update each policyholder's policy, via an endorsement, to be non-cancellable rather than guaranteed renewable for those policy forms where our request is approved.

State: Pennsylvania Filing Company: New York Life Insurance Company

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Making rates non-cancellable is extremely valuable to the policyholder. It would help eliminate policyholders' concerns about receiving another rate increase in the future as policyholders would benefit from a guaranteed rate for the life of their contract. Guaranteed rates would help them make a more informed decision about their options once the premium increase is implemented.

In addition to guaranteeing premiums for all policyholders who receive a premium increase, policies subject to the attained age carve-out referenced above will also be non-cancellable for those policy forms where the full amount of the premium increase is approved. Policies will also be non-cancellable if the policyholder is on claim, or if the policyholder changes benefits.

If less than the fully requested amount is approved, each policyholder's contract will remain guaranteed renewable. In that case, the company will continue to monitor the business and reserves the right to request additional rate increases in the future.

As noted in the actuarial memorandum, one prior increase has been approved and implemented on these forms. On February 20, 2013, we filed for an average premium increase of 23.8%. On September 12, 2013, a 20.0% rate increase was approved and implemented on each contract's next billing anniversary beginning March 1, 2014 for policyholders with an attained age under 75 and a 0.0% rate increase for policyholders with an attained age of 75 or above.

New York Life will offer insureds affected by the premium increase the option of reducing their policy benefits to provide flexibility of choice for those insureds who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. The company will also offer a contingent nonforfeiture benefit to policyholders who receive a rate increase and do not have the optional nonforfeiture benefit.

New York Life plans to file a "Non-Cancellable - Endorsement" for approval in the near future. This endorsement would be attached to all policies issued on these forms in the state upon implementation of the full rate increase.

Company and Contact

Filing Contact Information

Jeanette Slabaugh, Senior Associate - jslabaugh@newyorklifeltc.com

Compliance

11501 Burnet Rd., Bldg. 906 512-344-5823 [Phone] Suite 600 770-406-4614 [FAX]

Austin, TX 78758

Filing Company Information

New York Life Insurance Company CoCode: 66915 State of Domicile: New York 11501 Burnet Rd. Group Code: 826 Company Type: Long-Term

Building 906, Suite 600 Group Name: Care

Austin, TX 78758 FEIN Number: 13-5582869 State ID Number:

(800) 723-5555 ext. [Phone]

Filing Fees

Fee Required? No Retaliatory? No

State: Pennsylvania Filing Company: New York Life Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

Project Name/Number: 2019 Rate Increase/145NYL-30.02

Fee Explanation:

SERFF Tracking #: NWLT-131979666 State Tracking #: NWLT-131979666 Company Tracking #: 4.0

State: Pennsylvania Filing Company: New York Life Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

Project Name/Number: 2019 Rate Increase/145NYL-30.02

Rate Information

Rate data applies to filing.

Filing Method: Review & Approval

Rate Change Type: Increase
Overall Percentage of Last Rate Revision: 11.900%
Effective Date of Last Rate Revision: 03/01/2014

Filing Method of Last Filing: Review & Approval SERFF Tracking Number of Last Filing: NWLT-128845658

Company Rate Information

Company	Overall % Indicated	Overall % Rate	Written Premium Change for	Number of Policy Holders Affected	Written Premium for	Maximum % Change	Minimum % Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
New York Life Insurance Company	24.700%	24.700%	\$525,105	1,253	\$2,126,815	80.000%	0.000%

SERFF Tracking #: NWLT-131979666 State Tracking #: NWLT-131979666 Company Tracking #: 4.0

State: Pennsylvania Filing Company: New York Life Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

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Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		Rate Tables	ILTC-4300 et al., INH-4300 et al.	Revised	Previous State Filing Number: NWLT-128845658 Percent Rate Change Request: 24.7	Rates_4.0_PA_AttAge _0- 68_Current_20191101. pdf, Rates_4.0_PA_AttAge _0- 68_Proposed_2019110 1.pdf, Rates_4.0_PA_AttAge _69- 73_Current_20191101. pdf, Rates_4.0_PA_AttAge _69- 73_Proposed_2019110 1.pdf,

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages <= 68

Age	Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)						
18-34	Issue		Policy Li	fetime Maximui	n Benefit		Issue
35-39 7.63 8.93 9.95 11.20 13.44 35-39 40-44 9.72 11.47 12.80 14.33 17.17 40-44 45-49 13.37 15.90 17.78 19.78 23.64 45-49 50 19.19 22.87 25.57 28.34 33.79 50 51 21.38 25.51 28.55 31.60 37.66 51 52 23.62 28.22 31.58 34.92 41.60 52 54 27.32 32.82 36.79 40.54 48.32 53 55 29.22 35.21 39.49 43.45 51.80 55 56 31.21 37.70 42.32 46.49 55.44 56 57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 42.98 48.30 52.92 63.08 58 59 37.73 45.89 51.58 56.47<	Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
40-44 9.72 11.47 12.80 14.33 17.17 40-44 45-49 13.37 15.90 17.78 19.78 23.64 45-89 50 19.19 22.87 25.57 28.34 33.79 50 51 21.38 25.51 28.55 31.60 37.66 51 52 23.62 28.22 31.58 34.92 41.60 52 53 25.46 30.50 34.16 37.72 44.94 53 54 27.32 32.82 36.79 40.54 48.32 54 55 29.22 35.21 39.49 43.45 51.80 55 56 31.21 37.70 42.32 46.49 55.44 55 57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 49.16 55.26 60.47 72.00 60 61 43.34 52.91 59.50 65.03 <td>18-34</td> <td>6.44</td> <td>7.49</td> <td>8.33</td> <td>9.43</td> <td>11.35</td> <td></td>	18-34	6.44	7.49	8.33	9.43	11.35	
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51 21.38 25.51 28.55 31.60 37.66 51 52 23.62 28.22 31.58 34.92 41.60 52 53 25.46 30.50 34.16 37.72 44.94 53 54 27.32 32.82 36.79 40.54 48.32 54 55 29.22 35.21 39.49 43.45 51.80 55 56 31.21 37.70 42.32 46.49 55.44 56 57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 42.98 48.30 52.92 63.08 58 59 37.73 45.89 51.58 56.47 67.28 59 60 40.34 49.16 55.28 60.47 72.00 60 61 43.34 52.91 59.50 65.03 77.38 62 63 50.89 62.30 70.09 76.50 <	50	19.19		25.57	28.34	33.79	50
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93* 590.90 740.04 836.04 898.66 1,037.63 93* 94* 623.58 781.19 882.52 948.50 1,093.85 94*							
94* 623.58 781.19 882.52 948.50 1,093.85 94*							
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33T 031.11 023.30 330.31 338.10 1,131.30 1 95+™	95+*	657.17	823.50	930.31	999.76	1,151.58	95+*

^{*} To be used for purchases of offers for increased coverage only.

Modal Adjustment Factors					
Semi-Annual	0.51				
Quarterly	0.26				
Monthly	0.09				
Check-O-Matic	0.09				

Elimination Period						
Adjustment Factors						
20-Day Elimination	1.22					
90-Day Elimination	1.00					
180-Day Elimination	0.90					

Underwriting Class Adjustment Factors					
Preferred	0.88				
Standard	1.00				
Special Risk Class 3	1.35				
Special Risk Class 4	1.65				

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages <= 68

	100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)						
Issue		Policy Li	fetime Maximui	n Benefit		Issue	
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age	
18-34	3.08	4.00	4.64	5.14	6.79	18-34	
35-39	3.96	5.11	5.93	6.53	8.52	35-39	
40-44	5.52	7.08	8.18	8.98	11.56	40-44	
45-49	8.10	10.36	11.92	13.02	16.55	45-49	
50	10.21	13.03	14.98	16.33	20.63	50	
51	11.05	14.09	16.18	17.64	22.22	51	
52	11.98	15.25	17.50	19.06	23.95	52	
53	13.02	16.57	18.98	20.66	25.88	53	
54	14.16	17.99	20.59	22.39	27.95	54	
55	15.37	19.50	22.31	24.23	30.13	55	
56	16.66	21.11	24.12	26.17	32.44	56	
57	18.01	22.80	26.03	28.22	34.85	57	
58	19.26	24.35	27.77	30.10	37.02	58	
59	20.60	26.03	29.66	32.11	39.38	59	
60	22.12	27.90	31.78	34.36	41.99	60	
61	23.81	30.01	34.14	36.89	44.92	61	
62	25.73	32.40	36.83	39.76	48.25	62	
63	28.03	35.27	40.06	43.20	52.26	63	
64	30.62	38.50	43.68	47.08	56.77	64	
65	33.52	42.10	47.72	51.41	61.82	65	
66	36.73	46.09	52.22	56.21	67.42	66	
67	40.26	50.50	57.17	61.50	73.61	67	
68	43.25	54.20	61.32	65.94	78.77	68	
69	46.80	58.63	66.30	71.24	84.98	69	
70	51.18	64.08	72.43	77.81	92.68	70	
71	56.59	70.85	80.05	85.98	102.28	71	
72	63.30	79.24	89.52	96.12	114.23	72	
73	73.22	91.68	103.58	111.23	132.19	73	
74	84.48	105.80	119.56	128.39	152.58	74	
75	96.86	121.37	137.16	147.29	175.00	75	
76	110.21	138.13	156.13	167.66	199.08	76	
77	124.30	155.87	173.71	184.80	224.45	77	
78	138.19	173.38	194.34	206.75	249.25	78	
79	152.66	191.62	214.97	228.69	274.97	78 79	
80	167.69	210.59	235.60	250.64	301.61	80	
81	183.29	230.29	256.22	272.58	329.16	81	
82	199.45	250.72	276.86	294.53	357.64	82	
83	216.18	271.87	297.48	316.47	387.02	83	
84	233.48	293.76	318.11	338.41	417.35	84	
85	251.34	316.37	338.75	360.36	448.57	85	
86*	269.77	339.71	384.23	412.07	480.72	86*	
87*	288.77	363.78	411.47	441.22	513.79	87*	
88*	308.33	388.58	439.54	471.24	547.78	88*	
89*	328.46	414.11	468.43	502.15	582.68	89*	
90*	349.15	440.36	498.14	533.94	618.52	90*	
91*	370.42	467.35	528.70	566.60	655.25	91*	
92*	392.24	495.06	560.06	600.14	692.92	92*	
93*	414.64	523.50	592.26	634.56	731.50	93*	
94*	437.60	552.67	625.28	669.86	771.00	94*	
95+*	461.12	582.58	659.12	706.03	811.42	95+*	
55.	101.12	002.00	000.12	100.00	U11.7∠	55.	

^{*} To be used for purchases of offers for increased coverage only.

Modal Adjustm Factors	nent
Semi-Annual	0.51
Quarterly	0.26
Monthly	0.09
Check-O-Matic	0.09

Elimination Period						
Adjustment Factors						
20-Day Elimination	1.22					
90-Day Elimination	1.00					
180-Day Elimination	0.90					

Underwriting Class Adjustment Factors					
Preferred	0.88				
Standard	1.00				
Special Risk Class 3	1.35				
Special Risk Class 4	1.65				

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages <= 68

With Compound 5% Benefit Inflation Included 90-Day Elimination Period

Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)								
Issue	Policy Lifetime Maximum Benefit							
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Issue Age		
18-34	19.40	23.78	27.08	29.65	37.32	18-34		
35-39	24.46	30.08	34.26	37.48	46.96	35-39		
40-44	31.31	38.63	44.02	48.08	59.98	40-44		
45-49	40.97	50.72	57.80	63.08	78.32	45-49		
50	50.83	63.01	71.80	78.30	96.95	50		
51	54.55	67.66	77.10	84.06	103.99	51		
52	58.42	72.50	82.62	90.07	111.32	52		
53	62.29	77.38	88.20	96.14	118.74	53		
54	66.25	82.39	93.92	102.37	126.35	54		
55	70.31	87.50	99.77	108.74	134.10	55		
56	74.42	92.71	105.72	115.21	141.96	56		
57	78.59	97.99	111.76	121.76	149.90	57		
58	82.14	102.50	116.90	127.32	156.59	58		
59	85.88	107.26	122.32	133.16	163.61	59		
60	89.96	112.44	128.22	139.54	171.24	60		
61	94.54	118.22	134.82	146.65	179.76	61		
62	99.73	124.81	142.32	154.75	189.48	62		
63	106.39	133.22	151.90	165.12	201.94	63		
64	113.81	142.58	162.58	176.69	215.84	64		
65	121.97	152.89	174.31	189.42	231.16	65		
66	130.85	164.10	187.10	203.29	247.84	66		
67	140.44	176.21	200.92	218.27	265.87	67		
68	149.90	188.17	214.56	233.09	283.75	68		
69	160.24	201.23	229.48	249.26	303.28	69		
70	171.60	215.60	245.90	267.10	324.77	70		
71	184.18	231.55	264.12	286.87	348.59	71		
72	198.14	249.28	284.39	308.86	375.06	72		
73	215.34	271.15	309.46	336.07	408.01	73		
74	233.86	294.76	336.47	365.40	443.40	74		
75	253.49	319.76	365.10	396.43	480.70	75		
76	273.97	345.88	394.97	428.76	519.36	76		
77	295.08	372.80	424.18	451.26	558.85	77		
78	315.64	399.02	455.59	494.15	596.47	78		
79	336.59	425.74	486.00	526.81	634.38	79		
80	357.94	452.95	516.94	559.98	672.58	80		
81	379.67	480.68	548.41	593.65	711.06	81		
82	401.80	508.91	580.42	627.84	749.83	82		
83	424.31	537.64	612.96	662.53	788.89	83		
84	447.22	566.87	646.03	697.73	828.24	84		
85	470.52	596.60	679.64	733.44	867.88	85		

Modal Adjustment					
Factors					
Semi-Annual	0.51				
Quarterly	0.26				
Monthly	0.09				
Check-O-Matic	0.09				

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination	0.90		

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Rick Class A	1 65		

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GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages <= 68

With Compound 5% Benefit Inflation Included 90-Day Elimination Period

100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)						
Issue						
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Issue Age
18-34	11.39	14.72	17.15	18.91	25.24	18-34
35-39	14.69	18.94	22.00	24.22	31.94	35-39
40-44	19.18	24.66	28.58	31.38	40.93	40-44
45-49	25.39	32.58	37.66	41.26	53.20	45-49
50	30.05	38.53	44.48	48.67	62.42	50
51	31.81	40.78	47.05	51.46	65.88	51
52	33.70	43.16	49.79	54.43	69.53	52
53	35.83	45.86	52.87	57.78	73.60	53
54	38.06	48.71	56.11	61.28	77.83	54
55	40.39	51.65	59.47	64.92	82.20	55
56	42.79	54.68	62.92	68.64	86.66	56
57	45.23	57.76	66.42	72.42	91.16	57
58	47.29	60.36	69.37	75.60	94.91	58
59	49.46	63.08	72.47	78.92	98.80	59
60	51.82	66.04	75.82	82.52	103.01	60
61	54.41	69.31	79.52	86.51	107.68	61
62	57.34	73.00	83.70	91.01	112.97	62
63	61.00	77.62	88.94	96.65	119.65	63
64	65.06	82.74	94.76	102.92	127.10	64
65	69.52	88.37	101.17	109.82	135.30	65
66	74.38	94.50	108.13	117.34	144.25	66
67	79.61	101.12	115.67	125.46	153.95	67
68	83.99	106.64	121.92	132.19	161.93	68
69	89.05	113.03	129.19	140.03	171.25	69
70	95.10	120.70	137.92	149.46	182.52	70
71	102.46	130.03	148.56	160.96	196.34	71
72	111.41	141.42	161.57	175.04	213.31	72
73	124.76	158.45	181.08	196.21	239.18	73
74	139.70	177.53	202.94	219.94	268.14	74
75	155.92	198.24	226.70	245.71	299.50	75
76	173.09	220.20	251.87	273.01	332.57	76
77	190.90	242.99	276.66	294.31	366.67	77
78	207.76	264.59	302.72	328.08	398.42	78
79	224.94	286.62	327.95	355.36	430.52	79
80	242.45	309.07	353.65	383.12	462.98	80
81	260.28	331.96	379.84	411.40	495.80	81
82	278.44	355.27	406.50	440.17	528.98	82
83	296.92	379.02	433.66	469.45	562.52	83
84	315.71	403.19	461.29	499.24	596.41	84
85	334.82	427.79	489.41	529.52	529.52	85

Modal Adjustment				
Factors				
Semi-Annual	0.51			
Quarterly	0.26			
Monthly	0.09			
Check-O-Matic	0.09			

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination	0.90		

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Rick Class A	1 65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages <= 68

With Simple 5% Benefit Inflation Included 90-Day Elimination Period

Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)						
Issue						Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	12.04	14.59	16.53	18.23	23.15	18-34
35-39	15.03	18.23	20.75	22.85	28.79	35-39
40-44	19.67	24.07	27.45	30.13	37.82	40-44
45-49	27.12	33.30	37.98	41.63	51.94	45-49
50	35.64	43.82	49.92	54.64	68.04	50
51	38.88	47.91	54.55	59.70	74.26	51
52	42.27	52.12	59.43	64.97	80.70	52
53	45.61	56.35	64.21	70.22	87.24	53
54	49.12	60.72	69.24	75.69	93.97	54
55	52.67	65.26	74.39	81.35	100.90	55
56	56.36	69.90	79.77	87.19	107.99	56
57	60.11	74.76	85.27	93.17	115.33	57
58	63.56	79.03	90.20	98.47	121.78	58
59	67.13	83.64	95.43	104.17	128.58	59
60	71.14	88.71	101.23	110.37	136.15	60
61	75.64	94.36	107.75	117.43	144.58	61
62	80.73	100.89	115.13	125.45	154.22	62
63	87.14	109.00	124.34	135.40	166.26	63
64	94.25	117.96	134.62	146.57	179.77	64
65	102.15	127.94	146.03	158.96	194.65	65
66	110.78	138.85	158.45	172.42	210.98	66
67	120.11	150.66	171.95	187.10	228.64	67
68	129.54	162.53	185.48	201.80	246.42	68
69	139.77	175.57	200.35	217.96	266.00	69
70	151.18	189.92	216.76	235.84	287.59	70
71	163.71	205.86	235.08	255.65	311.52	71
72	177.75	223.63	255.37	277.69	338.16	72
73	194.69	245.25	280.12	304.61	370.81	73
74	213.09	268.67	307.01	333.69	406.03	74
75	232.70	293.69	335.59	364.74	443.40	75
76	253.27	319.89	365.65	392.81	482.43	76
77	274.68	347.22	387.89	412.62	522.72	77
78	295.96	374.43	427.90	461.65	562.12	78
79	317.91	402.40	459.81	499.07	602.39	79
80	340.53	431.17	492.68	534.46	643.42	80
81	363.77	460.81	526.38	570.80	685.31	81
82	387.62	491.27	561.08	608.09	728.02	82
83	412.14	522.48	596.64	646.33	771.55	83
84	437.27	554.55	633.11	685.47	815.95	84
85	463.08	587.45	670.44	725.57	861.17	85

Modal Adjustment				
Factors				
Semi-Annual	0.51			
Quarterly	0.26			
Monthly	0.09			
Check-O-Matic	0.09			

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination	0.90		

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Rick Class A	1 65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages <= 68

With Simple 5% Benefit Inflation Included 90-Day Elimination Period

100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)							
Issue							
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Issue Age	
18-34	6.38	8.30	9.74	10.84	14.89	18-34	
35-39	8.46	11.01	12.83	14.23	19.27	35-39	
40-44	11.72	15.13	17.58	19.48	25.96	40-44	
45-49	16.60	21.41	24.87	27.37	36.00	45-49	
50	20.46	26.33	30.58	33.63	43.93	50	
51	21.95	28.29	32.78	35.99	46.92	51	
52	23.58	30.35	35.15	38.61	50.15	52	
53	25.42	32.72	37.83	41.56	53.78	53	
54	27.36	35.19	40.69	44.64	57.55	54	
55	29.47	37.80	43.71	47.88	61.53	55	
56	31.61	40.56	46.87	51.27	65.54	56	
57	33.86	43.40	50.08	54.72	69.75	57	
58	35.86	45.95	52.97	57.90	73.42	58	
59	38.00	48.58	56.01	61.16	77.28	59	
60	40.32	51.55	59.33	64.71	81.54	60	
61	42.91	54.81	62.99	68.69	86.27	61	
62	45.83	58.45	67.18	73.16	91.55	62	
63	49.33	62.92	72.26	78.65	98.06	63	
64	53.22	67.90	77.88	84.78	105.32	64	
65	57.57	73.35	84.07	91.41	113.32	65	
66	62.28	79.29	90.87	98.76	122.02	66	
67	67.36	85.80	98.27	106.75	131.56	67	
68	71.75	91.30	104.47	113.39	139.57	68	
69	76.80	97.63	111.80	121.29	148.93	69	
70	82.88	105.28	120.48	130.71	160.23	70	
71	90.19	114.65	131.15	142.28	174.18	71	
72	99.20	126.04	144.17	156.37	191.13	72	
73	112.42	142.93	163.53	177.33	216.84	73	
74	127.18	161.85	185.21	200.89	245.63	74	
75	143.31	182.47	208.81	226.49	276.90	75	
76	160.41	204.33	233.73	250.16	309.98	76	
77	178.25	227.17	253.81	270.00	344.15	77	
78	195.29	248.98	283.44	302.10	376.35	78	
79	212.71	271.37	309.07	333.04	409.07	79	
80	230.59	294.24	334.50	360.39	442.31	80	
81	248.89	317.69	359.67	387.43	476.11	81	
82	267.50	341.67	384.61	414.28	510.39	82	
83	286.63	366.17	409.38	440.87	545.22	83	
84	306.08	391.26	433.91	467.21	580.60	84	
85	325.99	416.87	458.25	493.36	616.47	85	

Modal Adjustment				
Factors				
Semi-Annual	0.51			
Quarterly	0.26			
Monthly	0.09			
Check-O-Matic	0.09			

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination	0.90		

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Risk Class 4 1.65			

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GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages <= 68

With Simple 6% Benefit Inflation Included 90-Day Elimination Period

	Pac	o Bolicy Bato B	Nursing Home	nefit Amount (D	NPA)	
Issue	Das		fetime Maximui		JBA)	Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	13.16	16.01	18.17	19.99	25.51	18-34
35-39	16.51	20.09	22.91	25.18	31.86	35-39
40-44	21.66	26.59	30.38	33.29	41.95	40-44
45-49	29.87	36.78	42.02	46.00	57.60	45-49
50	38.93	48.01	54.79	59.90	74.89	50
51	42.38	52.39	59.75	65.32	81.58	51
52	46.00	56.90	65.00	70.98	88.52	52
53	49.64	61.52	70.22	76.72	95.70	53
54	53.48	66.30	75.73	82.72	103.10	54
55	57.36	71.27	81.37	88.93	110.72	55
56	61.39	76.34	87.26	95.33	118.50	56
57	65.47	81.64	93.26	101.86	126.54	57
58	69.19	86.24	98.58	107.58	133.52	58
59	73.01	91.19	104.20	113.71	140.84	59
60	77.30	96.62	110.42	120.35	148.98	60
61	82.10	102.65	117.40	127.91	158.02	61
62	87.52	109.63	125.29	136.49	168.36	62
63	94.39	118.34	135.19	147.18	181.34	63
64	101.99	127.93	146.22	159.17	195.89	64
65	110.42	138.60	158.44	172.45	211.88	65
66	119.60	150.23	171.70	186.83	229.39	66
67	129.49	162.78	186.07	202.48	248.27	67
68	139.43	175.32	200.38	218.08	267.20	68
69	150.17	189.06	216.07	235.19	288.00	69
70	162.14	204.14	233.34	254.08	310.88	70
71	175.24	220.86	252.60	274.96	336.18	71
72	189.92	239.48	273.89	298.15	364.30	72
73	207.66	262.19	299.93	326.52	398.82	73
74	226.91	286.75	328.19	357.10	435.98	74
75	247.38	312.94	358.15	389.69	475.31	75
76	268.79	340.28	389.58	418.37	516.26	76
77	291.01	368.72	411.93	438.19	558.38	77
78	312.95	396.86	454.25	490.26	599.27	78
79	335.51	425.68	487.18	529.32	640.90	79
80	358.69	455.23	521.00	565.74	683.14	80
81	382.43	485.59	555.55	603.02	726.11	81
82	406.72	516.70	591.04	641.16	769.76	82
83	431.63	548.48	627.30	680.16	814.09	83
84	457.09	581.06	664.39	719.96	859.16	84
85	483.18	614.40	702.25	760.63	904.91	85

Modal Adjustment			
Factors			
Semi-Annual	0.51		
Quarterly	0.26		
Monthly	0.09		
Check-O-Matic	0.09		

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination	0.90		

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Risk Class 4 1.65			

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages <= 68

With Simple 6% Benefit Inflation Included 90-Day Elimination Period

100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)						
Janua	Addition				nt (DBA)	la a con
Issue	0 005 DD4		fetime Maximui		11-1-14-4	Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	7.04	9.16	10.76	11.98	16.51	18-34
35-39	9.36	12.19	14.21	15.77	21.42	35-39
40-44	12.96	16.74	19.46	21.58	28.84	40-44
45-49	18.30 22.51	23.62	27.46	30.24	39.89	45-49
50	22.51	28.99 31.13	33.70 36.10	37.09	48.59	50
51				39.66	51.86	51
52	25.90	33.37	38.68	42.52	55.39	52
53	27.90 30.00	35.95 38.63	41.60	45.74 49.09	59.36	53
54	32.29	41.46	44.71 47.99	52.61	63.47 67.81	54
55						55
56	34.60	44.45	51.42	56.29	72.16	56
57	37.03 39.18	47.52 50.27	54.89 58.01	60.02 63.46	76.73 80.70	57
58	39.16 41.48	53.09	61.28	66.97	84.86	58 59
59 60	43.96	56.28	64.84	70.78	89.45	60
	46.73	59.77	68.76	75.05	94.54	
61 62	49.85	63.66	73.25	79.84	100.21	61 62
63	53.59	68.45	78.70	79.64 85.74	100.21	63
64	55.59 57.74	73.78	84.72	92.32	115.03	64
65	62.38	79.60	91.34	99.41	123.62	65
66	67.39	85.93	98.60	107.27	132.94	66
67	72.78	92.86	106.49	115.80	143.15	67
68	77.45	98.72	113.10	122.88	151.73	68
69	82.80	105.43	120.90	131.30	161.72	69
70	89.22	113.52	130.09	141.29	173.74	70
70	96.91	123.41	141.37	153.54	188.56	70
72	106.38	135.40	155.10	168.42	206.51	72
73	120.26	153.18	175.52	190.55	233.77	73
74	135.72	173.06	198.34	215.39	264.24	74
75	152.60	194.69	223.14	242.33	297.28	75
76	170.45	217.57	249.25	266.66	332.16	76
77	189.04	241.43	269.83	287.04	368.09	77
77 78	206.71	264.10	301.26	321.17	401.77	78
79	224.72	287.32	327.89	353.91	435.89	79
80	243.17	310.97	354.28	382.34	470.45	80
81	262.01	335.17	380.36	410.40	505.50	81
82	281.11	359.86	406.16	438.23	540.94	82
83	300.72	385.03	431.76	465.75	576.86	83
84	320.60	410.76	457.07	492.97	613.25	84
85	340.92	436.97	482.15	519.96	650.05	85

-			
	Modal Adjustment		
	Factors		
Γ	Semi-Annual	0.51	
	Quarterly	0.26	
	Monthly	0.09	
ı	Check-O-Matic	0.09	

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination 1.00			
180-Day Elimination	0.90		

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Risk Class 4 1.65			

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania
Current Rates - Attained Ages <= 68

Rates for Nonforfeiture Rider, and Elimination Period /
Waiver of Premium Enhancement Rider;
and Spouse/Sibling and Multi-Life Discounts

Nonforfeiture Rider

The Premium for the Nonforfeiture Rider is an additional 30% of the Total Premium for the Base Policy including Home Health Care and any attached Inflation Protection Riders.

Elimination Period / Waiver of Premium Enhancement Rider

The Premium for the Elimination Period / Waiver of Premium Enhancement Rider is an additional 3% of the Total Premium for the Base Policy including Home Health Care and any attached Inflation Protection and Nonforfeiture Riders.

Spouse/Sibling Discount

If both spouses or two or more siblings are covered, they all receive a 10% Spouse/Sibling Discount on their Total Premium. However, the Spouse/Sibling Discount is reduced to 7.5% if the policy is also receiving a Multi-Life Discount.

Multi-Life Discount Program

Multi-Life cases that are eligible for a discount on their Total Premium, based on the Estimated Number of Covered Lives, as shown in the table to the right.

Multi-Life Discount			
Premium Discount%			
Estimated			
Number of			
Covered Discount ¹			
Lives	No Spouse		
Lives 15-25	No Spouse		
	•		

¹ The Spouse Discount over published rates is reduced from 10% to 7.5% for all multi-life programs.

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GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages <= 68

Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)						
Issue	Das		fetime Maximui		JBA)	Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	11.59	13.48	14.99	16.97	20.43	18-34
35-39	13.73	16.07	17.91	20.16	24.19	35-39
40-44	17.50		23.04	25.79	30.91	
40-44 45-49	24.07	20.65 28.62	32.00	25.79 35.60	42.55	40-44 45-49
	34.54	41.17	46.03	51.01	60.82	
50				56.88	67.79	50
51	38.48	45.92	51.39		-	51
52	42.52	50.80	56.84	62.86	74.88	52
53	45.83	54.90	61.49	67.90	80.89	53
54	49.18	59.08 63.38	66.22	72.97	86.98	54
55	52.60		71.08	78.21	93.24	55
56	56.18	67.86	76.18	83.68	99.79	56
57	59.96	72.65	81.58	89.50	106.70	57
58	63.74	77.36	86.94	95.26	113.54	58
59	67.91	82.60	92.84	101.65	121.10	59
60	72.61	88.49	99.50	108.85	129.60	60
61	78.01	95.24	107.10	117.05	139.28	61
62	84.20	102.94	115.79	126.45	150.34	62
63	91.60	112.14	126.16	137.70	163.55	63
64	99.99	122.60	137.92	150.43	178.51	64
65	109.44	134.35	151.16	164.72	195.30	65
66	120.02	147.51	165.96	180.67	214.07	66
67	131.78	162.11	182.43	198.36	234.88	67
68	144.16	177.44	199.76	216.72	256.54	68
69	157.99	194.62	219.15	237.26	280.80	69
70	173.48	213.88	240.95	260.35	308.05	70
71	190.91	235.55	265.46	286.38	338.80	71
72	210.42	259.88	292.99	315.70	373.43	72
73	233.71	288.99	325.93	351.11	415.37	73
74	259.18	320.89	362.00	389.95	461.30	74
75	286.74	355.39	401.02	431.98	510.93	75
76	316.21	392.29	442.80	477.02	563.90	76
77	347.45	431.50	481.84	512.59	619.96	77
78	379.82	472.10	533.07	573.48	677.47	78
79	413.84	514.80	581.33	626.08	737.71	79
80	449.51	559.57	631.94	680.51	800.68	80
81	486.85	606.44	684.95	737.46	866.36	81
82	525.82	655.42	740.30	796.93	934.78	82
83	566.44	706.46	798.01	858.92	1,005.93	83
84	608.71	759.60	858.08	923.44	1,079.82	84
85	652.64	814.86	920.50	990.49	1,156.45	85
86*	698.24	872.19	985.28	1,060.04	1,235.81	86*
87*	745.49	931.61	1,052.44	1,132.13	1,317.89	87*
88*	794.38	993.13	1,121.94	1,206.72	1,402.70	88*
89*	844.92	1,056.74	1,193.81	1,283.87	1,490.22	89*
90*	897.12	1,122.43	1,268.03	1,363.50	1,580.51	90*
91*	950.96	1,190.23	1,344.62	1,445.67	1,673.53	91*
92*	1,006.47	1,260.11	1,423.57	1,530.36	1,769.26	92*
93*	1,063.62	1,332.07	1,504.87	1,617.59	1,867.73	93*
94*	1,122.44	1,406.14	1,588.54	1,707.30	1,968.93	94*
95+*	1,182.91	1,482.30	1,674.56	1,799.57	2,072.84	95+*

^{*} To be used for purchases of offers for increased coverage only.

Modal Adjustment Factors				
Semi-Annual	0.51			
Quarterly	0.26			
Monthly	0.09			
Check-O-Matic	0.09			

Elimination Period				
Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination	0.90			

Underwriting Class Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Risk Class 4	1.65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages <= 68

Age	100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)						
Age	Issue		Policy Li	fetime Maximui	n Benefit		Issue
35-39		2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
40-44 45-49 14.58 18.65 21.46 23.44 29.79 37.13 50 50 18.38 23.45 26.96 29.39 37.13 50 51 19.89 25.36 29.12 31.75 40.00 51 52 21.56 27.45 31.50 34.31 43.11 52 53 23.44 29.83 34.16 37.19 46.58 53 54 25.49 32.38 37.06 40.30 50.31 54 55 27.67 35.10 40.16 43.61 54.23 55 29.99 38.00 43.42 47.11 58.39 56 29.99 38.00 43.42 47.11 58.39 56 29.99 38.00 43.42 47.11 58.39 56 29.99 38.00 43.42 47.11 58.39 56 29.99 38.00 43.42 47.11 58.39 56 29.99 38.00 43.42 47.11 58.39 56 29.99 38.00 43.42 47.11 58.39 56 29.99 38.00 43.42 47.11 58.39 56 29.99 37.08 46.85 53.39 57.80 70.88 59 37.08 46.85 53.39 57.80 70.88 59 37.08 46.85 53.39 57.80 70.88 59 37.08 46.85 53.39 57.80 70.88 59 60 39.82 50.22 57.20 61.85 75.58 60 61 42.86 54.02 61.45 66.40 80.86 61 62 46.31 58.32 66.29 71.57 86.85 62 62 46.31 58.32 66.29 71.57 86.85 62 62 63 50.45 63.49 72.11 77.76 94.07 63 66 66.61 82.60 66 66.61 82.60 67 72.47 90.90 102.91 110.70 132.50 67 72.47 90.90 102.91 110.70 132.50 67 72.47 90.90 102.91 110.70 132.50 67 72.47 90.90 102.91 110.70 132.50 67 72.47 90.90 102.91 110.70 132.50 67 72.47 90.90 102.91 110.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 90.90 102.91 170.70 132.50 67 72.47 9	18-34	5.54	7.20	8.35	9.25	12.22	18-34
45-49	35-39	7.13	9.20	10.67	11.75	15.34	35-39
45-49	40-44	9.94	12.74	14.72	16.16	20.81	40-44
51 19.89 25.36 29.12 31.75 40.00 51 52 21.56 27.45 31.50 34.31 43.11 52 53 23.44 29.83 34.16 37.19 46.58 53 54 25.49 32.38 37.06 40.30 50.31 54 56 29.99 38.00 43.42 47.11 58.39 56 56 29.99 38.00 43.42 47.11 58.39 56 57 32.42 41.04 46.85 50.80 62.73 57 58 34.67 43.83 49.99 54.18 66.64 89 59 37.08 46.85 53.39 57.80 60.88 59 60 39.82 50.22 57.20 61.85 75.58 60 61 42.86 54.02 61.45 66.40 80.86 61 62 46.31 58.32 66.29 71.57 <	45-49	14.58	18.65	21.46	23.44		45-49
51 19.89 25.36 29.12 31.75 40.00 51 52 21.56 27.45 31.50 34.31 43.11 52 53 23.44 29.83 34.16 37.19 46.58 53 54 25.49 32.38 37.06 40.30 50.31 54 56 29.99 38.00 43.42 47.11 58.39 56 56 29.99 38.00 43.42 47.11 58.39 56 57 32.42 41.04 46.85 50.80 62.73 57 58 34.67 43.83 49.99 54.18 66.64 89 59 37.08 46.85 53.39 57.80 60.88 59 60 39.82 50.22 57.20 61.85 75.58 60 61 42.86 54.02 61.45 66.40 80.86 61 62 46.31 58.32 66.29 71.57 <	50	18.38	23.45	26.96	29.39	37.13	50
53 23.44 29.83 34.16 37.19 46.58 53 54 25.49 32.38 37.06 40.30 50.31 54 55 27.67 35.10 40.16 43.61 54.23 55 56 29.99 38.00 43.42 47.11 58.39 56 57 32.42 41.04 46.85 50.80 62.73 57 58 34.67 43.83 49.99 54.18 66.64 58 59 37.08 46.85 53.39 57.80 70.88 59 60 39.82 50.22 57.20 61.85 75.58 60 61 42.86 54.02 61.45 66.40 80.86 62 62 46.31 58.32 66.29 71.57 86.85 62 63 50.45 63.49 72.11 77.76 94.07 63 64 55.12 69.30 78.62 84.74 <	51	19.89	25.36	29.12	31.75	40.00	51
54 25.49 32.38 37.06 40.30 50.31 54 55 27.67 35.10 40.16 43.61 54.23 55 56 29.99 38.00 43.42 47.11 58.39 56 57 32.42 41.04 46.85 50.80 62.73 57 58 34.67 43.83 49.99 54.18 66.64 58 59 37.08 46.85 53.39 57.80 70.88 59 60 39.82 50.22 57.20 61.85 75.58 60 61 42.86 54.02 61.45 66.40 80.86 61 62 46.31 58.32 66.29 71.57 68.85 62 63 50.45 63.49 72.11 77.76 94.07 63 64 55.12 69.30 78.62 84.74 102.19 64 65 60.34 75.78 85.90 92.54	52	21.56	27.45	31.50	34.31	43.11	52
55 27.67 35.10 40.16 43.61 54.23 55 56 29.99 38.00 43.42 47.11 58.39 56 57 32.42 41.04 46.85 50.80 62.73 57 58 34.67 43.83 49.99 54.18 66.64 58 59 37.08 46.85 53.39 57.80 70.88 59 60 39.82 50.22 57.20 61.85 75.58 60 61 42.86 54.02 61.45 66.40 80.86 61 62 46.31 58.32 66.29 71.57 86.85 62 63 50.45 63.49 72.11 77.76 94.07 63 65 60.34 75.78 85.90 92.54 111.28 65 66 66.11 82.96 94.00 101.18 121.36 66 67 72.47 90.90 102.91 110.70	53	23.44	29.83	34.16	37.19	46.58	53
55 27.67 35.10 40.16 43.61 54.23 55 56 29.99 38.00 43.42 47.11 58.39 56 57 32.42 41.04 46.85 50.80 62.73 57 58 34.67 43.83 49.99 54.18 66.64 58 59 37.08 46.85 53.39 57.80 70.88 59 60 39.82 50.22 57.20 61.85 75.58 60 61 42.86 54.02 61.45 66.40 80.86 61 62 46.31 58.32 66.29 71.57 86.85 62 63 50.45 63.49 72.11 77.76 94.07 63 65 60.34 75.78 85.90 92.54 111.28 65 66 66.11 82.96 94.00 101.18 121.36 66 67 72.47 90.90 102.91 110.70	54	25.49	32.38	37.06	40.30	50.31	54
57 32.42 41.04 46.85 50.80 62.73 57 58 34.67 43.83 49.99 54.18 66.64 58 59 37.08 46.85 53.39 57.80 70.88 59 60 39.82 50.22 57.20 61.85 75.58 60 61 42.86 54.02 61.45 66.40 80.86 61 62 46.31 58.32 66.29 71.57 86.85 62 63 50.45 63.49 72.11 77.76 94.07 63 64 55.12 69.30 78.62 84.74 102.19 64 65 60.34 75.78 85.90 92.54 111.28 65 66 66.11 82.96 94.00 101.18 121.36 66 67 72.47 90.90 102.91 110.70 132.50 67 78 78.785 97.56 110.38 118.69	55	27.67		40.16	43.61	54.23	55
58 34.67 43.83 49.99 54.18 66.64 58 59 37.08 46.85 53.39 57.80 70.88 59 60 39.82 50.22 57.20 61.85 75.58 60 61 42.86 54.02 61.45 66.40 80.86 61 62 46.31 58.32 66.29 71.57 86.85 62 63 50.45 63.49 72.11 77.76 94.07 63 64 55.12 69.30 78.62 84.74 102.19 64 65 60.34 75.78 85.90 92.54 111.28 65 66 66.11 82.96 94.00 101.18 121.36 66 67 72.47 90.90 102.91 110.70 132.50 67 68 77.85 97.56 110.38 118.69 141.79 68 69 84.24 105.53 119.34 128.23 </td <td>56</td> <td>29.99</td> <td>38.00</td> <td>43.42</td> <td>47.11</td> <td></td> <td>56</td>	56	29.99	38.00	43.42	47.11		56
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61 42.86 54.02 61.45 66.40 80.86 61 62 46.31 58.32 66.29 71.57 86.85 62 63 50.45 63.49 72.11 77.76 94.07 63 64 55.12 69.30 78.62 84.74 102.19 64 65 60.34 75.78 85.90 92.54 111.28 65 66 66.11 82.96 94.00 101.18 121.36 66 67 72.47 90.90 102.91 110.70 132.50 67 68 77.85 97.56 110.38 118.69 141.79 68 69 84.24 105.53 119.34 128.23 152.96 69 70 92.12 115.34 130.37 140.06 166.82 70 71 101.86 127.53 144.09 154.76 184.10 71 72 13.13.80 165.02 186.44		37.08		53.39	57.80	70.88	
61 42.86 54.02 61.45 66.40 80.86 61 62 46.31 58.32 66.29 71.57 86.85 62 63 50.45 63.49 72.11 77.76 94.07 63 64 55.12 69.30 78.62 84.74 102.19 64 65 60.34 75.78 85.90 92.54 111.28 65 66 66.11 82.96 94.00 101.18 121.36 66 67 72.47 90.90 102.91 110.70 132.50 67 68 77.85 97.56 110.38 118.69 141.79 68 69 84.24 105.53 119.34 128.23 152.96 69 70 92.12 115.34 130.37 140.06 166.82 70 71 101.86 127.53 144.09 154.76 184.10 71 72 13.13.80 165.02 186.44							60
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63 50.45 63.49 72.11 77.76 94.07 63 64 55.12 69.30 78.62 84.74 102.19 64 65 60.34 75.78 85.90 92.54 111.28 65 66 66.11 82.96 94.00 101.18 121.36 66 67 72.47 90.90 102.91 110.70 132.50 67 68 77.85 97.56 110.38 118.69 141.79 68 69 84.24 105.53 119.34 128.23 152.96 69 70 92.12 115.34 130.37 140.06 166.82 70 71 101.86 127.53 144.09 154.76 184.10 71 72 113.94 142.63 161.14 173.02 205.61 72 73 131.80 165.02 186.44 200.21 237.94 73 74 152.06 190.44 215.21 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
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67 72.47 90.90 102.91 110.70 132.50 67 68 77.85 97.56 110.38 118.69 141.79 68 69 84.24 105.53 119.34 128.23 152.96 69 70 92.12 115.34 130.37 140.06 166.82 70 71 101.86 127.53 144.09 154.76 184.10 71 72 113.94 142.63 161.14 173.02 205.61 72 73 131.80 165.02 186.44 200.21 237.94 73 74 152.06 190.44 215.21 231.10 274.64 74 75 174.35 218.47 246.89 265.12 315.00 75 76 198.38 248.63 281.03 301.79 358.34 76 77 223.74 280.57 312.68 322.64 404.01 77 78 248.74 312.08							
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70 92.12 115.34 130.37 140.06 166.82 70 71 101.86 127.53 144.09 154.76 184.10 71 72 113.94 142.63 161.14 173.02 205.61 72 73 131.80 165.02 186.44 200.21 237.94 73 74 152.06 190.44 215.21 231.10 274.64 74 75 174.35 218.47 246.89 265.12 315.00 75 76 198.38 248.63 281.03 301.79 358.34 76 77 223.74 280.57 312.68 332.64 404.01 77 78 248.74 312.08 349.81 372.15 448.65 78 79 274.79 344.92 386.95 411.64 494.95 79 80 301.84 379.06 424.08 451.15 542.90 80 81 329.92 414.52						152.96	
71 101.86 127.53 144.09 154.76 184.10 71 72 113.94 142.63 161.14 173.02 205.61 72 73 131.80 165.02 186.44 200.21 237.94 73 74 152.06 190.44 215.21 231.10 274.64 74 75 174.35 218.47 246.89 265.12 315.00 75 76 198.38 248.63 281.03 301.79 358.34 76 77 223.74 280.57 312.68 332.64 404.01 77 78 248.74 312.08 349.81 372.15 448.65 78 79 274.79 344.92 386.95 411.64 494.95 79 80 301.84 379.06 424.08 451.15 542.90 80 81 329.92 414.52 461.20 490.64 592.49 81 82 359.01 451.30 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
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73 131.80 165.02 186.44 200.21 237.94 73 74 152.06 190.44 215.21 231.10 274.64 74 75 174.35 218.47 246.89 265.12 315.00 75 76 198.38 248.63 281.03 301.79 358.34 76 77 223.74 280.57 312.68 332.64 404.01 77 78 248.74 312.08 349.81 372.15 448.65 78 79 274.79 344.92 386.95 411.64 494.95 79 80 301.84 379.06 424.08 451.15 542.90 80 81 329.92 414.52 461.20 490.64 592.49 81 82 359.01 451.30 498.35 530.15 643.75 82 83 389.12 489.37 535.46 569.65 696.64 83 84 420.26 528.77 <td></td> <td>113.94</td> <td>142.63</td> <td>161.14</td> <td>173.02</td> <td>205.61</td> <td></td>		113.94	142.63	161.14	173.02	205.61	
74 152.06 190.44 215.21 231.10 274.64 74 75 174.35 218.47 246.89 265.12 315.00 75 76 198.38 248.63 281.03 301.79 358.34 76 77 223.74 280.57 312.68 332.64 404.01 77 78 248.74 312.08 349.81 372.15 448.65 78 79 274.79 344.92 386.95 411.64 494.95 79 80 301.84 379.06 424.08 451.15 542.90 80 81 329.92 414.52 461.20 490.64 592.49 81 82 359.01 451.30 498.35 530.15 643.75 82 83 389.12 489.37 535.46 569.65 696.64 83 84 420.26 528.77 572.60 609.14 751.23 84 85 452.41 569.47 <td>73</td> <td></td> <td></td> <td>186.44</td> <td></td> <td></td> <td>73</td>	73			186.44			73
75 174.35 218.47 246.89 265.12 315.00 75 76 198.38 248.63 281.03 301.79 358.34 76 77 223.74 280.57 312.68 332.64 404.01 77 78 248.74 312.08 349.81 372.15 448.65 78 79 274.79 344.92 386.95 411.64 494.95 79 80 301.84 379.06 424.08 451.15 542.90 80 81 329.92 414.52 461.20 490.64 592.49 81 82 359.01 451.30 498.35 530.15 643.75 82 83 389.12 489.37 535.46 569.65 696.64 83 84 420.26 528.77 572.60 609.14 751.23 84 85 452.41 569.47 609.75 648.65 807.43 85 86* 485.59 611.48 <td></td> <td>152.06</td> <td>190.44</td> <td>215.21</td> <td>231.10</td> <td>274.64</td> <td></td>		152.06	190.44	215.21	231.10	274.64	
76 198.38 248.63 281.03 301.79 358.34 76 77 223.74 280.57 312.68 332.64 404.01 77 78 248.74 312.08 349.81 372.15 448.65 78 79 274.79 344.92 386.95 411.64 494.95 79 80 301.84 379.06 424.08 451.15 542.90 80 81 329.92 414.52 461.20 490.64 592.49 81 82 359.01 451.30 498.35 530.15 643.75 82 83 389.12 489.37 535.46 569.65 696.64 83 84 420.26 528.77 572.60 609.14 751.23 84 85 452.41 569.47 609.75 648.65 807.43 85 86* 485.59 611.48 691.61 741.73 865.30 86* 87* 519.79 654.80<	75	174.35		246.89	265.12		75
77 223.74 280.57 312.68 332.64 404.01 77 78 248.74 312.08 349.81 372.15 448.65 78 79 274.79 344.92 386.95 411.64 494.95 79 80 301.84 379.06 424.08 451.15 542.90 80 81 329.92 414.52 461.20 490.64 592.49 81 82 359.01 451.30 498.35 530.15 643.75 82 83 389.12 489.37 535.46 569.65 696.64 83 84 420.26 528.77 572.60 609.14 751.23 84 85 452.41 569.47 609.75 648.65 807.43 85 86* 485.59 611.48 691.61 741.73 865.30 86* 87* 519.79 654.80 740.65 794.20 924.82 87* 88* 554.99 699.4							
78 248.74 312.08 349.81 372.15 448.65 78 79 274.79 344.92 386.95 411.64 494.95 79 80 301.84 379.06 424.08 451.15 542.90 80 81 329.92 414.52 461.20 490.64 592.49 81 82 359.01 451.30 498.35 530.15 643.75 82 83 389.12 489.37 535.46 569.65 696.64 83 84 420.26 528.77 572.60 609.14 751.23 84 85 452.41 569.47 609.75 648.65 807.43 85 86* 485.59 611.48 691.61 741.73 865.30 86* 87* 519.79 654.80 740.65 794.20 924.82 87* 88* 554.99 699.44 791.17 848.23 986.00 88* 89* 591.23 745	77	223.74	280.57		332.64	404.01	77
79 274.79 344.92 386.95 411.64 494.95 79 80 301.84 379.06 424.08 451.15 542.90 80 81 329.92 414.52 461.20 490.64 592.49 81 82 359.01 451.30 498.35 530.15 643.75 82 83 389.12 489.37 535.46 569.65 696.64 83 84 420.26 528.77 572.60 609.14 751.23 84 85 452.41 569.47 609.75 648.65 807.43 85 86* 485.59 611.48 691.61 741.73 865.30 86* 87* 519.79 654.80 740.65 794.20 924.82 87* 88* 554.99 699.44 791.17 848.23 986.00 88* 89* 591.23 745.40 843.17 903.87 1,048.82 89* 90* 628.47 <td< td=""><td></td><td>248.74</td><td>312.08</td><td>349.81</td><td>372.15</td><td></td><td>78</td></td<>		248.74	312.08	349.81	372.15		78
80 301.84 379.06 424.08 451.15 542.90 80 81 329.92 414.52 461.20 490.64 592.49 81 82 359.01 451.30 498.35 530.15 643.75 82 83 389.12 489.37 535.46 569.65 696.64 83 84 420.26 528.77 572.60 609.14 751.23 84 85 452.41 569.47 609.75 648.65 807.43 85 86* 485.59 611.48 691.61 741.73 865.30 86* 87* 519.79 654.80 740.65 794.20 924.82 87* 88* 554.99 699.44 791.17 848.23 986.00 88* 89* 591.23 745.40 843.17 903.87 1,048.82 89* 90* 628.47 792.65 896.65 961.09 1,113.34 90* 92* 706.03		274.79		386.95	411.64	494.95	79
81 329.92 414.52 461.20 490.64 592.49 81 82 359.01 451.30 498.35 530.15 643.75 82 83 389.12 489.37 535.46 569.65 696.64 83 84 420.26 528.77 572.60 609.14 751.23 84 85 452.41 569.47 609.75 648.65 807.43 85 86* 485.59 611.48 691.61 741.73 865.30 86* 87* 519.79 654.80 740.65 794.20 924.82 87* 88* 554.99 699.44 791.17 848.23 986.00 88* 89* 591.23 745.40 843.17 903.87 1,048.82 89* 90* 628.47 792.65 896.65 961.09 1,113.34 90* 92* 706.03 891.11 1,008.11 1,080.25 1,247.26 92* 93* 746.35		301.84	379.06		451.15		
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83 389.12 489.37 535.46 569.65 696.64 83 84 420.26 528.77 572.60 609.14 751.23 84 85 452.41 569.47 609.75 648.65 807.43 85 86* 485.59 611.48 691.61 741.73 865.30 86* 87* 519.79 654.80 740.65 794.20 924.82 87* 88* 554.99 699.44 791.17 848.23 986.00 88* 89* 591.23 745.40 843.17 903.87 1,048.82 89* 90* 628.47 792.65 896.65 961.09 1,113.34 90* 91* 666.76 841.23 951.66 1,019.88 1,179.45 91* 92* 706.03 891.11 1,008.11 1,080.25 1,247.26 92* 93* 746.35 942.30 1,066.07 1,142.21 1,316.70 93* 94* 787.68 994.81 1,125.50 1,205.75 1,387.80 94*			451.30				
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86* 485.59 611.48 691.61 741.73 865.30 86* 87* 519.79 654.80 740.65 794.20 924.82 87* 88* 554.99 699.44 791.17 848.23 986.00 88* 89* 591.23 745.40 843.17 903.87 1,048.82 89* 90* 628.47 792.65 896.65 961.09 1,113.34 90* 91* 666.76 841.23 951.66 1,019.88 1,179.45 91* 92* 706.03 891.11 1,008.11 1,080.25 1,247.26 92* 93* 746.35 942.30 1,066.07 1,142.21 1,316.70 93* 94* 787.68 994.81 1,125.50 1,205.75 1,387.80 94*	84	420.26	528.77	572.60	609.14	751.23	84
86* 485.59 611.48 691.61 741.73 865.30 86* 87* 519.79 654.80 740.65 794.20 924.82 87* 88* 554.99 699.44 791.17 848.23 986.00 88* 89* 591.23 745.40 843.17 903.87 1,048.82 89* 90* 628.47 792.65 896.65 961.09 1,113.34 90* 91* 666.76 841.23 951.66 1,019.88 1,179.45 91* 92* 706.03 891.11 1,008.11 1,080.25 1,247.26 92* 93* 746.35 942.30 1,066.07 1,142.21 1,316.70 93* 94* 787.68 994.81 1,125.50 1,205.75 1,387.80 94*	85			609.75			
87* 519.79 654.80 740.65 794.20 924.82 87* 88* 554.99 699.44 791.17 848.23 986.00 88* 89* 591.23 745.40 843.17 903.87 1,048.82 89* 90* 628.47 792.65 896.65 961.09 1,113.34 90* 91* 666.76 841.23 951.66 1,019.88 1,179.45 91* 92* 706.03 891.11 1,008.11 1,080.25 1,247.26 92* 93* 746.35 942.30 1,066.07 1,142.21 1,316.70 93* 94* 787.68 994.81 1,125.50 1,205.75 1,387.80 94*					741.73		
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93* 746.35 942.30 1,066.07 1,142.21 1,316.70 93* 94* 787.68 994.81 1,125.50 1,205.75 1,387.80 94*					*		
94* 787.68 994.81 1,125.50 1,205.75 1,387.80 94*						*	
95+* 03U.UZ 1,U40.04 1,100.42 1,27U.85 1,46U.56 95+*	95+*	830.02	1,048.64	1,186.42	1,270.85	1,460.56	95+*

^{*} To be used for purchases of offers for increased coverage only.

Modal Adjustment Factors				
Semi-Annual	0.51			
Quarterly	0.26			
Monthly	0.09			
Check-O-Matic	0.09			

Elimination Period				
Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination 0.90				

Underwriting Class Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Risk Class 4	1.65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages <= 68

With Compound 5% Benefit Inflation Included 90-Day Elimination Period

	Rac	o Policy Pato P	Nursing Home er \$10 Daily Be	nofit Amount (F	NRA)	
Issue	Das		fetime Maximui		JUA)	Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	34.92	42.80	48.74	53.37	67.18	18-34
35-39	44.03	54.14	61.67	67.46	84.53	35-39
40-44	56.36	69.53	79.24	86.54	107.96	40-44
45-49	73.75	91.30	104.04	113.54	140.98	45-49
50	91.49	113.42	129.24	140.94	174.51	50
51	98.19	121.79	138.78	151.31	187.18	51
52	105.16	130.50	148.72	162.13	200.38	52
53	112.12	139.28	158.76	173.05	213.73	53
54	119.25	148.30	169.06	184.27	227.43	54
55	126.56	157.50	179.59	195.73	241.38	55
56	133.96	166.88	190.30	207.38	255.53	56
57	141.46	176.38	201.17	219.17	269.82	57
58	147.85	184.50	210.42	229.18	281.86	58
59	154.58	193.07	220.18	239.69	294.50	59
60	161.93	202.39	230.80	251.17	308.23	60
61	170.17	212.80	242.68	263.97	323.57	61
62	179.51	224.66	256.18	278.55	341.06	62
63	191.50	239.80	273.42	297.22	363.49	63
64	204.86	256.64	292.64	318.04	388.51	64
65	219.55	275.20	313.76	340.96	416.09	65
66	235.53	295.38	336.78	365.92	446.11	66
67	252.79	317.18	361.66	392.89	478.57	67
68	269.82	338.71	386.21	419.56	510.75	68
69	288.43	362.21	413.06	448.67	545.90	69
70	308.88	388.08	442.62	480.78	584.59	70
71	331.52	416.79	475.42	516.37	627.46	71
72	356.65	448.70	511.90	555.95	675.11	72
73	387.61	488.07	557.03	604.93	734.42	73
74	420.95	530.57	605.65	657.72	798.12	74
75	456.28	575.57	657.18	713.57	865.26	75
76	493.15	622.58	710.95	771.77	934.85	76
77	531.14	671.04	763.52	812.27	1,005.93	77
78	568.15	718.24	820.06	889.47	1,073.65	78
79	605.86	766.33	874.80	948.26	1,141.88	79
80	644.29	815.31	930.49	1,007.96	1,210.64	80
81	683.41	865.22	987.14	1,068.57	1,279.91	81
82	723.24	916.04	1,044.76	1,130.11	1,349.69	82
83	763.76	967.75	1,103.33	1,192.55	1,420.00	83
84	805.00	1,020.37	1,162.85	1,255.91	1,490.83	84
85	846.94	1,073.88	1,223.35	1,320.19	1,562.18	85

Modal Adjustment			
Factors			
Semi-Annual	0.51		
Quarterly	0.26		
Monthly	0.09		
Check-O-Matic	0.09		

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination	0.90		

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Rick Class A	1 65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages <= 68

With Compound 5% Benefit Inflation Included 90-Day Elimination Period

100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)						
Issue	Addition		fetime Maximui		III (DDA)	Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	20.50	26.50	30.87	34.04	45.43	18-34
35-39	26.44	34.09	39.60	43.60	57.49	35-39
40-44	34.52	44.39	51.44	56.48	73.67	40-44
45-49	45.70	58.64	67.79	74.27	95.76	45-49
50	54.09	69.35	80.06	87.61	112.36	50
51	57.26	73.40	84.69	92.63	118.58	51
52	60.66	77.69	89.62	97.97	125.15	52
53	64.49	82.55	95.17	104.00	132.48	53
54	68.51	87.68	101.00	110.30	140.09	54
55	72.70	92.97	107.05	116.86	147.96	55
56	77.02	98.42	113.26	123.55	155.99	56
57	81.41	103.97	119.56	130.36	164.09	57
58	85.12	108.65	124.87	136.08	170.84	58
59	89.03	113.54	130.45	142.06	177.84	59
60	93.28	118.87	136.48	148.54	185.42	60
61	97.94	124.76	143.14	155.72	193.82	61
62	103.21	131.40	150.66	163.82	203.35	62
63	109.80	139.72	160.09	173.97	215.37	63
64	117.11	148.93	170.57	185.26	228.78	64
65	125.14	159.07	182.11	197.68	243.54	65
66	133.88	170.10	194.63	211.21	259.65	66
67	143.30	182.02	208.21	225.83	277.11	67
68	151.18	191.95	219.46	237.94	291.47	68
69	160.29	203.45	232.54	252.05	308.25	69
70	171.18	217.26	248.26	269.03	328.54	70
71	184.43	234.05	267.41	289.73	353.41	71
72	200.54	254.56	290.83	315.07	383.96	72
73	224.57	285.21	325.94	353.18	430.52	73
74	251.46	319.55	365.29	395.89	482.65	74
75	280.66	356.83	408.06	442.28	539.10	75
76	311.56	396.36	453.37	491.42	598.63	76
77	343.62	437.38	497.99	529.76	660.01	77
78	373.97	476.26	544.90	590.54	717.16	78
79	404.89	515.92	590.31	639.65	774.94	79
80	436.41	556.33	636.57	689.62	833.36	80
81	468.50	597.53	683.71	740.52	892.44	81
82	501.19	639.49	731.70	792.31	952.16	82
83	534.46	682.24	780.59	845.01	1,012.54	83
84	568.28	725.74	830.32	898.63	1,073.54	84
85	602.68	770.02	880.94	953.14	953.14	85

Modal Adjustment			
Factors			
Semi-Annual	0.51		
Quarterly	0.26		
Monthly	0.09		
Check-O-Matic	0.09		

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination 0.90				

Underwriting Class		
Adjustment Factors		
Preferred	0.88	
Standard	1.00	
Special Risk Class 3	1.35	
Special Rick Class A	1 65	

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages <= 68
With Simple 5% Benefit Inflation Included
90-Day Elimination Period

	Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)					
Issue	Policy Lifetime Maximum Benefit					Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	21.69	26.28	29.74	32.82	41.68	18-34
35-39	27.03	32.82	37.36	41.11	51.84	35-39
40-44	35.40	43.35	49.39	54.24	68.06	40-44
45-49	48.82	59.92	68.35	74.95	93.50	45-49
50	64.14	78.87	89.88	98.36	122.47	50
51	69.98	86.22	98.19	107.48	133.69	51
52	76.07	93.80	106.99	116.96	145.28	52
53	82.08	101.45	115.59	126.40	157.04	53
54	88.43	109.28	124.62	136.22	169.13	54
55	94.80	117.48	133.88	146.41	181.64	55
56	101.43	125.81	143.58	156.93	194.39	56
57	108.21	134.55	153.48	167.70	207.60	57
58	114.39	142.26	162.34	177.26	219.19	58
59	120.81	150.55	171.79	187.50	231.45	59
60	128.06	159.69	182.20	198.65	245.05	60
61	136.16	169.84	193.95	211.35	260.23	61
62	145.30	181.59	207.24	225.80	277.59	62
63	156.85	196.19	223.81	243.70	299.25	63
64	169.64	212.35	242.32	263.83	323.61	64
65	183.89	230.30	262.86	286.12	350.35	65
66	199.42	249.91	285.21	310.37	379.77	66
67	216.18	271.21	309.53	336.76	411.53	67
68	233.16	292.54	333.86	363.22	443.54	68
69	251.59	316.02	360.65	392.31	478.80	69
70	272.13	341.88	390.15	424.50	517.65	70
71	294.66	370.55	423.16	460.18	560.75	71
72	319.97	402.53	459.69	499.85	608.68	72
73	350.46	441.44	504.23	548.31	667.47	73
74	383.58	483.59	552.60	600.65	730.85	74
75	418.84	528.64	604.07	656.53	798.13	75
76	455.91	575.79	658.15	707.07	868.35	76
77	494.40	625.00	698.19	742.74	940.91	77
78	532.72	673.95	770.22	830.98	1,011.82	78
79	572.24	724.30	827.68	898.33	1,084.31	79
80	612.96	776.12	886.84	962.01	1,158.18	80
81	654.80	829.44	947.50	1,027.46	1,233.56	81
82	697.72	884.27	1,009.95	1,094.58	1,310.43	82
83	741.84	940.46	1,073.96	1,163.37	1,388.78	83
84	787.11	998.20	1,139.58	1,233.84	1,468.72	84
85	833.54	1,057.41	1,206.80	1,306.04	1,550.10	85

Modal Adjustment			
Factors			
Semi-Annual	0.51		
Quarterly	0.26		
Monthly	0.09		
Check-O-Matic	0.09		

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination 0.90				

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Rick Class A	1 65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages <= 68

With Simple 5% Benefit Inflation Included 90-Day Elimination Period

100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)						
leeuo	Issue Policy Lifetime Maximum Benefit					
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Issue Age
18-34	11.49	14.95	17.55	19.50	26.82	18-34
35-39	15.23	19.80	23.07	25.60	34.69	35-39
40-44	21.09	27.24	31.62	35.06	46.71	40-44
45-49	29.88	38.55	44.76	49.29	64.79	45-49
50	36.83	47.40	55.06	60.54	79.08	50
51	39.49	50.91	59.02	64.80	84.45	51
52	42.46	54.65	63.25	69.51	90.26	52
53	45.74	58.88	68.11	74.79	96.78	53
54	49.24	63.33	73.26	80.35	103.61	54
55	53.07	68.05	78.66	86.16	110.73	55
56	56.89	73.00	84.37	92.31	117.99	56
57	60.97	78.14	90.15	98.50	125.53	57
58	64.57	82.73	95.34	104.23	132.14	58
59	68.38	87.45	100.84	110.10	139.08	59
60	72.57	92.77	106.80	116.50	146.78	60
61	77.26	98.67	113.40	123.65	155.31	61
62	82.51	105.22	120.94	131.67	164.80	62
63	88.80	113.24	130.06	141.56	176.52	63
64	95.82	122.20	140.17	152.59	189.59	64
65	103.64	132.03	151.35	164.54	203.98	65
66	112.11	142.71	163.55	177.78	219.66	66
67	121.27	154.45	176.91	192.15	236.80	67
68	129.15	164.36	188.03	204.09	251.24	68
69	138.24	175.73	201.24	218.33	268.06	69
70	149.17	189.49	216.87	235.26	288.42	70
71	162.36	206.38	236.09	256.11	313.50	71
72	178.54	226.88	259.49	281.47	344.01	72
73	202.35	257.27	294.34	319.21	390.29	73
74	228.91	291.34	333.36	361.60	442.14	74
75	257.95	328.47	375.84	407.67	498.40	75
76	288.73	367.78	420.73	450.29	557.94	76
77	320.84	408.92	456.88	485.99	619.46	77
78	351.54	448.18	510.21	543.80	677.45	78
79	382.89	488.47	556.35	599.49	736.35	79
80	415.04	529.61	602.08	648.70	796.15	80
81	448.02	571.82	647.40	697.39	856.99	81
82	481.51	615.00	692.30	745.70	918.70	82
83	515.92	659.12	736.86	793.55	981.39	83
84	550.96	704.27	781.05	840.99	1,045.08	84
85	586.76	750.37	824.85	888.05	1,109.63	85

Modal Adjustment			
Factors			
Semi-Annual	0.51		
Quarterly	0.26		
Monthly	0.09		
Check-O-Matic	0.09		

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination 0.90				

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Risk Class 4	1.65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages <= 68
With Simple 6% Benefit Inflation Included
90-Day Elimination Period

Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)						
Issue	Policy Lifetime Maximum Benefit					Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	23.71	28.84	32.69	35.99	45.93	18-34
35-39	29.69	36.17	41.25	45.30	57.37	35-39
40-44	38.98	47.89	54.66	59.93	75.49	40-44
45-49	53.77	66.18	75.62	82.82	103.69	45-49
50	70.06	86.41	98.65	107.83	134.80	50
51	76.28	94.28	107.55	117.60	146.87	51
52	82.78	102.40	117.02	127.78	159.36	52
53	89.33	110.76	126.41	138.10	172.27	53
54	96.28	119.32	136.30	148.87	185.56	54
55	103.24	128.30	146.44	160.05	199.32	55
56	110.48	137.40	157.06	171.58	213.31	56
57	117.86	146.93	167.86	183.34	227.78	57
58	124.52	155.24	177.42	193.66	240.32	58
59	131.39	164.14	187.58	204.67	253.52	59
60	139.15	173.93	198.74	216.61	268.14	60
61	147.79	184.76	211.32	230.21	284.42	61
62	157.52	197.32	225.53	245.67	303.04	62
63	169.90	213.00	243.34	264.90	326.39	63
64	183.57	230.30	263.20	286.51	352.63	64
65	198.78	249.49	285.20	310.40	381.36	65
66	215.30	270.39	309.06	336.31	412.91	66
67	233.06	293.03	334.95	364.44	446.86	67
68	250.96	315.56	360.68	392.52	480.94	68
69	270.31	340.30	388.95	423.32	518.40	69
70	291.86	367.48	419.99	457.33	559.57	70
71	315.41	397.55	454.70	494.94	605.14	71
72	341.88	431.06	493.03	536.68	655.73	72
73	373.81	471.93	539.89	587.75	717.89	73
74	408.46	516.13	590.72	642.79	784.76	74
75	445.26	563.29	644.68	701.44	855.57	75
76	483.85	612.49	701.22	753.08	929.24	76
77	523.79	663.70	741.46	788.77	1,005.10	77
78	563.30	714.32	817.65	882.48	1,078.69	78
79	603.92	766.20	876.95	952.78	1,153.63	79
80	645.65	819.43	937.82	1,018.31	1,229.68	80
81	688.39	874.04	1,000.01	1,085.46	1,307.00	81
82	732.10	930.04	1,063.88	1,154.11	1,385.56	82
83	776.92	987.26	1,129.15	1,224.26	1,465.35	83
84	822.79	1,045.92	1,195.88	1,295.92	1,546.50	84
85	869.72	1,105.92	1,264.06	1,369.15	1,628.83	85

Modal Adjustment		
Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination 0.90				

Underwriting Class		
Adjustment Factors		
Preferred	0.88	
Standard	1.00	
Special Risk Class 3	1.35	
Special Rick Class A	1 65	

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages <= 68
With Simple 6% Benefit Inflation Included

90-Day Elimination Period

100% Home Health Care						
Janua	Additional Premium Rate Per \$10 Daily Benefit Amount (DBA) Issue Policy Lifetime Maximum Benefit					Janua
Issue	0 005 DD 4				11-11-14-1	Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	12.68	16.50	19.39	21.55	29.74	18-34
35-39	16.85	21.92	25.55	28.37	38.56	35-39
40-44	23.32	30.14	35.00	38.84	51.89	40-44
45-49	32.94 40.52	42.53	49.42	54.46	71.79	45-49
50	40.52 43.41	52.19	60.68	66.77 71.41	87.47 93.34	50
51		56.02	65.00			51
52	46.64	60.09	69.60	76.55	99.69	52
53	50.20 53.99	64.69 69.52	74.90 80.50	82.31 88.36	106.82	53
54	58.15	74.64	86.36	94.67	114.27 122.03	54
55	62.27	74.64 80.00	92.56	94.67 101.35	122.03	55
56	62.27 66.68	80.00 85.56	92.56 98.81	101.35	129.91	56
57	70.55	90.51	104.41	106.04	145.24	57
58 59	70.55 74.64	95.57	110.33	120.56	145.24 152.72	58 59
60	79.12	101.28	116.72	127.43	161.02	60
	84.14	107.60	123.79	135.10	170.20	
61 62	89.75	114.60	131.87	143.69	180.39	61 62
63	96.47	123.19	141.65	154.32	193.01	63
64	103.96	132.78	152.48	166.16	207.07	64
65	112.30	143.28	164.44	178.94	222.52	65
66	121.31	154.66	177.46	193.10	239.32	66
67	131.03	167.16	191.71	208.44	257.66	67
68	139.41	177.72	203.56	221.17	273.13	68
69	149.04	189.77	217.62	236.35	291.08	69
70	160.58	204.32	234.17	254.30	312.74	70
71	174.46	222.15	254.49	276.38	339.38	70
72	191.46	243.73	279.16	303.16	371.69	72
73	216.46	275.72	315.92	343.01	420.76	73
74	244.28	311.52	356.99	387.70	475.64	74
75	274.67	350.47	401.63	436.18	535.08	75
76	306.80	391.61	448.67	479.99	597.86	76
77	340.26	434.59	485.72	516.66	662.55	77
78	372.10	475.40	542.29	578.13	723.21	78
79	404.51	517.18	590.23	637.06	784.63	79
80	437.68	559.72	637.68	688.21	846.80	80
81	471.64	603.28	684.64	738.74	909.89	81
82	506.01	647.74	731.09	788.81	973.69	82
83	541.28	693.07	777.14	838.33	1,038.34	83
84	577.10	739.37	822.74	887.36	1,103.85	84
85	613.63	786.55	867.87	935.93	1,170.07	85

Modal Adjustment		
Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination 0.90				

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Rick Class A	1 65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

New Increased Rates - Attained Ages <= 68

Rates for Nonforfeiture Rider, and Elimination Period /
Waiver of Premium Enhancement Rider;
and Spouse/Sibling and Multi-Life Discounts

Nonforfeiture Rider

The Premium for the Nonforfeiture Rider is an additional 30% of the Total Premium for the Base Policy including Home Health Care and any attached Inflation Protection Riders.

Elimination Period / Waiver of Premium Enhancement Rider

The Premium for the Elimination Period / Waiver of Premium Enhancement Rider is an additional 3% of the Total Premium for the Base Policy including Home Health Care and any attached Inflation Protection and Nonforfeiture Riders.

Spouse/Sibling Discount

If both spouses or two or more siblings are covered, they all receive a 10% Spouse/Sibling Discount on their Total Premium. However, the Spouse/Sibling Discount is reduced to 7.5% if the policy is also receiving a Multi-Life Discount.

Multi-Life Discount Program

Multi-Life cases that are eligible for a discount on their Total Premium, based on the Estimated Number of Covered Lives, as shown in the table to the right.

Multi-Life Discount			
Premium Discount%			
Estimated			
Number of			
Covered Discount ¹			
Lives	No Consume		
3	No Spouse		
15-25	5%		

¹ The Spouse Discount over published rates is reduced from 10% to 7.5% for all multi-life programs.

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages 69-73

Age	Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)						
18-34	Issue		Policy Li	fetime Maximui	n Benefit		Issue
35-39 7.63 8.93 9.95 11.20 13.44 35-39 40-44 9.72 11.47 12.80 14.33 17.17 40-44 45-49 13.37 15.90 17.78 19.78 23.64 45-49 50 19.19 22.87 25.57 28.34 33.79 50 51 21.38 25.51 28.55 31.60 37.66 51 52 23.62 28.22 31.58 34.92 41.60 52 54 27.32 32.82 36.79 40.54 48.32 53 55 29.22 35.21 39.49 43.45 51.80 55 56 31.21 37.70 42.32 46.49 55.44 56 57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 42.98 48.30 52.92 63.08 58 59 37.73 45.89 51.58 56.47<	Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
40-44 9.72 11.47 12.80 14.33 17.17 40-44 45-49 13.37 15.90 17.78 19.78 23.64 45-89 50 19.19 22.87 25.57 28.34 33.79 50 51 21.38 25.51 28.55 31.60 37.66 51 52 23.62 28.22 31.58 34.92 41.60 52 53 25.46 30.50 34.16 37.72 44.94 53 54 27.32 32.82 36.79 40.54 48.32 54 55 29.22 35.21 39.49 43.45 51.80 55 56 31.21 37.70 42.32 46.49 55.44 55 57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 49.16 55.26 60.47 72.00 60 61 43.34 52.91 59.50 65.03 <td>18-34</td> <td>6.44</td> <td>7.49</td> <td>8.33</td> <td>9.43</td> <td>11.35</td> <td></td>	18-34	6.44	7.49	8.33	9.43	11.35	
13.37	35-39	7.63	8.93	9.95	11.20	13.44	35-39
19.19	40-44	9.72	11.47	12.80	14.33	17.17	40-44
50 19,19 22,87 25,57 28,34 33,79 50 51 21,38 25,51 28,55 31,60 37,66 51 52 23,62 28,22 31,58 34,92 41,60 52 53 25,46 30,50 34,16 37,72 44,94 53 54 27,32 32,82 36,79 40,54 48,32 54 55 29,22 35,21 39,49 43,45 51,80 55 56 31,21 37,70 42,32 46,49 55,44 56 57 33,31 40,36 45,32 49,72 59,28 57 58 35,41 42,98 48,30 52,92 63,08 58 59 37,73 45,89 51,58 56,47 67,28 59 60 40,34 49,16 55,26 60,47 72,00 60 61 43,34 52,91 59,50 65,03 <	45-49	13.37	15.90	17.78	19.78	23.64	45-49
51 21.38 25.51 28.55 31.60 37.66 51 52 23.62 28.22 31.58 34.92 41.60 52 53 25.46 30.50 34.16 37.72 44.94 53 54 27.32 32.82 36.79 40.54 48.32 54 55 29.22 35.21 39.49 43.45 51.80 55 56 31.21 37.70 42.32 46.49 55.44 56 57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 42.98 48.30 52.92 63.08 58 59 37.73 45.89 51.58 56.47 67.28 59 60 40.34 49.16 55.28 60.47 72.00 60 61 43.34 52.91 59.50 65.03 77.38 62 63 50.89 62.30 70.09 76.50 <	50	19.19		25.57	28.34	33.79	50
53 25.46 30.50 34.16 37.72 44.94 53 54 27.32 32.82 36.79 40.54 48.32 54 55 29.22 35.21 39.49 43.45 51.80 55 56 31.21 37.70 42.32 46.49 55.44 56 57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 42.98 48.30 52.92 63.08 59 60 40.34 49.16 55.28 60.47 72.00 60 61 43.34 52.91 59.50 65.03 77.38.5 62 63 50.89 62.30 70.09 76.50 90.86 63 64 55.55 68.11 76.62 83.57 99.17 64 65 60.68 81.95 92.20 100.37 118.93 66 67 73.21 90.06 101.35 110.20	51	21.38	25.51	28.55	31.60	37.66	51
54 27.32 32.82 36.79 40.54 48.32 54 55 29.22 35.21 39.49 43.45 51.80 55 56 31.21 37.70 42.32 46.49 55.44 56 57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 42.98 48.30 52.92 63.08 58 59 37.73 45.89 51.58 56.47 67.28 59 60 40.34 49.16 55.28 60.47 72.00 60 61 43.34 52.91 59.50 65.03 77.38 61 62 46.78 57.19 64.33 70.25 83.57 99.17 64 63 50.89 62.30 70.09 76.50 90.86 63 64 55.55 68.11 76.62 83.57 99.17 64 65 60.68 81.95 92.20 <	52	23.62	28.22	31.58	34.92	41.60	52
55 29.22 35.21 39.49 43.45 51.80 55 56 31.21 37.70 42.32 46.49 55.44 56 57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 42.98 48.30 52.92 63.08 58 59 37.73 45.89 51.58 56.47 67.28 59 60 40.34 49.16 55.28 60.47 72.00 60 61 43.34 52.91 59.50 65.03 77.38 61 62 46.78 57.19 64.33 70.25 83.52 62 63 50.89 62.30 70.09 76.50 90.86 63 64 55.55 68.11 76.62 83.57 99.17 64 65 60.80 74.64 83.98 91.51 108.50 65 67 73.21 90.06 101.35 110.20	53	25.46	30.50	34.16	37.72	44.94	53
55 29.22 35.21 39.49 43.45 51.80 55 56 31.21 37.70 42.32 46.49 55.44 56 57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 42.98 48.30 52.92 63.08 58 59 37.73 45.89 51.58 56.47 67.28 59 60 40.34 49.16 55.28 60.47 72.00 60 61 43.34 52.91 59.50 65.03 77.38 61 62 46.78 57.19 64.33 70.25 83.52 62 63 50.89 62.30 70.09 76.50 90.86 63 64 55.55 68.11 76.62 83.57 99.17 64 65 60.80 74.64 83.98 91.51 108.50 65 67 73.21 90.06 101.35 110.20	54	27.32	32.82	36.79	40.54	48.32	54
57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 42.98 48.30 52.92 63.08 58 59 37.73 45.89 51.58 56.47 67.28 59 60 40.34 49.16 55.28 60.47 72.00 60 61 43.34 52.91 59.50 65.03 77.38 61 62 46.78 57.19 64.33 70.25 83.52 62 63 50.89 62.30 70.09 76.50 90.86 63 64 55.55 68.11 76.62 83.57 99.17 64 65 60.80 74.64 83.98 91.51 108.50 65 66 66.68 81.95 92.20 100.37 118.93 66 67 73.21 90.06 101.35 110.20 130.49 67 68 80.09 98.58 110.98 120.40	55	29.22		39.49	43.45	51.80	55
57 33.31 40.36 45.32 49.72 59.28 57 58 35.41 42.98 48.30 52.92 63.08 58 59 37.73 45.89 51.58 56.47 67.28 59 60 40.34 49.16 55.28 60.47 72.00 60 61 43.34 52.91 59.50 65.03 77.38 61 62 46.78 57.19 64.33 70.25 83.52 62 63 50.89 62.30 70.09 76.50 90.86 63 64 55.55 68.11 76.62 83.57 99.17 64 65 60.80 74.64 83.98 91.51 108.50 65 66 66.68 81.95 92.20 100.37 118.93 66 67 73.21 90.06 101.35 110.20 130.49 67 68 80.09 98.58 110.98 120.40	56	31.21	37.70	42.32	46.49	55.44	56
58 35.41 42.98 48.30 52.92 63.08 58 59 37.73 45.89 51.58 56.47 67.28 59 60 40.34 49.16 55.28 60.47 72.00 60 61 43.34 52.91 59.50 65.03 77.38 61 62 46.78 57.19 64.33 70.25 83.52 62 63 50.89 62.30 70.09 76.50 90.86 63 64 55.55 68.11 76.62 83.57 99.17 64 65 60.80 74.64 83.98 91.51 108.50 65 66 66.68 81.95 92.20 100.37 118.93 66 67 73.21 90.06 101.35 110.20 130.49 67 68 80.09 98.58 110.98 120.40 142.52 68 69 87.77 108.12 121.75 131.81 <td></td> <td>33.31</td> <td>40.36</td> <td>45.32</td> <td>49.72</td> <td></td> <td></td>		33.31	40.36	45.32	49.72		
60 40.34 49.16 55.28 60.47 72.00 60 61 43.34 52.91 59.50 65.03 77.38 61 62 46.78 57.19 64.33 70.25 83.52 62 63 50.89 62.30 70.09 76.50 90.86 63 64 55.55 68.11 76.62 83.57 99.17 64 65 60.80 74.64 83.98 91.51 108.50 65 66 66.68 81.95 92.20 100.37 118.93 66 67 73.21 90.06 101.35 110.20 130.49 67 68 80.09 98.58 110.98 120.40 142.52 68 69 87.77 108.12 121.75 131.81 156.00 69 70 96.38 118.82 133.86 144.64 171.14 70 71 106.06 130.86 147.48	58	35.41	42.98	48.30	52.92	63.08	58
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33T 031.11 023.30 330.31 338.10 1,131.30 1 95+™	95+*	657.17	823.50	930.31	999.76	1,151.58	95+*

^{*} To be used for purchases of offers for increased coverage only.

Modal Adjustment Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period				
Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination 0.90				

Underwriting Class Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Risk Class 4	1.65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages 69-73

100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)						
Issue	Issue Policy Lifetime Maximum Benefit Iss					
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	3.08	4.00	4.64	5.14	6.79	18-34
35-39	3.96	5.11	5.93	6.53	8.52	35-39
40-44	5.52	7.08	8.18	8.98	11.56	40-44
45-49	8.10	10.36	11.92	13.02	16.55	45-49
50	10.21	13.03	14.98	16.33	20.63	50
51	11.05	14.09	16.18	17.64	22.22	51
52	11.98	15.25	17.50	19.06	23.95	52
53	13.02	16.57	18.98	20.66	25.88	53
54	14.16	17.99	20.59	22.39	27.95	54
55	15.37	19.50	22.31	24.23	30.13	55
56	16.66	21.11	24.12	26.17	32.44	56
57	18.01	22.80	26.03	28.22	34.85	57
58	19.26	24.35	27.77	30.10	37.02	58
59	20.60	26.03	29.66	32.11	39.38	59
60	22.12	27.90	31.78	34.36	41.99	60
	23.81	30.01	34.14	36.89	44.92	61
61 62	25.73	32.40	36.83	39.76	48.25	62
63	28.03	35.27	40.06	43.20	52.26	63
64	30.62	38.50	43.68	43.20 47.08	56.77	64
	33.52		47.72			
65	36.73	42.10	52.22	51.41 56.21	61.82	65
66		46.09	52.22 57.17		67.42	66
67	40.26	50.50		61.50	73.61	67
68	43.25 46.80	54.20	61.32	65.94	78.77	68
69	46.80 51.18	58.63	66.30 72.43	71.24 77.81	84.98 92.68	69
70		64.08				70
71	56.59	70.85	80.05	85.98	102.28	71
72	63.30 73.22	79.24 91.68	89.52 103.58	96.12 111.23	114.23	72
73	73.22 84.48				132.19	73
74		105.80	119.56	128.39 147.29	152.58	74
75 76	96.86	121.37	137.16		175.00	75 76
76	110.21	138.13	156.13	167.66	199.08	76
77	124.30	155.87	173.71	184.80	224.45	77
78	138.19	173.38	194.34	206.75	249.25	78
79	152.66 167.69	191.62	214.97	228.69	274.97	79
80		210.59	235.60	250.64	301.61	80
81	183.29	230.29	256.22	272.58	329.16	81
82	199.45	250.72	276.86	294.53	357.64	82
83	216.18	271.87	297.48	316.47	387.02	83
84	233.48	293.76	318.11	338.41	417.35	84
85	251.34	316.37	338.75	360.36	448.57	85
86*	269.77	339.71	384.23	412.07	480.72	86*
87*	288.77	363.78	411.47	441.22	513.79	87*
88*	308.33	388.58	439.54	471.24 502.45	547.78	88*
89*	328.46	414.11	468.43	502.15	582.68	89*
90*	349.15	440.36	498.14	533.94	618.52	90*
91*	370.42	467.35	528.70	566.60	655.25	91*
92*	392.24	495.06	560.06	600.14	692.92	92*
93*	414.64	523.50	592.26	634.56	731.50	93*
94*	437.60	552.67	625.28	669.86	771.00	94*
95+*	461.12	582.58	659.12	706.03	811.42	95+*

^{*} To be used for purchases of offers for increased coverage only.

Modal Adjustment Factors			
Semi-Annual	0.51		
Quarterly	0.26		
Monthly	0.09		
Check-O-Matic	0.09		

	Elimination Period					
	Adjustment Factors					
2	0-Day Elimination	1.22				
9	0-Day Elimination	1.00				
18	0-Day Elimination	0.90				

Underwriting Class Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Risk Class 4	1.65		

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GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages 69-73

With Compound 5% Benefit Inflation Included 90-Day Elimination Period

	Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)					
Issue	Policy Lifetime Maximum Benefit					Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	19.40	23.78	27.08	29.65	37.32	18-34
35-39	24.46	30.08	34.26	37.48	46.96	35-39
40-44	31.31	38.63	44.02	48.08	59.98	40-44
45-49	40.97	50.72	57.80	63.08	78.32	45-49
50	50.83	63.01	71.80	78.30	96.95	50
51	54.55	67.66	77.10	84.06	103.99	51
52	58.42	72.50	82.62	90.07	111.32	52
53	62.29	77.38	88.20	96.14	118.74	53
54	66.25	82.39	93.92	102.37	126.35	54
55	70.31	87.50	99.77	108.74	134.10	55
56	74.42	92.71	105.72	115.21	141.96	56
57	78.59	97.99	111.76	121.76	149.90	57
58	82.14	102.50	116.90	127.32	156.59	58
59	85.88	107.26	122.32	133.16	163.61	59
60	89.96	112.44	128.22	139.54	171.24	60
61	94.54	118.22	134.82	146.65	179.76	61
62	99.73	124.81	142.32	154.75	189.48	62
63	106.39	133.22	151.90	165.12	201.94	63
64	113.81	142.58	162.58	176.69	215.84	64
65	121.97	152.89	174.31	189.42	231.16	65
66	130.85	164.10	187.10	203.29	247.84	66
67	140.44	176.21	200.92	218.27	265.87	67
68	149.90	188.17	214.56	233.09	283.75	68
69	160.24	201.23	229.48	249.26	303.28	69
70	171.60	215.60	245.90	267.10	324.77	70
71	184.18	231.55	264.12	286.87	348.59	71
72	198.14	249.28	284.39	308.86	375.06	72
73	215.34	271.15	309.46	336.07	408.01	73
74	233.86	294.76	336.47	365.40	443.40	74
75	253.49	319.76	365.10	396.43	480.70	75
76	273.97	345.88	394.97	428.76	519.36	76
77	295.08	372.80	424.18	451.26	558.85	77
78	315.64	399.02	455.59	494.15	596.47	78
79	336.59	425.74	486.00	526.81	634.38	79
80	357.94	452.95	516.94	559.98	672.58	80
81	379.67	480.68	548.41	593.65	711.06	81
82	401.80	508.91	580.42	627.84	749.83	82
83	424.31	537.64	612.96	662.53	788.89	83
84	447.22	566.87	646.03	697.73	828.24	84
85	470.52	596.60	679.64	733.44	867.88	85

Modal Adjustment		
Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination	'			

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Rick Class A	1 65		

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Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages 69-73

With Compound 5% Benefit Inflation Included 90-Day Elimination Period

	100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)					
Issue	Policy Lifetime Maximum Benefit					Issue
Age	2 x 365 x DBA 3 x 365 x DBA 4 x 365 x DBA 5 x 365 x DBA Unlimited					
18-34	11.39	14.72	17.15	18.91	25.24	Age 18-34
35-39	14.69	18.94	22.00	24.22	31.94	35-39
40-44	19.18	24.66	28.58	31.38	40.93	40-44
45-49	25.39	32.58	37.66	41.26	53.20	45-49
50	30.05	38.53	44.48	48.67	62.42	50
51	31.81	40.78	47.05	51.46	65.88	51
52	33.70	43.16	49.79	54.43	69.53	52
53	35.83	45.86	52.87	57.78	73.60	53
54	38.06	48.71	56.11	61.28	77.83	54
55	40.39	51.65	59.47	64.92	82.20	55
56	42.79	54.68	62.92	68.64	86.66	56
57	45.23	57.76	66.42	72.42	91.16	57
58	47.29	60.36	69.37	75.60	94.91	58
59	49.46	63.08	72.47	78.92	98.80	59
60	51.82	66.04	75.82	82.52	103.01	60
61	54.41	69.31	79.52	86.51	107.68	61
62	57.34	73.00	83.70	91.01	112.97	62
63	61.00	77.62	88.94	96.65	119.65	63
64	65.06	82.74	94.76	102.92	127.10	64
65	69.52	88.37	101.17	109.82	135.30	65
66	74.38	94.50	108.13	117.34	144.25	66
67	79.61	101.12	115.67	125.46	153.95	67
68	83.99	106.64	121.92	132.19	161.93	68
69	89.05	113.03	129.19	140.03	171.25	69
70	95.10	120.70	137.92	149.46	182.52	70
71	102.46	130.03	148.56	160.96	196.34	71
72	111.41	141.42	161.57	175.04	213.31	72
73	124.76	158.45	181.08	196.21	239.18	73
74	139.70	177.53	202.94	219.94	268.14	74
75	155.92	198.24	226.70	245.71	299.50	75
76	173.09	220.20	251.87	273.01	332.57	76
77	190.90	242.99	276.66	294.31	366.67	77
78	207.76	264.59	302.72	328.08	398.42	78
79	224.94	286.62	327.95	355.36	430.52	79
80	242.45	309.07	353.65	383.12	462.98	80
81	260.28	331.96	379.84	411.40	495.80	81
82	278.44	355.27	406.50	440.17	528.98	82
83	296.92	379.02	433.66	469.45	562.52	83
84	315.71	403.19	461.29	499.24	596.41	84
85	334.82	427.79	489.41	529.52	529.52	85

Modal Adjustment		
Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination	0.90			

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Rick Class A	1 65		

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ILTC-4300 and INH-4300 and Riders
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Standard Underwriting Class Rates Current Rates - Attained Ages 69-73

With Simple 5% Benefit Inflation Included 90-Day Elimination Period

	Pac	o Bolicy Bato B	Nursing Home	nefit Amount (D	NPA)	
Issue	Das		fetime Maximui		JDA)	Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	12.04	14.59	16.53	18.23	23.15	18-34
35-39	15.03	18.23	20.75	22.85	28.79	35-39
40-44	19.67	24.07	27.45	30.13	37.82	40-44
45-49	27.12	33.30	37.98	41.63	51.94	45-49
50	35.64	43.82	49.92	54.64	68.04	50
51	38.88	47.91	54.55	59.70	74.26	51
52	42.27	52.12	59.43	64.97	80.70	52
53	45.61	56.35	64.21	70.22	87.24	53
54	49.12	60.72	69.24	75.69	93.97	54
55	52.67	65.26	74.39	81.35	100.90	55
56	56.36	69.90	79.77	87.19	107.99	56
57	60.11	74.76	85.27	93.17	115.33	57
58	63.56	79.03	90.20	98.47	121.78	58
59	67.13	83.64	95.43	104.17	128.58	59
60	71.14	88.71	101.23	110.37	136.15	60
61	75.64	94.36	107.75	117.43	144.58	61
62	80.73	100.89	115.13	125.45	154.22	62
63	87.14	109.00	124.34	135.40	166.26	63
64	94.25	117.96	134.62	146.57	179.77	64
65	102.15	127.94	146.03	158.96	194.65	65
66	110.78	138.85	158.45	172.42	210.98	66
67	120.11	150.66	171.95	187.10	228.64	67
68	129.54	162.53	185.48	201.80	246.42	68
69	139.77	175.57	200.35	217.96	266.00	69
70	151.18	189.92	216.76	235.84	287.59	70
71	163.71	205.86	235.08	255.65	311.52	71
72	177.75	223.63	255.37	277.69	338.16	72
73	194.69	245.25	280.12	304.61	370.81	73
74	213.09	268.67	307.01	333.69	406.03	74
75	232.70	293.69	335.59	364.74	443.40	75
76	253.27	319.89	365.65	392.81	482.43	76
77	274.68	347.22	387.89	412.62	522.72	77
78	295.96	374.43	427.90	461.65	562.12	78
79	317.91	402.40	459.81	499.07	602.39	79
80	340.53	431.17	492.68	534.46	643.42	80
81	363.77	460.81	526.38	570.80	685.31	81
82	387.62	491.27	561.08	608.09	728.02	82
83	412.14	522.48	596.64	646.33	771.55	83
84	437.27	554.55	633.11	685.47	815.95	84
85	463.08	587.45	670.44	725.57	861.17	85

Modal Adjustment		
Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination 0.90			

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Rick Class A	1 65		

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GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
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Standard Underwriting Class Rates Current Rates - Attained Ages 69-73

With Simple 5% Benefit Inflation Included 90-Day Elimination Period

	A -1-1:4:		6 Home Health		(DDA)	
Issue	Additional Premium Rate Per \$10 Daily Benefit Amount (DBA) Policy Lifetime Maximum Benefit					
Age	2 x 365 x DBA 3 x 365 x DBA 4 x 365 x DBA 5 x 365 x DBA Unlimited					Issue Age
18-34	6.38	8.30	9.74	10.84	14.89	18-34
35-39	8.46	11.01	12.83	14.23	19.27	35-39
40-44	11.72	15.13	17.58	19.48	25.96	40-44
45-49	16.60	21.41	24.87	27.37	36.00	45-49
50	20.46	26.33	30.58	33.63	43.93	50
51	21.95	28.29	32.78	35.99	46.92	51
52	23.58	30.35	35.15	38.61	50.15	52
53	25.42	32.72	37.83	41.56	53.78	53
54	27.36	35.19	40.69	44.64	57.55	54
55	29.47	37.80	43.71	47.88	61.53	55
56	31.61	40.56	46.87	51.27	65.54	56
57	33.86	43.40	50.08	54.72	69.75	57
58	35.86	45.95	52.97	57.90	73.42	58
59	38.00	48.58	56.01	61.16	77.28	59
60	40.32	51.55	59.33	64.71	81.54	60
61	42.91	54.81	62.99	68.69	86.27	61
62	45.83	58.45	67.18	73.16	91.55	62
63	49.33	62.92	72.26	78.65	98.06	63
64	53.22	67.90	77.88	84.78	105.32	64
65	57.57	73.35	84.07	91.41	113.32	65
66	62.28	79.29	90.87	98.76	122.02	66
67	67.36	85.80	98.27	106.75	131.56	67
68	71.75	91.30	104.47	113.39	139.57	68
69	76.80	97.63	111.80	121.29	148.93	69
70	82.88	105.28	120.48	130.71	160.23	70
71	90.19	114.65	131.15	142.28	174.18	71
72	99.20	126.04	144.17	156.37	191.13	72
73	112.42	142.93	163.53	177.33	216.84	73
74	127.18	161.85	185.21	200.89	245.63	74
75	143.31	182.47	208.81	226.49	276.90	75
76	160.41	204.33	233.73	250.16	309.98	76
77	178.25	227.17	253.81	270.00	344.15	77
78	195.29	248.98	283.44	302.10	376.35	78
79	212.71	271.37	309.07	333.04	409.07	79
80	230.59	294.24	334.50	360.39	442.31	80
81	248.89	317.69	359.67	387.43	476.11	81
82	267.50	341.67	384.61	414.28	510.39	82
83	286.63	366.17	409.38	440.87	545.22	83
84	306.08	391.26	433.91	467.21	580.60	84
85	325.99	416.87	458.25	493.36	616.47	85

Modal Adjustment		
Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination 0.90			

Underwriting Class				
Adjustment Factors				
Preferred	0.88			
Standard	1.00			
Special Risk Class 3	1.35			
Special Rick Class A	1 65			

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With Simple 6% Benefit Inflation Included 90-Day Elimination Period

	Rac	o Bolicy Bato B	Nursing Home	nefit Amount (D	NPA)	
Issue	Das		fetime Maximui		JDA)	Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	13.16	16.01	18.17	19.99	25.51	18-34
35-39	16.51	20.09	22.91	25.18	31.86	35-39
40-44	21.66	26.59	30.38	33.29	41.95	40-44
45-49	29.87	36.78	42.02	46.00	57.60	45-49
50	38.93	48.01	54.79	59.90	74.89	50
51	42.38	52.39	59.75	65.32	81.58	51
52	46.00	56.90	65.00	70.98	88.52	52
53	49.64	61.52	70.22	76.72	95.70	53
54	53.48	66.30	75.73	82.72	103.10	54
55	57.36	71.27	81.37	88.93	110.72	55
56	61.39	76.34	87.26	95.33	118.50	56
57	65.47	81.64	93.26	101.86	126.54	57
58	69.19	86.24	98.58	107.58	133.52	58
59	73.01	91.19	104.20	113.71	140.84	59
60	77.30	96.62	110.42	120.35	148.98	60
61	82.10	102.65	117.40	127.91	158.02	61
62	87.52	109.63	125.29	136.49	168.36	62
63	94.39	118.34	135.19	147.18	181.34	63
64	101.99	127.93	146.22	159.17	195.89	64
65	110.42	138.60	158.44	172.45	211.88	65
66	119.60	150.23	171.70	186.83	229.39	66
67	129.49	162.78	186.07	202.48	248.27	67
68	139.43	175.32	200.38	218.08	267.20	68
69	150.17	189.06	216.07	235.19	288.00	69
70	162.14	204.14	233.34	254.08	310.88	70
71	175.24	220.86	252.60	274.96	336.18	71
72	189.92	239.48	273.89	298.15	364.30	72
73	207.66	262.19	299.93	326.52	398.82	73
74	226.91	286.75	328.19	357.10	435.98	74
75	247.38	312.94	358.15	389.69	475.31	75
76	268.79	340.28	389.58	418.37	516.26	76
77	291.01	368.72	411.93	438.19	558.38	77
78	312.95	396.86	454.25	490.26	599.27	78
79	335.51	425.68	487.18	529.32	640.90	79
80	358.69	455.23	521.00	565.74	683.14	80
81	382.43	485.59	555.55	603.02	726.11	81
82	406.72	516.70	591.04	641.16	769.76	82
83	431.63	548.48	627.30	680.16	814.09	83
84	457.09	581.06	664.39	719.96	859.16	84
85	483.18	614.40	702.25	760.63	904.91	85

Modal Adjustment		
Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination	0.90		

Underwriting Class				
Adjustment Factors				
Preferred	0.88			
Standard	1.00			
Special Risk Class 3	1.35			
Special Pick Class A	1.65			

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ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates Current Rates - Attained Ages 69-73

With Simple 6% Benefit Inflation Included 90-Day Elimination Period

100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)						
Janua	Addition				nt (DBA)	la a con
Issue	0 005 DD4		fetime Maximui		11-1-14-4	Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	7.04	9.16	10.76	11.98	16.51	18-34
35-39	9.36	12.19	14.21	15.77	21.42	35-39
40-44	12.96	16.74	19.46	21.58	28.84	40-44
45-49	18.30 22.51	23.62	27.46	30.24	39.89	45-49
50	22.51	28.99 31.13	33.70 36.10	37.09	48.59	50
51				39.66	51.86	51
52	25.90	33.37	38.68	42.52	55.39	52
53	27.90 30.00	35.95 38.63	41.60	45.74 49.09	59.36	53
54	32.29	41.46	44.71 47.99	52.61	63.47 67.81	54
55						55
56	34.60	44.45	51.42	56.29	72.16	56
57	37.03 39.18	47.52 50.27	54.89 58.01	60.02 63.46	76.73 80.70	57
58	39.16 41.48	53.09	61.28	66.97	84.86	58 59
59 60	43.96	56.28	64.84	70.78	89.45	60
	46.73	59.77	68.76	75.05	94.54	
61 62	49.85	63.66	73.25	79.84	100.21	61 62
63	53.59	68.45	78.70	79.64 85.74	100.21	63
64	55.59 57.74	73.78	84.72	92.32	115.03	64
65	62.38	79.60	91.34	99.41	123.62	65
66	67.39	85.93	98.60	107.27	132.94	66
67	72.78	92.86	106.49	115.80	143.15	67
68	77.45	98.72	113.10	122.88	151.73	68
69	82.80	105.43	120.90	131.30	161.72	69
70	89.22	113.52	130.09	141.29	173.74	70
70	96.91	123.41	141.37	153.54	188.56	70
72	106.38	135.40	155.10	168.42	206.51	72
73	120.26	153.18	175.52	190.55	233.77	73
74	135.72	173.06	198.34	215.39	264.24	74
75	152.60	194.69	223.14	242.33	297.28	75
76	170.45	217.57	249.25	266.66	332.16	76
77	189.04	241.43	269.83	287.04	368.09	77
77 78	206.71	264.10	301.26	321.17	401.77	78
79	224.72	287.32	327.89	353.91	435.89	79
80	243.17	310.97	354.28	382.34	470.45	80
81	262.01	335.17	380.36	410.40	505.50	81
82	281.11	359.86	406.16	438.23	540.94	82
83	300.72	385.03	431.76	465.75	576.86	83
84	320.60	410.76	457.07	492.97	613.25	84
85	340.92	436.97	482.15	519.96	650.05	85

Modal Adjustment				
Factors				
Semi-Annual	0.51			
Quarterly	0.26			
Monthly	0.09			
Check-O-Matic	0.09			

Elimination Period Adjustment Factors					
20-Day Elimination 1.22					
90-Day Elimination	1.00				
180-Day Elimination	0.90				

Underwriting Class				
Adjustment Factors				
Preferred	0.88			
Standard	1.00			
Special Risk Class 3	1.35			
Special Pick Class A	1.65			

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania
Current Rates - Attained Ages 69-73

Rates for Nonforfeiture Rider, and Elimination Period /
Waiver of Premium Enhancement Rider;
and Spouse/Sibling and Multi-Life Discounts

Nonforfeiture Rider

The Premium for the Nonforfeiture Rider is an additional 30% of the Total Premium for the Base Policy including Home Health Care and any attached Inflation Protection Riders.

Elimination Period / Waiver of Premium Enhancement Rider

The Premium for the Elimination Period / Waiver of Premium Enhancement Rider is an additional 3% of the Total Premium for the Base Policy including Home Health Care and any attached Inflation Protection and Nonforfeiture Riders.

Spouse/Sibling Discount

If both spouses or two or more siblings are covered, they all receive a 10% Spouse/Sibling Discount on their Total Premium. However, the Spouse/Sibling Discount is reduced to 7.5% if the policy is also receiving a Multi-Life Discount.

Multi-Life Discount Program

Multi-Life cases that are eligible for a discount on their Total Premium, based on the Estimated Number of Covered Lives, as shown in the table to the right.

Multi-Life Discount				
Premium Discount% Estimated				
Number of				
Covered	Discount ¹			
Lives	No Spouse			
15-25	5%			
26-100	7%			
101+	10%			

¹ The Spouse Discount over published rates is reduced from 10% to 7.5% for all multi-life programs.

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GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages 69-73

Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)							
Issue Policy Lifetime Maximum Benefit Issue							
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age	
18-34	9.34	10.86	12.08	13.67	16.46	18-34	
35-39	11.06	12.95	14.43	16.24	19.49	35-39	
40-44					24.90	40-44	
40-44 45-49	14.09 19.39	16.63 23.06	18.56 25.78	20.78 28.68	24.90 34.28	40-44 45-49	
	27.83	33.16	37.08	41.09	49.00		
50	31.00	36.99				50	
51			41.40	45.82	54.61	51	
52	34.25	40.92 44.23	45.79	50.63	60.32	52	
53	36.92	_	49.53	54.69	65.16	53	
54	39.61 42.37	47.59 51.05	53.35 57.26	58.78 63.00	70.06 75.11	54	
55						55	
56	45.25	54.67	61.36	67.41	80.39	56	
57	48.30	58.52	65.71	72.09	85.96	57	
58	51.34	62.32	70.04	76.73	91.47	58	
59	54.71	66.54	74.79	81.88	97.56	59	
60	58.49	71.28	80.16	87.68	104.40	60	
61	62.84	76.72	86.28	94.29	112.20	61	
62	67.83	82.93	93.28	101.86	121.10	62	
63	73.79	90.34	101.63	110.93	131.75	63	
64	80.55	98.76	111.10	121.18	143.80	64	
65	88.16	108.23	121.77	132.69	157.33	65	
66	96.69	118.83	133.69	145.54	172.45	66	
67	106.15	130.59	146.96	159.79	189.21	67	
68	116.13	142.94	160.92	174.58	206.65	68	
69	127.27	156.77	176.54	191.12	226.20	69	
70	139.75	172.29	194.10	209.73	248.15	70	
71	153.79	189.75	213.85	230.70	272.92	71	
72	169.51	209.35	236.02	254.32	300.82	72	
73	188.27	232.80	262.55	282.84	334.60	73	
74	208.79	258.49	291.61	314.13	371.61	74	
75	230.99	286.29	323.05	347.99	411.58	75	
76	254.72	316.01	356.70	384.26	454.26	76	
77	279.89	347.59	388.15	412.92	499.41	77	
78	305.96	380.31	429.42	461.97	545.74	78	
79	333.37	414.70	468.29	504.34	594.27	79	
80	362.11	450.76	509.07	548.19	644.99	80	
81	392.18	488.52	551.77	594.07	697.90	81	
82	423.57	527.97	596.36	641.97	753.01	82	
83	456.30	569.10	642.84	691.91	810.33	83	
84	490.35	611.90	691.23	743.88	869.86	84	
85	525.74	656.42	741.52	797.89	931.58	85	
86*	562.47	702.60	793.70	853.92	995.51	86*	
87*	600.53	750.46	847.80	911.99	1,061.63	87*	
88*	639.91	800.02	903.79	972.08	1,129.96	88*	
89*	680.63	851.27	961.68	1,034.23	1,200.46	89*	
90*	722.68	904.18	1,021.47	1,098.38	1,273.19	90*	
91*	766.05	958.80	1,083.16	1,164.57	1,348.12	91*	
92*	810.77	1,015.09	1,146.76	1,232.79	1,425.23	92*	
93*	856.81	1,073.06	1,212.26	1,303.06	1,504.56	93*	
94*	904.19	1,132.73	1,279.65	1,375.33	1,586.08	94*	
95+*	952.90	1,194.08	1,348.95	1,449.65	1,669.79	95+*	

^{*} To be used for purchases of offers for increased coverage only.

Modal Adjustment Factors				
Semi-Annual	0.51			
Quarterly	0.26			
Monthly	0.09			
Check-O-Matic	0.09			

Elimination Period						
Adjustment Factors						
20-Day Elimination	1.22					
90-Day Elimination	1.00					
180-Day Elimination	0.90					

Underwriting Class Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Risk Class 4	1.65		

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GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages 69-73

100% Home Health Care Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)						
Issue			fetime Maximui		,	Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	4.47	5.80	6.73	7.45	9.85	18-34
35-39	5.74	7.41	8.60	9.47	12.35	35-39
40-44	8.00	10.27	11.86	13.02	16.76	40-44
45-49	11.75	15.02	17.28	18.88	24.00	45-49
50	14.80	18.89	21.72	23.68	29.91	50
51	16.02	20.43	23.46	25.58	32.22	51
52	17.37	22.11	25.38	27.64	34.73	52
53	18.88	24.03	27.52	29.96	37.53	53
54	20.53	26.09	29.86	32.47	40.53	54
55	22.29	28.28	32.35	35.13	43.69	55
56	24.16	30.61	34.97	37.95	47.04	56
57	26.11	33.06	37.74	40.92	50.53	57
58	27.93	35.31	40.27	43.65	53.68	58
59	29.87	37.74	43.01	46.56	57.10	59
60	32.07	40.46	46.08	49.82	60.89	60
61	34.52	43.51	49.50	53.49	65.13	61
62	37.31	46.98	53.40	57.65	69.96	62
63	40.64	51.14	58.09	62.64	75.78	63
64	44.40	55.83	63.34	68.27	82.32	64
65	48.60	61.05	69.19	74.54	89.64	65
66	53.26	66.83	75.72	81.50	97.76	66
67	58.38	73.23	82.90	89.18	106.73	67
68	62.71	78.59	88.91	95.61	114.22	68
69	67.86	85.01	96.14	103.30	123.22	69
70	74.21	92.92	105.02	112.82	134.39	70
71	82.06	102.73	116.07	124.67	148.31	71
72	91.79	114.90	129.80	139.37	165.63	72
73	106.17	132.94	150.19	161.28	191.68	73
74	122.50	153.41	173.36	186.17	221.24	74
75	140.45	175.99	198.88	213.57	253.75	75
76	159.80	200.29	226.39	243.11	288.67	76
77	180.24	226.01	251.88	267.96	325.45	77
78	200.38	251.40	281.79	299.79	361.41	78
79	221.36	277.85	311.71	331.60	398.71	79
80	243.15	305.36	341.62	363.43	437.33	80
81	265.77	333.92	371.52	395.24	477.28	81
82	289.20	363.54	401.45	427.07	518.58	82
83	313.46	394.21	431.35	458.88	561.18	83
84	338.55	425.95	461.26	490.69	605.16	84
85	364.44	458.74	491.19	522.52	650.43	85
86*	391.17	492.58	557.13	597.50	697.04	86*
87*	418.72	527.48	596.63	639.77	745.00	87*
88*	447.08	563.44	637.33	683.30	794.28	88*
89*	476.27	600.46	679.22	728.12	844.89	89*
90*	506.27	638.52	722.30	774.21	896.85	90*
91*	537.11	677.66	766.62	821.57	950.11	91*
92*	568.75	717.84	812.09	870.20	1,004.73	92*
93*	601.23	759.08	858.78	920.11	1,060.68	93*
94*	634.52	801.37	906.66	971.30	1,117.95	94*
95+*	668.62	844.74	955.72	1,023.74	1,176.56	95+*

^{*} To be used for purchases of offers for increased coverage only.

Modal Adjustment Factors				
Semi-Annual	0.51			
Quarterly	0.26			
Monthly	0.09			
Check-O-Matic	0.09			

Elimination Period						
Adjustment Factors						
20-Day Elimination	1.22					
90-Day Elimination	1.00					
180-Day Elimination	0.90					

Underwriting Class Adjustment Factors				
Preferred	0.88			
Standard	1.00			
Special Risk Class 3	1.35			
Special Risk Class 4	1.65			

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GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages 69-73

With Compound 5% Benefit Inflation Included 90-Day Elimination Period

	Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)						
Issue							
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Issue Age	
18-34	28.13	34.48	39.27	42.99	54.11	18-34	
35-39	35.47	43.62	49.68	54.35	68.09	35-39	
40-44	45.40	56.01	63.83	69.72	86.97	40-44	
45-49	59.41	73.54	83.81	91.47	113.56	45-49	
50	73.70	91.36	104.11	113.54	140.58	50	
51	79.10	98.11	111.80	121.89	150.79	51	
52	84.71	105.13	119.80	130.60	161.41	52	
53	90.32	112.20	127.89	139.40	172.17	53	
54	96.06	119.47	136.18	148.44	183.21	54	
55	101.95	126.88	144.67	157.67	194.45	55	
56	107.91	134.43	153.29	167.05	205.84	56	
57	113.96	142.09	162.05	176.55	217.36	57	
58	119.10	148.63	169.51	184.61	227.06	58	
59	124.53	155.53	177.36	193.08	237.23	59	
60	130.44	163.04	185.92	202.33	248.30	60	
61	137.08	171.42	195.49	212.64	260.65	61	
62	144.61	180.97	206.36	224.39	274.75	62	
63	154.27	193.17	220.26	239.42	292.81	63	
64	165.02	206.74	235.74	256.20	312.97	64	
65	176.86	221.69	252.75	274.66	335.18	65	
66	189.73	237.95	271.30	294.77	359.37	66	
67	203.64	255.50	291.33	316.49	385.51	67	
68	217.36	272.85	311.11	337.98	411.44	68	
69	232.35	291.78	332.75	361.43	439.76	69	
70	248.82	312.62	356.56	387.30	470.92	70	
71	267.06	335.75	382.97	415.96	505.46	71	
72	287.30	361.46	412.37	447.85	543.84	72	
73	312.24	393.17	448.72	487.30	591.61	73	
74	339.10	427.40	487.88	529.83	642.93	74	
75	367.56	463.65	529.40	574.82	697.02	75	
76	397.26	501.53	572.71	621.70	753.07	76	
77	427.87	540.56	615.06	654.33	810.33	77	
78	457.68	578.58	660.61	716.52	864.88	78	
79	488.06	617.32	704.70	763.87	919.85	79	
80	519.01	656.78	749.56	811.97	975.24	80	
81	550.52	696.99	795.19	860.79	1,031.04	81	
82	582.61	737.92	841.61	910.37	1,087.25	82	
83	615.25	779.58	888.79	960.67	1,143.89	83	
84	648.47	821.96	936.74	1,011.71	1,200.95	84	
85	682.25	865.07	985.48	1,063.49	1,258.43	85	

Modal Adjustment		
Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination	0.90			

Underwriting Class Adjustment Factors				
Standard	1.00			
Special Risk Class 3	1.35			
Special Rick Class A	1 65			

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages 69-73

With Compound 5% Benefit Inflation Included 90-Day Elimination Period

			6 Home Health				
	Additional Premium Rate Per \$10 Daily Benefit Amount (DBA) e Policy Lifetime Maximum Benefit						
Issue	Policy Lifetime Maximum Benefit 2 x 365 x DBA						
Age	2 x 365 x DBA		4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age	
18-34	16.52	21.34	24.87	27.42	36.60	18-34	
35-39	21.30	27.46	31.90	35.12	46.31	35-39	
40-44	27.81	35.76	41.44	45.50	59.35	40-44	
45-49	36.82	47.24	54.61 64.50	59.83	77.14 90.51	45-49	
50	43.57 46.12	55.87	64.50 68.22	70.57	90.51 95.53	50	
51	_	59.13		74.62		51	
52	48.87	62.58	72.20	78.92	100.82	52	
53	51.95	66.50	76.66	83.78	106.72	53	
54	55.19 58.57	70.63 74.89	81.36 86.23	88.86 94.13	112.85 119.19	54	
55						55	
56	62.05	79.29	91.23	99.53	125.66	56	
57	65.58	83.75	96.31	105.01	132.18	57	
58	68.57	87.52	100.59	109.62	137.62	58	
59	71.72 75.14	91.47 95.76	105.08 109.94	114.43 119.65	143.26 149.36	59	
60						60	
61	78.89 83.14	100.50 105.85	115.30 121.37	125.44 131.96	156.14 163.81	61	
62	88.45	112.55	_	140.14	173.49	62	
63 64	94.34	112.55	128.96 137.40	140.14	184.30	63 64	
	100.80	128.14	146.70	159.24	196.19		
65 66	100.80	137.03	156.79	170.14	209.16	65 66	
67	115.43	146.62	167.72	181.92	223.23	67	
68	121.79	154.63	176.78	191.68	234.80	68	
69	129.12	163.89	187.33	203.04	248.31	69	
70	137.90	175.02	199.98	216.72	264.65	70	
70	148.57	188.54	215.41	233.39	284.69	70	
72	161.54	205.06	234.28	253.81	309.30	72	
73	180.90	229.75	262.57	284.50	346.81	72	
74	202.57	257.42	294.26	318.91	388.80	74	
75	226.08	287.45	328.72	356.28	434.28	75	
76	250.98	319.29	365.21	395.86	482.23	76	
77	276.81	352.34	401.16	426.75	531.67	77	
78	301.25	383.66	438.94	475.72	577.71	78	
79	326.16	415.60	475.53	515.27	624.25	79	
80	351.55	448.15	512.79	555.52	671.32	80	
81	377.41	481.34	550.77	596.53	718.91	81	
82	403.74	515.14	589.43	638.25	767.02	82	
83	430.53	549.58	628.81	680.70	815.65	83	
84	457.78	584.63	668.87	723.90	864.79	84	
85	485.49	620.30	709.64	767.80	767.80	85	

Modal Adjustment				
Factors				
Semi-Annual	0.51			
Quarterly	0.26			
Monthly	0.09			
Check-O-Matic	0.09			

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination 0.90				

Underwriting Class				
Adjustment Factors				
Preferred	0.88			
Standard	1.00			
Special Risk Class 3	1.35			
Special Risk Class 4	1.65			

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GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates New Increased Rates - Attained Ages 69-73

With Simple 5% Benefit Inflation Included 90-Day Elimination Period

	Bas	e Policy Rate P	Nursing Home er \$10 Daily Be	nefit Amount (E	OBA)	
Issue						Issue
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	17.44	21.16	23.98	26.42	33.56	18-34
35-39	21.81	26.45	30.08	33.14	41.74	35-39
40-44	28.54	34.88	39.81	43.68	54.85	40-44
45-49	39.34	48.31	55.08	60.38	75.33	45-49
50	51.68	63.56	72.38	79.24	98.65	50
51	56.40	69.49	79.10	86.57	107.66	51
52	61.30	75.57	86.19	94.18	117.02	52
53	66.12	81.73	93.08	101.84	126.51	53
54	71.21	88.04	100.40	109.73	136.26	54
55	76.37	94.60	107.86	117.95	146.31	55
56	81.70	101.37	115.66	126.41	156.59	56
57	87.15	108.42	123.66	135.09	167.21	57
58	92.14	114.57	130.79	142.78	176.57	58
59	97.36	121.29	138.39	151.03	186.46	59
60	103.14	128.63	146.81	160.03	197.40	60
61	109.69	136.82	156.23	170.29	209.65	61
62	117.08	146.28	166.93	181.91	223.60	62
63	126.34	158.04	180.28	196.33	241.10	63
64	136.65	171.06	195.20	212.53	260.65	64
65	148.11	185.53	211.72	230.49	282.23	65
66	160.64	201.33	229.74	249.99	305.90	66
67	174.15	218.44	249.31	271.29	331.51	67
68	187.83	235.69	268.97	292.63	357.30	68
69	202.67	254.57	290.49	316.02	385.70	69
70	219.20	275.39	314.30	341.98	417.00	70
71	237.39	298.50	340.85	370.70	451.72	71
72	257.76	324.25	370.27	402.67	490.32	72
73	282.32	355.60	406.15	441.69	537.65	73
74	308.99	389.59	445.16	483.83	588.76	74
75	337.44	425.84	486.60	528.89	642.93	75
76	367.22	463.86	530.20	569.56	699.51	76
77	398.29	503.49	562.45	598.32	757.96	77
78	429.16	542.91	620.47	669.37	815.09	78
79	460.97	583.50	666.74	723.64	873.47	79
80	493.76	625.21	714.37	774.99	932.94	80
81	527.48	668.17	763.27	827.67	993.70	81
82	562.07	712.32	813.56	881.72	1,055.61	82
83	597.60	757.60	865.14	937.16	1,118.73	83
84	634.05	804.10	918.03	993.93	1,183.11	84
85	671.49	851.82	972.12	1,052.09	1,248.68	85

Modal Adjustment		
Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination 0.90				

Underwriting Class				
Adjustment Factors				
Preferred	0.88			
Standard	1.00			
Special Risk Class 3	1.35			
Special Rick Class A	1 65			

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages 69-73

With Simple 5% Benefit Inflation Included 90-Day Elimination Period

			6 Home Health		(())	ı
Inc	Additional Premium Rate Per \$10 Daily Benefit Amount (DBA) Policy Lifetime Maximum Benefit					
Issue	0 005 DD 4	Policy Lifetime Maximum Benefit				
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age
18-34	9.27	12.05	14.13	15.70	21.60	18-34
35-39	12.29	15.96	18.60	20.62	27.95	35-39
40-44	17.00	21.92	25.51	28.27	37.66	40-44
45-49	24.10 29.65	31.02	36.08	39.68	52.20	45-49
50	29.65 31.82	38.19	44.32 47.51	48.78 52.18	63.71	50
51		41.03	_		68.02	51
52	34.17	44.01	50.98	55.99	72.73	52
53	36.88 39.68	47.43 51.04	54.87 59.01	60.26 64.72	77.98	53
54	42.74	54.83	63.40	69.43	83.43 89.24	54
55						55
56	45.86	58.81	67.97	74.35	95.04	56
57	49.11 51.98	62.91 66.61	72.59 76.82	79.37 83.95	101.13 106.48	57
58	51.96 55.12	70.44	76.62 81.21	88.66	112.05	58 59
59 60	58.47	74.76	86.03	93.82	118.24	60
	62.22	74.76 79.46	91.35	93.62 99.59	125.08	
61 62	66.46	79.46 84.73	97.40	106.10	132.76	61 62
63	71.54	91.24	104.79	114.04	142.18	63
64	71.54 77.15	98.48	112.94	122.92	152.72	64
65	83.45	106.35	121.89	132.54	164.34	65
66	90.31	114.98	131.77	143.20	176.91	66
67	97.68	124.43	142.50	154.78	190.78	67
68	104.06	132.39	151.46	164.41	202.37	68
69	111.36	141.56	162.14	175.85	215.97	69
70	120.16	152.67	174.67	189.52	232.34	70
70	130.76	166.23	190.17	206.32	252.56	70
72	143.84	182.75	209.05	226.72	277.13	72
73	163.02	207.24	237.14	257.13	314.43	73
74	184.40	234.66	268.56	291.32	356.14	74
75	207.80	264.59	302.78	328.42	401.50	75
76	232.60	296.29	338.89	362.76	449.47	76
77	258.49	329.41	368.03	391.51	499.00	77
78	283.18	361.00	410.99	438.04	545.71	78
79	308.41	393.50	448.16	482.90	593.16	79
80	334.35	426.66	485.02	522.58	641.33	80
81	360.87	460.67	521.52	561.79	690.38	81
82	387.85	495.44	557.70	600.72	740.08	82
83	415.61	530.96	593.60	639.28	790.58	83
84	443.80	567.35	629.16	677.44	841.86	84
85	472.69	604.49	664.49	715.37	893.88	85

Modal Adjustment		
Factors		
Semi-Annual	0.51	
Quarterly	0.26	
Monthly	0.09	
Check-O-Matic	0.09	

Elimination Period Adjustment Factors				
20-Day Elimination	1.22			
90-Day Elimination	1.00			
180-Day Elimination 0.90				

Underwriting Class				
Adjustment Factors				
Preferred	0.88			
Standard	1.00			
Special Risk Class 3	1.35			
Special Risk Class 4	1.65			

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages 69-73

With Simple 6% Benefit Inflation Included 90-Day Elimination Period

	Nursing Home Base Policy Rate Per \$10 Daily Benefit Amount (DBA)						
Issue	Policy Lifetime Maximum Benefit Iss						
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age	
18-34	19.06	23.22	26.36	28.97	36.98	18-34	
35-39	23.96	29.15	33.21	36.52	46.19	35-39	
40-44	31.43	38.53	44.06	48.26	60.84	40-44	
45-49	43.33	53.36	60.94	66.72	83.54	45-49	
50	56.45	69.64	79.44	86.87	108.58	50	
51	61.48	75.99	86.64	94.72	118.27	51	
52	66.71	82.50	94.27	102.89	128.36	52	
53	71.96	89.23	101.79	111.27	138.78	53	
54	77.53	96.13	109.81	119.92	149.50	54	
55	83.17	103.31	117.98	128.94	160.55	55	
56	88.99	110.71	126.52	138.21	171.83	56	
57	94.92	118.40	135.25	147.69	183.46	57	
58	100.30	125.02	142.94	155.99	193.59	58	
59	105.89	132.24	151.11	164.86	204.24	59	
60	112.07	140.10	160.14	174.50	216.00	60	
61	119.06	148.84	170.22	185.49	229.14	61	
62	126.93	158.95	181.66	197.92	244.10	62	
63	136.85			262.97	63		
64	147.87	185.52	212.02	230.80	284.02	64	
65	160.10	200.99	229.71	250.05	307.21	65	
66	173.43	217.83	248.95	270.88	332.59	66	
67	187.75	236.01	269.78	293.59	359.97	67	
68	202.17	254.24	290.58	316.24	387.43	68	
69	217.75	274.13	313.28	341.00	417.60	69	
70	235.09	296.01	338.34	368.43	450.77	70	
71	254.11	320.25	366.25	398.70	487.48	71	
72	275.41	347.23	397.12	432.34	528.22	72	
73	301.13	380.16	434.87	473.46	578.26	73	
74	329.03	415.81	475.87	517.77	632.19	74	
75	358.73	453.75	519.31	565.07	689.20	75	
76	389.72	493.43	564.90	606.62	748.56	76	
77	421.97	534.67	597.31	635.40	809.67	77	
78	453.80	575.43	658.68	710.85	868.96	78	
79	486.49	617.26	706.43	767.50	929.31	79	
80	520.09	660.10	755.43	820.35	990.53	80	
81	554.54	704.10	805.57	874.39	1,052.86	81	
82	589.77	749.19	857.00	929.67	1,116.13	82	
83	625.86	795.30	909.60	986.21	1,180.41	83	
84	662.79	842.54	963.39	1,043.94	1,245.76	84	
85	700.64	890.90	1,018.24	1,102.93	1,312.10	85	

Modal Adjustment			
Factors			
Semi-Annual	0.51		
Quarterly	0.26		
Monthly	0.09		
Check-O-Matic	0.09		

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination	0.90		

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Risk Class 4	1.65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758
GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES
ILTC-4300 and INH-4300 and Riders
Pennsylvania

Standard Underwriting Class Rates
New Increased Rates - Attained Ages 69-73

With Simple 6% Benefit Inflation Included 90-Day Elimination Period

	100% Home Health Care						
	Additional Premium Rate Per \$10 Daily Benefit Amount (DBA)						
Issue	Policy Lifetime Maximum Benefit						
Age	2 x 365 x DBA	3 x 365 x DBA	4 x 365 x DBA	5 x 365 x DBA	Unlimited	Age	
18-34	10.23	13.30	15.61	17.35	23.95	18-34	
35-39	13.60			31.07	35-39		
40-44	18.80	24.25	28.24	31.32	41.84	40-44	
45-49	26.57	34.22	39.84	43.84	57.84	45-49	
50	32.62	42.05	48.84	53.80	70.47	50	
51	34.98	45.15	52.32	57.50	75.18	51	
52	37.53	48.39 56.10 61.66 80.33			52		
53	40.48	52.11	60.34	66.32	86.07	53	
54	43.51	56.03	64.84	71.17	92.01	54	
55	46.83	60.14	69.61	76.29	98.35	55	
56	50.20	64.45	74.57	81.63	104.64	56	
57	53.71	68.88	79.56	87.06	111.25	57	
58	56.79	72.87	84.13	92.01	117.04	58	
59	60.17	76.98	88.85	97.08	123.04	59	
60	63.75	81.62	94.02	102.62	129.71	60	
61	67.76	86.65	99.72	108.81	137.07	61	
62	72.29	92.28	106.20	115.79	145.32	62	
63	77.72	99.26	114.13	124.32	155.46	63	
64	83.70	107.01	122.86	133.85	166.80	64	
65	90.42	115.41	132.43	144.14	179.28	65	
66	97.72	124.61	142.98	155.54	192.74	66	
67	105.54	134.67	154.42	167.90	207.59	67	
68	112.33	143.15	163.97	178.17	220.00	68	
69	120.06	152.87	175.34	190.36	234.52	69	
70	129.35	164.62	188.60	204.86	251.93	70	
71	140.50	178.93	204.99	222.65	273.41	71	
72	154.25	196.32	224.90	244.19	299.43	72	
73	174.39	222.10	254.53	276.30	338.98	73	
74	196.78	250.91	287.60	312.35	383.12	74	
75	221.27	282.31	323.56	351.39	431.05	75	
76	247.16	315.49	361.39	386.69	481.63	76	
77	274.14	350.09	391.26	416.22	533.71	77	
78	299.74	382.92	436.83	465.69	582.57	78	
79	325.82	416.63	475.45	513.16	632.05	79	
80	352.59	450.92	513.70	554.41	682.13	80	
81	379.89	486.02	551.52	595.10	733.00	81	
82	407.58	521.82	588.95	635.45	784.38	82	
83	436.04	558.31	626.05	675.36	836.46	83	
84	464.85	595.63	662.74	714.79	889.20	84	
85	494.34	633.64	699.15	753.94	942.57	85	

Modal Adjustment			
Factors			
Semi-Annual	0.51		
Quarterly	0.26		
Monthly	0.09		
Check-O-Matic	0.09		

Elimination Period Adjustment Factors			
20-Day Elimination	1.22		
90-Day Elimination	1.00		
180-Day Elimination	0.90		

Underwriting Class			
Adjustment Factors			
Preferred	0.88		
Standard	1.00		
Special Risk Class 3	1.35		
Special Pick Class A	1.65		

11501 Burnet Rd, Bldg 906, Suite 600, Ausin, TX 78758 GROSS ANNUAL PREMIUM RATES FOR POLICY SERIES ILTC-4300 and INH-4300 and Riders Pennsylvania

New Increased Rates - Attained Ages 69-73

Rates for Nonforfeiture Rider, and Elimination Period /
Waiver of Premium Enhancement Rider;
and Spouse/Sibling and Multi-Life Discounts

Nonforfeiture Rider

The Premium for the Nonforfeiture Rider is an additional 30% of the Total Premium for the Base Policy including Home Health Care and any attached Inflation Protection Riders.

Elimination Period / Waiver of Premium Enhancement Rider

The Premium for the Elimination Period / Waiver of Premium Enhancement Rider is an additional 3% of the Total Premium for the Base Policy including Home Health Care and any attached Inflation Protection and Nonforfeiture Riders.

Spouse/Sibling Discount

If both spouses or two or more siblings are covered, they all receive a 10% Spouse/Sibling Discount on their Total Premium. However, the Spouse/Sibling Discount is reduced to 7.5% if the policy is also receiving a Multi-Life Discount.

Multi-Life Discount Program

Multi-Life cases that are eligible for a discount on their Total Premium, based on the Estimated Number of Covered Lives, as shown in the table to the right.

Multi-Life Discount Premium Discount%			
Estimated			
Number of	4		
Covered	Discount ¹		
Lives	No Spouse		
15-25	5%		
15-25 26-100	5% 7%		

¹ The Spouse Discount over published rates is reduced from 10% to 7.5% for all multi-life programs.

 SERFF Tracking #:
 NWLT-131979666
 State Tracking #:
 NWLT-131979666
 Company Tracking #:
 4.0

State: Pennsylvania Filing Company: New York Life Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

Project Name/Number: 2019 Rate Increase/145NYL-30.02

Supporting Document Schedules

Satisfied - Item:	Transmittal Letter (A&H)
Comments:	
Attachment(s):	PA_CovLtr_4.0_RS_20191101.pdf
Item Status:	
Status Date:	
Dimensional Itams	Autorial Overstand (AOLI)
	Actuarial Certification (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum and Explanatory Information (A&H)
Comments:	· · · · · · · · · · · · · · · · · · ·
Attachment(s):	PA_AM_4.0_RS_20191101.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Advertisements (A&H)
Bypass Reason:	Not applicable as this is not an advertisement filing.
Attachment(s):	Totappinoado ao ano io notan ao totao ao a
Item Status:	
Status Date:	
Satisfied - Item:	Authorization to File (A&H)
Comments:	Not Applicable: The company is filing on behalf of itself.
Attachment(s):	Total periodicial trib company to mining on borian or room
Item Status:	
Status Date:	
D	L (D E L ((A))
Bypassed - Item:	Insert Page Explanation (A&H)
Bypass Reason:	Not applicable as there are no page inserts.
Attachment(s):	
Item Status:	
Status Date:	

SERFF Tracking #:	NWLT-131979666	State Tracking #:	NWLT-131979666		Company Tracking #:	4.0
State: TOI/Sub-TOI: Product Name: Project Name/Number:	Long-Term Care	al Long Term Care/LTC03l.0 e ease/145NYL-30.02		Filing Company:	New York Life Insura	nce Company
Satisfied - Item:	F	Rate Table (A&H)				
Comments:	F	Rate tables are attached	d on the Rate/Rule	Schedule tab.		
Attachment(s):						
Item Status:						
Status Date:						
Bypassed - Item:	F	Replacement Form with	Highlighted Chang	ges (A&H)		
Bypass Reason:	N	Not applicable as this is	not a form filing.			
Attachment(s):						
Item Status:						
Status Date:						
Bypassed - Item:	P	Advertisement Compliar	nce Certification			
Bypass Reason:	N	Not applicable as this is	not an advertisem	ent filing.		
Attachment(s):						
Item Status:						
Status Date:						
Bypassed - Item:	F	Reserve Calculation (A&	kH)			
Bypass Reason:		Not applicable as this is	•			
Attachment(s):		· ·	-			
Item Status:						
Status Date:						
Bypassed - Item:	V	/ariability Explanation (A&H)			
Bypass Reason:	N	Not applicable as this is	not a form filing.			
Attachment(s):						
Item Status:						
Status Date:						
Satisfied - Item:		Supplement to the Actua	arial Memorandum			
Comments:						
Attachment(s):	F	PA_Supplement_4.0_20)191101.pdf			
Item Status:						
Status Date:						
Satisfied - Item:		Numerical Data in Excel				

 SERFF Tracking #:
 NWLT-131979666
 State Tracking #:
 NWLT-131979666
 Company Tracking #:
 4.0

State: Pennsylvania Filing Company: New York Life Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

Project Name/Number: 2019 Rate Increase/145NYL-30.02

2010 Nate in	19406 1 1611 12 GOIDE
Comments:	Numerical Data in Excel
Attachment(s):	PA_Exhibits and Supplement Attachments_4.0_RS_20191101.xlsb
Item Status:	
Status Date:	
Satisfied - Item:	Original Policy Forms and Riders
Comments:	
Attachment(s):	PA 4.0 Policies.pdf PA 4.0 Riders & App.pdf
Item Status:	
Status Date:	

SERFF Tracking #: NWLT-131979666 State Tracking #: NWLT-131979666 Company Tracking #: 4.0

State: Pennsylvania Filing Company: New York Life Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

Project Name/Number: 2019 Rate Increase/145NYL-30.02

Attachment PA_Exhibits and Supplement Attachments_4.0_RS_20191101.xlsb is not a PDF document and cannot be reproduced here.



New York Life Insurance Company

Long Term Care 11501 Burnet Rd, Bldg 906, Suite 600 Austin, TX 78758

Bus: 512-344-5831

E-Mail: sbabcock@newyorklifeltc.com

Sheryl Babcock, FSA, MAAA Corporate Vice President and Actuary Long Term Care Insurance

November 1, 2019

Honorable Jessica Altman Insurance Commissioner

Pennsylvania Department of Insurance (Department) 1326 Strawberry Square Harrisburg, Pennsylvania 17120

RE: New York Life Insurance Company (New York Life)

Company NAIC # 66915

SERFF Tracking # NWLT-131979666
Policy Forms: Comprehensive

Comprehensive ILTC-4300, et al. Nursing Home Only INH-4300, et al.

Dear Commissioner Altman:

The above-listed policy forms represent individual policy forms providing comprehensive and nursing home only long-term care coverage. These policy forms were issued in Pennsylvania from October 1998 through June 2004 and are no longer being marketed in any jurisdiction.

New York Life is requesting the approval of an average premium rate increase of 24.7% on these policy forms. The premium rate increase currently being requested is necessary due to higher than expected policy persistency and higher projected claims.

The company is requesting an 80.0% rate increase for policyholders with an attained age under 69, a 45.0% rate increase for policyholders with an attained age of 69 to 73, and a 0.0% rate increase for policyholders with an attained age 74 or above as of January 1, 2020.

Policyholders who reach attained age 74 as of January 1, 2020 will not receive a rate increase on their current premium. However, for those policyholders who have an attained age of 74 or older as of January 1, 2020, the 45.0% premium rate increase will apply to any voluntary plan changes elected by the policyholder after the implementation date of the rate increase or any voluntary future purchase options elected by the policyholder. Policyholders who have not reached attained age 74 as of January 1, 2020 will receive the rate increase on any future benefit changes regardless of age.

Policyholders who had reached attained age 75 at the time of implementation of the rate increase approved in 2013 will not receive a rate increase on any premium including voluntary plan changes or voluntary future purchase options elected by the policyholder.

As noted in the actuarial memorandum, although our analysis indicates that a rate increase is necessary at all ages, we have decided to reduce the increase for any of our insureds who have attained age of 69 to 73 and forgo the increase for any of our insureds who have attained age 74 and above as of January 1, 2020. The company will be absorbing the cost of reducing the increase for those policyholders who have reached attained age 69 and the

increases on those below attained age 69 have not been increased to subsidize insureds with attained ages 69 and higher.

New York Life has elected to take a unique approach to our current request for a premium rate increase by guaranteeing premium rates in the future where the full amount of our requested premium increase is approved. As such, the company will update each policyholder's policy, via an endorsement, to be non-cancellable rather than guaranteed renewable for those policy forms where our request is approved.

Making rates non-cancellable is extremely valuable to the policyholder. It would help eliminate policyholders' concerns about receiving another rate increase in the future as policyholders would benefit from a guaranteed rate for the life of their contract. Guaranteed rates would help them make a more informed decision about their options once the premium increase is implemented.

In addition to guaranteeing premiums for all policyholders who receive a premium increase, policies subject to the attained age carve-out referenced above will also be non-cancellable for those policy forms where the full amount of the premium increase is approved. Policies will also be non-cancellable if the policyholder is on claim, or if the policyholder changes benefits.

If less than the fully requested amount is approved, each policyholder's contract will remain guaranteed renewable. In that case, the company will continue to monitor the business and reserves the right to request additional rate increases in the future.

As noted in the actuarial memorandum, one prior increase has been approved and implemented on these forms. On February 20, 2013, we filed for an average premium increase of 23.8%. On September 12, 2013, a 20.0% rate increase was approved and implemented on each contract's next billing anniversary beginning March 1, 2014 for policyholders with an attained age under 75 and a 0.0% rate increase for policyholders with an attained age of 75 or above.

New York Life will offer insureds affected by the premium increase the option of reducing their policy benefits to provide flexibility of choice for those insureds who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. The company will also offer a contingent nonforfeiture benefit to policyholders who receive a rate increase and do not have the optional nonforfeiture benefit.

New York Life plans to file a "Non-Cancellable - Endorsement" for approval in the near future. This endorsement would be attached to all policies issued on these forms in the state upon implementation of the full rate increase.

The following electronic items are included with this submission:

- this cover letter;
- an actuarial memorandum;
- a supplement to the actuarial memorandum; and
- rate schedules.

No filing fee is required for this submission.

The contact person for this filing is:

Jeanette Slabaugh Senior Associate, Compliance New York Life Insurance Company 11501 Burnet Rd, Bldg 906, Suite 600 Austin, TX 78758 (512) 344-5823 jslabaugh@newyorklifeltc.com

Thank you for your assistance in reviewing this filing.

Sheyl M Baback

Respectfully,

Sheryl Babcock, FSA, MAAA

Corporate Vice President and Actuary

Enclosures

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Actuarial Memorandum for the Generation 4.0 Policy Forms

November 1, 2019

Product Comprehensive Nursing Home Only Number ILTC-4300, et al. INH-4300, et al.

New York Life Insurance Company (New York Life) is requesting a rate increase on the above listed long-term care policy forms. These policy forms were issued in Pennsylvania from October 1998 through June 2004 and are no longer being marketed in any jurisdiction.

Nationwide, the company is requesting the same rate increase.

1. Purpose of Filing

This actuarial memorandum has been prepared for the purpose of demonstrating that the requested rate increase meets the minimum requirements of sections 19 and 20 of the 2014 National Association of Insurance Commissioners (NAIC) Long-Term Care Insurance Model Regulation (Model Regulation). The enclosed supplement to the actuarial memorandum demonstrates compliance with the applicable regulatory requirements of this jurisdiction to the extent they differ from the Model Regulation, and includes other commonly requested information of this jurisdiction. It may not be suitable for other purposes.

2. Requested Rate Increase

New York Life is requesting the approval of an average premium rate increase of 24.7% on the above listed policy forms. The premium rate increase currently being requested is necessary due to higher than expected policy persistency and higher projected claims.

The company is requesting an 80.0% rate increase for policyholders with an attained age under 69, a 45.0% rate increase for policyholders with an attained age of 69 to 73, and a 0.0% rate increase for policyholders with an attained age 74 or above as of January 1, 2020.

Policyholders who reach attained age 74 as of January 1, 2020 will not receive a rate increase on their current premium. However, for those policyholders who have an attained age of 74 or older as of January 1, 2020, the 45.0% premium rate increase will apply to any voluntary plan changes elected by the policyholder after the implementation date of the rate increase or any voluntary future purchase options elected by the policyholder. Policyholders who have not reached attained age 74 as of January 1, 2020 will receive the rate increase on any future benefit changes regardless of age.

Policyholders who had reached attained age 75 at the time of implementation of the rate increase approved in 2013 will not receive a rate increase on any premium including voluntary plan changes or voluntary future purchase options elected by the policyholder.

Although our analysis indicates that a rate increase is necessary at all ages, we have decided to reduce the increase for any of our insureds who have attained age of 69 to 73 and forgo the increase for any of our insureds who have attained age 74 and above as of January 1, 2020. The company will be absorbing the cost of reducing the increase for those policyholders who have reached attained age 69 and the increases on those below attained age 69 have not been increased to subsidize insureds with attained ages 69 and higher.

This approach, which is in the best interests of our insureds, deviates from Actuarial Standards of Practice No. 12, section 3.2.1.

Projected experience assuming this increase is implemented is shown in Exhibit I.

New York Life has elected to take a unique approach to our current request for a premium rate increase by guaranteeing premium rates in the future where the full amount of our requested premium increase is approved. As such, the company will update each policyholder's policy, via an endorsement, to be

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non-cancellable rather than guaranteed renewable for those policy forms where our request is approved.

If less than the fully requested amount is approved, each policyholder's contract will remain guaranteed renewable. In that case, the company will continue to monitor the business and reserves the right to request additional rate increases in the future.

We believe that endorsing existing policies to make rates non-cancellable if the full increase is approved is in the best interest of our insureds because it will provide policyowners with certainty regarding future premiums and promote informed decisions. The requested rate increase was justified solely on the experience from the existing products and did not include an additional charge for the decision to make policies non-cancellable.

Corresponding rate tables, for policyholders with attained ages under age 69 and for policyholders with attained ages of 69 to 73 as of January 1, 2020, reflecting the rate increase are enclosed with this memorandum. These rate tables will also be used for any voluntary plan changes or any future purchase options elected by the policyholder. Because increased rates are still in excess of minimum loss ratios and policies will be endorsed to be non-cancellable, rather than guaranteed renewable where the full amount of our request is approved, the rates are not capped at the new business rate schedules. The current rate tables are also enclosed with this filing and will continue to apply to the current premium for policyholders with attained age 74 and over as of January 1, 2020 and all policyholders who were attained age 75 at the time of the implementation of the last rate filing. Please note that the actual rates implemented may vary slightly due to implementation rounding algorithms.

3. Description of Benefits

These are federally tax-qualified, individually underwritten policy forms providing benefits for confinement in a nursing home or an assisted living facility up to a daily maximum benefit amount. A daily maximum benefit, benefit period, and elimination period were selected at issue.

Under form series ILTC-4300 benefits were also available for home and community-based care expenses up to a percentage of the nursing home daily benefit. Under form series INH-4300 no home health care benefits could be selected, but they could be added by rider after purchase (with underwriting).

At issue the insured may have had the option to choose between three inflation options: a simple inflation option, a compound inflation option, or a future purchase option. The simple inflation option provides for daily maximums and policy lifetime maximums that increase on each policy anniversary date by a fixed percentage (ranging from 1% to 6%) of the original amounts annually for the life of the policy. The compound inflation option provides for daily maximums and policy lifetime maximums that increase on each policy anniversary date by 5% of the current amount annually for the life of the policy. The future purchase option provides an option to purchase 5% annual increases in daily and policy maximums, without additional underwriting. This option allows up to four refusals, after which no future purchase options are allowed.

At issue, the insured may have had the option of selecting a nonforfeiture benefit rider. A rider providing that the policy becomes paid upon the death of the insured's spouse if certain conditions are satisfied may also have been available to insureds.

4. Renewability

These policy forms are guaranteed renewable for life. If the requested rate increase is approved in full, the company will update each policyholder's contract to be non-cancellable rather than guaranteed renewable.

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5. Applicability

This filing is applicable to in-force policies only. The above listed policy forms are no longer being sold in any jurisdiction. The premium change will apply to the base forms and all riders associated with the base forms for policyholders with an attained age under 74 as of January 1, 2020. The rate changes will also be used for any voluntary plan changes or future purchase options elected by the policyholder. The current rates will continue to apply to the current premium for policyholders with attained age 74 and over as of January 1, 2020 and all policyholders who were attained age 75 at the time of the implementation of the last rate filing.

6. Actuarial Assumptions

The following assumptions are used to project the experience shown in this filing.

- a. <u>Morbidity</u> reflects claim costs developed using the 2017 *Milliman Long-Term Care Guidelines* (*Guidelines*), adjusted for New York Life's current experience relative to the *Guidelines*. The claim costs were adjusted to reflect the effects of elimination periods, policy maximums, salvage, and benefit eligibility standards.
- b. Mortality Rates reflect the 2012 Individual Annuity Mortality Basic gender-distinct table (2012 IAM). The mortality rates were adjusted for mortality selection (varies by marital status, gender, policy duration, and issue age), underwriting selection factors (vary by policy duration and underwriting class), issue age factors, and attained age factors, based on company experience. Mortality improvement (varies by attained age and gender) is assumed through the valuation date.
- c. <u>Voluntary Lapse Rates</u> vary by duration, issue age, gender and marital status as developed from historical experience.
- d. <u>Benefit Expiry Rates</u> reflect assumed policy termination due to exhaustion of benefits on limited benefit period policies. The rates are based on historical experience and vary by gender, marital status, benefit period, attained age and duration.
- e. <u>Insured Behavior Due to the Rate Increase.</u> In the year of rate increase implementation, an additional 0.7% of in-force policyholders on average are assumed to lapse, and a 1.1% reduction in premiums and claims on average is assumed due to reduced benefit option elections. A cumulative 0.3% increase in morbidity on average is assumed due to adverse selection from the rate increase.
- f. <u>Interest Rate</u> is assumed to follow the best estimate assumption of 4.0%.
- g. Annual Improvement is not assumed prospectively for morbidity or mortality.
- h. <u>Expenses</u> have not been explicitly projected. Originally filed expense assumptions are assumed to remain appropriate. Normal New York Life renewal commission rates will be applied on any increase in premium.
- i. <u>Dividends</u> are not projected in the current experience as the company has not historically paid a dividend on the above listed policy forms and does not anticipate paying a dividend in the future on the above listed policy forms.

The above assumptions are based on the experience of policies issued by New York Life, industry experience, and actuarial judgment. These assumptions are based on the nationwide experience of the particular policy forms in this filing and similar forms nationwide and are deemed reasonable for the particular policy forms in this filing.

In developing the morbidity assumption, the claim experience period spans from 2007 through 2016. For the persistency assumptions, the policy termination experience period spans from 2007 through

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2016. The above assumptions are deemed reasonable for the particular policy forms in this filing. The assumptions described above reflect an estimate of the most likely outcome and do not reflect an explicit margin for conservatism.

Although the rates will become non-cancellable rather than guaranteed renewable, if the requested rate increase is approved in full, an explicit non-cancellable morbidity margin assumption for conservatism has not been included. Including a non-cancellable morbidity margin in the projections is unnecessary as the decision to make the rates non-cancellable is not based on an expected or required return on the business.

In establishing the assumptions described in this section, the policy design, underwriting, and claims adjudication practices for the above-referenced policy forms were taken into consideration. Appendix A to this memorandum provides a description of the development of and justification for the assumptions used in this filing.

7. Marketing Method

These policy forms were marketed by New York Life career agents and independent brokers.

8. Underwriting Description

These policies were individually underwritten with selective use of underwriting tools, which may have included face-to-face assessments and reviews of medical records. Four underwriting classes were utilized depending on the applicant's medical history.

9. Premiums

Premiums are unisex and payable for life except if the policy becomes paid up as described in Section 3 above. The premiums may vary by policy form, issue age, underwriting classification, benefit level, inflation option, premium mode, marital status, elimination period, benefit period, and optional coverages chosen.

A multi-life discount is also applied where policies were marketed on other than a one to one basis.

10. Issue Age Range

Issue ages are from 18 to 85.

11. Area Factors

Area factors are not used for the above listed policy forms.

12. Premium Modalization Rules

The following modal factors and percent distributions (based on the nationwide in-force insured count as of December 31, 2018) are applied to the annual premium (AP):

Premium Mode	Modal Factors	Percent Distribution
Annual	1.00*AP	33.6%
Semi-Annual	0.51*AP	5.6%
Quarterly	0.26*AP	7.4%
Monthly	0.09*AP	53.4%

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13. Reserves

Active life reserves have not been used in this rate increase analysis, except as described in the supplement to the actuarial memorandum. Claim reserves as of December 31, 2018 have been discounted to the incurral date of each respective claim and included in historical incurred claims. Incurred but not reported (IBNR) reserve balances as of December 31, 2018 have been allocated to a calendar year of incurral and included in historic incurred claims.

14. Trend Assumptions

As this is not medical insurance, an explicit medical cost trend is not included in the projections.

15. Demonstration of Satisfaction of Loss Ratio Requirements

Exhibit I provides actual and projected experience using current assumptions. Actual experience is provided from inception through 2018 and then projected on a seriatim basis for 75 years using the current assumptions described above in Section 6. The actual experience and projections have been restated to reflect the rate level approved in Pennsylvania on a nationwide basis. The restated nationwide projections assume the previously approved rate increases in Pennsylvania were implemented on each policy's first anniversary on or after the effective date of the increase. The after increase projected experience reflects the requested increase on a seriatim basis. The projections reflecting the rate increase assume that the increase is effective on each policy's first anniversary on or after January 1, 2020, but no sooner than 12 months after the prior rate increase was effective. The projections reflecting the rate increase also assume that no increase is applied to policyholders subject to the attained age carve-out.

Values in Exhibit I are shown (a) before and (b) after the requested rate increase. Included are calendar year earned premiums, incurred claims, end of year lives, annual loss ratios, and cumulative loss ratios. As shown in Exhibit I, the anticipated lifetime loss ratio with and without the requested rate increase exceeds the minimum loss ratio required by regulation.

Exhibit II provides a demonstration that the requested rate increase meets the 58%/85% minimum loss ratio test under moderately adverse conditions as required by post-rate stability regulation. This exhibit shows that the sum of the accumulated value of incurred claims without the inclusion of active life reserves, and the present value of projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:

- 1. Accumulated value of the initial earned premium times 58%,
- 2. 85% of the accumulated value of prior premium rate schedule increases,
- 3. Present value of projected initial earned premium times 58%, and
- 4. 85% of the present value of projected premium in excess of the projected initial earned premium.

The historical and future projected incurred claims were increased by 5.0% from the best-estimate projections in Exhibit I to reflect assumptions that include moderately adverse conditions (equates to a 5% deterioration in the lifetime loss ratio). Present and accumulated values in Exhibit II are determined at the maximum valuation interest rate for contract reserves over the issue period, which varies by issue year from 3.5% to 5.5%. The values shown in Exhibit II do not tie to those in Exhibit I because of differences in the interest rates used to accumulate and discount the values and because the incurred claims in Exhibit II are increased by 5.0% to reflect moderately adverse experience.

16. Actual-to-Expected Experience

Actual experience and projections in Exhibit I have been restated to reflect the rate level approved in Pennsylvania on a nationwide basis as described in section 15 above. Expected experience in Exhibit I uses the actual policies sold and projects from issue on a seriatim basis using the original pricing assumptions.

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Exhibit III provides a comparison of the current and original pricing assumptions that underlie the actual and expected experience described above.

17. History of Previous Rate Revisions

One prior increase has been approved and implemented on these policy forms. A 20.0% increase was approved on September 12, 2013 and implemented on each contract's next billing anniversary beginning March 1, 2014 for policyholders with an attained age under 75 and a 0.0% rate increase for policyholders with an attained age of 75 or above.

18. Analysis Performed to Consider a Rate Increase

Exhibit I demonstrates that experience has been more adverse from that expected using original pricing assumptions as the actual-to-expected (A:E) loss ratios exceed 1.0. The premium rate increase currently being requested is necessary due to higher than expected policy persistency and higher projected claims.

Exhibit IV provides an analysis of actual and projected nationwide experience with respect to changes in interest, lapse (combination of voluntary lapse and benefit expiry), mortality, and morbidity and how changing each assumption from original pricing to current impacts the projected lifetime loss ratio. The current and original pricing assumptions are provided in Exhibit III.

For the business subject to rate stability regulation, an analysis of the projected loss ratio compared to that assumed at the time of original pricing revealed that experience has unfolded more than moderately adverse and crossed the original pricing threshold for which the company could consider a rate increase.

At the time the original rate schedule was priced, the management of New York Life determined that a rate schedule increase would be considered if there was a 5% increase in the original pricing lifetime loss ratio. Section 15 demonstrates that the lifetime loss ratio is well in excess of this assumed original pricing threshold. That is, the before increase A:E exceeds 1.05.

19. Average Annual Premium in Pennsylvania (Based on December 31, 2018 In-Force)

Before increase: \$1,697 After increase: \$2,116*

*After increase average annual premium assumes rate increase implementation on policy anniversary date on or after January 1, 2020.

20. Proposed Effective Date

This rate increase will apply to policies on their first policy anniversary date following at least a 60-day policyholder notification period following approval, but no sooner than January 1, 2020.

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21. Distribution of Business as of December 31, 2018 (Based on Nationwide In-Force Insured Count)

By Issue Age:

Issue Ages	Percent Distribution
< 45	13.4%
45 - 49	13.5%
50 - 54	21.3%
55 - 59	21.3%
60 - 64	17.1%
65 - 69	9.4%
70 - 74	3.2%
75 - 79	0.7%
80 +	0.1%

By Elimination Period:

Elimination Period	Percent Distribution
20-day	7.7%
30-day	0.4%
60-day	1.9%
90-day	87.3%
180-day	2.7%

By Benefit Period:

Benefit Period	Percent Distribution
1-Year	0.0%
2-Year	1.6%
3-Year	16.1%
4-Year	3.0%
5-Year	17.0%
Unlimited	62.3%

By Inflation Protection Option:

Inflation Option	Percent Distribution
None	0.2%
Simple	13.6%
Compound	17.9%
GPO	68.3%

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By Home Care (HC) Coverage Type:

HC Coverage Type	Percent Distribution
Comprehensive	96.0%
Nursing Home	4.0%

22. Number of Insureds and Annualized Premium (Based on December 31, 2018 In-Force)

The number of insureds and annualized premium that will be affected by this rate increase filing are:

	Penns	ylvania	Nationwide		
Attained Age	Number of Insureds Premium		Number of Insureds	Annualized Premium	
<74	671	\$855,801	16,737	23,387,432	
74+	582	\$1,271,013	16,851	38,814,618	
Total	1,253	\$2,126,815	33,588	62,202,050	

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23. Actuarial Certification

I am a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries, and I meet the Academy's qualification standards for preparing health rate filings and to render the actuarial opinion contained herein.

This memorandum is in compliance, where applicable, with Actuarial Standard of Practice No. 8, "Regulatory Filings for Health Benefits, Accident and Health Insurance, and Entities Providing Health Benefits" and No. 18, "Long-Term Care Insurance" as adopted by the Actuarial Standards Board. This filing deviates from ASOP #12, section 3.2.1 as noted above.

I have relied on projection information provided by Amy Pahl, FSA, MAAA of Milliman Inc., who used data and assumptions from New York Life in developing those projections.

I hereby certify that, to the best of my knowledge and judgment, this rate submission is in compliance with the applicable laws and regulations of the State of Pennsylvania and the rules of the department of insurance.

In my opinion, the rates are not unfairly discriminatory and the gross premiums are not excessive and bear reasonable relationship to the benefits, based on the lifetime loss ratio exceeding the minimum loss ratio requirement. This filing will enhance premium adequacy, but may not be sufficient to certify that rates will remain stable under moderately adverse conditions, however, New York Life has elected to take a unique approach to our current request for a premium rate increase by guaranteeing premium rates in the future where the full amount of our requested premium increase is approved.

Sheryl Babcock, FSA, MAAA

Corporate Vice President and Actuary, New York Life Insurance Company

Date: November 1, 2019

Exhibit I-a New York Life Insurance Company Actual and Projected Experience by Calendar Year Nationwide Experience Before Requested Rate Increase Generation 4.0 Policy Forms

-			Actual and Projectusing Current	Assumptions			Expected E using Pricing	Assumptions			Cumulative Loss Ratio	
		A	В	C = B / A	D	E	F	G = F / E	Н	Actual with	J Expected with	K = I / J
	Calendar	Earned	Incurred	Incurred	End of Year	Earned	Incurred	Incurred	End of Year	Current Interest 4.0%	5.0%	Actual-to- Expected
	Year 1990	Premium 3,020	Claims 0	Loss Ratio 0.0%	Lives 2	Premium 2,860	Claims 134	Loss Ratio 4.7%	Lives 2	(on Col C) 0.0%	(on Col G) 4.7%	Ratio -
	1991	5,160	0	0.0%	10	4,650	262	5.6%	10	0.0%	5.3%	-
	1992 1993	17,893 26,504	0	0.0% 0.0%	20 25	16,551 23,290	1,165 1,921	7.0% 8.2%	18 22	0.0% 0.0%	6.5% 7.3%	-
	1994 1995	36,539 50,865	0	0.0% 0.0%	34 46	30,980 42,551	2,911 4,659	9.4% 10.9%	29 38	0.0% 0.0%	8.1% 9.0%	-
	1996	73,302	0	0.0%	62	60,735	7,384	12.2%	50	0.0%	10.0%	_
	1997 1998	457,693 4,368,093	5,009 280,995	1.1% 6.4%	1,094 7,533	430,915 4,266,067	52,039 504,206	12.1% 11.8%	1,072 7,413	0.7% 5.6%	11.4% 11.8%	0.063 0.478
Historical	1999 2000	14,145,855	1,058,288	7.5% 8.9%	15,392 22,765	13,718,240	1,640,292	12.0%	14,852 21,446	7.0% 8.0%	11.9%	0.586 0.645
Experience	2001	24,246,018 34,674,592	2,163,078 3,384,971	9.8%	31,587	22,944,696 32,085,907	2,972,299 4,512,929	13.0% 14.1%	29,253	8.8%	12.5% 13.1%	0.645
	2002 2003	46,656,439 56,534,761	6,279,177 10,131,013	13.5% 17.9%	41,414 44,939	42,443,920 50,567,240	6,403,147 8,297,238	15.1% 16.4%	37,937 40,103	10.4% 12.6%	13.8% 14.5%	0.757 0.870
	2004	60,404,290	10,903,905	18.1%	45,394	52,065,474	9,815,711	18.9%	38,977	13.9%	15.5%	0.898
	2005 2006	62,050,445 61,771,219	12,804,047 21,045,582	20.6% 34.1%	44,945 43,974	51,122,422 48,305,541	11,300,209 12,870,252	22.1% 26.6%	37,046 34,674	15.1% 18.0%	16.6% 17.9%	0.914 1.006
	2007 2008	61,416,590	23,904,981	38.9%	43,105	45,517,313	14,544,493	32.0% 37.8%	32,459	20.7% 22.7%	19.4%	1.065 1.081
	2009	61,045,723 60,441,801	24,119,627 31,698,250	39.5% 52.4%	42,158 41,219	42,867,744 40,277,819	16,210,949 17,806,092	44.2%	30,355 28,346	25.5%	21.0% 22.6%	1.124
	2010 2011	60,009,175 59,573,790	33,401,661 37,654,976	55.7% 63.2%	40,415 39,621	37,754,729 35,303,539	19,302,557 20,584,751	51.1% 58.3%	26,429 24,608	27.9% 30.5%	24.4% 26.1%	1.146 1.168
	2012	59,069,008	44,092,218	74.6%	38,810	32,954,872	21,608,970	65.6%	22,876	33.3%	27.8%	1.199
	2013 2014	58,489,585 59,968,902	45,687,976 45,653,690	78.1% 76.1%	38,056 37,132	30,711,916 28,531,015	22,441,145 23,155,273	73.1% 81.2%	21,226 19,659	35.9% 38.1%	29.5% 31.1%	1.218 1.224
	2015 2016	63,126,174	49,911,876	79.1%	36,269	26,394,151 24,382,248	23,787,922	90.1%	18,175	40.2%	32.7%	1.229
	2017	62,306,392 61,328,680	63,454,480 73,659,897	101.8% 120.1%	35,385 34,457	22,471,958	24,373,423 24,906,390	100.0% 110.8%	16,771 15,446	43.1% 46.3%	34.3% 35.8%	1.257 1.294
	2018 2019	60,250,965 58,770,874	69,015,187 80,124,134	114.5% 136.3%	33,588 32,552	20,665,648 18,859,474	25,378,181 25,750,108	122.8% 136.5%	14,194 13,016	49.0% 52.0%	37.3% 38.8%	1.312 1.341
	2020	56,344,312	85,803,444	152.3%	31,476	17,034,247	26,002,212	152.6%	11,908	55.1%	40.2%	1.371
	2021 2022	53,865,712 51,349,851	91,503,772 97,260,979	169.9% 189.4%	30,362 29,217	15,342,616 13,778,957	26,174,460 26,265,529	170.6% 190.6%	10,869 9,896	58.3% 61.6%	41.6% 43.0%	1.402 1.434
	2023	48,814,392	103,068,845	211.1%	28,049	12,337,572	26,282,134	213.0%	8,988	64.9%	44.3%	1.467
	2024 2025	46,276,265 43,747,859	108,911,716 114,763,621	235.4% 262.3%	26,863 25,665	11,012,714 9,798,612	26,222,510 26,071,606	238.1% 266.1%	8,141 7,354	68.3% 71.8%	45.5% 46.7%	1.501 1.536
	2026 2027	41,238,875 38,757,373	120,488,893 126,052,716	292.2% 325.2%	24,458 23,247	8,689,491 7,679,587	25,825,115 25,492,419	297.2% 332.0%	6,624 5,950	75.2% 78.8%	47.9% 49.0%	1.572 1.609
	2028	36,310,468	131,408,023	361.9%	22,034	6,763,160	25,077,235	370.8%	5,328	82.3%	50.0%	1.647
	2029 2030	33,905,201 31,549,035	136,530,283 141,343,868	402.7% 448.0%	20,825 19,624	5,934,514 5,188,015	24,580,928 24,003,594	414.2% 462.7%	4,756 4,233	85.9% 89.5%	51.0% 51.9%	1.685 1.725
	2031 2032	29,249,236	145,702,346 149,561,767	498.1%	18,434	4,518,106	23,346,994	516.7%	3,755 3,320	93.0% 96.6%	52.7% 53.5%	1.764 1.804
	2033	27,013,243 24,848,748	152,912,589	553.7% 615.4%	17,260 16,107	3,919,325 3,386,327	22,613,315 21,799,842	577.0% 643.8%	2,926	100.1%	54.3%	1.844
Projected Future	2034 2035	22,762,535 20,760,977	155,687,723 157,674,000	684.0% 759.5%	14,979 13,880	2,913,901 2,496,992	20,913,309 19,967,716	717.7% 799.7%	2,570 2,249	103.5% 106.9%	54.9% 55.6%	1.884 1.924
Experience	2036	18,850,281	158,681,322	841.8%	12,813	2,130,712	18,970,599	890.3%	1,962	110.2%	56.1%	1.963
(75 Years)	2037 2038	17,036,588 15,324,981	158,726,157 157,835,559	931.7% 1,029.9%	11,784 10,797	1,810,377 1,531,530	17,917,176 16,821,210	989.7% 1,098.3%	1,706 1,477	113.4% 116.4%	56.6% 57.1%	2.002 2.040
	2039 2040	13,719,215 12,221,854	155,983,504 153,126,655	1,137.0% 1,252.9%	9,853 8,956	1,289,965 1,081,726	15,694,534 14,554,060	1,216.7% 1,345.4%	1,275 1,097	119.4% 122.1%	57.5% 57.9%	2.076 2.111
	2041	10,834,261	149,275,198	1,377.8%	8,108	903,111	13,418,848	1,485.8%	940	124.8%	58.2%	2.144
	2042 2043	9,556,625 8,388,000	144,539,953 139,018,714	1,512.5% 1,657.4%	7,311 6,566	750,682 621,276	12,304,086 11,223,077	1,639.1% 1,806.5%	803 684	127.2% 129.5%	58.5% 58.7%	2.176 2.206
	2044	7,326,041	132,897,353	1,814.0%	5,874	511,998	10,187,166	1,989.7%	580	131.6%	58.9%	2.233
	2045 2046	6,367,409 5,507,983	126,350,846 119,544,315	1,984.3% 2,170.4%	5,234 4,645	420,211 343,528	9,203,063 8,277,489	2,190.1% 2,409.6%	490 413	133.5% 135.3%	59.1% 59.3%	2.259 2.283
	2047 2048	4,742,590 4,065,261	112,531,890 105,398,781	2,372.8% 2,592.7%	4,107 3,618	279,799 227,107	7,417,890 6,625,043	2,651.1% 2,917.1%	347 291	136.9% 138.3%	59.4% 59.5%	2.305 2.325
	2049	3,469,595	98,210,171	2,830.6%	3,176	183,755	5,899,917	3,210.8%	243	139.6%	59.6%	2.343
	2050 2051	2,949,000 2,496,778	91,062,967 84,075,781	3,087.9% 3,367.4%	2,778 2,422	148,253 119,304	5,240,297 4,640,073	3,534.7% 3,889.3%	202 168	140.8% 141.9%	59.7% 59.8%	2.359 2.374
	2052 2053	2,106,158 1,770,451	77,161,882 70,352,989	3,663.6% 3,973.7%	2,104 1,823	95,789 76,752	4,097,449 3,607,364	4,277.6% 4,700.0%	139 115	142.8% 143.6%	59.8% 59.9%	2.387 2.398
	2054	1,483,290	63,769,305	4,299.2%	1,573	61,386	3,165,924	5,157.4%	95	144.3%	59.9%	2.409
	2055 2056	1,238,739 1,031,408	57,476,819 51,607,053	4,639.9% 5,003.6%	1,354 1,162	49,013 39,071	2,770,876 2,419,328	5,653.3% 6,192.2%	78 64	144.9% 145.4%	59.9% 60.0%	
	2057	856,326	46,069,843	5,379.9%	993	31,095	2,107,112	6,776.4%	52	145.9%	60.0%	2.432
	2058 2059	709,028 585,512	40,859,772 35,961,502	5,762.8% 6,141.9%	847 720	24,706 19,596	1,830,900 1,587,768	7,410.7% 8,102.6%		146.3% 146.6%	60.0% 60.0%	2.437 2.442
	2060 2061	482,224 396,131	31,458,336 27,329,088	6,523.6% 6,899.0%	609 514	15,513 12,256	1,373,496 1,184,648	8,853.7% 9,666.0%		146.9% 147.1%	60.0% 60.1%	2.446 2.450
	2062	324,591	23,539,664	7,252.1%	432	9,660	1,018,386	10,541.9%	18	147.3%	60.1%	2.453
	2063 2064	265,308 216,321	20,097,437 16,971,795	7,575.1% 7,845.7%	362 302	7,595 5,954	873,035 744,903	11,494.9% 12,511.0%		147.5% 147.6%	60.1% 60.1%	
	2065	175,930	14,195,432	8,068.8%	251	4,652	632,281	13,590.8%	9	147.7%	60.1%	2.458
	2066 2067	142,705 115,445	11,734,181 9,574,907	8,222.7% 8,293.9%	207 171	3,622 2,807	534,232 448,651	14,751.1% 15,981.8%	5	147.8% 147.8%	60.1% 60.1%	
	2068 2069	93,137 74,919	7,671,014 5,988,793	8,236.3% 7,993.7%	140 114	2,165 1,661	373,775 309,074	17,261.7% 18,610.1%		147.9% 147.9%	60.1% 60.1%	
	2070	60,071	4,527,583	7,537.1%	92	1,266	253,016	19,992.1%	2	148.0%	60.1%	2.462
	2071 2072	47,995 38,195	3,282,501 2,229,254	6,839.2% 5,836.5%	74 59	957 718	204,712 163,403	21,383.8% 22,754.4%	2	148.0% 148.0%	60.1% 60.1%	
	2073	30,267	1,364,867	4,509.4%	47	534	128,570	24,093.4%	1	148.0%	60.1%	2.463
	2074 2075	23,873 18,728	734,439 332,796	3,076.4% 1,777.0%	37 29	392 285	99,717 76,404	25,413.0% 26,793.0%	1 1	148.0% 148.0%	60.1% 60.1%	2.463
	2076 2077	14,605 11,316	125,895 49,304	862.0% 435.7%	23 17	205 145	57,574 42,742	28,145.6% 29,550.2%	0	148.0% 148.0%	60.1% 60.1%	2.463
	2078	8,703	21,413	246.0%	13	101	31,250	31,042.1%	0	148.0%	60.1%	2.463
	2079 - 2083 2084 - 2088	20,224 4,145	10,047 31	49.7% 0.8%		177 16	61,014 7,273	34,442.9% 44,128.3%		148.0% 148.0%	60.1% 60.1%	2.463
	2089 - 2093	609	0	0.0%	1	1	401	60,119.5%	0	148.0%	60.1%	2.463

	Withou	it Interest Accun	n./Disc.
History	1,092,549,475	610,310,882	
Future	820,767,774	4,810,555,830	
Lifetime	1,913,317,249	5,420,866,712	;

Without Interest Accum./Disc.					
705,964,991	312,486,902	44.3%			
162,475,037	624,988,831	384.7%			
868,440,027	937,475,733	107.9%			

History	
Future	
Lifetime	
•	

With Interest Accum./Disc. 10 12/31/2018					
1,594,548,746	780,968,070	49.0%			
576,531,035	2,432,396,559	421.9%			
2,171,079,781	3,213,364,629	148.0%			

55.9%

586.1%

283.3%

Exhibit I-b New York Life Insurance Company Actual and Projected Experience by Calendar Year Nationwide Experience After Requested Rate Increase Generation 4.0 Policy Forms

		A	actual and Projectusing Current	•	•		Expected E using Pricing	•			Cumulative Loss Ratio	
		А	В	C = B / A	D	Е	F	G = F / E	Н	I Actual with	J Expected with	K = I / J
										Current Interest	Pricing Interest	Actual-to-
	Calendar Year	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	4.0% (on Col C)	5.0% (on Col G)	Expected Ratio
	1990 1991	3,020 5,160	0	0.0% 0.0%	2 10	2,860	134 262	4.7% 5.6%	2	0.0% 0.0%	4.7%	-
	1991	17,893	0	0.0%	20	4,650 16,551	262 1,165	7.0%	10 18	0.0%	5.3% 6.5%	-
	1993 1994	26,504 36,539	0	0.0% 0.0%	25 34	23,290 30,980	1,921 2,911	8.2% 9.4%	22 29	0.0% 0.0%	7.3% 8.1%	-
	1994	50,865	0	0.0%	46	42,551	4,659	10.9%	38	0.0%	9.0%	-
	1996 1997	73,302 457,693	0 5,009	0.0% 1.1%	62 1,094	60,735 430,915	7,384 52,039	12.2% 12.1%	50 1,072	0.0% 0.7%	10.0% 11.4%	0.063
	1998	4,368,093	280,995	6.4%	7,533	4,266,067	504,206	11.8%	7,413	5.6%	11.8%	0.478
Historical Experience	1999 2000	14,145,855 24,246,018	1,058,288 2,163,078	7.5% 8.9%	15,392 22,765	13,718,240 22,944,696	1,640,292 2,972,299	12.0% 13.0%	14,852 21,446	7.0% 8.0%	11.9% 12.5%	0.586 0.645
Ехропопос	2001	34,674,592	3,384,971	9.8%	31,587	32,085,907	4,512,929	14.1%	29,253	8.8%	13.1%	0.668
	2002 2003	46,656,439 56,534,761	6,279,177 10,131,013	13.5% 17.9%	41,414 44,939	42,443,920 50,567,240	6,403,147 8,297,238	15.1% 16.4%	37,937 40,103	10.4% 12.6%	13.8% 14.5%	0.757 0.870
	2004	60,404,290	10,903,905	18.1%	45,394	52,065,474	9,815,711	18.9%	38,977	13.9%	15.5%	0.898
	2005 2006	62,050,445 61,771,219	12,804,047 21,045,582	20.6% 34.1%	44,945 43,974	51,122,422 48,305,541	11,300,209 12,870,252	22.1% 26.6%	37,046 34,674	15.1% 18.0%	16.6% 17.9%	0.914 1.006
	2007	61,416,590	23,904,981	38.9%	43,105	45,517,313	14,544,493	32.0%	32,459	20.7%	19.4%	1.065
	2008 2009	61,045,723 60,441,801	24,119,627 31,698,250	39.5% 52.4%	42,158 41,219	42,867,744 40,277,819	16,210,949 17,806,092	37.8% 44.2%	30,355 28,346	22.7% 25.5%	21.0% 22.6%	1.081 1.124
	2010	60,009,175	33,401,661	55.7%	40,415	37,754,729	19,302,557	51.1%	26,429	27.9%	24.4%	1.146
	2011 2012	59,573,790 59,069,008	37,654,976 44,092,218	63.2% 74.6%	39,621 38,810	35,303,539 32,954,872	20,584,751 21,608,970	58.3% 65.6%	24,608 22,876	30.5% 33.3%	26.1% 27.8%	1.168 1.199
	2013	58,489,585	45,687,976	78.1%	38,056	30,711,916	22,441,145	73.1%	21,226	35.9%	29.5%	1.218
	2014 2015	59,968,902 63,126,174	45,653,690 49,911,876	76.1% 79.1%	37,132 36,269	28,531,015 26,394,151	23,155,273 23,787,922	81.2% 90.1%	19,659 18,175	38.1% 40.2%	31.1% 32.7%	1.224 1.229
	2016 2017	62,306,392 61,328,680	63,454,480 73,659,897	101.8% 120.1%	35,385 34,457	24,382,248 22,471,958	24,373,423 24,906,390	100.0% 110.8%	16,771 15,446	43.1% 46.3%	34.3% 35.8%	1.257 1.294
	2017	60,250,965	69,015,187	120.1%	33,588	20,665,648	24,906,390 25,378,181	122.8%	14,194	49.0%	35.6% 37.3%	1.312
	2019 2020	58,770,874 61,239,491	80,124,134 85,631,323	136.3% 139.8%	32,552 31,157	18,859,474 17,034,247	25,750,108 26,002,212	136.5% 152.6%	13,016 11,908	52.0% 55.0%	38.8% 40.2%	1.341 1.367
	2021	64,869,693	91,075,419	140.4%	30,048	15,342,616	26,174,460	170.6%	10,869	57.8%	41.6%	1.390
	2022 2023	62,184,174 59,469,819	96,756,838 102,473,642	155.6% 172.3%	28,907 27,744	13,778,957 12,337,572	26,265,529 26,282,134	190.6% 213.0%	9,896 8,988	60.7% 63.7%	43.0% 44.3%	1.414 1.439
	2024	56,743,225	108,207,554	190.7%	26,563	11,012,714	26,222,510	238.1%	8,141	66.7%	45.5%	1.466
	2025 2026	54,016,387 51,298,300	113,930,703 119,505,167	210.9% 233.0%	25,370 24,169	9,798,612 8,689,491	26,071,606 25,825,115	266.1% 297.2%	7,354 6,624	69.8% 72.9%	46.7% 47.9%	1.494 1.524
	2027	48,595,777	124,893,587	257.0%	22,964	7,679,587	25,492,419	332.0%	5,950	76.1%	49.0%	1.554
	2028 2029	45,914,385 43,259,785	130,046,755 134,938,704	283.2% 311.9%	21,758 20,556	6,763,160 5,934,514	25,077,235 24,580,928	370.8% 414.2%	5,328 4,756	79.3% 82.4%	50.0% 51.0%	1.586 1.618
	2030	40,638,267	139,495,859	343.3%	19,361	5,188,015	24,003,594	462.7%	4,233	85.6%	51.9%	1.651
	2031 2032	38,056,022 35,519,560	143,573,797 147,129,498	377.3% 414.2%	18,179 17,013	4,518,106 3,919,325	23,346,994 22,613,315	516.7% 577.0%	3,755 3,320	88.8% 91.9%	52.7% 53.5%	1.684 1.718
Drainatad	2033	33,035,850	150,155,319	454.5%	15,869	3,386,327	21,799,842	643.8%	2,926	95.1%	54.3%	1.752
Projected Future	2034 2035	30,611,278 28,252,540	152,588,744 154,233,859	498.5% 545.9%	14,750 13,660	2,913,901 2,496,992	20,913,309 19,967,716	717.7% 799.7%	2,570 2,249	98.1% 101.1%	54.9% 55.6%	1.786 1.820
Experience (75 Years)	2036 2037	25,966,992 23,762,916	154,913,594 154,650,022	596.6% 650.8%	12,604 11,585	2,130,712 1,810,377	18,970,599 17,917,176	890.3% 989.7%	1,962 1,706	104.0% 106.8%	56.1% 56.6%	1.853 1.886
(10 10013)	2038	21,648,229	153,475,804	709.0%	10,608	1,531,530	16,821,210	1,098.3%	1,477	109.5%	57.1%	1.918
	2039 2040	19,629,842 17,713,753	151,372,194 148,309,201	771.1% 837.3%	9,676 8,790	1,289,965 1,081,726	15,694,534 14,554,060	1,216.7% 1,345.4%	1,275 1,097	112.1% 114.5%	57.5% 57.9%	1.949 1.979
	2041	15,905,069	144,309,278	907.3%	7,954	903,111	13,418,848	1,485.8%	940	116.8%	58.2%	2.008
	2042 2043	14,208,000 12,626,020	139,485,162 133,933,532	981.7% 1,060.8%	7,168 6,435	750,682 621,276	12,304,086 11,223,077	1,639.1% 1,806.5%	803 684	119.0% 121.0%	58.5% 58.7%	2.035 2.060
	2044	11,161,180	127,833,798	1,145.3%	5,753	511,998	10,187,166	1,989.7%	580	122.8%	58.9%	2.084
	2045 2046	9,814,200 8,584,553	121,355,026 114,660,679	1,236.5% 1,335.7%	5,124 4,546	420,211 343,528	9,203,063 8,277,489	2,190.1% 2,409.6%	490 413	124.5% 126.0%	59.1% 59.3%	2.106 2.127
	2047 2048	7,469,933 6,466,522	107,802,789 100,860,207	1,443.2% 1,559.7%	4,018 3,538	279,799 227,107	7,417,890 6,625,043	2,651.1% 2,917.1%	347 291	127.4% 128.7%	59.4% 59.5%	2.146 2.163
	2049	5,569,517	93,892,172	1,685.8%	3,105	183,755	5,899,917	3,210.8%	243	129.9%	59.6%	2.178
	2050 2051	4,773,349 4,071,722	86,988,061 80,257,378	1,822.4% 1,971.1%	2,715 2,366	148,253 119,304	5,240,297 4,640,073	3,534.7% 3,889.3%	202 168	130.9% 131.8%	59.7% 59.8%	2.193 2.205
	2052	3,457,592	73,614,183	2,129.1%	2,056	95,789	4,097,449	4,277.6%	139	132.6%	59.8%	2.217
	2053 2054	2,923,383 2,461,430	67,085,655 60,783,913	2,294.8% 2,469.5%	1,780 1,536	76,752 61,386	3,607,364 3,165,924	4,700.0% 5,157.4%	115 95	133.3% 133.9%	59.9% 59.9%	2.227 2.235
	2055	2,064,229	54,769,194	2,653.3%	1,322	49,013	2,770,876	5,653.3%	78	134.5%	59.9%	2.243
	2056 2057	1,724,671 1,435,910	49,164,241 43,880,835	2,850.6% 3,056.0%	1,134 970	39,071 31,095	2,419,328 2,107,112	6,192.2% 6,776.4%	64 52	134.9% 135.3%	60.0% 60.0%	2.250 2.256
	2058 2059	1,191,544 985,658	38,912,251 34,242,945	3,265.7% 3,474.1%	827 702	24,706 19,596	1,830,900 1,587,768	7,410.7% 8,102.6%	42 34	135.7% 136.0%	60.0% 60.0%	2.261 2.265
	2060	812,848	29,951,556	3,684.8%	595	15,513	1,373,496	8,853.7%	28	136.2%	60.0%	2.268
	2061 2062	668,400 548,113	26,017,489 22,407,937	3,892.5% 4,088.2%	502 422	12,256 9,660	1,184,648 1,018,386	9,666.0% 10,541.9%	22 18	136.4% 136.6%	60.1% 60.1%	2.271 2.274
	2063	448,280	19,129,657	4,267.3%	353	7,595	873,035	11,494.9%	14	136.7%	60.1%	2.276
	2064 2065	365,686 297,522	16,153,358 13,510,001	4,417.3% 4,540.8%	295 245	5,954 4,652	744,903 632,281	12,511.0% 13,590.8%	11 9	136.8% 136.9%	60.1% 60.1%	2.278 2.279
	2066	241,413	11,166,940	4,625.7%	202	3,622	534,232	14,751.1%	7	137.0%	60.1%	2.280
	2067 2068	195,348 157,632	9,111,560 7,299,436	4,664.3% 4,630.7%	166 136	2,807 2,165	448,651 373,775	15,981.8% 17,261.7%	5 4	137.1% 137.1%	60.1% 60.1%	2.281 2.282
	2069	126,819	5,698,428	4,493.3%	111	1,661	309,074	18,610.1%	3	137.1%	60.1%	2.282
	2070 2071	101,700 81,266	4,307,867 3,123,076	4,235.9% 3,843.0%	90 72	1,266 957	253,016 204,712	19,992.1% 21,383.8%	2	137.2% 137.2%	60.1% 60.1%	2.282 2.283
	2072 2073	64,680 51,257	2,120,903	3,279.1% 2,533.3%	58	718	163,403	22,754.4%	1	137.2%	60.1% 60.1%	2.283
	2074	40,430	1,298,479 698,689	1,728.1%	46 36	534 392	128,570 99,717	24,093.4% 25,413.0%	1	137.2% 137.2%	60.1%	2.283 2.283
	2075 2076	31,718 24,735	316,582 119,755	998.1% 484.2%	28 22	285 205	76,404 57,574	26,793.0% 28,145.6%	1	137.2% 137.2%	60.1% 60.1%	2.283 2.283
	2077	19,165	46,897	244.7%	17	145	42,742	29,550.2%	0	137.2%	60.1%	2.283
	2078 2079 - 2083	14,739 34,251	20,366 9,556	138.2% 27.9%	13 29	101 177	31,250 61,014	31,042.1% 34,442.9%	0 0	137.2% 137.2%	60.1% 60.1%	2.283 2.283
	2084 - 2088	7,019	30	0.4%	6	16	7,273	44,128.3%	0	137.2%	60.1%	2.283
	2089 - 2093	1,031	0	0.0%	1	1	401	60,119.5%	0	137.2%	60.1%	2.283

	Without Interest Accum./Disc.							
History	1,092,549,475	610,310,882	55.9%					
Future	1,042,425,694	4,683,821,577	449.3%					
Lifetime	2,134,975,169	5,294,132,459	248.0%					

Without Interest Accum./Disc.							
705,964,991	312,486,902	44.3%					
162,475,037	624,988,831	384.7%					
868,440,027	937,475,733	107.9%					
		-					

History
Future
Lifetime

With Interest Accum./Disc. To 12/31/2018							
780,968,070	49.0%						
2,382,817,834	334.9%						
3,163,785,905	137.2%						
	780,968,070 2,382,817,834						

Exhibit II

New York Life Insurance Company Demonstration that the Requested Rate Increase Passes the 58%/85% Loss Ratio Minimum Nationwide Experience with Prior Approved Increases Generation 4.0 Policy Forms

1 Accumulated value of initial earned premium	1,644,475,663 x	58%	= 9	953,795,885
2a Accumulated value of earned premium	1,675,324,801			
2b Accumulated value of prior premium rate schedule increases (2a - 1)	30,849,138 x	85%	=	26,221,768
3 Present value of future projected initial earned premium	482,916,779 x	58%	= 2	280,091,732
4a Present value of future projected premium	683,065,949			
4b Present value of future projected premium in excess of the projected initial earned premiums (4a - 3)	200,149,170 x	85%	= 1	70,126,794
5 Lifetime Earned Premium Times Prescribed Factor: Sum of 1, 2b, 3, and 4b			1,4	130,236,178
6a Accumulated value of incurred claims without the inclusion of active life reserves			8	347,088,478
6b Present value of future projected incurred claims without the inclusion of active life reserves			2,3	329,782,813
7 Lifetime Incurred Claims with Rate Increase: Sum 6a and 6b			3,1	76,871,291
8 Test: 7 is not less than 5				Pass
All values are accumulated or discounted at the maximum valuation interest rate for contract reserves applicable for the year of issue, The historical and projected incurred claims (items 6a and 6b) were increased by 5% to reflect assumptions with moderately adverse e	ŭ	.5%.		

Exhibit III New York Life Insurance Company Original Pricing & Current Assumptions Comparison Generation 4.0 Policy Forms

Original Pricing Assumptions

Mortality: Blended 1983 Group Annuity Mortality Table with selection factors

Voluntary Termination

Rates:

Policy	Lapse
Duration	Rates
1	10.00%
2	8.00%
3	6.00%
4+	5.00%

Morbidity: For nursing home and assisted living facilities, morbidity was based on data from the 1985 national nursing home survey,

with adjustments to reflect anticipated insured experience. Home and community based care claim costs were estimated at varying percentages of the nursing home assumed claim costs, ranging from 135% at attained age 50 grading down to

60% at attained ages 75 and over. Selection factors were applied to the ultimate claim costs.

The lifetime benefit period option incorporated an additional load of approximately 6% and the 20-day elimination option

had an additional load of 20% to account for additional anti-selection expected from purchasers of these plans.

Interest Rate: 5.0%

Exhibit III New York Life Insurance Company Original Pricing & Current Assumptions Comparison Generation 4.0 Policy Forms

Current Assumptions

Mortality: Mortality Rates reflect the 2012 Individual Annuity Mortality Basic gender-distinct table (2012 IAM). The mortality rates

were adjusted for mortality selection (varies by marital status, gender, policy duration, and issue age), underwriting selection factors (vary by policy duration and underwriting class), issue age factors, and attained age factors, based on company experience. Mortality improvement (varies by attained age and gender) is assumed through the valuation date.

Voluntary Termination

Rate:

Voluntary Lapse Rates vary by duration, issue age, gender and marital status as developed from historical experience.

Morbidity: Morbidity reflects claim costs developed using the 2017 Milliman Long-Term Care Guidelines (Guidelines), adjusted for

New York Life's current experience relative to the Guidelines. The claim costs were adjusted to reflect the effects of

elimination periods, policy maximums, salvage, and benefit eligibility standards.

Benefit Expiry Rates: Benefit Expiry Rates reflect assumed policy termination due to exhaustion of benefits on limited benefit period policies.

The rates are based on historical experience and vary by gender, marital status, benefit period, attained age and

duration.

Interest Rate: 4.0%

Exhibit IV

New York Life Insurance Company Nationwide Experience with Complete Future Lifetime Impact on the Lifetime Loss Ratio of Changing from Original Pricing to Current Assumptions

The following table provides the isolated impact of each changed assumption (current versus original pricing) on the projected lifetime loss ratio when actual historical experience and rate history is reflected and only the projection assumptions vary. All of the lifetime loss ratios in the table below reflect actual historical experience, except for the loss ratio calculated using the original pricing assumptions from inception.

This table also shows the rate increase needed to produce a lifetime loss ratio of 80.8%. This lifetime loss ratio represents the maximum of the lifetime loss ratio based on (a) original pricing assumptions from inception and (b) historical experience and projections with original pricing assumptions.

Please note that the lifetime loss ratio for each changed assumption does not reflect any synergy of the assumptions. As a result, the total impact of all current assumptions on the lifetime loss ratio (e.g. 65.2%) is not equal to the sum of each changed assumptions' impact on the lifetime loss ratio (e.g. 39.2% = 2.6% + 9.7% + 19.4% + 7.5%).

Generation 4.0 Products

		Impact of Each	Increase Needed to
Scenario	Lifetime Loss Ratio	Assumption on the	Produce a Lifetime
		Lifetime Loss Ratio	Loss Ratio of 80.8%*
Original Pricing Assumptions	60.1%	N/A	N/A
Historical Experience & Projections			
with Original Pricing Assumptions	80.8%	N/A	0.0%
Historical Experience & Projections			
with Original Pricing Assumptions			
except for Current:			
Morbidity	83.4%	2.6%	22.3%
Mortality	90.5%	9.7%	73.3%
Lapse	100.2%	19.4%	129.3%
Interest	88.3%	7.5%	56.4%
Historical Experience & Projections			
with All Current Assumptions	146.0%	65.2%	328.2%

^{*} Calculations ignore the effects of shock lapse, reduced benefit option election, and adverse selection due to the needed rate increase. Assumes the needed rate increase is fully implemented on January 1, 2020.

Appendix A New York Life Insurance Company Development and Justification of Current Assumptions

Morbidity

Morbidity assumptions for this filing were based on the Milliman's 2017 Guidelines for Long-Term Care (LTC) claim costs adjusted to reflect underwriting protocols, claim practices, policy provisions and actual historical claims experience. These adjustments include underwriting selection factors, marital factors, morbidity selection factors, salvage factors, exposure adjustment factors, GPO take rates and benefit increase option factors. Claims costs vary by product, gender, coverage type, inflation option, elimination periods, and benefit period.

New York Life performed a morbidity study including claims data incurred from 2007 to 2016 with paid claims and reserve development to December 31, 2017. The total amount of claims incurred in 2017 has not been fully developed due to 2017 IBNR (incurred but not reported) claims which are reported after December 31, 2016. Furthermore, this study excludes any claims incurred in 2017.

Table 1 below provides a summary of the actual to expected claims experience from 2007 to 2016.

Table 1
Actual to Expected Claims Experience

Actual to Expected Ciainis Experience										
Calendar Year	Actual Claims	Expected Claims	Actual to Expected							
2007	41,316	38,969	106.0%							
2008	40,184	44,932	89.4%							
2009	55,345	50,859	108.8%							
2010	55,165	57,515	95.9%							
2011	67,196	64,143	104.8%							
2012	70,020	71,259	98.3%							
2013	76,171	78,484	97.1%							
2014	84,951	85,354	99.5%							
2015	85,951	91,595	93.8%							
2016	103,380	98,815	104.6%							
Total	679,680	681,925	99.7%							

Mortality

New York Life performed a study including all deaths in calendar years 2007 to 2016. December 31, 2016 was the study cutoff date. The total number of deaths in the study was 10,672.

Mortality is based on the 2012 IAM Mortality Table. Mortality improvement was assumed from 2012 to the end of the experience study period using the G2 Projection Scale.

Company specific adjustments factors were applied to the baseline mortality rates. The selection factors vary by issue age, gender, marital status, and underwriting class. Durational selection factors and selection factors by attained age were also included.

Table 2 below provides the actual to expected mortality for calendar years 2007 to 2016.

Table 2
Actual to Expected Mortality
by Attained Age Groups - Count Based

- January - Janu								
Attained Age Group	Actual Deaths	Expected Deaths	Actual to Expected					
0 – 69	2,073	2,076	99.9%					
70 – 79	2,940	2,885	101.9%					
80 – 89	4,372	4,342	100.7%					
90+	1,287	1,244	103.5%					
Total	10,672	10,546	101.2%					

Actuarial Memorandum Appendix

Appendix A New York Life Insurance Company Development and Justification of Current Assumptions

Voluntary Lapse

Voluntary lapse rates are based on a policy year experience study spanning from 2007 through 2016 for policies with complete years of exposure. Only complete policy years are included in this study. Runout through December 2017 is used, a one-year lag, to allow sufficient time for deaths to be reported.

Table 3 below provides the actual to expected lapse rates by policy duration.

Table 3 ctual to Expected Lapse Rates

Actual to Expected Lapse Rates										
Policy Duration	Actual Lapse Count	Actual Lapse Rate	Expected Lapse Rate	Actual to Expected						
1	5,838	6.2%	7.2%	86.7%						
2	5,861	6.4%	6.0%	106.3%						
3	3,597	4.6%	4.1%	110.3%						
4	2,481	3.5%	3.1%	112.2%						
5	2,025	2.6%	2.6%	102.2%						
6	1,607	2.2%	2.2%	103.2%						
7	1,213	1.8%	1.9%	95.8%						
8	923	1.4%	1.5%	94.1%						
9	745	1.2%	1.1%	105.2%						
10	572	1.0%	1.0%	101.0%						
11	414	0.8%	0.8%	104.1%						
12	351	0.8%	0.7%	111.5%						
13+	1,160	0.6%	0.6%	101.1%						
Total	26,787	2.6%	2.6%	100.6%						

Benefit Exhaustion

The benefit exhaustion assumption was reviewed at year-end 2018. This review monitored the emerging experience and evaluated the fit of the best estimate benefit exhaustion assumptions. Milliman has a large experience base to develop such an assumption. To date, New York Life has only experienced 542 benefit exhaustions in the 10-year period from 2007 through 2016. This year New York Life adopted the 2017 Milliman Claim Cost Guidelines. Using this benefit exhaustion assumption the actual-to-expected (A/E) ratios are 65.5%. The credibility is 71% based on the New York Life standard. Based on these facts, New York Life is using the 2017 Milliman assumption with a 76% adjustment. This adjustment is calculated according to the following formula.

76% = (65.5% A/E x 71% Credibility + 100% Base x (1 – 71% Credibility))

With the proposed assumption, the A/E ratios increase to 87%.

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Supplement to the Actuarial Memorandum

November 1, 2019

Product Comprehensive Nursing Home Only Number ILTC-4300, et al. INH-4300, et al.

A. Purpose of Supplement

This supplement has been prepared for the purpose of demonstrating the compliance of the requested rate increase with Chapter 18 Section 3803(c) and Reg. 89.83 of the Insurance Regulations for the state of Pennsylvania as well as provide items generally requested by the Department. It may not be appropriate for other purposes.

B. Demonstration of Compliance with Chapter 18 Section 3801.303

(c): We believe that we comply with this subsection of regulations by submitting these rates before they are being used.

C. Demonstration of Compliance with Reg. 89.83

89.83 (a): This subsection requires no action.

89.83 (b): This subsection is not applicable since this filing is not for rates for a new policy form.

89.83 (c): Revision of Current Rates

(1): For policies issued prior to September 16, 2002, the effective date of rate stability in Pennsylvania, the minimum loss ratio requirement is 60%, as specified in Reg. 89a.117.(b). For policies issued on or after September 16, 2002, the loss ratio requirements are specified in Reg. 89a.118.(c)(2), (i.e., the 58%/85% test). Demonstration of satisfaction of these requirements is discussed in Section 15 of the enclosed actuarial memorandum.

As of December 31, 2018, 367 of the 1,253 inforce policies in Pennsylvania were issued on or after September 16, 2002 (approximately 29%). However, because the company manages this block of business as a whole, this rate increase filing complies with both sets of requirements for all of the policies, regardless of issue date.

- (2): Section 3 of the actuarial memorandum provides a description of benefits. Copies of the affected policy form(s) are enclosed with this supplement.
- (2)(i): The primary reason why these forms are in need of a premium rate increase is due to higher than expected policy persistency and higher projected claims.

The company is requesting a premium rate increase to help alleviate the adverse performance on this block of business. Section 2 of the enclosed actuarial memorandum provides a description of the request and the average rate increase request in Pennsylvania.

The current rate schedules along with the proposed rate schedules are enclosed with this filing. Please note that the actual rates implemented may vary slightly from those shown due to rounding algorithms.

Exhibit I of the actuarial memorandum provides nationwide earned premium and incurred claim actual and projected experience using current assumptions, as described in Section 6 of the actuarial memorandum. Attachment 1 to this supplement provides nationwide written premium and paid claim actual and projected experience using current assumptions. Values in Exhibit I and Attachment 1 are shown both before and after the requested rate increase. The interest rate used in Exhibit I and Attachment 1 to accumulate and discount values is the current interest rate assumption of 4.0%.

Attachments 2 and 3 to this supplement provide similar information as Exhibit I and Attachment 1 respectively, except provide Pennsylvania-specific experience. Note that Pennsylvania-specific

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experience is not considered fully credible, but is being provided as generally requested.

(2)(ii)(A): There has been one rate increase approved and implemented on the 4.0 generation policy forms in Pennsylvania. The Department approved an increase of 20% for policyholders with an attained age less than 75 and 0% for policyholders with an attained age 75 and above effective on each policy's anniversary date on or after March 1, 2014.

(2)(ii)(B): Table 1 shows the commission scales by issue date, issue age, and policy year.

Table 1
Commission Scales by Issue Date, Issue Age, and Policy Year

	8/1/1997 – 4/30/1998			5/1/199	8 – 12/31	/2001	1/1/200)2 – 7/31	/2003	8/1/2003- 6/30/2004*
Policy	ls	ssue Ages		Issue Ages		3	ls	sue Age	Issue Ages	
Year	18-59	60-74	75+	18-59	60-74	75+	18-59	60-74	75+	All Ages
1	50%	45%	40%	50%	45%	40%	50%	45%	40%	50%
2-9	5%	5%	5%	8%	8%	8%	6%	6%	6%	7%
10+	1%	1%	1%	4%	4%	4%	4%	4%	4%	4%

^{*}From 8/1/2003 – 10/6/2003 training agents received a first year commission of 25%.

(2)(ii)(C)(I): Premiums earned and written since inception for nationwide experience can be found in Exhibit I of the actuarial memorandum and Attachment 1 to this supplement, respectively. Premiums earned and written since inception for Pennsylvania-specific experience can be found in Attachments 2 and 3, respectively. Attachment 4 to this supplement provides reserve balances and the calculation basis for both nationwide and Pennsylvania-specific experience.

(2)(ii)(C)(II): Attachment 4 to this supplement provides a breakdown of historical incurred claims and active life reserve balance, including a description of the calculation basis, for both nationwide and Pennsylvania-specific experience.

Attachment 5 to this supplement provides actual and projected experience on a durational basis using current assumptions. Included are policy year earned premiums, incurred claims, durational loss ratios, end of year lives, and cumulative loss ratios with interest. Values in Attachment 5 are shown both before and after the requested rate increase. The earned premiums have been restated to reflect the rate level approved in Pennsylvania on a nationwide basis. The number of durations shown was chosen to capture the majority of the durations underlying Exhibit I. Similar to Exhibit I and Attachments 1 through 3, the values used to calculate the cumulative loss ratios are accumulated and discounted at the current interest rate assumption of 4.0%

Attachment 6 to this supplement provides similar information to Attachment 5, except for Pennsylvania-specific experience.

(2)(ii)(D): We believe that we have provided information sufficient to support the rate increase requested in this filing.

(2)(iii): We understand that data used in this rate increase filing is in agreement with those used in the annual statement filed with the Department.

89.83 (d): We believe the proposed rate tables provided with this filing comply with this subsection.

D. Demonstration of Compliance with Generally Requested Information

State Status Listing

Attachment 7 of this supplement provides a table showing the status of the current rate increase filings, along with prior rate increases implemented to date. The status is shown for each jurisdiction in which there is business in force as of December 31, 2018 on the above referenced policy forms.

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Prospective Present Value Analysis (Texas Method)

The Prospective Present Value (PPV) Method (a.k.a., Texas Method) allows for an increase based on deterioration in the projected experience for the active premium-paying policyholders, along with "catchup" and "transition" rate increase provisions. The catch-up provision is included if part or all of a past rate increase was denied or significantly delayed. The transition provision allows for rate increases where prior rate increase requests were voluntarily reduced from the amount justified.

PPV Method - Deterioration

Table 2 below provides the Present Value of Future Benefits (PVFB) and Present Value of Future Premiums (PVFP) used in the PPV Method based on Pennsylvania-specific experience under both current assumptions and assumptions from the prior rate increase filing. All values are discounted using the maximum valuation interest rate as requested by the Department. Only active policyholders currently paying premium have been included.

Table 2
Active Lives Currently Paying Premium
Projected Experience Before Requested Rate Increase
Discounted to December 31, 2018 at Valuation Interest Rate^[1]
Pennsylvania-Specific Experience

Assumption Basis	PVFB ^{[2][3]}	PVFP ^[2]
Current	\$ 84,004,541	\$ 19,323,650
Prior	58,527,379	18,770,822

^[1] The maximum valuation interest rate for contract reserves applicable for the year of issue was used for discounting projected experience.

The above-listed policy form(s) were issued under loss ratio regulation, and the following formula is used to calculate the justified rate increase due to deterioration.

$$\text{rate increase \% = } \frac{\Delta \text{PV(future incurred claims)} - \left(\frac{.60 + .85 * C}{1 + C} \right) * \Delta \text{PV(future earned premiums)} }{.85 * \text{PV}_{\text{current}} (\text{future earned premiums)} }$$

C = average cumulative % rate increase approved in Pennsylvania, which is 11.9%.

The justified rate increase due to deterioration is 153.1%.

PPV Method - Catch-up

The catch-up provision is included in the PPV Method when prior rate increases were not fully approved or were materially delayed. Table 3 below provides the accumulated and present value of premiums in Pennsylvania assuming the prior rate increase requests were fully approved and based on the premium rate increases actually approved in Pennsylvania. The premiums are calculated using the assumptions from the previous rate increase filing, with discounting and accumulation at the maximum valuation interest rate as requested. Only active policyholders currently paying premium have been included.

^[2] The future period includes all projected experience on or after January 1, 2019.

^[3] PVFB are increased by 5% to reflect moderately adverse experience.

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Table 3

Active Lives Currently Paying Premium
Projected Experience Before Requested Rate Increase
Discounted to December 31, 2018 at Valuation Interest Rate^[1]
Pennsylvania-Specific Experience

Time Period	Premiums Requested	Premiums Approved
Historical	\$41,963,020	\$40,857,185
Future ^[2]	21,316,839	18,770,788

^[1] The maximum valuation interest rate for contract reserves applicable for the year of issue was used for discounting projected experience.

The following formula is used to calculate the catch-up provision's rate increase:

$$\begin{array}{l} \text{catch-up rate increase \% = } \frac{\text{AV(premiums requested) - AV(premiums approved)}}{\text{PVFP}_{\text{current}}} \\ + \frac{\text{PV}_{\text{prior}}(\text{premiums requested) - PV}_{\text{prior}}(\text{premiums approved)}}{\text{PVFP}_{\text{current}}} \end{array}$$

The justified catch-up rate increase is 18.9%. Note that the denominator of the catch-up provision formula uses the PVFP value under the current assumption shown in Table 2 above.

PPV - Transition

The transition provision included in the PPV Method allows for additional rate increases where prior rate increase requests were voluntarily reduced from the amount justified. To calculate this, we found the justified rate increase from deterioration using the PPV Method and experience and assumptions at the time of the prior filing.

Table 4 below provides the Present Value of Future Benefits (PVFB) and Present Value of Future Premiums (PVFP) used in the PPV Method based on Pennsylvania-specific experience under both prior rate increase assumptions and original pricing assumptions. Only active policyholders currently paying premium have been included.

Table 4
Active Lives Currently Paying Premium
Projected Experience Before Requested Rate Increase
Discounted to December 31, 2011 at Valuation Interest Rate^[1]
Pennsylvania-Specific Experience

T chilis yivama-opeeme Experience		
Assumption Basis	PVFB ^{[2][3]}	PVFP ^[2]
Prior	\$ 51,208,086	\$ 22,154,769
Pricing	26,156,036	14,486,821

^[1] The maximum valuation interest rate for contract reserves applicable for the year of issue was used for discounting projected experience.

Similar to above, we used the following formula for loss ratio policies to calculate the justified rate increase due to deterioration.

$$\text{rate increase \% = } \frac{\Delta \text{PV(future incurred claims)} - \left(\frac{.60 + .85 * C}{1 + C}\right) * \Delta \text{PV(future earned premiums)}}{.85 * \text{PV}_{\text{current}}(\text{future earned premiums)}}$$

C = average cumulative % rate increase approved in Pennsylvania, which was 0% at the time of the prior rate increase filing.

The justified rate increase due to deterioration as of the prior rate increase filing is 109.4%.

^[2] The future period includes all projected experience on or after January 1, 2012.

^[2] The future period includes all projected experience on or after January 1, 2012.

^[3] PVFB are increased by 5% to reflect moderately adverse experience.

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Table 5 below provides the present value of premiums in Pennsylvania assuming the fully justified prior rate increase, and the actual prior rate increase requests were fully approved. The premiums are calculated using the assumptions from the previous rate increase filing. Only active policyholders currently paying premium have been included.

Table 5 Active Lives Currently Paying Premium Actual and Projected Experience Before Requested Rate Increase Discounted to December 31, 2018 at Valuation Interest Rate^[1] Pennsylvania-Specific Experience

Time Period	Premiums Justified	Premiums Requested
Future	\$33,893,760	\$21,316,839

^[1] The maximum valuation interest rate for contract reserves applicable for the year of issue was used for discounting projected experience.

It should also be noted that the transition rate increase provision does not allow recapture of any past premiums that would have been collected if the rate increase request had not been voluntarily reduced. The following formula is used to calculate the transition provision's rate increase:

transition rate increase % =
$$\frac{PV(premiums justified) - PV(premiums requested)}{PVFP_{current}}$$

The justified transition rate increase is 65.1%. Note that the denominator of the transition provision formula uses the PVFP value under the current assumption shown in Table 2 above.

PPV Method - Total

The justified rate increases for the PPV Method is then calculated based on summing the justified rate increase amounts from deterioration, the catch-up provision, and the transition provision. The resulting total increase is 237.0% (=153.1% + 18.9% + 65.1%). This justified increase of 237.0% exceeds the average requested increase in Pennsylvania of 24.7%.

"If Known" Analysis

Attachment 8 to this supplement provides similar information as Exhibit I of the enclosed actuarial memorandum, except experience has been restated to the current Pennsylvania rate level from inception. Attachment 9 to this supplement provides similar information as Exhibit I of the enclosed actuarial memorandum, except experience has been restated to the proposed Pennsylvania rate level from inception.

We believe the intent of restating experience to the current and proposed rate levels from inception is to prevent companies from recouping past losses. This approach is one of the most restrictive as it assumes the company could have perfect knowledge at issue. The company does not feel that this approach is appropriate. The Prospective Present Value Method has been discussed at length by the NAIC LTC Pricing Subgroup and demonstrates that the requested increase is justified as demonstrated above.

E. Microsoft Excel Spreadsheet Containing All Numerical Data

An Excel workbook containing the values shown in Exhibits I and II of the actuarial memorandum and Attachments 1 through 9 of this supplement is enclosed with this filing, as required.

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F. Description of Enclosures

Attachment 1:	Nationwide Actual and Projected Written Premium and Paid Claims
Attachment 2:	Pennsylvania-Specific Actual and Projected Experience
Attachment 3:	Pennsylvania-Specific Actual and Projected Written Premium and Paid Claims
Attachment 4:	Nationwide and Pennsylvania-Specific Claims and Reserve Balances
Attachment 5:	Nationwide Actual and Projected Experience by Policy Year
Attachment 6:	Pennsylvania-Specific Actual and Projected Experience by Policy Year
Attachment 7:	Status Listing
Attachment 8:	Nationwide Experience Restated to Current Pennsylvania Rate Level from Inception
Attachment 9:	Nationwide Experience Restated to Proposed Pennsylvania Rate Level from Inception

Enclosures: Numeric Exhibits and Attachments in Excel

Copies of the Affected Forms

Attachment 1-a

New York Life Insurance Company
Written Premium and Paid Claim Experience and Projections by Calendar Year
Nationwide Experience Before Requested Rate Increase
Generation 4.0 Policy Forms

		Assumptions Cumulative Loss			
	Calendar Year	Written Premium	Paid Claims	Loss Ratio	Ratio With 4.0% Interest
	1990	3,020	0	0%	0%
	1991 1992	5,496 20,366		0% 0%	0% 0%
	1993	26,673	0	0%	0%
	1994 1995	42,140 57,193	0	0% 0%	0% 0%
	1996	75,715	0	0%	0%
	1997 1998	1,047,875 6,604,508	4,059 10,175	0% 0%	0% 0%
Historical	1999	16,759,884	169,693	1%	1%
Experience	2000	26,615,963	256,109	1%	1%
	2001 2002	37,272,804 49,374,026	878,934 1,486,737	2% 3%	1% 2%
	2003	57,632,021	2,867,875	5%	3%
	2004 2005	60,840,271 62,026,399	5,004,298 7,077,459	8% 11%	4% 5%
	2006	61,711,846	9,070,650	15%	7%
	2007 2008	61,346,827 60,930,105	11,302,908 15,447,380	18% 25%	8% 10%
	2008	60,339,976		31%	12%
	2010	59,941,586		37%	14%
	2011 2012	59,479,696 58,930,720		43% 50%	16% 18%
	2013	58,386,733		56%	20%
	2014	61,043,547	38,549,645	63%	22%
	2015 2016	62,959,395 62,082,808	42,417,545 47,282,499	67% 76%	25% 27%
	2017	61,062,597	52,835,468	87%	30%
	2018 2019	60,072,886 58,141,952	59,279,207 91,595,904	99% 158%	32% 36%
	2020	55,707,321	97,066,682	174%	41%
	2021	53,224,741	98,811,313	186%	45%
	2022 2023	50,709,082 48,178,061	98,867,794 100,919,433	195% 209%	48% 52%
	2024	45,647,470		228%	55%
	2025	43,128,623		253%	58%
	2026 2027	40,630,726 38,161,783	, ,	283% 316%	62% 65%
	2028	35,728,668	126,353,885	354%	69%
	2029 2030	33,338,531 30,998,859	132,038,735 137,564,620	396% 444%	72% 76%
	2031	28,716,824		497%	80%
	2032	26,500,067		558%	83%
Projected	2033 2034	24,356,098 22,291,639		625% 701%	87% 90%
Future	2035	20,312,821	159,829,702	787%	94%
Experience (75 Years)	2036 2037	18,426,008 16,637,180		883% 989%	97% 100%
(10 10010)	2038	14,951,164		1,108%	104%
	2039 2040	13,371,451	165,780,542	1,240%	107%
	2040	11,900,180 10,538,565		1,386% 1,548%	110% 113%
	2042	9,286,575	160,352,898	1,727%	116%
	2043 2044	8,142,912 7,105,072		1,923% 2,139%	118% 121%
	2045	6,169,523		2,377%	123%
	2046	5,331,930		2,639%	125%
	2047 2048	4,586,971 3,928,538	134,290,067 127,530,225	2,928% 3,246%	127% 129%
	2049	3,350,209	120,514,872	3,597%	130%
	2050 2051	2,845,401 2,407,400	113,332,624 106,080,375	3,983% 4,406%	132% 133%
	2052	2,029,458		4,870%	134%
	2053	1,704,962		5,373%	135%
	2054 2055	1,427,614 1,191,623		5,917% 6,501%	136% 137%
	2056	991,723	70,686,818	7,128%	138%
	2057 2058	823,039 681,216		7,799% 8,513%	138% 139%
	2058	562,339	, ,	9,265%	139%
	2060	462,978	46,541,260	10,053%	140%
	2061 2062	380,207 311,464	41,331,794 36,478,885	10,871% 11,712%	140% 140%
	2063	254,517	31,979,166	12,565%	141%
	2064	207,471	27,829,809	13,414%	141%
	2065 2066	168,693 136,807	24,027,602 20,572,818	14,243% 15,038%	141% 141%
	2067	110,655	17,456,698	15,776%	141%
	2068 2069	89,255 71,780		16,429% 16,955%	141% 141%
	2009	57,537	9,953,964	17,300%	141%
	2071	45,953	7,998,962	17,407%	142%
	2072 2073	36,549 28,942	6,292,357 4,818,462	17,216% 16,648%	142% 142%
	2074	22,806	3,572,507	15,665%	142%
	2075	17,869	2,560,716	14,330%	142%
	2076 2077	13,915 10,762	1,780,148 1,212,447	12,793% 11,266%	142% 142%
			.,,_,	, = 50 /0	
	2078	8,260		9,913%	
	l l		818,795 1,448,786 201,171	9,913% 7,601% 5,249%	142% 142% 142%

History Future Lifetime

	Without Interest Accum./Disc.						
ſ	1,106,693,075	422,931,931	38%				
ſ	806,624,182	5,347,223,888	663%				
	1,913,317,257	5,770,155,820	302%				

With Interest Accum./Disc. To 12/31/2018

History	
Future	
l ifetime	

With interest Accumination. To 12/31/2010							
1,623,896,260	522,301,393	32%					
567,546,890	2,583,137,275	455%					
2,191,443,150	3,105,438,667	142%					

Attachment 1-b New York Life Insurance Company Written Premium and Paid Claim Experience and Projections by Calendar Year Nationwide Experience After Requested Rate Increase Generation 4.0 Policy Forms

		Actual or Pr	Assumptions		
	Calendar	Written	Paid	Loss	Cumulative Loss Ratio With
	Year 1990	Premium 3,020	Claims 0	Ratio 0%	4.0% Interest 0%
	1991	5,496	0	0%	0%
	1992 1993	20,366 26,673	0	0% 0%	0% 0%
	1994	42,140	0	0%	0%
	1995 1996	57,193 75,715	0	0% 0%	0% 0%
	1997	1,047,875	4,059	0%	0%
1.12-121	1998	6,604,508	10,175	0%	0%
Historical Experience	1999 2000	16,759,884 26,615,963	169,693 256,109	1% 1%	1% 1%
	2001	37,272,804	878,934	2%	1%
	2002 2003	49,374,026 57,632,021	1,486,737 2,867,875	3% 5%	2% 3%
	2004	60,840,271	5,004,298	8%	4%
	2005 2006	62,026,399	7,077,459 9,070,650	11% 15%	5% 7%
	2007	61,711,846 61,346,827	11,302,908	18%	8%
	2008	60,930,105	15,447,380	25%	10%
	2009 2010	60,339,976 59,941,586	18,771,288 22,149,765	31% 37%	12% 14%
	2011	59,479,696	25,700,777	43%	16%
	2012 2013	58,930,720	29,516,916	50% 56%	18% 20%
	2013	58,386,733 61,043,547	32,852,544 38,549,645	63%	20% 22%
	2015	62,959,395	42,417,545	67%	25%
	2016 2017	62,082,808 61,062,597	47,282,499 52,835,468	76% 87%	27% 30%
	2018	60,072,886	59,279,207	99%	32%
	2019 2020	58,142,085 62,990,237	91,595,904 97,039,305	158% 154%	36% 40%
	2021	64,192,677	98,684,613	154%	44%
	2022 2023	61,505,378 58,793,405	98,604,552 100,537,030	160% 171%	47% 51%
	2024	56,072,228	103,781,560	185%	54%
	2025 2026	53,352,700 50,643,202	108,702,265 114,114,263	204% 225%	57% 60%
	2020	47,950,410	119,703,823	250%	63%
	2028	45,279,671	125,308,489	277%	66%
	2029 2030	42,636,790 40,028,137	130,806,108 136,119,093	307% 340%	70% 73%
	2031	37,459,812	141,166,190	377%	76%
	2032 2033	34,938,568 32,471,242	145,844,296 150,075,522	417% 462%	79% 82%
Projected	2034	30,064,303	153,801,789	512%	86%
Future Experience	2035 2036	27,724,366 25,459,173	156,947,531 159,391,828	566% 626%	89% 92%
(75 Years)	2037	23,277,001	161,013,933	692%	95%
	2038	21,185,617	161,752,427	764%	98%
	2039 2040	19,191,726 17,300,935	161,576,015 160,463,902	842% 927%	100% 103%
	2041	15,518,272	158,404,303	1,021%	106%
	2042 2043	13,847,834 12,292,750	155,402,375 151,502,518	1,122% 1,232%	108% 110%
	2044	10,854,902	146,790,771	1,352%	113%
	2045 2046	9,534,708 8,331,279	141,391,912 135,450,626	1,483% 1,626%	115% 116%
	2047	7,242,011	129,095,494	1,783%	118%
	2048 2049	6,262,797 5,388,694	122,434,400 115,559,550	1,955% 2,144%	120% 121%
	2050	4,614,016	108,554,459	2,353%	122%
	2051 2052	3,932,305	101,509,602 94,488,520	2,581%	124% 125%
	2052	3,336,398 2,818,684	87,519,996	2,832% 3,105%	126%
	2054	2,371,489	80,644,912	3,401%	126%
	2055 2056	1,987,421 1,659,475	73,922,093 67,422,671	3,719% 4,063%	127% 128%
	2057	1,380,869	61,201,798	4,432%	128%
	2058 2059	1,145,309 946,970	55,274,630 49,649,813	4,826% 5,243%	129% 129%
	2060	780,614	44,340,304	5,680%	130%
	2061 2062	641,662 526,031	39,369,986 34,741,993	6,136% 6,605%	130% 130%
	2062	430,102	30,452,421	7,080%	130%
	2064	350,763	26,498,055	7,554%	131% 131%
	2065 2066	285,309 231,451	22,875,445 19,584,547	8,018% 8,462%	131% 131%
	2067	187,252	16,616,784	8,874%	131%
	2068 2069	151,069 121,511	13,956,976 11,583,019	9,239% 9,533%	131% 131%
	2070	97,413	9,473,214	9,725%	131%
	2071 2072	77,809 61,894	7,612,244 5,987,878	9,783% 9,674%	131% 131%
	2072	61,894 49,015	5,987,878 4,585,128	9,674% 9,355%	131% 131%
	2074	38,623	3,399,402	8,801%	131%
	2075 2076	30,263 23,565	2,436,578 1,693,820	8,051% 7,188%	131% 131%
	2077	18,227	1,153,634	6,329%	131%
	2078 2079 - 2083	13,989 32,280	779,069 1,378,473	5,569% 4,270%	131% 131%
	2084 - 2088	6,491	191,399	2,949%	131%
	2089 - 2093	930	23,444	2,521%	131%

History
Future
Lifetime

	Without Interest Accum./Disc.							
1	1,106,693,075	422,931,931	38%					
1	1,028,282,108	5,211,984,693	507%					
1	2,134,975,183	5,634,916,624	264%					
-								

History	
Future	
Lifetime	

with interest Accum./Disc. 10 12/31/2016							
1,623,896,260	522,301,393	32%					
703,590,640	2,534,709,033	360%					
2,327,486,901	3,057,010,426	131%					

Attachment 2-a New York Life Insurance Company Actual and Projected Experience by Calendar Year Pennsylvania-Specific Experience Before Requested Rate Increase Generation 4.0 Policy Forms

		,	Actual and Projectusing Current	•			Expected E using Pricing				Cumulative Loss Ratio	
		А	В	C = B / A	D	E	F	G = F / E	Н	I Actual with	J Expected with	K = I / J
	Calendar	Earned	Incurred	Incurred	End of Year	Earned	Incurred	Incurred	End of Year	Current Interest 4.0%	Pricing Interest 4.5%	Actual-to- Expected
	Year 1990	Premium 0	Claims 0	Loss Ratio 0.0%	Lives 0	Premium 0	Claims 0	Loss Ratio 0.0%	Lives 0	(on Col C) 0.0%	(on Col G) 0.0%	Ratio -
	1991 1992	0	0	0.0% 0.0%	0	0	0	0.0% 0.0%	0	0.0% 0.0%	0.0% 0.0%	-
	1993 1994	0	0	0.0% 0.0%	0	0	0 0	0.0% 0.0%	0	0.0% 0.0%	0.0% 0.0%	-
	1995 1996	0	0	0.0% 0.0%	0	0	0 0	0.0% 0.0%	0	0.0% 0.0%	0.0% 0.0%	-
	1997 1998	2,210 19,730	0	0.0% 0.0%	7 134	2,165 19,010	197 1,850	9.1% 9.7%	7 132	0.0% 0.0%	9.1% 9.7%	-
Historical	1999	372,982	0	0.0%	485	370,794	39,680	10.7%	467	0.0%	10.6%	-
Experience	2000	736,200	600,797	81.6%	714	701,409	82,650	11.8%	673	52.3%	11.4%	4.606
	2001	1,144,642	149,199	13.0%	1,079	1,069,053	135,680	12.7%	1,010	33.1%	12.0%	2.759
	2002	1,603,292	8,559	0.5%	1,406	1,468,129	197,430	13.4%	1,290	20.2%	12.6%	1.605
	2003	2,065,319	636,458	30.8%	1,761	1,849,147	269,452	14.6%	1,568	23.7%	13.2%	1.794
	2004	2,270,028	407,292	17.9%	1,704	1,963,603	330,911	16.9%	1,456	22.2%	14.1%	1.575
	2005	2,238,192	41,415	1.9%	1,662	1,839,102	378,897	20.6%	1,359	18.2%	15.3%	1.192
	2006	2,224,274	481,944	21.7%	1,627	1,732,259	434,381	25.1%	1,274	18.7%	16.6%	1.127
	2007	2,213,147	701,249	31.7%	1,594	1,635,059	496,699	30.4%	1,194	20.4%	18.2%	1.126
	2008	2,215,468	448,678	20.3%	1,568	1,542,181	560,146	36.3%	1,117	20.4%	19.8%	1.030
	2009	2,213,642	500,449	22.6%	1,535	1,450,529	620,882	42.8%	1,044	20.6%	21.6%	0.956
	2010	2,195,664	450,440	20.5%	1,518	1,361,098	679,049	49.9%	974	20.6%	23.4%	0.882
	2011	2,187,162	389,536	17.8%	1,496	1,274,333	730,097	57.3%	909	20.4%	25.2%	0.809
	2012	2,167,695	767,799	35.4%	1,462	1,191,591	770,163	64.6%	845	21.4%	27.1%	0.792
	2013	2,124,975	1,109,338	52.2%	1,430	1,109,458	800,115	72.1%	785	23.2%	28.8%	0.806
	2014	2,164,790	1,538,872	71.1%	1,396	1,029,459	825,310	80.2%	727	25.9%	30.6%	0.846
	2015	2,284,366	1,384,324	60.6%	1,358	950,189	847,876	89.2%	673	27.7%	32.3%	0.858
	2016	2,235,141	3,162,738	141.5%	1,322	877,952	868,806	99.0%	621	33.1%	34.0%	0.974
	2017	2,190,020	2,064,302	94.3%	1,287	808,319	888,213	109.9%	572	35.7%	35.6%	1.003
	2018	2,147,008	2,273,836	105.9%	1,253	743,038	905,719	121.9%	526	38.4%	37.2%	1.032
	2019	2,086,496	2,605,187	124.9%	1,216	678,108	919,719	135.6%	483	41.4%	38.8%	1.068
	2020	2,004,743	2,811,248	140.2%	1,178	613,033	930,205	151.7%	442	44.5%	40.3%	1.104
	2021	1,920,657	3,022,235	157.4%	1,138	552,674	937,799	169.7%	404	47.7%	41.9%	1.139
	2022	1,834,819	3,241,130	176.6%	1,097	496,835	942,850	189.8%	368	50.9%	43.3%	1.175
	2023	1,747,879	3,466,165	198.3%	1,055	445,319	946,232	212.5%	334	54.2%	44.8%	1.211
	2024	1,660,467	3,698,331	222.7%	1,012	397,923	947,388	238.1%	303	57.6%	46.2%	1.248
	2025	1,573,054	3,937,881	250.3%	968	354,445	945,364	266.7%	273	61.1%	47.5%	1.286
	2026	1,485,982	4,179,584	281.3%	923	314,682	940,389	298.8%	246	64.6%	48.8%	1.324
	2027	1,399,536	4,428,713	316.4%	879	278,430	932,204	334.8%	221	68.2%	50.0%	1.363
	2028	1,313,935	4,677,358	356.0%	834	245,485	920,696	375.1%	198	71.9%	51.2%	1.404
	2029	1,229,401	4,919,190	400.1%	789	215,648	905,831	420.0%	177	75.6%	52.3%	1.445
	2030	1,146,195	5,153,602	449.6%	744	188,720	887,508	470.3%	157	79.4%	53.4%	1.486
	2031	1,064,555	5,371,635	504.6%	700	164,505	865,943	526.4%	139	83.2%	54.4%	1.529
	2032	984,776	5,576,150	566.2%	655	142,813	841,278	589.1%	123	87.0%	55.4%	1.571
Projected	2033	907,176	5,761,641	635.1%	612	123,458	812,935	658.5%	108	90.8%	56.2%	1.614
	2034	832,048	5,921,584	711.7%	569	106,261	780,928	734.9%	95	94.5%	57.0%	1.657
Future	2035	759,608	6,047,584	796.1%	527	91,047	746,439	819.8%	83	98.2%	57.8%	1.700
Experience	2036	690,088	6,126,035	887.7%	486	77,648	709,311	913.5%	72	101.9%	58.5%	1.742
(75 Years)	2037	623,804	6,159,775	987.5%	447	65,902	669,260	1,015.5%	62	105.4%	59.1%	1.784
	2038	561,026	6,147,716	1,095.8%	408	55,656	627,040	1,126.6%	54	108.8%	59.7%	1.824
	2039	501,949	6,084,789	1,212.2%	372	46,764	583,588	1,248.0%	46	112.1%	60.2%	1.863
	2040	446,694	5,973,669	1,337.3%	337	39,088	539,377	1,379.9%	40	115.2%	60.6%	1.900
	2041	395,353	5,812,623	1,470.2%	304	32,499	494,993	1,523.1%	34	118.1%	61.0%	1.936
	2042	348,004	5,608,720	1,611.7%	273	26,874	450,958	1,678.1%	29	120.8%	61.3%	1.969
	2043	304,652	5,366,237	1,761.4%	244	22,101	407,935	1,845.8%	24	123.2%	61.6%	2.000
	2044	265,234	5,093,714	1,920.5%	217	18,075	366,325	2,026.7%	20	125.5%	61.9%	2.028
	2045	229,655	4,803,503	2,091.6%	191	14,701	326,231	2,219.2%	17	127.6%	62.1%	2.055
	2046	197,777	4,497,296	2,273.9%	169	11,890	288,255	2,424.3%	14	129.5%	62.3%	2.079
	2047	169,422	4,179,220	2,466.8%	148	9,565	253,014	2,645.2%	12	131.2%	62.4%	2.100
	2048	144,364	3,856,431	2,671.3%	129	7,653	220,627	2,882.9%	10	132.6%	62.6%	2.120
	2049 2050	122,370 103,210	3,536,343 3,220,920	2,889.9% 3,120.8%	111 96	6,091 4,823	191,096 164,209	3,137.3% 3,404.6%	8	134.0% 135.1%	62.7% 62.8%	2.137 2.153
	2051	86,635	2,907,779	3,356.3%	83	3,800	139,954	3,682.7%	5	136.1%	62.8%	2.166
	2052	72,390	2,595,269	3,585.1%	71	2,980	118,271	3,968.7%	4	137.0%	62.9%	2.178
	2053 2054	60,202 49,828	2,292,801 2,010,424	3,808.5% 4,034.7%	60 51	2,326 1,808	98,920 81,995	4,252.4% 4,535.7%	3	137.7% 138.4%	63.0% 63.0%	2.188 2.197
	2055 2056	41,047 33,660	1,753,742 1,516,563	4,272.5% 4,505.5%	43 36	1,399 1,078	67,560 55,300	4,829.7% 5,130.2%	2 2	138.9% 139.3%	63.0% 63.0%	2.204 2.210
	2057 2058	27,478 22,327	1,295,878 1,091,968	4,716.0% 4,890.8%	30 25	827 633	44,939 36,382	5,431.8% 5,751.3%	1 1	139.7% 140.0%	63.1% 63.1%	2.215 2.219
	2059 2060	18,050 14,514	908,998 747,932	5,036.1% 5,153.2%	20 17	482 366	29,248 23,370	6,068.9% 6,387.4%	1 1	140.2% 140.4%	63.1% 63.1%	2.223 2.225
	2061 2062	11,609 9,234	606,986 485,417	5,228.8% 5,256.8%	13 11	277 209	18,550 14,658	6,699.9% 7,017.6%	1 0	140.5% 140.7%	63.1% 63.1%	2.227 2.229
	2063 2064	7,306 5,748	379,066 290,551	5,188.7% 5,055.1%	9 7	157 118	11,520 9,052	7,333.0% 7,682.8%	0	140.7% 140.8%	63.1% 63.1%	2.230 2.231
	2065 2066	4,494 3,493	220,024 163,182	4,895.9% 4,671.6%	5 4	88 66	7,080 5,549	8,038.1% 8,455.8%	0	140.8% 140.9%	63.1% 63.1%	2.232 2.232
	2067 2068	2,699 2,074	118,232 82,968	4,380.7% 3,999.6%	3	49 36	4,316 3,330	8,866.8% 9,269.8%	0	140.9% 140.9%	63.1% 63.1%	2.232 2.233
	2069 2070	1,585 1,204	55,933 35,953	3,528.5% 2,986.9%	2	26 19	2,541 1,912	9,652.3% 9,998.0%	0	140.9% 140.9%	63.1% 63.1%	2.233 2.233
	2071 2072	908 680	22,909 14,338	2,523.7% 2,107.8%	1 1	14 10	1,408 1,026	10,240.4% 10,503.2%	0	140.9% 140.9%	63.1% 63.1%	2.233 2.233
	2073 2074	506 374	8,571 4,631	1,693.9% 1,239.4%	1 0	7 5	736 519	10,776.9% 11,046.0%	0	140.9% 140.9%	63.1% 63.1%	2.233 2.233
	2075 2076	273 198	2,359 1,065	862.7% 538.3%	0	3 2	361 247	11,386.7% 11,817.7%	0	140.9% 140.9%	63.1% 63.1%	2.233 2.233
	2077 2078	141	299	211.7% 3.4%	0	1 1	166 108	12,284.2% 12,771.0%	0	140.9% 140.9%	63.1% 63.1%	2.233 2.233
	2079 - 2083 2084 - 2088	183 23	3	1.5% 0.2%	0	1 0	153 5	13,549.7% 12,712.9%	0	140.9% 140.9%	60.1% 60.1%	2.344 2.344
	2089 - 2093	2	0	0.0%	0	0	0	10,177.4%	0	140.9%	60.1%	2.344

History	3
Future	2
Lifetime	6

Without Interest Accum./Disc.								
39,015,946	17,117,222	43.9%						
29,533,895	170,900,051	578.7%						
68,549,841	188,017,273	274.3%						

	With Interes	With Interest Accum./Disc. To 12/31/2018		
History	56,588,028	21,743,292	38.4%	
Future	20,730,588	87,230,795	420.8%	
Lifetime	77,318,615	108,974,087	140.9%	

Withou	it interest Accum	I./DISC.
24,987,875	10,864,201	43.5%
5,865,502	22,275,099	379.8%
30,853,378	33,139,300	107.4%

Attachment 2-b New York Life Insurance Company Actual and Projected Experience by Calendar Year Pennsylvania-Specific Experience After Requested Rate Increase Generation 4.0 Policy Forms

			Actual and Projectusing Current	Assumptions			Expected E using Pricing	Assumptions			Cumulative Loss Ratio	
		A	В	C = B / A	D	E	F	G = F / E	Н	I Actual with Current Interest	J Expected with Pricing Interest	K = I / J Actual-to-
	Calendar Year	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	4.0% (on Col C)	4.5% (on Col G)	Expected Ratio
	1990 1991 1992	0	0	0.0% 0.0% 0.0%	0	0	0	0.0% 0.0% 0.0%	0	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%	- - -
	1993 1994	0	0	0.0% 0.0%	0	0	0	0.0% 0.0%	0	0.0% 0.0%	0.0% 0.0%	-
	1995 1996 1997	0 0 2,210	0	0.0% 0.0% 0.0%	0 7	0 0 2,165	0 0 197	0.0% 0.0% 9.1%	0 0 7	0.0% 0.0% 0.0%	0.0% 0.0% 9.1%	- -
Historical	1998 1999	19,730 372,982	0	0.0% 0.0%	134 485	19,010 370,794	1,850 39,680	9.7% 10.7%	132 467	0.0% 0.0%	9.7% 10.6%	- -
Experience	2000 2001 2002	736,200 1,144,642 1,603,292	600,797 149,199 8,559	81.6% 13.0% 0.5%	714 1,079 1,406	701,409 1,069,053 1,468,129	82,650 135,680 197,430	11.8% 12.7% 13.4%	673 1,010 1,290	52.3% 33.1% 20.2%	11.4% 12.0% 12.6%	4.606 2.759 1.605
	2003 2004	2,065,319 2,270,028	636,458 407,292	30.8% 17.9%	1,761 1,704	1,849,147 1,963,603	269,452 330,911	14.6% 16.9%	1,568 1,456	23.7% 22.2%	13.2% 14.1%	1.794 1.575
	2005 2006 2007	2,238,192 2,224,274 2,213,147	41,415 481,944 701,249	1.9% 21.7% 31.7%	1,662 1,627 1,594	1,839,102 1,732,259 1,635,059	378,897 434,381 496,699	20.6% 25.1% 30.4%	1,359 1,274 1,194	18.2% 18.7% 20.4%	15.3% 16.6% 18.2%	1.192 1.127 1.126
	2007 2008 2009	2,215,147 2,215,468 2,213,642	448,678 500,449	20.3% 22.6%	1,568 1,535	1,542,181 1,450,529	560,146 620,882	36.3% 42.8%	1,194 1,117 1,044	20.4% 20.4% 20.6%	19.8% 21.6%	1.030 0.956
	2010 2011	2,195,664 2,187,162	450,440 389,536	20.5% 17.8%	1,518 1,496	1,361,098 1,274,333	679,049 730,097	49.9% 57.3%	974 909	20.6% 20.4%	23.4% 25.2%	0.882 0.809
	2012 2013 2014	2,167,695 2,124,975 2,164,790	767,799 1,109,338 1,538,872	35.4% 52.2% 71.1%	1,462 1,430 1,396	1,191,591 1,109,458 1,029,459	770,163 800,115 825,310	64.6% 72.1% 80.2%	845 785 727	21.4% 23.2% 25.9%	27.1% 28.8% 30.6%	0.792 0.806 0.846
	2015 2016	2,284,366 2,235,141	1,384,324 3,162,738	60.6% 141.5%	1,358 1,322	950,189 877,952	847,876 868,806	89.2% 99.0%	673 621	27.7% 33.1%	32.3% 34.0%	0.858 0.974
	2017 2018 2019	2,190,020 2,147,008 2,086,496	2,064,302 2,273,836 2,605,187	94.3% 105.9% 124.9%	1,287 1,253 1,216	808,319 743,038 678,108	888,213 905,719 919,719	109.9% 121.9% 135.6%	572 526 483	35.7% 38.4% 41.4%	35.6% 37.2% 38.8%	1.003 1.032 1.068
	2020 2021	2,189,405 2,344,581	2,804,399 3,005,498	128.1% 128.2%	1,165 1,126	613,033 552,674	930,205 937,799	151.7% 169.7%	442 404	44.4% 47.2%	40.3% 41.9%	1.100 1.128
	2022 2023 2024	2,252,061 2,158,069 2,063,227	3,221,394 3,442,819 3,670,643	143.0% 159.5% 177.9%	1,085 1,043 1,000	496,835 445,319 397,923	942,850 946,232 947,388	189.8% 212.5% 238.1%	368 334 303	50.1% 53.1% 56.1%	43.3% 44.8% 46.2%	1.157 1.186 1.216
	2025 2026	1,967,993 1,872,677	3,905,026 4,140,646	198.4% 221.1%	956 912	354,445 314,682	945,364 940,389	266.7% 298.8%	273 246	59.2% 62.4%	47.5% 48.8%	1.248 1.280
	2027 2028 2029	1,777,512 1,682,653 1,588,268	4,382,662 4,623,097 4,855,583	246.6% 274.8% 305.7%	868 823 778	278,430 245,485 215,648	932,204 920,696 905,831	334.8% 375.1% 420.0%	221 198 177	65.7% 69.0% 72.3%	50.0% 51.2% 52.3%	1.312 1.346 1.381
	2030 2031	1,494,577 1,401,776	5,079,614 5,286,330	339.9% 377.1%	734 690	188,720 164,505	887,508 865,943	470.3% 526.4%	157 139	75.7% 75.0%	53.4% 54.4%	1.417 1.453
Projected	2032 2033 2034	1,310,122 1,219,910 1,131,417	5,478,560 5,650,907 5,797,083	418.2% 463.2% 512.4%	646 602 560	142,813 123,458 106,261	841,278 812,935 780,928	589.1% 658.5% 734.9%	123 108 95	82.4% 85.8% 89.1%	55.4% 56.2% 57.0%	1.489 1.526 1.563
Future Experience	2035 2036	1,044,863 960,524	5,909,354 5,974,742	565.6% 622.0%	518 478	91,047 77,648	746,439 709,311	819.8% 913.5%	83 72	92.4% 95.7%	57.0% 57.8% 58.5%	1.600 1.636
(75 Years)	2037 2038 2039	878,807 800,112 724,761	5,996,295 5,973,252 5,901,001	682.3% 746.6% 814.2%	439 401 365	65,902 55,656 46,764	669,260 627,040 583,588	1,015.5% 1,126.6% 1,248.0%	62 54 46	98.8% 101.8% 104.6%	59.1% 59.7% 60.2%	1.672 1.706 1.740
	2040 2041	653,014 585,115	5,782,560 5,616,805	885.5% 959.9%	331 298	39,088 32,499	539,377 494,993	1,379.9% 1,523.1%	40 34	107.4% 109.9%	60.6% 61.0%	1.772 1.802
	2042 2043 2044	521,313 461,802 406,693	5,410,832 5,168,805	1,037.9% 1,119.3%	267 239	26,874 22,101	450,958 407,935 366,325	1,678.1% 1,845.8% 2,026.7%	29 24 20	112.3% 114.4%	61.3% 61.6% 61.9%	1.830 1.857 1.881
	2044 2045 2046	356,056 309,891	4,898,924 4,613,162 4,313,382	1,204.6% 1,295.6% 1,391.9%	212 187 165	18,075 14,701 11,890	326,231 288,255	2,026.7% 2,219.2% 2,424.3%	17 14	116.4% 118.2% 119.9%	62.1% 62.3%	1.904 1.925
	2047 2048	268,127 230,610	4,003,570 3,690,451	1,493.2% 1,600.3%	144 126	9,565 7,653	253,014 220,627	2,645.2% 2,882.9%	12 10	121.3% 122.7%	62.4% 62.6%	1.943 1.960
	2049 2050 2051	197,164 167,597 141,676	3,380,989 3,076,975 2,775,950	1,714.8% 1,835.9% 1,959.4%	109 94 81	6,091 4,823 3,800	191,096 164,209 139,954	3,137.3% 3,404.6% 3,682.7%	8 6 5	123.8% 124.8% 125.7%	62.7% 62.8% 62.8%	1.975 1.988 2.000
	2052 2053	119,119 99,601	2,476,200 2,186,580	2,078.8% 2,195.3%	69 59	2,980 2,326	118,271 98,920	3,968.7% 4,252.4%	4 3	126.5% 127.1%	62.9% 63.0%	2.010 2.019
	2054 2055 2056	82,818 68,487 56,339	1,916,572 1,671,417 1,445,073	2,314.2% 2,440.5% 2,565.0%	50 42 35	1,808 1,399 1,078	81,995 67,560 55,300	4,535.7% 4,829.7% 5,130.2%	3 2 2	127.7% 128.1% 128.5%	63.0% 63.0% 63.0%	2.027 2.033 2.038
	2057 2058	46,108 37,539	1,234,587 1,040,183	2,677.6% 2,771.0%	29 24	827 633	44,939 36,382	5,431.8% 5,751.3%	1	128.8% 129.1%	63.1% 63.1%	2.043 2.046
	2059 2060 2061	30,393 24,468 19,587	865,794 712,322 578,045	2,848.7% 2,911.3% 2,951.2%	20 16 13	482 366 277	29,248 23,370 18,550	6,068.9% 6,387.4% 6,699.9%	1 1 1	129.3% 129.4% 129.6%	63.1% 63.1% 63.1%	2.049 2.051 2.053
	2062 2063	15,591 12,342	462,244 360,953	2,964.8% 2,924.6%	11 8	209 157	14,658 11,520	7,017.6% 7,333.0%	0	129.7% 129.7%	63.1% 63.1%	2.055 2.056
	2064 2065 2066	9,714 7,598 5,908	276,654 209,492 155,363	2,847.9% 2,757.0% 2,629.8%	7 5 4	118 88 66	9,052 7,080 5,549	7,682.8% 8,038.1% 8,455.8%	0	129.8% 129.8% 129.9%	63.1% 63.1% 63.1%	2.056 2.057 2.057
	2067 2068	4,566 3,510	112,562 78,984	2,465.3% 2,250.2%	3 2	49 36	4,316 3,330	8,866.8% 9,269.8%	0	129.9% 129.9%	63.1% 63.1%	2.058 2.058
	2069 2070 2071	2,683 2,038 1,537	53,241 34,218 21,802	1,984.5% 1,679.4%	2	26 19 14	2,541 1,912 1,408	9,652.3% 9,998.0%	0	129.9% 129.9% 129.9%	63.1% 63.1%	2.058 2.058 2.058
	2071 2072 2073	1,537 1,152 857	21,802 13,644 8,155	1,418.6% 1,184.5% 951.7%	1 1 1	14 10 7	1,408 1,026 736	10,240.4% 10,503.2% 10,776.9%	0	129.9% 129.9% 129.9%	63.1% 63.1% 63.1%	2.058 2.058 2.058
	2074 2075	633 463	4,406 2,244	696.3% 484.6%	0	5	519 361	11,046.0% 11,386.7%	0	129.9% 129.9%	63.1% 63.1%	2.058 2.058
	2076 2077 2078	335 239 168	1,013 284 3	302.3% 118.9% 1.9%	0	2 1 1	247 166 108	11,817.7% 12,284.2% 12,771.0%	0 0 0	129.9% 129.9% 129.9%	63.1% 63.1% 63.1%	2.058 2.058 2.058
	2079 - 2083 2084 - 2088	310 38	3	0.8% 0.1%	0	1 0	153 5	13,549.7% 12,712.9%	0	129.9% 129.9%	60.1% 60.1%	2.161 2.161
	2089 - 2093	4	0 t Interest Accum.	0.0%	0	0	0 t Interest Accum	10,177.4%	0	129.9%	60.1%	2.161

	Without Interest Accum./Disc.				
History	39,015,946	17,117,222	43.9%		
Future	37,903,013	166,358,535	438.9%		
Lifetime	76,918,959	183,475,758	238.5%		

	With Interes	t Accum./Disc. To	12/31/2018
History	56,588,028	21,743,292	38.4%
Future	25,865,987	85,370,665	330.0%
Lifetime	82,454,015	107,113,958	129.9%
Lifetiffle	62,454,015	101,113,930	129.97

Withou	ut Interest Accum	./Disc.
24,987,875	10,864,201	43.5%
5,865,502	22,275,099	379.8%
20 052 270	22 120 200	107 /10/

Attachment 3-a

New York Life Insurance Company Written Premium and Paid Claim Experience and Projections by Calendar Year Pennsylvania-Specific Experience Before Requested Rate Increase Generation 4.0 Policy Forms

	Generation 4.0 Policy Forms Actual or Projected Experience using Current Assumptions				
		V	Vithout Interest	using Current A	Cumulative Loss
	Calendar	Written	Paid	Loss	Ratio With
	Year 1990	Premium 0	Claims 0	Ratio 0%	4.0% Interest
	1991	0	0	0%	0%
	1992	0	0	0%	0%
	1993	0	0	0%	09
	1994 1995	0	0	0% 0%	0% 0%
	1996		o	0%	0%
	1997	6,619	0	0%	0%
	1998	76,929	0	0%	0%
Historical	1999	497,216	0	0%	0%
Experience	2000	824,876	5,690	1%	09
	2001 2002	1,258,697 1,706,927	108,263 71,163	9% 4%	49 49
	2003	2,162,747	84,524	4%	49
	2004	2,247,501	167,872	7%	5%
	2005	2,237,005	215,417	10%	6%
	2006	2,219,511	245,780	11%	79
	2007 2008	2,213,817 2,218,748	334,614 437,354	15% 20%	89 99
	2008	2,213,680	602,452	27%	119
	2010	2,191,093	739,746	34%	139
	2011	2,181,562	830,241	38%	149
	2012	2,160,740	846,726	39%	169
	2013	2,117,097	762,123	36%	179
	2014 2015	2,204,175 2,277,451	857,795 1,069,113	39% 47%	189 209
	2016	2,212,593	1,227,381	55%	219
	2017	2,174,385	1,329,199	61%	239
	2018	2,136,948	1,627,010	76%	259
	2019	2,063,610	2,470,286	120%	289
	2020 2021	1,981,706 1,897,624	2,983,736 3,207,358	151% 169%	32°
	2021	1,811,909	3,297,061	182%	39
	2023	1,725,193	3,336,434	193%	439
	2024	1,638,066	3,448,028	210%	460
	2025	1,550,981	3,667,443	236%	499
	2026	1,464,248	3,900,997	266%	539
	2027 2028	1,378,145	4,143,899	301% 340%	56° 60°
	2029	1,292,888 1,208,741	4,394,431 4,647,357	384%	639
	2030	1,125,946	4,898,931	435%	679
	2031	1,044,754	5,145,354	492%	719
	2032	965,506	5,382,181	557%	749
Dunington	2033	888,509	5,606,371	631%	789
Projected Future	2034 2035	814,038 742,317	5,814,122 6,000,434	714% 808%	82° 85°
Experience	2036	673,589	6,158,320	914%	899
(75 Years)	2037	608,179	6,279,917	1,033%	939
	2038	546,327	6,360,813	1,164%	969
	2039	488,220	6,397,669	1,310%	1009
	2040 2041	433,956	6,387,647	1,472%	103° 106°
	2041	383,644 337,318	6,329,467 6,222,364	1,650% 1,845%	109
	2043	294,973	6,068,023	2,057%	1129
	2044	256,538	5,870,202	2,288%	115
	2045	221,905	5,635,949	2,540%	117
	2046	190,927	5,372,675	2,814%	119
	2047 2048	163,403	5,085,954	3,113%	121 ⁹ 123 ⁹
	2049	139,110 117,823	4,780,976 4,463,932	3,437% 3,789%	125
	2050	99,313	4,141,433	4,170%	127
	2051	83,326	3,817,177	4,581%	128
	2052	69,599	3,492,473	5,018%	129
	2053	57,866	3,169,226	5,477% 5,056%	130
	2054 2055	47,885 39,445	2,852,131 2,548,184	5,956% 6,460%	131 ¹ 132 ¹
	2056	32,351	2,261,157	6,989%	132
	2057	26,416	1,991,503	7,539%	133
	2058	21,468	1,739,101	8,101%	133
	2059	17,357	1,504,397	8,667%	134
	2060 2061	13,957	1,289,160	9,237% 9,801%	134
	2061	11,161 8,877	1,093,927 918,661	9,801% 10,349%	134 ⁶ 135 ⁶
	2063	7,018	762,780	10,868%	135
	2064	5,515	625,242	11,337%	135
	2065	4,305	505,970	11,754%	135
	2066	3,339	404,258	12,108%	135
	2067	2,573	318,646	12,385%	135
	2068 2069	1,970 1,497	247,568 189,244	12,568% 12,639%	135° 135°
	2070	1,497	142,081	12,584%	135
	2071	845	104,618	12,387%	135
	2072	627	75,755	12,083%	135
	2073	461	53,987	11,704%	1359
	2074	336	37,784	11,233%	135
	2075	243	25,905	10,676%	1359
	2076 2077	173 122	17,409 11,460	10,069% 9,426%	135° 135°
			7,391	9,426% 8,750%	135
	2078	X41		J. I JU /0	100
	2078 2079 - 2083	84 153	11,830	7,747%	1359

Without Interest Accum./Disc.

History	39,540,317	11,562,461	29%
Future	29,009,524	188,120,270	648%
Lifetime	68,549,841	199,682,731	291%

	With Interes	With Interest Accum./Disc. 10 12/31/2018		
History	57,690,850	14,498,926	25%	
Future	20,399,855	91,124,691	447%	
Lifetime	78,090,704	105,623,617	135%	

Attachment 3-b

New York Life Insurance Company Written Premium and Paid Claim Experience and Projections by Calendar Year Pennsylvania-Specific Experience After Requested Rate Increase Generation 4.0 Policy Forms

			ected Experience /ithout Interest	using Current A	Assumptions Cumulative Loss
	Calendar	Written	Paid	Loss Ratio	Ratio With
	Year 1990	Premium 0	Claims 0	0%	4.0% Interest 0%
	1991	0	0	0%	0%
	1992	0	0	0%	0%
	1993 1994	0 0	0	0% 0%	0% 0%
	1995	0	0	0%	0%
	1996	0	0	0%	0%
	1997 1998	6,619 76,929	0	0% 0%	0% 0%
Historical	1999	497,216	ő	0%	0%
Experience	2000	824,876	5,690	1%	0%
	2001 2002	1,258,697 1,706,927	108,263 71,163	9% 4%	4% 4%
	2002	2,162,747	84,524	4%	4%
	2004	2,247,501	167,872	7%	5%
	2005	2,237,005	215,417	10% 11%	6%
	2006 2007	2,219,511 2,213,817	245,780 334,614	15%	7% 8%
	2008	2,218,748	437,354	20%	9%
	2009	2,213,680	602,452	27%	11%
	2010 2011	2,191,093 2,181,562	739,746 830,241	34% 38%	13% 14%
	2012	2,160,740	846,726	39%	16%
	2013	2,117,097	762,123	36%	17%
	2014	2,204,175	857,795	39%	18%
	2015 2016	2,277,451 2,212,593	1,069,113 1,227,381	47% 55%	20% 21%
	2017	2,174,385	1,329,199	61%	23%
	2018	2,136,948	1,627,010	76%	25%
	2019 2020	2,063,616 2,262,014	2,470,286 2,982,662	120% 132%	28% 32%
	2020	2,320,035	3,202,311	138%	35%
	2022	2,227,554	3,286,578	148%	39%
	2023	2,133,700	3,321,212	156%	42%
	2024 2025	2,039,053 1,944,051	3,428,327 3,643,166	168% 187%	45% 48%
	2026	1,848,970	3,871,681	209%	51%
	2027	1,754,027	4,108,854	234%	54%
	2028	1,659,377	4,352,783	262%	57%
	2029 2030	1,565,234 1,471,798	4,598,118 4,841,050	294% 329%	60% 64%
	2031	1,379,280	5,077,781	368%	67%
	2032	1,287,988	5,303,887	412%	70%
Projected	2033 2034	1,198,205 1,110,196	5,516,351 5,711,445	460% 514%	74% 77%
Future	2035	1,024,196	5,884,381	575%	80%
Experience	2036	940,503	6,028,557	641%	84%
(75 Years)	2037	859,544	6,136,544	714% 794%	87% 90%
	2038 2039	781,689 707,255	6,204,307 6,228,887	881%	93%
	2040	636,481	6,207,845	975%	96%
	2041	569,634	6,140,319	1,078%	99%
	2042 2043	506,922 448,525	6,025,968 5,866,745	1,189% 1,308%	102% 104%
	2044	394,548	5,666,478	1,436%	107%
	2045	345,038	5,432,087	1,574%	109%
	2046 2047	299,982 259,270	5,170,833	1,724% 1,885%	111% 112%
	2047	222,750	4,888,224 4,589,318	2,060%	114%
	2049	190,256	4,280,049	2,250%	116%
	2050	161,593	3,966,700	2,455%	117%
	2051 2052	136,511 114,711	3,652,733 3,339,292	2,676% 2,911%	118% 119%
	2053	95,870	3,028,076	3,159%	120%
	2054	79,685	2,723,446	3,418%	121%
	2055 2056	65,881 54,193	2,431,963 2,157,107	3,691% 3,980%	122% 122%
	2057	44,357	1,899,197	4,282%	123%
	2058	36,115	1,658,018	4,591%	123%
	2059	29,240	1,433,920	4,904%	123%
	2060 2061	23,537 18,838	1,228,528 1,042,309	5,220% 5,533%	124% 124%
	2062	14,992	875,196	5,838%	124%
	2063	11,859	726,608	6,127%	124%
	2064 2065	9,323	595,535	6,388%	124%
	2065	7,280 5,648	481,890 384,990	6,620% 6,817%	124% 124%
	2067	4,353	303,438	6,971%	125%
	2068	3,333	235,737	7,072%	125%
	2069 2070	2,534 1,911	180,189 135,274	7,110% 7,078%	125% 125%
	2070	1,430	99,600	6,965%	125%
	2072	1,062	72,117	6,793%	125%
	2073	781	51,392	6,579%	125%
	2074 2075	570 411	35,966 24,658	6,314% 6,001%	125% 125%
	2075 2076	293	24,658 16,570	5,659%	125% 125%
	2077	206	10,908	5,298%	125%
	2078	143	7,035	4,918%	125%
	2079 - 2083	259	11,261 1,301	4,354% 4,102%	125% 125%
	2084 - 2088	32	7 2/171	// 1/1.70/	1.1201

History Future Lifetime

Without Interest Accum./Disc.						
	39,540,317	11,562,461	29%			
	37,378,642	183,278,101	490%			
	76,918,959	194,840,563	253%			

History
Future
l ifetime

With Interest Accum./Disc. 10 12/31/2018									
57,690,850	14,498,926	25%							
25,579,842	89,306,302	349%							
83,270,692	103,805,228	125%							

Attachment 4 New York Life Insurance Company Breakdown of Historical Incurred Claims and Reserve Balances at December 31, 2018 Generation 4.0 Policy Forms

Nationwide Experience

	Nationwide Experience											
		Discount	ed to the Year of	f Incurral		Year-End						
Incurred	Incurred	Paid	Disabled	IBNR	Total Claim	Active Life						
Year	Claims ^[1]	Claims	Life Reserve	Reserve	Reserve ^[2]	Reserve ^[3]						
1990	C	0	0	0	0							
1991	C	0	0	0	0							
1992	C	0	0	0	0							
1993	C	0	0	0	0							
1994	C	0	0	0	0							
1995	C	0	0	0	0							
1996	C	0	0	0	0							
1997	5,009	5,009	0	0	0							
1998	280,995	280,995	0	0	0							
1999	1,058,288	1,058,288	0	0	0							
2000	2,163,078	2,163,078	0	0	0							
2001	3,384,971	3,383,644	1,327	0	1,327							
2002	6,279,177	6,276,578	2,599	0	2,599							
2003	10,131,013	9,787,626	343,387	0	343,387							
2004	10,903,905	10,771,517	132,388	0	132,388							
2005	12,804,047	12,309,090	494,958	0	494,958							
2006	21,045,582	19,738,127	1,307,455	0	1,307,455							
2007	23,904,981	22,181,661	1,723,320	0	1,723,320							
2008	24,119,627	22,862,773	1,256,854	0	1,256,854							
2009	31,698,250	28,295,821	3,402,428	0	3,402,428							
2010	33,401,661	28,403,975	4,997,686	0	4,997,686							
2011	37,654,976	31,736,295	5,918,681	0	5,918,681							
2012	44,092,218	34,523,647	9,568,571	0	9,568,571							
2013	45,687,976	34,397,135	11,290,841	0	11,290,841							
2014	45,653,690	32,324,878	13,328,811	0	13,328,811							
2015	49,911,876	29,389,879	20,490,111	31,886	20,521,997							
2016	63,454,480	26,459,754	36,973,775	20,951	36,994,726							
2017	73,659,897	19,137,561	54,145,337	376,999	54,522,336							
2018	69,015,187	3,953,133	40,679,401	24,382,653	65,062,054	1,135,294,738						

Pennsylvania-Specific Experience

		-	ted to the Year o	-		Year-End
Incurred	Incurred	Paid	Disabled	IBNR	Total Claim	Active Life
Year	Claims ^[1]	Claims	Life Reserve	Reserve	Reserve ^[2]	Reserve ^[3]
1990		0	0	0	0	
1991		0	0	0	0	
1992		0	0	0	0	
1993		0	0	0	0	
1994		0	0	0	0	
1995		0	0	0	0	
1996		0	0	0	0	
1997		0	0	0	0	
1998		0	0	0	0	
1999		0	0	0	0	
2000	600,79	600,797	0	0	0	
2001	149,199	149,199	0	0	0	
2002	8,559	8,559	0	0	0	
2003	636,458	636,458	0	0	0	
2004	407,292	407,292	0	0	0	
2005	41,41	5 41,415	0	0	0	
2006	481,94	481,944	0	0	0	
2007	701,249	701,249	0	0	0	
2008	448,678	448,678	0	0	0	
2009	500,449	500,449	0	0	0	
2010	450,440	450,440	0	0	0	
2011	389,530	389,536	0	0	0	
2012	767,799	767,799	0	0	0	
2013	1,109,338	1,006,311	103,027	0	103,027	
2014	1,538,872	1,115,765	423,107	0	423,107	
2015	1,384,324	963,531	419,734	1,058	420,793	
2016	3,162,738	1,038,699	2,123,343	695	2,124,039	
2017	2,064,302	614,746	1,437,042	12,514	1,449,555	
2018	2,273,830	85,650	1,176,550	1,011,635	2,188,185	41,941,821

^[1] Incurred claims are the sum of paid claims, disabled life reserve, and incurred but not reported (IBNR) reserve.

^[2] Claim reserve is the sum of disabled life reserve and IBNR reserve.

^[3] Active life reserve is defined as interpolated terminal reserves plus unearned premium reserves.

Attachment 5-a New York Life Insurance Company Nationwide Experience and Projections by Policy Year - Before Requested Rate Increase Generation 4.0 Policy Forms

	Actu	Actual and Projected Experience using Current Assumptions								
		_			Cum. Loss Ratio					
Policy	Earned	Incurred	Incurred	End of Year	w/ Current Int.					
Year	Premium	Claims	Loss Ratio	Lives	4.0%					
					3%					
1 1	68,117,108	2,350,299	3%	50,443						
2	64,721,807	4,964,324	8%	48,138	5%					
3	62,917,163	8,157,270	13%	46,554	8%					
4	61,770,110	8,194,686	13%	45,368	9%					
5	61,336,024	13,150,341	21%	44,394	11%					
6	61,014,090	19,047,687	31%	43,513	14%					
7			35%		17%					
	60,670,731	21,389,716		42,613						
8	60,350,505	27,754,270	46%	41,859	20%					
9	60,186,729	27,984,678	46%	41,130	22%					
10	59,955,657	30,979,953	52%	40,373	25%					
11	59,550,331	37,467,348	63%	39,593	27%					
12	59,711,757	41,584,925	70%	38,809	30%					
13	60,928,792	47,580,863	78%	38,000	33%					
				•						
14	62,028,659	53,072,024	86%	37,209	36%					
15	62,745,445	51,083,066	81%	36,362	38%					
16	63,034,775	58,028,233	92%	35,456	41%					
17	62,997,221	71,041,020	113%	34,542	44%					
18	62,109,854	79,692,916	128%	33,625	47%					
19	60,422,059	87,796,627	145%	32,501	51%					
20	58,393,853	87,642,032	150%	31,521	54%					
21	56,060,135	95,494,440	170%	30,376	57%					
22	53,466,051	101,664,146	190%	29,216	60%					
23	50,815,658	108,209,173	213%	28,025	64%					
24	48,159,795	114,871,603	239%	26,814	67%					
25	45,509,026	121,577,133	267%	25,590	71%					
26	42,867,025	127,756,393	298%	24,354	75%					
27	40,245,104	134,300,895	334%	23,112	79%					
28	37,653,553	139,761,725	371%	21,868	82%					
29	35,102,398	145,190,332	414%	20,628	86%					
30	32,599,753	150,020,046	460%	19,395	90%					
31	30,154,485	154,268,832	512%	18,174	94%					
32	27,777,157	158,109,858	569%	16,972	97%					
33	25,476,614	161,403,889	634%	15,792	101%					
34	23,260,689	163,765,430	704%	14,640	105%					
35	21,139,074	165,004,292	781%	13,521	108%					
36	19,117,855	165,183,138	864%	12,438	111%					
37	17,203,220	164,384,197	956%	11,397	115%					
38	15,401,933	162,698,334	1,056%	10,401	118%					
				•						
39	13,719,265	159,980,642	1,166%	9,454	121%					
40	12,157,227	155,848,434	1,282%	8,557	124%					
41	10,715,435	150,514,128	1,405%	7,713	126%					
42	9,393,980	144,455,112	1,538%	6,924	129%					
43	8,192,344	137,968,283	1,684%	6,190	131%					
44	7,107,875	131,037,002	1,844%	5,512	133%					
			·							
45	6,136,054	123,418,498	2,011%	4,889	135%					
46	5,270,280	115,615,189	2,194%	4,319	137%					
47	4,504,311	107,889,245	2,395%	3,801	138%					
48	3,831,870	100,415,498	2,621%	3,332	139%					
49	3,245,890	93,087,592	2,868%	2,912	141%					
50	2,738,618	85,476,573	3,121%	2,536	142%					
51	2,301,629	77,583,937	3,371%	2,201	143%					
52	1,927,198	70,080,793	3,636%	1,904	144%					
53	1,608,177	63,219,148	3,931%	1,642	144%					
54	1,337,856	56,906,797	4,254%	1,412	145%					
55	1,109,887	50,815,564	4,578%	1,210	145%					
56	918,149	44,974,601	4,898%	1,034	146%					
57	757,372	39,544,962	5,221%	880	146%					
58	623,021	34,655,990	5,563%	747	147%					
59	511,158	30,256,131	5,919%	632	147%					
60	418,362	26,128,630	6,245%	532	147%					
61	341,474	22,280,301	6,525%	447	147%					
62	277,914	18,809,419	6,768%	373	148%					
63	225,538	15,800,516	7,006%	310	148%					
64	182,522	13,211,266	7,238%	257	148%					
65	147,326	10,875,607	7,382%	212	148%					
66-70	398,287	27,458,826	6,894%	596	148%					
71-75	123,148	2,343,231	1,903%	192	148%					
76-80	32,738	16,976	52%	51	148%					
, , , , , ,	52,730	10,910	J2 /0	51	170/0					

	Total	1,955,227,098	5,423,295,028	277%	1,245,486	148%
_		•				

Attachment 5-b New York Life Insurance Company Nationwide Experience and Projections by Policy Year - After Requested Rate Increase Generation 4.0 Policy Forms

		Actual and Projected Experience using Current Assumptions									
	1		,		•	Cum. Loss Ratio					
Policy		Earned	Incurred	Incurred	End of Year	w/ Current Int.					
Year		Premium	Claims	Loss Ratio	Lives	4.0%					
1	1	68,117,108	2,350,299	3%	50,443	3%					
2		64,721,807	4,964,324	8%	48,138	5%					
3		62,917,163	8,157,270	13%	46,554	8%					
4		61,770,110	8,194,686	13%	45,368	9%					
5		61,336,024	13,150,341	21%	44,394	11%					
6		61,014,090	19,047,687	31%	43,513	14%					
7		60,671,015	21,389,706	35%	42,613	17%					
		, ,		46%	,						
8		60,352,733	27,754,189		41,859	20%					
9		60,193,768	27,984,467	46%	41,129	22%					
10		59,968,682	30,979,603	52%	40,373	25%					
11		59,563,765	37,466,926	63%	39,593	27%					
12		59,724,961	41,584,419	70%	38,809	30%					
13		60,941,755	47,580,256	78%	37,999	33%					
14		62,042,532	53,071,258	86%	37,209	36%					
15		62,818,261	51,080,884	81%	36,360	38%					
16		63,483,053	58,017,333	91%	35,438	41%					
17		64,369,152	71,003,474	110%	34,492	44%					
18		65,412,781	79,590,453	122%	33,501	47%					
19		66,476,625	87,585,187	132%	32,309	50%					
20		66,482,378	87,317,198	131%	31,286	53%					
21		65,359,499	95,058,960	145%	30,106	56%					
22		63,683,595	101,105,045	159%	28,917	59%					
23		61,705,042	107,515,452	174%	27,725	62%					
24		58,964,671	114,045,247	193%	26,519	66%					
25		56,104,903	120,598,486	215%	25,300	69%					
26		53,230,372	126,601,643	238%	24,070	72%					
27		50,360,974	132,942,957	264%	22,834	76%					
28		47,506,816	138,173,828	291%	21,597	79%					
29		44,677,528	143,345,891	321%	20,364	82%					
30		41,879,151	147,894,346	353%	19,138	86%					
31		39,118,474	151,839,641	388%	17,926	89%					
32		36,405,641	155,355,871	427%	16,732	92%					
33		33,749,853	158,309,867	469%	15,561	96%					
34		31,159,324	160,326,592	515%	14,419	99%					
35		28,645,074	161,228,988	563%	13,309	102%					
36		26,215,088	161,088,388	614%	12,237	105%					
37		23,878,130	159,999,014	670%	11,206	108%					
38		21,644,165	158,054,117	730%	10,221	111%					
39		19,522,220	155,120,070	795%	9,286	113%					
40		17,518,228	150,835,044	861%	8,401	116%					
41		15,635,987	145,414,861	930%	7,568	118%					
42		13,880,202	139,326,077	1,004%	6,790	120%					
43		12,254,903	132,858,306	1,084%	6,067	122%					
44		10,761,552	125,995,566	1,171%	5,400	124%					
44 45		9,399,261	118,503,353	1,171%	4,787	124%					
45 46		8,164,274	110,865,288	1,358%	4,767 4,227	120%					
46 47		7,052,955	103,334,059	1,465%	3,718	128%					
48		6,061,103	96,076,712	1,585%	3,259	130%					
46 49		5,182,886	88,986,824	1,717%	2,847	131%					
49 50		4,410,965	81,647,172	1,851%	2,847 2,479	132%					
50 51		3,736,427	74,056,926	1,982%	2,479 2,151	133%					
51 52		3,736,427 3,150,741	66,855,303	1,982% 2,122%	2,151 1,860	133%					
52 53						134%					
		2,645,607	60,281,251	2,279%	1,604						
54 55		2,212,798	54,243,408	2,451%	1,379	134%					
55 56		1,844,135	48,423,537	2,626%	1,182	135%					
56 57		1,531,373	42,846,945	2,798%	1,010	135%					
57 50		1,267,185	37,666,259	2,972%	860	136%					
58		1,045,054	33,004,059	3,158%	729	136%					
59		859,154	28,810,279	3,353%	617	136%					
60		704,286	24,877,323	3,532%	519	136%					
61		575,556	21,211,157	3,685%	436	137%					
62		468,879	17,905,188	3,819%	364	137%					
63		380,809	15,039,754	3,949%	303	137%					
64		308,372	12,574,341	4,078%	251	137%					
65		249,034	10,350,658	4,156%	207	137%					
66-70		673,829	26,129,996	3,878%	582	137%					
71-75		208,526	2,229,442	1,069%	188	137%					
76-80	\bigsqcup	55,444	16,147	29%	50	137%					

Total	2,188,427,806	5.297.239.599	242%	1,238,682	137%
l otal	2,100,427,000	3,231,233,333	242 /0	1,230,002	137 /0

Attachment 6-a New York Life Insurance Company Pennsylvania-Specific Experience and Projections by Policy Year - Before Requested Rate Increase Generation 4.0 Policy Forms

	Actu	ual and Projected	Experience using	Current Assump	tions
					Cum. Loss Ratio
Policy	Earned	Incurred	Incurred	End of Year	w/ Current Int.
Year	Premium	Claims	Loss Ratio	Lives	4.0%
1	2,416,428	385,219	16%	1,841	16%
2	2,317,845	233,545	10%	1,762	13%
3	2,256,836	158,606	7%	1,705	11%
4	2,230,471	1,119,987	50%	1,670	20%
5	2,222,796	798,647	36%	1,642	23%
6	2,219,708	210,564	9%	1,613	21%
7	2,219,124	79,126	4%	1,584	19%
8		665,680	30%	1,557	20%
	2,211,493	· ·		·	
9	2,205,719	241,971	11%	1,535	19%
10	2,193,322	438,594	20%	1,505	19%
11	2,162,183	812,321	38%	1,474	21%
12	2,185,220	872,069	40%	1,446	22%
13	2,224,334	1,694,910	76%	1,415	25%
14	2,254,806	702,793	31%	1,387	25%
15	2,232,606	2,264,347	101%	1,351	29%
16	2,217,067	1,248,966	56%	1,319	30%
17	2,173,686	1,849,620	85%	1,285	33%
18	2,125,339	3,723,005	175%	1,246	38%
19	2,048,750	2,999,480	146%	1,204	41%
20	1,975,207	2,934,496	149%	1,166	45%
21	1,897,055	3,183,814	168%	1,123	48%
22	1,808,633	3,416,227	189%	1,082	51%
23	1,719,306	3,662,270	213%	1,039	55%
24	1,629,774	3,919,373	240%	995	58%
25			272%	950	62%
	1,540,423	4,182,839			
26	1,451,661	4,445,651	306%	905	66%
27	1,363,703	4,711,849	346%	859	70%
28	1,276,829	4,970,900	389%	813	73%
29	1,191,322	5,220,126	438%	768	77%
30	1,107,363	5,452,534	492%	722	81%
31	1,025,208	5,666,218	553%	677	85%
32	945,256	5,864,746	620%	632	89%
33	867,765	6,036,668	696%	588	93%
34	792,920	6,171,180	778%	545	97%
35	721,031	6,254,432	867%	503	101%
36	652,324	6,292,632	965%	462	104%
37	587,066	6,284,262	1,070%	422	108%
38	525,527	6,223,969	1,184%	385	111%
39	467,878	6,114,508	1,307%	349	114%
40	414,217	5,942,765	1,435%	314	117%
41	· ·			282	
	364,590	5,722,552	1,570%		120%
42	319,067	5,471,693	1,715%	252	123%
43	277,671	5,192,557	1,870%	224	125%
44	240,310	4,891,906	2,036%	198	127%
45	206,828	4,556,506	2,203%	174	129%
46	177,008	4,215,440	2,381%	153	131%
47	150,656	3,882,868	2,577%	133	133%
48	127,568	3,561,850	2,792%	116	134%
49	107,491	3,249,518	3,023%	100	135%
50	90,146	2,919,519	3,239%	86	136%
51	75,227	2,583,240	3,434%	74	137%
52	62,476	2,272,498	3,637%	63	138%
53	51,657	1,997,270	3,866%	53	138%
54	42,536		4,115%	45	139%
55	34,892	1,516,610	4,347%	38	139%
56	28,502	1,296,980	4,551%	31	140%
57				26	140%
	23,185	1,097,451	4,733%	20 22	
58	18,783	923,069	4,914%		140%
59	15,155	770,602	5,085%	18	140%
60	12,181	631,631	5,185%	15	141%
61	9,748	507,645	5,208%	12	141%
62	7,766		5,149%	9	141%
63	6,159	311,505	5,058%	8	141%
64	4,864	241,760	4,970%	6	141%
65	3,827	184,629	4,824%	5	141%
66-70	9,702	384,636	3,964%	12	141%
71-75	2,759	32,049	1,161%	3	141%
	725	95	13%	1	141%
76-80			1370	. []	14170

Total	68,549,679	188.017.273	274%	45.993	
	00,0.0,0.0		=: :/0	.0,000	, 0

Attachment 6-b New York Life Insurance Company Pennsylvania-Specific Experience and Projections by Policy Year - After Requested Rate Increase Generation 4.0 Policy Forms

	Actu	Actual and Projected Experience using Current Assumpti							
					Cum. Loss Ratio				
Policy	Earned	Incurred	Incurred	End of Year	w/ Current Int.				
Year	Premium	Claims	Loss Ratio	Lives	4.0%				
1	2,416,428	385,219	16%	1,841	16%				
2	2,317,845	233,545	10%	1,762	13%				
3	2,256,836	158,606	7%	1,705	11%				
4	2,230,471	1,119,987	50%	1,670	20%				
5	2,222,796	798,647	36%	1,642	23%				
6	2,219,708	210,564	9%	1,613	21%				
7	2,219,124	79,126	4%	1,584	19%				
8		665,680	30%	·	20%				
	2,211,493			1,557					
9	2,205,860	241,969	11%	1,535	19%				
10	2,195,024	438,571	20%	1,505	19%				
11	2,164,000	812,291	38%	1,474	21%				
12	2,187,007	872,032	40%	1,446	22%				
13	2,226,091	1,694,865	76%	1,415	25%				
14	2,256,531	702,737	31%	1,387	25%				
15	2,234,297	2,264,276	101%	1,351	29%				
16	2,218,751	1,248,877	56%	1,319	30%				
17	2,197,865	1,848,837	84%	1,283	33%				
18	2,242,686	3,719,100	166%	1,240	38%				
19	2,276,619	2,991,091	131%	1,196	41%				
20	2,279,620	2,921,432	128%	1,156	44%				
21	2,242,893	3,166,145	141%	1,112	47%				
22	2,187,681	3,393,621	155%	1,070	50%				
			171%		53%				
23	2,119,619	3,634,653		1,027					
24	2,024,741	3,886,520	192%	983	57%				
25	1,927,238	4,143,844	215%	939	60%				
26	1,829,757	4,399,522	240%	893	63%				
27	1,732,551	4,657,463	269%	848	67%				
28	1,635,846	4,907,200	300%	803	70%				
29	1,539,884	5,146,077	334%	757	74%				
30	1,444,801	5,367,135	371%	712	77%				
31	1,350,819	5,568,563	412%	667	81%				
32	1,258,313	5,753,969	457%	622	84%				
33	1,167,525	5,912,304	506%	579	88%				
34	1,078,650	6,033,153	559%	536	91%				
35	992,052	6,103,270	615%	494	94%				
36	908,039	6,129,143	675%	454	98%				
37	826,981	6,109,773	739%	415	101%				
38	749,268	6,040,157	806%	378	104%				
	-		877%	342	107%				
39	675,211	5,923,377							
40	605,061	5,747,059	950%	308	109%				
41	539,037	5,525,018	1,025%	277	112%				
42	477,398	5,274,536	1,105%	247	114%				
43	420,348	4,997,934	1,189%	220	116%				
44	367,943	4,701,819	1,278%	194	118%				
45	320,161	4,373,606	1,366%	171	120%				
46	276,881	4,041,216	1,460%	150	121%				
47	238,010	3,718,206	1,562%	130	123%				
48	203,415	3,407,411	1,675%	113	124%				
49	172,880	3,105,970	1,797%	98	125%				
50	146,122	2,788,471	1,908%	84	126%				
51	122,802	2,465,675	2,008%	72	126%				
52	102,628	2,167,856	2,112%	61	127%				
53	85,324	1,904,466	2,232%	52	128%				
54	70,592	1,668,553	2,232 % 2,364%	44	128%				
55	58,135		2,364% 2,486%	37	128%				
		1,445,314		31					
56 57	47,645	1,235,744	2,594%		129%				
57	38,861	1,045,445	2,690%	26	129%				
58	31,550	879,204	2,787%	21	129%				
59	25,498	733,909	2,878%	17	129%				
60	20,521	601,508	2,931%	14	130%				
61	16,439	483,404	2,941%	11	130%				
62	13,107	380,751	2,905%	9	130%				
63	10,402	296,601	2,851%	7	130%				
64	8,218	230,184	2,801%	6	130%				
65	6,470	175,783	2,717%	5	130%				
66-70	16,413	366,184	2,231%	12	130%				
71-75	4,672	30,500	653%	3	130%				
76-80	1,228	30,300 91	7%	1	130%				
10-00	1,220	91	1 /0	!	130 /0				

Total	76,918,685	183,475,757	239%	45,732	130%
	, ,	, ,		,	

Attachment 7 **New York Life Insurance Company** Status Listing as of November 1, 2019 All Jurisdictions in which these Forms are Active **Generation 4.0 Policy Forms**

		First Round ^[1]						Current Round	[2]			
		Date	Amount	Requeste	Requested Increase			Date		roved or Filed	ved or Filed	
	Requested	Approved or	Approved or	Attained Age	Attained Age		Date of	Approved or	Attained Age	Attained Age	2018 Annualized	Proportion of
Jurisdiction	Increase	Filed	Filed	< 69	69 - 73	Filing Status	Submission ^[3]	Filed	< 69	69 - 73	Premium	Nationwide
Alaska ^[4]	40.0%	2/25/2013	40.0%	80.0%	45.0%	To Be Filed	11/1/2019				451,016	0.73%
Alabama	40.0%	2/19/2013	40.0%	80.0%	45.0%	Pending	10/22/2019				1,334,255	2.15%
Arkansas	40.0%	9/20/2013	20.0%	80.0%	45.0%	To Be Filed	12/3/2019				269,166	0.43%
Arizona	40.0%	3/25/2013	40.0%	80.0%	45.0%	Pending	10/31/2019				700,161	1.13%
California ^[5]	40.0%	5/15/2015	20.0%	80.0%	45.0%	Pending	10/30/2019				8,701,811	13.99%
Colorado	40.0%	6/18/2013	40.0%	80.0%	45.0%	To Be Filed	11/19/2019				839,614	1.35%
Connecticut	40.0%	Disapproved	0.0%	80.0%	45.0%	Pending	10/25/2019				496,318	0.80%
District of Columbia	40.0%	8/16/2013	10.0%	80.0%	45.0%	To Be Filed	11/15/2019				127,073	0.20%
Delaware	40.0%	4/17/2013	25.0%	80.0%	45.0%	To Be Filed	11/26/2019				118,426	0.19%
Florida	40.0%	11/13/2013	25.0%	80.0%	45.0%	To Be Filed	11/11/2019				2,305,430	3.71%
Georgia	40.0%	4/25/2013	15.0%	80.0%	45.0%	Pending	10/16/2019				1,078,948	1.73%
Hawaii	40.0%	9/26/2013	40.0%	80.0%	45.0%	Pending	10/22/2019				666,031	1.07%
lowa	40.0%	7/8/2013	40.0%	80.0%	45.0%	Pending	10/16/2019				1,857,961	2.99%
Idaho	40.0%	6/11/2013	25.1%	80.0%	45.0%	To Be Filed	12/5/2019				359,447	0.58%
Illinois	40.0%	12/11/2013	40.0%	80.0%	45.0%	Pending	10/15/2019				2,214,206	3.56%
Indiana	40.0%	9/11/2014	11.5%	80.0%	45.0%	To Be Filed	11/13/2019				213,998	0.34%
Kansas	40.0%	1/17/2014	40.0%	80.0%	45.0%	Pending	10/21/2019				431,461	0.69%
Kentucky	40.0%	12/10/2013	40.0%	80.0%	45.0%	To Be Filed	12/2/2019				639,807	1.03%
Louisiana	40.0%	8/21/2013	40.0%	80.0%	45.0% 45.0%	To Be Filed	11/6/2019				1,652,838	2.66%
Massachusetts	40.0%	1/20/2017	20.0%	80.0%	45.0%	Pending	10/28/2019				1,437,611	2.31%
						•						
Maryland ^[6]	40.0%	6/21/2013	15.0%	80.0%	45.0%	To Be Filed	11/4/2019				1,472,221	2.37%
Maine	40.0%	5/17/2013	40.0%	80.0%	45.0%	To Be Filed	11/27/2019				209,086	0.34%
Michigan	40.0%	3/4/2013	40.0%	80.0%	45.0%	Pending	10/31/2019				766,320	1.23%
Minnesota	40.0%	9/26/2013	40.0%	80.0%	45.0%	To Be Filed	12/6/2019				1,111,431	1.79%
Missouri	40.0%	7/30/2013	40.0%	80.0%	45.0%	Pending	10/29/2019				884,819	1.42%
Mississippi	40.0%	6/19/2013	25.0%	80.0%	45.0%	To Be Filed	11/8/2019				334,614	0.54%
Montana	40.0%	7/8/2013	25.0%	80.0%	45.0%	To Be Filed	11/22/2019				276,540	0.44%
North Carolina	40.0%	9/20/2013	40.0%	80.0%	45.0%	To Be Filed	11/5/2019				1,489,264	2.39%
North Dakota	40.0%	4/15/2013	15.0%	80.0%	45.0%	To Be Filed	11/25/2019				159,256	0.26%
Nebraska	40.0%	7/1/2013	40.0%	80.0%	45.0%	Pending	10/23/2019				633,012	1.02%
New Hampshire ^[6]	40.0%	10/24/2013	30.0%	80.0%	45.0%	To Be Filed	12/4/2019				341,561	0.55%
New Jersey	40.0%	12/5/2013	40.0%	80.0%	45.0%	To Be Filed	11/7/2019				2,321,477	3.73%
New Mexico	40.0%	10/21/2013	15.0%	80.0%	45.0%	To Be Filed	11/21/2019				505,318	0.81%
Nevada	40.0%	4/22/2013	16.9%	80.0%	45.0%	To Be Filed	11/20/2019				335,743	0.54%
New York	40.0%	10/7/2013	16.0%	80.0%	45.0%	Pending	10/14/2019				6,649,143	10.69%
Ohio	40.0%	10/15/2013	40.0%	80.0%	45.0%	Pending	10/17/2019				2,064,063	3.32%
Oklahoma	40.0%	4/4/2013	25.0%	80.0%	45.0%	Pending	10/24/2019				684,698	1.10%
Oregon	40.0%	3/27/2014	40.0%	80.0%	45.0%	To Be Filed	11/12/2019				469,635	0.76%
Pennsylvania	40.0%	9/12/2013	20.0%	80.0%	45.0%	Pending	11/1/2019				2,126,815	3.42%
Rhode Island	40.0%	10/1/2016	40.0%	80.0%	45.0%	To Be Filed	11/20/2019				44,390	0.07%
South Carolina	40.0%	8/15/2013	20.0%	80.0%	45.0%	Pending	10/14/2019				770,716	1.24%
South Dakota	40.0%	4/11/2013	40.0%	80.0%	45.0%	To Be Filed	11/12/2019				569,326	0.92%
Tennessee	40.0%	5/1/2013	40.0%	80.0%	45.0%	To Be Filed	11/5/2019				745,767	1.20%
Texas ^[7]	40.0%	7/25/2013	40.0%	80.0%	45.0%	Pending	10/18/2019				4,403,451	7.08%
Utah	40.0%	6/24/2013	40.0%	80.0%	45.0%	To Be Filed	12/5/2019				353,720	0.57%
Virginia	40.0%	3/24/2015	40.0%	80.0%	45.0%	Pending	10/23/2019				3,632,899	5.84%
Vermont	40.0%	Disapproved	0.0%	80.0%	45.0%	To Be Filed	11/15/2019				96,868	0.16%
Washington	40.0%	11/22/2013	40.0%	80.0%	45.0%	To Be Filed	11/14/2019				1,628,581	2.62%
Wisconsin	40.0%	4/18/2013	40.0%	80.0%	45.0%	To Be Filed	11/6/2019				722,807	1.16%
West Virginia	40.0%	10/2/2013	40.0%	80.0%	45.0%	To Be Filed	11/21/2019				271,626	0.44%
Wyoming	40.0%	6/11/2013	40.0%	80.0%	45.0%	To Be Filed	11/18/2019				231,307	0.37%
				r at the time of imple					ı	Total	62,202,050	100.00%

^[1] First Round increase excluded policyholders with an attained age 75 or higher at the time of implementation.
[2] Current Round increase excludes policyholders with an attained age 74 or higher as of January 1, 2020.
[3] For jurisdictions with a Filing Status of "To be Filed", the anticipated filing date before January 1, 2020 is provided.
[4] Alaska does not require Long Term Care rates to be filed before use.

^[5] No first round rate increase approved for partnership policies in California.
[6] All policies received a first round rate increase regardless of attained age at the time of implementation in Maryland and New Hampshire.
[7] Policies not subject to rate stability requirements in Texas received a 33% first round rate increase.

Attachment 8 New York Life Insurance Company Nationwide Experience Projections Experience Restated to the Current Pennsylvania Rate Level from Inception Generation 4.0 Policy Forms

			Actual and Proje using Current	Assumptions		Cumulative Loss Ratio
		A	В	C = B / A	D	With Current
	Calendar	Earned	Incurred	Incurred	End of Year	Interest 4.0%
	Year	Premium	Claims	Loss Ratio	Lives	(on Col C)
	1990 1991	3,020 5,436	0	0.0% 0.0%	2 10	0.0% 0.0%
	1992 1993	18,804 27,611	0	0.0% 0.0%	20 25	0.0% 0.0%
	1994	37,646	0	0.0%	34	0.0%
	1995 1996	52,164 74,787	0	0.0% 0.0%	46 62	0.0% 0.0%
	1997	468,006	5,009	1.1%	1,094	0.7%
Historical	1998	4,523,799	280,995	6.2%	7,533	5.4%
	1999	14,925,320	1,058,288	7.1%	15,392	6.6%
Experience	2000	25,778,085	2,163,078	8.4%	22,765	7.6%
	2001	37,183,020	3,384,971	9.1%	31,587	8.3%
	2002	50,522,236	6,279,177	12.4%	41,414	9.8%
	2003	61,786,097	10,131,013	16.4%	44,939	11.7%
	2004	66,294,454	10,903,905	16.4%	45,394	12.8%
	2005	68,253,206	12,804,047	18.8%	44,945	14.0%
	2006	67,971,857	21,045,582	31.0%	43,974	16.6%
	2007	67,608,534	23,904,981	35.4%	43,105	19.0%
	2008	67,236,695	24,119,627	35.9%	42,158	20.8%
	2009	66,631,243	31,698,250	47.6%	41,219	23.3%
	2010 2011	66,218,067	33,401,661	50.4% 57.2%	40,415	25.6% 27.9%
	2012	65,827,215 65,378,873	37,654,976 44,092,218	67.4%	39,621 38,810	30.4%
	2013	64,866,407	45,687,976	70.4%	38,056	32.8%
	2014	64,221,121	45,653,690	71.1%	37,132	34.8%
	2015	63,191,283	49,911,876	79.0%	36,269	36.9%
	2016	62,306,965	63,454,480	101.8%	35,385	39.7%
	2017	61,327,991	73,659,897	120.1%	34,457	42.9%
	2018	60,249,652	69,015,187	114.5%	33,588	45.4%
	2019	58,769,332	80,124,094	136.3%	32,552	48.4%
	2020	56,342,799	85,803,398	152.3%	31,476	51.4%
	2021	53,864,229	91,503,719	169.9%	30,362	54.5%
	2022	51,348,401	97,260,919	189.4%	29,217	57.6%
	2023	48,812,977	103,068,779	211.2%	28,049	60.8%
	2024	46,274,888	108,911,643	235.4%	26,863	64.1%
	2025	43,746,524	114,763,541	262.3%	25,665	67.4%
	2026	41,237,585	120,488,806	292.2%	24,458	70.7%
	2027	38,756,131	126,052,624	325.2%	23,247	74.1%
	2028	36,309,278	131,407,926	361.9%	22,034	77.5%
	2029	33,904,066	136,530,182	402.7%	20,825	80.9%
	2030	31,547,958	141,343,763	448.0%	19,624	84.3%
	2031	29,248,222	145,702,239	498.2%	18,434	87.7%
	2032	27,012,294	149,561,662	553.7%	17,260	91.1%
Droinated	2033	24,847,867	152,912,489	615.4%	16,107	94.4%
Projected	2034	22,761,722	155,687,628	759.5%	14,979	97.7%
Future	2035	20,760,234	157,673,913		13,880	100.9%
Experience	2036	18,849,606	158,681,242	841.8%	12,813	104.1%
(75 Years)	2037	17,035,980	158,726,087	931.7%	11,784	107.1%
	2038	15,324,438	157,835,497	1,030.0%	10,797	110.0%
	2039	13,718,733	155,983,452	1,137.0%	9,853	112.8%
	2040	12,221,430	153,126,610	1,252.9%	8,956	115.4%
	2041	10,833,890	149,275,161	1,377.9%	8,108	117.9%
	2042	9,556,302	144,539,920	1,512.5%	7,311	120.3%
	2043	8,387,722	139,018,686	1,657.4%	6,566	122.4%
	2044	7,325,802	132,897,329	1,814.1%	5,874	124.4%
	2045	6,367,205	126,350,826	1,984.4%	5,234	126.3%
	2046	5,507,810	119,544,299	2,170.5%	4,645	127.9%
	2047	4,742,443	112,531,876	2,372.9%	4,107	129.4%
	2048	4,065,137	105,398,769	2,592.7%	3,618	130.8%
	2049	3,469,491	98,210,161	2,830.7%	3,176	132.1%
	2050	2,948,913	91,062,959	3,088.0%	2,778	133.2%
	2051	2,496,706	84,075,774	3,367.5%	2,422	134.1%
	2052	2,106,099	77,161,877	3,663.7%	2,104	135.0%
	2053	1,770,402	70,352,985	3,973.8%	1,823	135.8%
	2054	1,483,251	63,769,302	4,299.3%	1,573	136.5%
	2055	1,238,708	57,476,817	4,640.1%	1,354	137.0%
	2056	1,031,383	51,607,051	5,003.7%	1,162	137.5%
	2057	856,307	46,069,842	5,380.1%	993	138.0%
	2058	709,014	40,859,772	5,762.9%	847	138.3%
	2059	585,502	35,961,501	6,142.0%	720	138.6%
	2060	482,216	31,458,336	6,523.7%	609	138.9%
	2061	396,126	27,329,088	6,899.1%	514	139.1%
	2062	324,587	23,539,664	7,252.2%	432	139.3%
	2063	265,306	20,097,437	7,575.2%	362	139.5%
	2064	216,319	16,971,795	7,845.7%	302	139.6%
	2065	175,929	14,195,432	8,068.8%	251	139.7%
	2066	142,704	11,734,181	8,222.7%	207	139.8%
	2067	115,445	9,574,907	8,293.9%	171	139.8%
	2068	93,137	7,671,014	8,236.3%	140	139.9%
	2069	74,919	5,988,793	7,993.7%	114	139.9%
	2070	60,071	4,527,583	7,537.1%	92	139.9%
	2071	47,995	3,282,501	6,839.2%	74	140.0%
	2072	38,195	2,229,254	5,836.4%	59	140.0%
	2073	30,267	1,364,867	4,509.4%	47	140.0%
	2074	23,873	734,439	3,076.4%	37	140.0%
	2075	18,728	332,796	1,776.9%	29	140.0%
	2076	14,605	125,895	862.0%	23	140.0%
	2077	11,316	49,304	435.7%	17	140.0%
	2078	8,703	21,413	246.0%	13	140.0%
	2079 - 2083 2084 - 2088	20,224 4,145	10,047 31	49.7% 0.8%	30	140.0% 140.0%
	2089 - 2093	609	0	0.8%	6	140.0%

Without Interest Accum./Disc.

History	1,172,989,597	610,310,882	52.0%
Future	820,742,200	4,810,553,899	586.1%
Lifetime	1,993,731,797	5,420,864,781	271.9%

	With Interest Accum./Disc. To 12/31/2018			
History	1,719,155,298	780,968,070	45.4%	
Future	576,513,415	2,432,395,360	421.9%	
Lifetime	2,295,668,713	3,213,363,430	140.0%	

Attachment 9 New York Life Insurance Company Nationwide Experience Projections Experience Restated to the Proposed Pennsylvania Rate Level from Inception Generation 4.0 Policy Forms

			Actual and Project using Current A	Assumptions		Cumulative Loss Ratio
		A	В	C = B / A	D	With Current
						Interest
	Calendar	Earned	Incurred	Incurred	End of Year	4.0%
	Year 1990	Premium 3,020	Claims 0	Loss Ratio 0.0%	Lives 2	(on Col C) 0.0
	1991	5,680	0	0.0%	10	0.0
	1992	19,508	0	0.0%	20	0.0
	1993	28,402	0	0.0%	25	0.0
	1994	38,436	0	0.0%	34	0.0
	1995	53,727	0	0.0%	46	0.0
	1996 1997	76,741 480,509	5,009	0.0% 1.0%	62 1,094	0.0 0.7
	1998	4,719,165	280,995	6.0%	7,533	5.2
Historical	1999	16,148,776	1,058,288	6.6%	15,392	6.2
Experience	2000	28,269,921	2,163,078	7.7%	22,765	7.0
·	2001	41,436,300	3,384,971	8.2%	31,587	7.5
	2002	57,597,845	6,279,177	10.9%	41,414	8.8
	2003	72,274,202	10,131,013	14.0%	44,939	10.4
	2004 2005	78,522,162 81,407,415	10,903,905 12,804,047	13.9% 15.7%	45,394 44,945	11.2 12.1
	2006	81,082,034	21,045,582	26.0%	43,974	14.3
	2007	80,605,148	23,904,981	29.7%	43,105	16.3
	2008	80,168,418	24,119,627	30.1%	42,158	17.8
	2009	79,475,067	31,698,250	39.9%	41,219	20.0
	2010	79,022,660	33,401,661	42.3%	40,415	21.8
	2011	78,676,077	37,654,976	47.9%	39,621	23.8
	2012	78,328,692	44,092,218	56.3% 58.6%	38,810	25.9
	2013 2014	77,937,237 77,383,955	45,687,976 45,653,690	58.6% 59.0%	38,056 37,132	27.9 29.6
	2014	76,420,602	49,911,876	65.3%	36,269	31.3
	2016	75,618,840	63,454,480	83.9%	35,385	33.6
	2017	74,756,362	73,659,897	98.5%	34,457	36.3
	2018	73,803,751	69,015,187	93.5%	33,588	38.4
	2019	72,337,661	80,219,920	110.9%	32,552	40.8
	2020	69,727,841	85,912,878	123.2%	31,476	43.3
	2021 2022	67,056,553 64,337,529	91,629,281 97,405,354	136.6% 151.4%	30,362 29,217	45.9 48.9
	2023	61,587,775	103,235,306	167.6%	28,049	51.
	2024	58,823,907	109,103,855	185.5%	26,863	53.8
	2025	56,057,867	114,985,081	205.1%	25,665	56.
	2026	53,298,506	120,743,391	226.5%	24,458	59.2
	2027	50,552,405	126,344,118	249.9%	23,247	62.0
	2028	47,824,843	131,740,148	275.5%	22,034	64.7
	2029 2030	45,121,210 42,447,552	136,906,617 141,766,233	303.4% 334.0%	20,825 19,624	67.5 70.3
	2031	39,809,790	146,171,466	367.2%	18,434	73.0
	2032	37,214,086	150,077,842	403.3%	17,260	75.8
	2033	34,667,142	153,475,052	442.7%	16,107	78.
Projected	2034	32,175,257	156,294,465	485.8%	14,979	81.1
Future	2035	29,745,148	158,318,150	532.2%	13,880	83.8
Experience	2036	27,384,312	159,353,843	581.9%	12,813	86.3
(75 Years)	2037 2038	25,101,349 22,904,652	159,418,208 158,538,320	635.1% 692.2%	11,784 10,797	88.7 91.
	2039	20,801,720	156,687,677	753.2%	9,853	93.3
	2040	18,799,305	153,820,068	818.2%	8,956	95.5
	2041	16,903,410	149,946,219	887.1%	8,108	97.5
	2042	15,119,295	145,179,467	960.2%	7,311	99.4
	2043	13,451,513	139,619,765	1,037.9%	6,566	101.
	2044 2045	11,903,053	133,455,061	1,121.2%	5,874	102.
	2045	10,475,507 9,169,159	126,861,389 120,005,759	1,211.0% 1,308.8%	5,234 4,645	104.2 105.0
	2047	7,982,391	112,943,904	1,414.9%	4,107	106.8
	2048	6,912,001	105,762,428	1,530.1%	3,618	107.9
	2049	5,953,664	98,527,592	1,654.9%	3,176	108.9
	2050	5,102,094	91,337,269	1,790.2%	2,778	109.8
	2051	4,351,072	84,310,664	1,937.7%	2,422	110.0
	2052	3,693,402	77,361,014	2,094.6% 2,259.4%	2,104	111.3
	2053 2054	3,121,224 2,626,530	70,520,181 63,908,606	2,259.4% 2,433.2%	1,823 1,573	111.9 112.9
	2055	2,201,393	57,592,110	2,616.2%	1,354	112.9
	2056	1,838,211	51,702,083	2,812.6%	1,162	113.3
	2057	1,529,615	46,147,738	3,017.0%	993	113.
	2058	1,268,699	40,923,221	3,225.6%	847	114.0
	2059	1,049,064	36,012,878	3,432.9%	720	114.
	2060	864,868	31,499,773	3,642.1%	609	114.
	2061 2062	711,008 582,951	27,362,383 23,566,258	3,848.4%	514 432	114. 114.
	2062	582,951 476,709	23,566,258	4,042.6% 4,220.3%	362	114.
	2064	388,838	16,988,370	4,369.0%	302	114.3
	2065	316,334	14,208,371	4,491.6%	251	115.
	2066	256,661	11,744,191	4,575.8%	207	115.2
	2067	207,677	9,582,563	4,614.2%	171	115.2
	2068	167,575	7,676,765	4,581.1%	140	115.2
	2069	134,814	5,992,997	4,445.4%	114	115.3
	2070	108,109	4,530,553	4,190.7%	92	115.3
	2071 2072	86,385 68,750	3,284,516 2,230,539	3,802.2% 3,244.4%	74 59	115.3 115.3
	2072	54,480	1,365,601	3,244.4% 2,506.6%	59 47	115.
	2074	42,971	734,806	1,710.0%	37	115.
	2075	33,711	332,947	987.6%	29	115.3
	2076	26,289	125,945	479.1%	23	115.3
	2077	20,369	49,321	242.1%	17	115.3
	2078	15,666	21,419	136.7%	13	115.3
	2079 - 2083	36,404	10,050	27.6%	30	115.3
	2084 - 2088	7,460	31	0.4% 0.0%	6	115.3

Without Interest Accum./Disc.
History 1 394 360 652 610 310 882

History	1,394,360,652	610,310,882	43.8%
Future	1,107,036,833	4,825,690,540	435.9%
Lifetime	2,501,397,485	5,436,001,422	217.3%

	With Interest Accum./Disc. To 12/31/2018			
History	2,034,212,519	780,968,070	38.4%	
Future	758,503,662	2,439,686,219	321.6%	
Lifetime	2,792,716,181	3,220,654,289	115.3%	
	'			

9-10-98 LONG-TERM CARE INSURANCE POLICY

NEW YORK LIFE

Insured: John J. Doe
Policy No.: G6618-99999-9
Policy Date: May 13, 1997

he Company Youkseeslyn & Rhodes

This Policy has many important features. Please read it carefully. New York Life Insurance Company has issued this Policy and will pay its benefits in consideration of your Application and payment of the required premiums.

IMPORTANT POLICY PROVISIONS

Guaranteed Renewable

Your Policy will remain in effect during your lifetime, subject to the terms of the Policy, as long as premiums are paid when due or during the 31 day grace period that follows. We cannot change your Policy without your consent, unless required by federal or state law, but we may change the premium rates. As an additional feature we guarantee that your premiums will not change for a minimum of [3-5] years, except when required by a change in benefits. After that time, any premium change will be made only on a class basis and will take effect on a Policy Anniversary Date. We will notify you at least 31 days prior to any premium change.

30 Day Right to Examine Your Policy

You have 30 days from the day you receive your Policy to examine and return it to us. If you are not satisfied with your Policy for any reason within 30 days of receipt, you may return it to us or your agent, with a written request for a full refund of any premium paid. Upon your written request within the initial 30 days, we will return any premium paid and coverage will be void from the start.

No Preexisting Condition Exclusion

Benefits for charges incurred as a result of Preexisting Conditions are payable while this Policy is in force. A Preexisting Condition is any injury or sickness for which you received medical advice or treatment during the 6 months prior to the Effective Date.

Federal Tax-Qualified Coverage

This policy is intended to be a Qualified Long-Term Care Insurance Contract under Internal Revenue Code Section 7702B(b).

NOTICES TO INSUREDS

Caution: We have issued this Long-Term Care Insurance Policy based upon your responses to the questions on your Application. A copy of your Application is attached. If your answers are incorrect or untrue, we have the right to rescind your Policy. The best time to clear up any questions is now, before a claim arises. If, for any reason any of your answers are incorrect or incomplete, contact us at: New York Life Insurance Company, Long-Term Care Administration, 98 San Jacinto Blvd., Suite 800, Austin, Texas 78701.

Notice to Buyer: This Policy may not cover all of the costs associated with Long-Term Care incurred by the buyer during the period of coverage. The buyer is advised to review carefully all Policy limitations.

THIS POLICY IS NOT A MEDICARE SUPPLEMENT POLICY: If you are eligible for Medicare, review *The Guide To Health Insurance For People With Medicare* available from us.

President

Secretary

COUNTERSIGNED

Licensed Resident Agent (Where required by law)

NEW YORK LIFE INSURANCE COMPANY

Long Term Care Administration, 98 San Jacinto Blvd. Suite 800, Austin, Texas 78701

Non-Participating

SCHEDULE OF BENEFITS

This coverage is issued at your address on the Application and is subject to the terms and conditions of the Policy. The Insured named below became covered on the Effective Date for the Benefits shown on this Schedule of Benefits.

Name Of Insured:	••••	[Ioh	n Doo
Policy Owner: (if other than	n insured)	Jone 1	Doe 1
Issue Age:		[] Age	.65
Policy Number:	•••••••	[11gc	C XXXXXXX 1
Rate Classification:		[Clas	es 1 l
Effective Date:		[Janu	parv 1 1007 l
Anniversary Date:		[Eacl	h Ianuary 1 thereafter 1
Premium Due Date:	••••••	[XX]	Day Of Each Month
Benefits	Amou	nts	Premium
Policy Lifetime Maximum	n Benefit\$182,5	500.00	
Waiting Period	90 day	7S	
Nursing Home Benefit			
Maximum Daily Benefit	\$100.0	00	. \$1234.56
Home And Community-Ba	ased		
Care Benefits			
Maximum Daily Benefit	\$80.00		. \$1234.56
Durable Medical Equipmen			
Informal Care Della L. I.	Benefit \$4,000	0.00	
Informal Care Daily Indemi	nity Benefit\$40.00		
Riders			
Inflation Protection Benef	fit:		
[Optional Automatic 5% Co	ompounded Inflation P	rotection	\$1234 561
[Annual 5% Coverage Incre	ase Offer	***************************************	0.001
LUptional Nonforfeiture Be	enefit:		1234 561
[Spouse Paid Up Benefit			1234.56]
Premium Mode	[annual]	TOTAL PREM	IIUM 1234.56

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GLOSSARY

Some words or phrases have special meanings when used in this Policy. These words or phrases are in *Italics* to help you recognize them where they appear. These words and phrases are either included in the Glossary or defined when they first appear in the Policy.

"You", "Your" and "Yourself" refers to the person listed on Page 2 as the Insured and may apply to the Owner if different from the named Insured.

"We", "Our" and "Us" refer only to New York Life Insurance Company.

Activities of Daily Living (ADLs)

Activities of Daily Living means the basic functions we will use to determine your functional capacity. These are:

- 1. Dressing Your ability to put on and take off all garments and medically necessary braces or artificial limbs usually worn and to fasten or unfasten them.
- 2. Eating Your ability to move food from a receptacle into the body once it has been prepared and made available to you.
- 3. Continence Your ability to voluntarily control bowel and bladder function, and to otherwise maintain a reasonable level of personal hygiene.
- 4. Toileting Your ability to get to and from and on and off the toilet, to maintain a reasonable level of personal hygiene and to care for clothing.
- 5. Transferring Your ability to move in and out of a chair or bed.
- 6. Bathing Your ability to bathe yourself in the tub or shower, including getting in and out of the tub or shower; or by sponge bath.

Adult Day Care

Adult Day Care means a program for six or more individuals of social and health-related services provided during the day in a community group setting for the purpose of supporting frail, impaired elderly or other adults with a disability who can benefit from care in a group setting outside the home.

Adult Day Care Center

Adult Day Care Center means a facility that provides Adult Day Care.

Alternate Plan of Care

Alternate Plan of Care means any Plan of Care that is mutually agreed upon by you, your Physician and us as an Alternate Plan of Care. Such plan must be a cost effective alternative to care, services or equipment otherwise covered in the Policy.

Assessment

Assessment means an evaluation to determine or verify the degree of loss of your functional capacity or cognitive ability during the pendency of a claim.

Assisted Care Living Facility

Assisted Care Living Facility means a facility that is properly licensed as an Assisted Care Living Facility to provide Substantial Assistance with the Activities of Daily Living or Substantial Supervision due to Cognitive Impairment to inpatients, for a daily charge which includes room and board.

If such facility is not required to be licensed to provide these services, it must meet all of the following requirements:

- Provides care and services on an ongoing basis to 10 or more inpatients;
- Provides care to each inpatient in accordance with a *Plan Of Care*; and maintains appropriate records;
- Has staff on duty which is trained to provide the required care and services 24 hours per day;
- Has procedures in place to obtain emergency assistance for its inpatients from appropriate medical personnel;
- Has appropriate methods and procedures in place for administering drugs and biologicals to its inpatients.

Benefit

Benefit means a Policy provision under which benefits may be payable, (e.g. the Nursing Home Care Benefit). The terms "benefit" or 'benefits', shown in regular type, refer to amounts we pay or have paid under the Policy.

Care Advisor

Care Advisor means an organization or individual designated by us, to (a) conduct any Assessment we request under this Policy and, (b) prepare a Plan of Care for our insureds. The Care Advisor will be a Licensed Health Care Practitioner whose profession and training includes experience in managing and arranging for Long-Term Care Services, or an organization that includes such health care professionals. Only a Licensed Health Care Practitioner will prepare a Plan of Care.

Chronically III Person

Chronically Ill Person means an individual who has been certified within the preceding 12 months by a Licensed Health Care Practitioner as:

- Being unable to perform, without Substantial Assistance from another individual, at least 2 Activities of Daily Living due to a loss of functional capacity which is expected to last at least 90 days (not an additional waiting period); or
- Requiring Substantial Supervision to protect oneself or others from threats to health and safety due to Severe Cognitive Impairment.

Cognitive Impairment

Cognitive Impairment means loss or deterioration of intellectual ability determined using standard reliable tests and clinical evidence demonstrating impairment in one or more of the following areas:

- Deductive and abstract reasoning;
- Orientation to person, place and time; and
- Short- or long-term memory.

Loss of intellectual ability can result from Alzheimer's Disease or similar forms of senility or irreversible dementia. *Cognitive Impairment* such that you require continual *Substantial Supervision* to protect yourself or others from threats to health and safety will be considered *Severe Cognitive Impairment*.

Durable Medical Equipment

Durable Medical Equipment means a special piece of equipment, which is first purchased or rented for your repeated use at your residence, which enables you to perform one or more of the Activities of Daily Living without continual Substantial Assistance.

Eligible Charges

Eligible Charges means charges you incur for services for which benefits may be payable under the terms of the Policy.

Home Health Agency

Home Health Agency means an agency or organization that is properly licensed to provide Home Health Care Services to Chronically Ill Persons in their home or residence for an hourly or daily charge. If licensing is not required to provide these services where they are received, the Home Health Agency must work under the direction of a Physician or nurse, maintain appropriate records, and be engaged on a full-time basis in providing these services.

Home Health Care Services

Home Health Care Services means services provided by a Home Health Agency for an hourly or daily charge in your home or residence, including a rest home, to substantially assist you with the Activities of Daily Living or to provide Substantial Supervision which you need for your own safety or the safety of others because of Cognitive Impairment. These services may also include related services such as assisting you with ambulating or exercise or with self-administered medications, reporting changes in your condition or needs, completing appropriate records, or maintenance and personal care, when the primary purpose of the services is to substantially assist you with the Activities of Daily Living or to provide Substantial Supervision.

Hospice

Hospice means a facility, agency or organization properly licensed as a Hospice in the location where the facility is located or the services are provided. If licensing as a Hospice is not required, the facility, agency or organization must be organized to provide palliative care, to alleviate the physical emotional, social and spiritual discomforts of individuals who are Terminally Ill, and to provide supportive care to the primary caregiver and the family.

Informal Care

Informal Care means personal care you receive at home from any person who does not reside in your home, including a friend or relative, to substantially assist you in performing the Activities of Daily Living or to provide Substantial Supervision which you need for your own safety or the safety of others because of Cognitive Impairment.

Licensed Health Care Practitioner

Licensed Health Care Practitioner means any physician as defined in section 1861(r)(1) of the Social Security Act, or any registered professional nurse, licensed social worker, or other individual who meets such requirements as may be prescribed by the Secretary of the Treasury.

Mental Iliness

Mental Illness means a neurosis, psychoneurosis, psychopathy, psychosis, or mental or emotional disease or disorder.

Nursing Home

Nursing Home means a facility or separate portion of a facility which is operated primarily to provide 24 hour care for *Chronically Ill Persons which*:

- is operated pursuant to law;
- is approved for payment of Medicare benefits or is qualified to receive such approval, if so requested;
- is primarily engaged in providing, in addition to room and board accommodations, Skilled Nursing Care under the supervision of a duly licensed *Physician*;
- provides continuous 24 hours a day nursing service by or under the supervision of a registered graduate professional nurse (R.N.);
 and
- maintains a daily medical record of each payment.

Nursing Home does not mean any of the following:

- a home, facility or part thereof used primarily for rest;
- a home or facility for the aged or for the care and treatment of drug and alcohol abuse; or
- a home or facility operated primarily for the care and treatment of *Mental Illness* or custodial or educational care.

Period of Care

Period of Care means a single period of time that consists of consecutive days and:

- Begins on the first day you are eligible for the benefits provided by this Policy and you receive any care of a type that is covered under any Benefit provision of this Policy; and
- Ends when you have not received any care of a type that is covered under any *Benefit* provision for a period of 180 consecutive days.

During a *Period of Care*, there may be days on which you receive care or services for which no amount is payable under this Policy due to a *Waiting Period*, limitation or exclusion, or because we have paid the maximum benefits for that kind of care.

Physician

Physician means any legally licensed practitioner of the healing arts rendering services and is practicing as such within the scope of a license issued by the jurisdiction in which such person's services are rendered.

Plan of Care

Plan of Care means a description and schedule of services and assistance prescribed for a Chronically Ill Person by a Licensed Health Care Practitioner.

Policy Lifetime Maximum Benefit

Policy Lifetime Maximum Benefit means the maximum dollar amount of benefits that we will pay over your lifetime under this Policy. Except as otherwise expressly provided in this Policy, all of the benefits we pay under this Policy count toward the Policy Lifetime Maximum Benefit. This amount is shown on the Schedule of Benefits.

Respite Care

Respite Care means care provided to you to allow a respite to those who normally care for you at home (generally family members, friends or neighbors). Such care may include confinement in a Nursing Home, Home Health Care Services, or Adult Day Care.

Substantial Assistance

Substantial Assistance means hands-on assistance and stand-by assistance. Hands-on assistance means the physical assistance of another person without which the individual would be unable to perform the Activities of Daily Living. Standby assistance means the presence of another person within arm's reach of the individual that is necessary to prevent, by physical intervention, injury to the individual while the individual is performing the Activities of Daily Living (such as being ready to catch the individual if the individual falls while getting into or out of the bathtub or shower as part of bathing, or being ready to remove food from the individual's throat if the individual chokes while eating).

Substantial Supervision

Substantial Supervision means continual supervision (which may include cueing by verbal prompting, gestures, or other demonstrations) by another person that is necessary to protect you when you are severely cognitively impaired from threats to his or her health or safety (such as may result from wandering).

Terminally III

Terminally Ill means that a Physician has estimated your life expectancy to be less than 12 months.

Waiting Period

Waiting Period means those days at the beginning of a Period of Care on which you must incur Eligible Charges for care covered under this Policy, before we will pay any benefits. The number of days in the Waiting Period is shown on the Schedule of Benefits. These days must all occur within a single Period of Care. Days in a Period of Care for which you received care or services of a kind covered both under this Policy and by Medicare will count toward meeting the Waiting Period.

ELIGIBILITY FOR BENEFITS

You will be eligible for the benefits described in this Policy when:

- You have satisfied the Benefit Eligibility provision below;
- You have met the Waiting Period; and
- You have met the Additional Provisions.

Each of these is explained below.

Benefit Eligibility

You will be eligible for the *Benefits* provided by this Policy when you:

This explains how you satisfy the Benefit Eligibility provision.

- Are unable to perform without continual Substantial Assistance from another individual 2 or more of the following 6 Activities of Daily Living: Dressing, Eating, Continence, Toileting, Transferring and Bathing due to a loss of functional capacity; or
- Have suffered a Severe Cognitive Impairment;

Provided that:

- You must have been certified, within the past twelve months as a Chronically Ill Person by a Licensed Health Care Practitioner; and
- You must have a *Plan of Care* which prescribes the types of care, services or supplies for which you claim benefits.
- You are able to perform an Activity of Daily Living if you are able to perform that activity with the aid of equipment, but without continual Substantial Assistance from another individual

Meeting The Waiting Period

This explains your Waiting Period.

If the Waiting Period applies to a Benefit included in this Policy, you must satisfy the Waiting Period before we will pay any benefits under that Benefit provision. We will count only days on which you receive care or services covered under this Policy, and you meet all of the Policy requirements to be eligible for benefits, except that you have not yet met the Waiting Period. Your Waiting Period is shown on the Schedule of Benefits and is explained in the Glossary and here.

Additional Provisions

This explains the additional requirements that apply before any benefits are payable or that apply to the benefits we pay.

No benefits will be payable under any *Benefit* if an Exclusion or Limitation described in this Policy applies.

The benefits we pay under each Benefit will count toward your Policy Lifetime Maximum Benefit, except as expressly provided in a Benefit provision.

The care or services for which you claim benefits must be prescribed in your *Plan of Care*.

This Policy must remain in force, except as provided for Nursing Home and Assisted Care Living Facility confinements which commence while this Policy is in force.

BENEFITS INCLUDED IN THIS POLICY

This section describes the benefits we will pay once you have met all of the requirements of the ELIGIBILITY FOR BENEFITS section of this Policy.

• **Nursing Home Care** — These Benefits are available when you are confined.

Nursing Home Care Benefit

This explains your coverage while you are confined in a Nursing Home, or Assisted Care Living Facility.

We will pay a benefit for each day you are confined in a Nursing Home or an Assisted Care Living Facility. We will pay:

- The Eligible Charges made by the Nursing Home or Assisted Care Living Facility for that day; up to
- The Nursing Home Maximum Daily Benefit shown on your Schedule of Benefits;

Provided that:

 Your stay must begin while your coverage under this Policy is in force.

The Eligible Charges of a Nursing Home or Assisted Care Living Facility include only the daily charge to inpatients for room and board. Eligible charges do not include items of comfort such as toiletries, television rental, laundry charges, beauty and hair charges, or Nursing Home miscellaneous or ancilliary charges beyond the daily charges for room and board, including therapy and any other items of comfort.

The Waiting Period applies to this Benefit.

Bed Hold Benefit

This benefit reserves your bed in the Nursing Home or Assisted Care Living Facility during a temporary leave.

Once we have begun paying benefits under the Nursing Home Care Benefit, we will pay a benefit for each day you incur Eligible Charges to assure that a place will be available for you when you return to a Nursing Home or Assisted Care Living Facility after a temporary absence. We will pay:

- The facility's normal charge to reserve your place; up to
- The Nursing Home Maximum Daily Benefit shown on your Schedule of Benefits; and up to
- A maximum of 30 days in any calendar year.

The Eligible Charges of a Nursing Home or Assisted Care Living Facility include the facility's normal charge to reserve your place during a temporary absence.

Extended Coverage Benefit

This explains how your benefits may be extended if you are receiving benefits when this Policy lapses. If you become confined in a Nursing Home or Assisted Care Living Facility while this Policy is in effect and you continue to be confined, without interruption, after your Policy lapses or terminates, we will extend your benefits by continuing to pay Nursing Home Care Benefits for such confinement while you remain so confined.

All of the provisions of this Policy will continue to apply while your coverage is being extended under this *Benefit*. In no event will we pay benefits in excess of the *Policy Lifetime Maximum Benefit*.

• **Home and Community-Based Care** -- These Benefits are available when you receive care or services in your home or residence, except in a Nursing Home or Assisted Care Living Facility.

Home and Community-Based Care Benefit

This benefit allows you to remain at home and receive *Home Health Care Services*.

We will pay a benefit for each day that you receive services from a Home Health Agency or an Adult Day Care Center. We will pay:

- The Eligible Charges made by the Home Health Agency or Adult Day Care Center for the services provided on that day; up to
- The Home and Community-Based Care Maximum Daily Benefit shown on your Schedule of Benefits;

Provided that:

- Eligible Charges must begin while your coverage under this Policy is in force; and
- No benefits are payable under this Benefit for any day on which we pay Nursing Home Care Benefits or other benefits because you are confined.

The Eligible Charges of a Home Health Agency or Adult Day Care Center include only its normal charges for services provided to you, when you have become a Chronically Ill Person, to substantially assist you with the Activities of Daily Living or to provide Substantial Supervision which you need for your own safety or the safety of others because of Cognitive Impairment. These services may be provided by a home health aide acting within the scope of their certification or license. These Eligible Charges may also include the Home Health Agency's normal charges for related services such as assisting you with ambulating or exercise or with self-administered medications, reporting changes in your condition or needs, completing appropriate records, or maintenance and personal care, when the primary purpose of the services — during each 4 hour period you receive services — is to substantially assist you with the Activities of Daily Living or to provide Substantial Supervision which you need for your own safety or the safety of others.

The Waiting Period applies to this Benefit.

Informal Care Benefit

This provides payment for Informal Care received from people such as family and friends who do not reside in your home.

We will pay a benefit for each day on which you receive *Informal Care* during a *Period of Care*. We will pay:

- The Informal Care daily indemnity benefit shown on the Schedule of Benefits; up to
- A Lifetime maximum of 365 days while your coverage is in force under this Policy;

Provided that:

• No daily benefit is payable under this *Benefit* for any day for which we pay benefits under any other *Benefit* provision.

The Waiting Period does not apply to this Benefit, and the days on which we pay benefits under this Benefit does not count toward satisfying the Waiting Period.

We will pay the charges you incur to purchase or rent Durable Medical Equipment, up to the Durable Medical Equipment Lifetime Maximum

We will pay these *Informal Care* benefits monthly.

Benefit shown on the Schedule of Benefits;

Durable Medical Equipment Benefit

This benefit provides for special equipment that you may need to perform the Activities of Daily Living.

Provided that:

- The Durable Medical Equipment must be prescribed in your Plan of Care and be first purchased or rented after the Effective Date of the Policy;
- The Durable Medical Equipment must enable you to perform any of the Activities of Daily Living and allow you to remain in your home for an expected period of at least 90 days after the purchase or rental; and
- The Durable Medical Equipment must not materially increase the value of your home.

The Waiting Period does not apply to this Benefit.

Any benefits we pay under this *Benefit* will not be considered daily benefits.

Special Claims Note: Proof of Loss for *Durable Medical Equipment* will include an itemized bill for the purchase or rental showing the date the equipment was received.

Informal Caregiver Training Benefit

This benefit provides training for an informal caregiver to provide *Informal Care* for you at home.

We will pay the cost of training a person to provide you with *Informal Care* in your home; up to a lifetime maximum of 5 times the Nursing Home Maximum Daily Benefit shown on your Schedule of Benefits;

Provided that:

- The training must be prescribed in your *Plan of Care*;
- The training cannot be received while you are confined in a hospital, Nursing Home or Assisted Care Living Facility unless it is expected that you will return home where the person that is receiving the training can care for you; and
- We will not pay any benefits to train an individual who will be providing any care other than *Informal Care* for you.

You do not have to meet the Waiting Period to use this Benefit. The benefits we pay under this Benefit are not considered a daily benefit, and days on which any person is being trained under this Benefit do not count toward the Waiting Period.

Respite Care Benefit

This benefit provides coverage for a temporary Nursing Home confinement or temporary period of Home and Community-Based Care after you have received care on an informal basis for a period of time.

We will pay a benefit for each day you receive care to allow those caring for you at home to get temporary relief (for example, for a holiday, vacation, or emergency). We will pay:

- The Eligible Charges of a Nursing Home, an Assisted Care Living Facility, a Home Health Agency or Adult Day Care Center for each day you receive care, up to
- The Nursing Home Maximum Daily Benefit shown on your Schedule of Benefits if you are confined in a Nursing Home or Assisted Care Living Facility; or up to
- The greater of:
 - fifty percent (50%) of the Nursing Home Maximum Daily Benefit; or
 - The Home and Community Based Care Maximum Daily Benefit shown on your Schedule of Benefits;

if you receive care from a Home Health Agency or Adult Day Care Center; and up to

• 21 days per calendar year.

You do not have to meet the Waiting Period before we will pay benefits under this Benefit and the days for which we pay benefits under this Benefit do not count toward satisfying the Waiting Period.

Hospice Care Benefit

This benefit provides coverage for care you receive from a *Hospice*.

If you become *Terminally Ill*, for each day you receive Care provided by a *Hospice*, we will pay:

- The Eligible Charges of the Hospice; up to
- The Nursing Home Maximum Daily Benefit amount.

Provided that:

• You meet all of the requirements of the ELIGIBILITY FOR BENEFITS section of the Policy.

The Waiting Period does not apply to this Benefit, and the days on which we pay benefits under this Benefit do not count toward satisfying the Waiting Period.

Alternate Plan of Care Benefit

This benefit provides for a cost effective alternate plan mutually agreed upon.

Once you have met all of the conditions of the ELIGIBILITY FOR BENEFITS section, you may request an Alternate Plan of Care. If we agree, we will pay benefits in accordance with the Alternate Plan of Care.

Examples: An *Alternate Plan of Care* may call for the use of facilities, providers or other items not otherwise covered by the Policy such as:

- Additional equipment;
- Additional home safety devices;
- Stays in other types of facilities;

The following additional terms apply under this Benefit.

- Except as we expressly agree in the Alternate Plan of Care, your rights and ours will be governed by all of the Policy terms.
- All of the benefits we agree to pay under the Alternate Plan of Care must be for Qualified Long-Term Care Services as defined in Internal Revenue Code Section 7702B(c).
- We may agree with you only for a set period of time (for example, one year). At the end of that period of time, the *Alternate Plan of Care* will end unless we agree with you to renew it. You may terminate an *Alternate Plan of Care* at any time, by giving us at least (15) days advance written notice of the termination.
- After an *Alternate Plan of Care* terminates we will resume paying benefits for expenses you incur in accordance with all of the Policy terms.
- Alternate Plans of Care are necessarily unique to each insured, and we reserve the right to decline to agree to any such request, or to any proposed term of an Alternate Plan of Care, but we will consider all requests for an Alternate Plan of Care on a non-discriminatory basis.

Waiver of Premium Benefit

This benefit waives your premiums after you have satisfied the Waiting Period and have been receiving benefits for 90 days.

We will waive the premium payments which become due for your coverage under this Policy once we have paid benefits under the Nursing Home Care Benefit for 90 days, or for 90 days of services (other than for Informal Care) under the Home and Community-Based Care Benefit.

We will waive the premiums which become due after you have met this requirement, and we will continue to waive these premiums so long as you receive care during that *Period of Care*. Once you no longer qualify for this *Benefit*, you must resume paying premiums in order to keep this Policy in force.

If your premium has already been paid for a period for which premiums are waived, we will refund the premiums paid for that period. We will waive or refund premiums beginning on the first day of the first month after you become entitled to a waiver, and you must start paying premiums beginning on the first day of the first month after you are no longer entitled to a waiver. This rule applies without regard to the mode of premium payment shown on the Schedule of Benefits.

EXCEPTIONS AND LIMITATIONS

This section explains the General and Specific Exclusions and Limitations that apply to all of the Benefits included in this Policy. We will not pay any benefits, or will reduce the benefits we pay whenever an Exclusion or Limitation applies to your claim. We will not apply any Exclusion or Limitation where not permitted by applicable law. Whenever an Exclusion or Limitation applies to eliminate or reduce our payment, only the actual amount we pay will count against the Policy Lifetime Maximum Benefit.

General Exclusions and Limitations

We will not pay any benefits under any *Benefit* included in this Policy for charges you incur as a result of injury or medical condition arising out of:

- War or an act of war, whether declared or undeclared;
- Suicide sane or insane, attempted suicide, or any intentionally self-inflicted injury;
- Participation in a felony, riot or insurrection;
- Service in the armed forces or units auxiliary thereto;
- Aviation this exclusion applies only to non-fare paying passengers;
- For a facility or agency located outside of the United States and its territories;
- Which would not be made in the absence of this insurance;
- For any Mental Illness. However, we will not apply this exclusion to any charges you incur in connection with a brain disorder with demonstrable organic cause, or which are made in connection with senility, irreversible dementia, Alzheimer's disease or Parkinson's disease;
- For treatment provided in a government facility unless we are required by law to cover the charges;
- From family members (except as explicitly provided under the Informal Care Benefit);
- To the extent that benefits are payable by *Medicare* or would be payable except for the application of a deductible or coinsurance amount;

Specific Exclusions and Limitations

Overall Maximum Daily Benefit

The Nursing Home Maximum Daily Benefit shown on the Schedule of Benefits is also the maximum amount we will pay under this Policy and any attached riders on account of all of the Eligible Charges you may incur on any day. This limitation applies even if benefits would be payable under more than one of the Benefit provisions included in this Policy and any attached riders.

Policy Lifetime Maximum Benefit

No additional benefits are payable under this Policy once we have paid benefits equal to the Policy Lifetime Maximum Benefit.

Chronic Illness Certification

No benefits are payable under this Policy for charges you incur on any day for which you are not certified as a *Chronically Ill Person*. You are responsible for keeping your certification current; this means you must have been certified as a *Chronically Ill Person* within the preceding 12 months.

Care Not Included in a Plan Of Care

No benefits are payable under this Policy for charges you incur for care, services or equipment unless the care, services or equipment is included in your current *Plan of Care*.

EFFECT OF OTHER COVERAGE

This section explains how other coverage you may have, including Medicare, will affect the benefits we pay under this Policy.

Effect of Medicare

The benefits payable under this Policy will not duplicate any benefits provided by *Medicare*. When you are *eligible for Medicare*, we will pay as follows:

- For type of charges covered by this Policy and by *Medicare* (other than as a secondary payor), we will reduce your benefits under this Policy so that its benefits plus *Medicare* benefits are equal to 100% of all such charges up to the *Nursing Home* Maximum Daily Benefit shown on your Schedule of Benefits. To the extent required under Internal Revenue Code Section 7702B(b), your *Medicare* benefits will be treated as including amounts not reimbursable by *Medicare* due to the Application of a deductible or coinsurance amount.
- For types of charges covered by this Policy, but not covered by *Medicare* or covered by *Medicare* only as a secondary payor, we will pay the regular benefits due under this Policy.
- When you are *eligible for Medicare*, we will pay benefits under this Policy based on your having full *Medicare* coverage (Part A and Part B). We will not pay any benefits under this provision which would cause this Policy to fail to be a Qualified Long-Term Care Contract under Internal Revenue Code Section 7702B(b).

"Medicare" means the Health Insurance for the Aged Act, Title XVIII of the Social Security Amendments of 1965 as then constituted or later amended. You are eligible for Medicare -- Part A, if you are either enrolled in Medicare Part A, or could become enrolled by making application. You are eligible for Medicare -- Part B if you are either enrolled in Medicare Part B, or could have become enrolled by making application and paying any required premium, even if you currently would have to wait to enroll in or to become covered under Medicare Part B.

Effect of No-Fault Auto Insurance and Workers' Compensation Benefits

The benefits provided under this Policy will not duplicate No-Fault Auto Insurance or Workers' Compensation Benefits. If you receive care or services, or incur charges for which benefits may be available under any Benefit provision, on account of an automobile accident or occupational injury or sickness, benefits will be payable under this Policy only in excess of your No-Fault Benefits or Workers' Compensation Benefits.

"No-Fault Benefits" means the minimum level of personal injury benefits which applicable state law requires to be offered under automobile insurance policies and which are payable, or would be paid if claims had been made for such benefits, regardless of fault.

"Workers' Compensation" means benefits paid or payable under any state or federal workers' compensation, employers' liability, or occupational accident or disease law.

CLAIMS

This section explains how to make your claims under this Policy, and how they will be paid.

Notice of Claim

Written Notice of Claim must be given to us at New York Life Insurance Company, Long-Term Care Administration, 98 San Jacinto Blvd., Suite 800, Austin, Texas 78701. The notice must include your name and Policy Number. The notice must be given to us within 60 days after a covered loss occurs or begins, or as soon as reasonably possible.

Claim Forms

When we receive a notice of claim, we will give you forms for filing a Proof of Loss. This proof must be given to us within the time limit stated in the "Proof of Loss" provision. If we do not provide these forms to you within 15 days after we receive a notice of claim, you need not use such form if, instead, you give us written proof of the nature and extent of the loss.

Whether or not our claim form is used, Proof of Loss will also include copies of medical records from your primary *Physician(s)* and provider(s) of health care services.

Proof of Loss

Proof of loss must be given to us in writing at New York Life Insurance Company, Long-Term Care Administration, 98 San Jacinto Blvd., Suite 800, Austin, Texas 78701. In case of a loss for which this Policy provides any periodic payment contingent upon continuing loss, proof of loss must be given to us within ninety (90) days after the termination of the period for which we are liable. In the case of a claim for any other loss, proof must be given to us within ninety (90) days after the date of loss. Failure to give us the proof within the time required shall not invalidate nor reduce any claim if it was not reasonably possible to give proof within such time. However, the proof must be given as soon as reasonably possible and in no event, except in the absence of legal capacity, later than one year from the time proof is otherwise required.

Time of Payment of Claims

We will pay benefits for any loss covered by this Policy only after we have received due written proof of loss. For benefits which provide periodic payment, we will pay on a monthly basis after services have been rendered. We will pay benefits for all other losses immediately upon receipt of proof of loss.

Payment of Claims

While you are living all *Nursing Home* benefits will be paid to you or at your request, or when required by law, to a provider who has furnished covered services to you.

All benefits for *Home and Community-Based Care* you receive will be paid to you.

Any outstanding benefits that have not been paid at the time of your death will be paid to your estate unless otherwise required by law. At our option, we may pay any benefit of \$1,000 or less to any relative by blood or connection by marriage of the insured who is deemed by Us to be equitably entitled thereto. Any payment made by Us in good faith pursuant to this provision will fully discharge Us to the extent of such payment.

Physical Examination

We have the right to examine you or request a third party to perform an Assessment of you when and as often as we may deem reasonable during the pendency of a claim. Any such examination or Assessment will be at our expense. You must cooperate with the examination or Assessment.

Legal Actions

With respect to any claim under this Policy, no legal action may be taken against us during the 60 days after receipt of the written proof of claim, or after 3 years from the date the proof of claim is required to be given.

Appealing a Claim

We will inform you in writing if a claim or any part of a claim is denied. If you believe that our claim decision is in error, we will reconsider your claim. You must send us a written letter within 30 days of our denial, explaining why we should change our decision. You may authorize someone else to act for you in the appeal process.

Your letter should include the names, address and telephone numbers of all *Physicians*, care coordinators, other health care professionals or facilities where you received care, treatment, services, equipment and other items that you think we should consider in reviewing your physical or mental condition.

We will complete our review and notify you in writing within 60 days. If any benefits are due as a result of our reconsideration, they will be paid immediately.

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PREMIUMS AND REINSTATEMENT

This Section explains how you will pay your premiums.

Initial Premium Rates

The initial premium rates for the Benefits included in your Policy are shown on your Schedule of Benefits.

Payment of Premiums

Payment of the initial premium will keep this Policy in effect for the initial premium payment period. This period starts at 12:01 A.M. on the Effective Date. It ends at midnight of the day before the next Premium Due Date, subject to the "Grace Period" provision. The mode, or period, of premium payment is shown on the Schedule of Benefits. The above times refer to Standard Time at the place where you then reside. Each premium, after the first, is due at the end of the period for which the preceding premium was paid.

Premiums must be paid to New York Life Insurance Company, Long-Term Care Administration, 98 San Jacinto Blvd., Suite 800, Austin, Texas 78701 or to any other address that we designate. Payment of a premium will not keep this Policy in effect beyond the period for which it is paid, except as may be otherwise provided in this Policy.

Changes in Premiums

We have the right to increase your premium rates as of any Premium Due Date on or after the [3rd - 5th] Anniversary Date of your Policy. Any increase on or after that date will only be made on a class basis, and will take effect on an Anniversary Date.

We will mail you written notice of your new premium rates at least 31 days before the Premium Due Date on which the new premium first becomes payable.

We may change your premium rates due to a change in the requirements of applicable federal law, as explained below.

Grace Period

This Policy has a 31 day grace period. This means that if a premium after the initial premium is not paid by the date it is due, it may be paid during the 31 day period following that date. During the grace period this Policy will stay in effect. You and any person(s) designated by you will receive a termination notice 30 days after the Premium Due Date. Notice will be deemed to have been given five days after the date we mail it.

Reinstatement

If a renewal premium is not paid before the end of its grace period, this Policy will terminate. If we later accept and retain a premium, without requiring an application for reinstatement, the Policy will be reinstated. If an application is required by us, we will issue a conditional receipt for the premium paid. If the application is approved, and all unpaid overdue premiums have been paid, the Policy will be reinstated as of the approval date. If it is disapproved, we will inform you in writing within 45 days after the date of the conditional receipt. If we fail to so inform you the Policy will be reinstated upon such 45th day.

The reinstated Policy will cover only loss due to an injury or illness sustained, or physical or mental condition which begins, after the date of reinstatement. Except for this and any new provisions added in connection with reinstatement, your rights and ours under this Policy will be the same as they were just before the Policy terminated. For purposes of this provision only, an injury or illness, physical or mental condition will be considered to have begun when advice is supplied or treatment is recommended by or received from a *Physician*.

Third Party Designation

If you have made a *Third Party Designation* in your Application, we will notify you and the person that was designated 30 days after the premium due date for which premiums were not paid and allow another 30 days for that premium to be paid.

Added Protection Against Lapse

If your Policy terminates because you did not pay the premium due to a *Cognitive Impairment* or a loss of 2 or more *Activities of Daily Living*, we will reinstate your Policy if you request reinstatement within 5 months of the date of termination and you meet both of the following:

- You furnish us with satisfactory proof of a Cognitive Impairment or a loss of 2 or more Activities of Daily Living, and
- You pay all the unpaid overdue premiums.

This provision applies only to the named Insured.

COVERAGE PROVISIONS

The following provisions explain when your coverage under this Policy starts, how long it continues, and when it will end.

When Coverage Begins

Your coverage begins on the Effective Date shown on the Schedule of Benefits; provided that, we must deliver the Policy and you must pay the initial premium, in full. If the initial premium is not paid in full on the Effective Date, or within 30 days after the Effective Date, the policy will be void and coverage will never become effective.

Continuation of Coverage

Your coverage will continue as long as you pay the required premiums under this Policy and do not exhaust the Policy Lifetime Maximum Benefits.

When Coverage Ends

Your coverage under this Policy will end when the first of the following occurs:

- The last day of the *Grace Period* for the payment of any premium;
- The day the Policy Lifetime Maximum Benefit is exhausted; or
- The first day of the following month after you notify New York Life in writing that you wish to terminate your coverage.

If you have paid the premium for coverage beyond this date, we will promptly refund any of the unearned premium to you.

This Policy cannot be canceled, nonrenewed or otherwise terminated on the grounds of age or the deterioration of your physical or mental health.

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GENERAL PROVISIONS

The following general provisions apply to your coverage under this Policy.

Policy Ownership

The Owner is the person named as the Insured on the Policy Schedule, unless another person is named the Owner on the Application and Policy. If the Insured is not the Owner and the Owner dies before the Insured, the Insured will become the new Owner unless the Owner before death or the Insured designates another person to become the Owner. The Owner has all rights and privileges granted by Ownership of this Policy during the Insured's lifetime.

Misstatement of Age

If your age has been misstated, the *Benefits* included in your Policy will be those that the premium paid would have purchased at your correct age. If we would not have issued a Policy had your age been correctly stated, our liability under the Policy will be limited to a refund of the premiums paid.

Entire Contract and Changes

This Policy, together with your Application and any optional riders or attached documents, is the entire contract of insurance. No change in this Policy will be valid until approved by our President or Secretary. To be valid, such approval must also be endorsed on or attached to this Policy. No agent has authority to change your Policy. If we change our address or any toll-free telephone number, we will notify you.

Assignment

This Policy may not be assigned except pursuant to the "Payment of Claims" provision of this policy.

Protection Against Creditors

Payments made under this Policy are, to the extent law permits, exempt from the claims, attachments, or levies of any creditors.

Conformity with State and Federal Laws and Regulations

Any provision of this Policy which, on the Effective Date, is in conflict with the requirements of any federal law or regulation or any law or regulation of the state in which you reside on that date is amended to conform to the minimum requirements of such laws and regulations.

Tax-Qualification under Federal Laws

This Policy is intended to be a Qualified Long-Term Care Insurance Contract under Internal Revenue Code Section 7702B(b). We may amend it at any time as necessary to meet the requirements of that law, any successor law, or any applicable regulations. If this Policy may be amended in more than one way to meet the foregoing requirements, we may determine how to best do so. If any such amendment affects the risk we assumed, we may make an equitable premium adjustment.

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Incontestability

If this Policy has been in effect for less than six months we may rescind it or deny an otherwise valid claim if the Application contained a misrepresentation that is material to the acceptance of your Application.

If this Policy has been in effect for at least six months but less than two years, we may rescind it or deny an otherwise valid claim if the Application contained a misrepresentation that is both:

- Material to the acceptance of your Application; and
- Pertains to the condition for which the claim is made.

After the Policy has been in effect for two years, we may not rescind it unless you knowingly and intentionally misrepresented relevant facts relating to your health.

If this Policy is rescinded after we have paid benefits, we may not recover the payments already made.

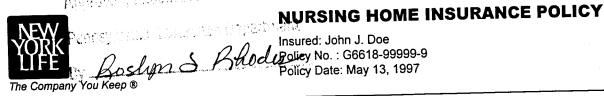
Reimbursement

We have the right to recover any benefit payments made because of an injury to you caused by a *Third Party*'s wrongful act or negligence and which you later monetarily recover from the *Third Party* or the *Third Party*'s insurer only to the extent of benefits paid under the policy.

"Third Party" means another person or organization.

Right to Recovery

If we make payments with respect to benefits in a total amount which is, at any time, in excess of the benefits payable under the provisions of this Policy, we will have the right to recover such excess from you, or from any persons or providers to, or for, or with respect to whom, such payments were made. We may withhold future benefit payments in order to do so.



This Policy has many important features. Please read it carefully. New York Life Insurance Company has issued this Policy and will pay its benefits in consideration of your Application and payment of the required premiums.

IMPORTANT POLICY PROVISIONS

Guaranteed Renewable

Your Policy will remain in effect during your lifetime, subject to the terms of the Policy, as long as premiums are paid when due or during the 31 day grace period that follows. We cannot change your Policy without your consent, unless required by federal or state law, but we may change the premium rates. As an additional feature we guarantee that your premiums will not change for a minimum of [3-5] years, except when required by a change in benefits. After that time, any premium change will be made only on a class basis and will take effect on a Policy Anniversary Date. We will notify you at least 31 days prior to any premium change.

30 Day Right to Examine Your Policy

You have 30 days from the day you receive your Policy to examine and return it to us. If you are not satisfied with your Policy for any reason within 30 days of receipt, you may return it to us or your agent, with a written request for a full refund of any premium paid. Upon your written request within the initial 30 days, we will return any premium paid and coverage will be void from the start.

No Preexisting Condition Exclusion

Benefits for charges incurred as a result of Preexisting Conditions are payable while this Policy is in force. A Preexisting Condition is any injury or sickness for which you received medical advice or treatment during the 6 months prior to the Effective Date.

Federal Tax-Qualified Coverage

This policy is intended to be a Qualified Long-Term Care Insurance Contract under Internal Revenue Code Section 7702B(b).

NOTICES TO INSUREDS

Caution: We have issued this Long-Term Care Insurance Policy based upon your responses to the questions on your Application. A copy of your Application is attached. If your answers are incorrect or untrue, we have the right to rescind your Policy. The best time to clear up any questions is now, before a claim arises. If, for any reason any of your answers are incorrect or incomplete, contact us at: New York Life Insurance Company, Long-Term Care Administration, 98 San Jacinto Blvd., Suite 800, Austin, Texas 78701.

Notice to Buyer: This Policy may not cover all of the costs associated with Long-Term Care incurred by the buyer during the period of coverage. The buyer is advised to review carefully all Policy limitations.

THIS POLICY IS NOT A MEDICARE SUPPLEMENT POLICY: If you are eligible for Medicare, review The Guide To Health Insurance For People With Medicare available from us.

President

Secretary

COUNTERSIGNED_

Licensed Resident Agent (Where required by law)

NEW YORK LIFE INSURANCE COMPANY

Long Term Care Administration, 98 San Jacinto Blvd. Suite 800, Austin, Texas 78701

Non-Participating

SCHEDULE OF BENEFITS

This coverage is issued at your address on the Application and is subject to the terms and conditions of the Policy. The Insured named below became covered on the Effective Date for the Benefits shown on this Schedule of Benefits.

Name Of Insured: Policy Owner: (if other than insured)		
Policy Owner: (if other than insured)	John D	loe
Policy Owner: (if other than insured)	[Jane D	oe]
Issue Age:Policy Number:	Age 65	
Policy Number: Rate Classification:	[ILTC	XXXXXXX]
Effective Date:		7 1, 1997]
Premium Due Date:	XX Day	Of Each Month
Benefits		
	Amounts P	remium
Policy Lifetime Maximum Benefit\$	182,500.00	
Waiting Period	0 days	
Nursing Home Benefit		
Maximum Daily Benefit\$	100.00\$.234.56
Riders		
Inflation Protection Benefit:		
[Optional Automatic 5% Compounded L. G.	. n .	
[Optional Automatic 5% Compounded Inflati	on Protection\$1	234.56]
		34.56]
[Spouse Paid Up Benefit	12	34.56]
[Home and Community-Based Care Rider	12	34.56]
Premium Mode [annual]		
[aai]	TOTAL PREMIUN	1 1234.56

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Tax-Qualification Under Federal Laws	
Incontestability	
Reimbursement	
Right to Recovery	
Riders	XX

GLOSSARY

Some words or phrases have special meanings when used in this Policy. These words or phrases are in *Italics* to help you recognize them where they appear. These words and phrases are either included in the Glossary or defined when they first appear in the Policy.

"You", "Your" and "Yourself" refers to the person listed on Page 2 as the Insured and may apply to the Owner if different from the named Insured.

"We", "Our" and "Us" refer only to New York Life Insurance Company.

Activities of Daily Living (ADLs)

Activities of Daily Living means the basic functions we will use to determine your functional capacity. These are:

- 1. Dressing Your ability to put on and take off all garments and medically necessary braces or artificial limbs usually worn and to fasten or unfasten them.
- 2. Eating Your ability to move food from a receptacle into the body once it has been prepared and made available to you.
- 3. Continence Your ability to voluntarily control bowel and bladder function, and to otherwise maintain a reasonable level of personal hygiene.
- 4. Toileting Your ability to get to and from and on and off the toilet, to maintain a reasonable level of personal hygiene and to care for clothing.
- 5. Transferring Your ability to move in and out of a chair or bed.
- 6. Bathing Your ability to bathe yourself in the tub or shower, including getting in and out of the tub or shower; or by sponge bath.

Alternate Plan of Care

Alternate Plan of Care means any Plan of Care that is mutually agreed upon by you, your Physician and us as an Alternate Plan of Care. Such plan must be a cost effective alternative to care, services or equipment otherwise covered in the Policy.

Assessment

Assessment means an evaluation to determine or verify the degree of loss of your functional capacity or cognitive ability during the pendency of a claim.

Assisted Care Living Facility

Assisted Care Living Facility means a facility that is properly licensed as an Assisted Care Living Facility to provide Substantial Assistance with the Activities of Daily Living or Substantial Supervision due to Cognitive Impairment to inpatients, for a daily charge which includes room and board.

If such facility is not required to be licensed to provide these services, it must meet all of the following requirements:

- Provides care and services on an ongoing basis to 10 or more inpatients;
- Provides care to each inpatient in accordance with a Plan Of Care; and maintains appropriate records;
- Has staff on duty which is trained to provide the required care and services 24 hours per day;
- Has procedures in place to obtain emergency assistance for its inpatients from appropriate medical personnel;
- Has appropriate methods and procedures in place for administering drugs and biologicals to its inpatients.

Benefit

Benefit means a Policy provision under which benefits may be payable, (e.g. the Nursing Home Care Benefit). The terms "benefit" or 'benefits', shown in regular type, refer to amounts we pay or have paid under the Policy.

Care Advisor

Care Advisor means an organization or individual designated by us, to (a) conduct any Assessment we request under this Policy and, (b) prepare a Plan of Care for our insureds. The Care Advisor will be a Licensed Health Care Practitioner whose profession and training includes experience in managing and arranging for Long-Term Care Services, or an organization that includes such health care professionals. Only a Licensed Health Care Practitioner will prepare a Plan of Care.

Chronically III Person

Chronically Ill Person means an individual who has been certified within the preceding 12 months by a Licensed Health Care Practitioner as:

- Being unable to perform, without Substantial Assistance from another individual, at least 2 Activities of Daily Living due to a loss of functional capacity which is expected to last at least 90 days (not an additional waiting period); or
- Requiring Substantial Supervision to protect oneself or others from threats to health and safety due to Severe Cognitive Impairment.

Cognitive Impairment

Cognitive Impairment means loss or deterioration of intellectual ability determined using standard reliable tests and clinical evidence demonstrating impairment in one or more of the following areas:

- Deductive and abstract reasoning;
- Orientation to person, place and time; and
- Short- or long-term memory.

Loss of intellectual ability can result from Alzheimer's Disease or similar forms of senility or irreversible dementia. *Cognitive Impairment* such that you require continual *Substantial Supervision* to protect yourself or others from threats to health and safety will be considered *Severe Cognitive Impairment*.

Eligible Charges

Eligible Charges means charges you incur for services for which benefits may be payable under the terms of the Policy.

Hospice

Hospice means a facility, agency or organization properly licensed as a Hospice in the location where the facility is located or the services are provided. If licensing as a Hospice is not required, the facility, agency or organization must be organized to provide palliative care, to alleviate the physical, emotional, social and spiritual discomforts of individuals who are Terminally Ill, and to provide supportive care to the primary caregiver and the family.

Informal Care

Informal Care means personal care you receive at home from any person who does not reside in your home, including a friend or relative, to substantially assist you in performing the Activities of Daily Living or to provide Substantial Supervision which you need for your own safety or the safety of others because of Cognitive Impairment.

Licensed Health Care Practitioner

Licensed Health Care Practitioner means any physician as defined in section 1861(r)(1) of the Social Security Act, or any registered professional nurse, licensed social worker, or other individual who meets such requirements as may be prescribed by the Secretary of the Treasury.

Mental Illness

Mental Illness means a neurosis, psychoneurosis, psychopathy, psychosis, or mental or emotional disease or disorder.

Nursing Home

Nursing Home means a facility which is operated primarily to provide 24 hour care for *Chronically Ill Persons* which:

- is operated pursuant to law;
- is approved for payment of Medicare benefits or is qualified to receive such approval, if so requested;
- is primarily engaged in providing, in addition to room and board accommodations, Skilled Nursing Care under the supervision of a duly licensed *Physician*;
- provides continuous 24 hours a day nursing service by or under the supervision of a registered graduate professional nurse (R.N.); and
- maintains a daily medical record of each patient.

Nursing Home does not mean any of the following:

- A home, facility or part thereof used primarily for rest;
- A home or facility for the aged or for the care and treatment of drug and alcohol abuse; or
- A home or facility operated primarily for the care and treatment of *Mental Illness* or custodial or educational care.

Period of Care

Period of Care means a single period of time that consists of consecutive days and:

- Begins on the first day you are eligible for the benefits provided by this Policy and you receive any care of a type that is covered under any Benefit provision of this Policy; and
- Ends when you have not received any care of a type that is covered under any *Benefit* provision for a period of 180 consecutive days.

During a *Period of Care*, there may be days on which you receive care or services for which no amount is payable under this Policy due to a *Waiting Period*, limitation or exclusion, or because we have paid the maximum benefits for that kind of care.

Physician

Physician means any legally licensed practitioner of the healing arts rendering services and practicing as such within the scope of a license issued by the jurisdiction in which such person's services are rendered.

Plan of Care

Plan of Care means a description and schedule of services and assistance prescribed for a Chronically Ill Person by a Licensed Health Care Practitioner.

Policy Lifetime Maximum Benefit

Policy Lifetime Maximum Benefit means the maximum dollar amount of benefits that we will pay over your lifetime under this Policy. Except as otherwise expressly provided in this Policy, all of the benefits we pay under this Policy count toward the Policy Lifetime Maximum Benefit. This amount is shown on the Schedule of Benefits.

Substantial Assistance

Substantial Assistance means hands-on assistance and stand-by assistance. Hands-on assistance means the physical assistance of another person without which the individual would be unable to perform the Activities of Daily Living. Standby assistance means the presence of another person within arm's reach of the individual that is necessary to prevent, by physical intervention, injury to the individual while the individual is performing the Activities of Daily Living (such as being ready to catch the individual if the individual falls while getting into or out of the bathtub or shower as part of bathing, or being ready to remove food from the individual's throat if the individual chokes while eating).

Substantial Supervision

Substantial Supervision means continual supervision (which may include cueing by verbal prompting, gestures, or other demonstrations) by another person that is necessary to protect you when you are severely cognitively impaired from threats to his or her health or safety (such as may result from wandering).

Terminally III

Terminally Ill means that a Physician has estimated your life expectancy to be less than 12 months.

Waiting Period

Waiting Period means those days at the beginning of a Period of Care on which you must incur Eligible Charges for care covered under this Policy, before we will pay any benefits. The number of days in the Waiting Period is shown on the Schedule of Benefits. These days must all occur within a single Period of Care. Days in a Period of Care for which you received care or services of a kind covered both under this Policy and by Medicare will count toward meeting the Waiting Period.

ELIGIBILITY FOR BENEFITS

You will be eligible for the benefits described in this Policy when:

- You have satisfied the Benefit Eligibility provision below;
- You have met the Waiting Period; and
- You have met the Additional Provisions.

Each of these is explained below.

Benefit Eligibility

You will be eligible for the Benefits provided by this Policy when you:

This explains how you satisfy the Benefit Eligibility provision.

- Are unable to perform without continual Substantial Assistance from another individual 2 or more of the following 6 Activities of Daily Living: Dressing, Eating, Continence, Toileting, Transferring and Bathing due to a loss of functional capacity; or
- Have suffered a Severe Cognitive Impairment;

Provided that:

- You must have been certified, within the past twelve months as a Chronically Ill Person by a Licensed Health Care Practitioner; and
- You must have a *Plan of Care* which prescribes the types of care, services or supplies for which you claim benefits.
- You are able to perform an Activity of Daily Living if you are able to perform that activity with the aid of equipment, but without continual Substantial Assistance from another individual.

Meeting The Waiting Period

This explains your Waiting Period.

If the Waiting Period applies to a Benefit included in this Policy, you must satisfy the Waiting Period before we will pay any benefits under that Benefit provision. We will count only days on which you receive care or services covered under this Policy, and you meet all of the Policy requirements to be eligible for benefits, except that you have not yet met the Waiting Period. Your Waiting Period is shown on the Schedule of Benefits and is explained in the Glossary and here.

Additional Provisions

This explains the additional requirements that apply before any benefits are payable or that apply to the benefits we pay.

No benefits will be payable under any *Benefit* if an Exclusion or Limitation described in this Policy applies.

The benefits we pay under each Benefit will count toward your Policy Lifetime Maximum Benefit, except as expressly provided in a Benefit provision.

The care or services for which you claim benefits must be prescribed in your Plan of Care.

This Policy must remain in force, except as provided for Nursing Home and Assisted Care Living Facility confinements which commence while this Policy is in force.

BENEFITS INCLUDED IN THIS POLICY

This section describes the benefits we will pay once you have met all of the requirements of the ELIGIBILITY FOR BENEFITS section of this Policy.

Nursing Home Care - These *Benefits* are available when you are confined.

Nursing Home Care Benefit

This explains your coverage while you are confined in a Nursing Home, or Assisted Care Living Facility.

We will pay a benefit for each day you are confined in a Nursing Home or an Assisted Care Living Facility. We will pay:

- The Eligible Charges made by the Nursing Home or Assisted Care Living Facility for that day; up to
- The Nursing Home Maximum Daily Benefit shown on your Schedule of Benefits;

Provided that:

 Your stay must begin while your coverage under this Policy is in force.

The Eligible Charges of a Nursing Home or Assisted Care Living Facility include only the daily charge to inpatients for room and board.

The Waiting Period applies to this Benefit.

Bed Hold Benefit

This benefit reserves your bed in the Nursing Home or Assisted Care Living Facility during a temporary leave.

Once we have begun paying benefits under the Nursing Home Care Benefit, we will pay a benefit for each day you incur Eligible Charges to assure that a place will be available for you when you return to a Nursing Home or Assisted Care Living Facility after a temporary absence. We will pay:

- The facility's normal charge to reserve your place; up to
- The Nursing Home Maximum Daily Benefit shown on your Schedule of Benefits; and up to
- A maximum of 30 days in any calendar year.

The Eligible Charges of a Nursing Home or Assisted Care Living Facility include the facility's normal charge to reserve your place during a temporary absence. Eligible charges do not include items of comfort such as toiletries, television rental, laundry charges, beauty and hair charges, or Nursing Home miscellaneous or ancilliary charges beyond the daily charges for room and board, including therapy and any other items of comfort.

Extended Coverage Benefit

This explains how your benefits may be extended if you are receiving benefits when this Policy lapses. If you become confined in a Nursing Home or Assisted Care Living Facility while this Policy is in effect and you continue to be confined, without interruption, after your Policy lapses or terminates, we will extend your benefits by continuing to pay Nursing Home Care Benefits for such confinement while you remain so confined.

All of the provisions of this Policy will continue to apply while your coverage is being extended under this *Benefit*. In no event will we pay benefits in excess of the *Policy Lifetime Maximum Benefit*.

Informal Caregiver Training Benefit

This benefit provides training for an informal caregiver to provide *Informal Care* for you at home.

We will pay the cost of training a person to provide you with *Informal Care* in your home; up to a lifetime maximum of 5 times the *Nursing Home Maximum Daily Benefit* shown on your Schedule of Benefits;

Provided that:

- The training must be prescribed in your Plan of Care;
- The training cannot be received while you are confined in a hospital, Nursing Home or Assisted Care Living Facility unless it is expected that you will return home where the person that is receiving the training can care for you; and
- We will not pay any benefits to train an individual who will be providing any care other than *Informal Care* for you.

You do not have to meet the Waiting Period to use this Benefit. The benefits we pay under this Benefit are not considered a daily benefit, and days on which any person is being trained under this Benefit do not count toward the Waiting Period.

Hospice Care Benefit

This benefit provides coverage for care you receive from a *Hospice*.

If you become *Terminally Ill*, for each day you receive Care provided by a *Hospice*, we will pay:

- The Eligible Charges of the Hospice; up to
- The Nursing Home Maximum Daily Benefit amount.

Provided that:

• You meet all of the requirements of the ELIGIBILITY FOR BENEFITS section of the Policy.

The Waiting Period does not apply to this Benefit, and the days on which we pay benefits under this Benefit do not count toward satisfying the Waiting Period.

Alternate Plan of Care Benefit

This benefit provides for a cost effective alternate plan mutually agreed upon.

Once you have met all of the conditions of the ELIGIBILITY FOR BENEFITS section, you may request an Alternate Plan of Care. If we agree, we will pay benefits in accordance with the Alternate Plan of Care.

Examples: An Alternate Plan of Care may call for the use of facilities, providers or other items not otherwise covered by the Policy such as:

- Additional equipment;
- Additional home safety devices;
- Stays in other types of facilities.

The following additional terms apply under this Benefit.

- Except as we expressly agree in the Alternate Plan of Care, your rights and ours will be governed by all of the Policy terms.
- All of the benefits we agree to pay under the Alternate Plan of Care must be for Qualified Long-Term Care Services as defined in Internal Revenue Code Section 7702B(c).
- We may agree with you only for a set period of time (for example, one year). At the end of that period of time, the Alternate Plan of Care will end unless we agree with you to renew it. You may terminate an Alternate Plan of Care at any time, by giving us at least (15) days advance written notice of the termination.
- After an Alternate Plan of Care terminates we will resume paying benefits for expenses you incur in accordance with all of the Policy terms.
- Alternate Plans of Care are necessarily unique to each insured, and we reserve the right to decline to agree to any such request, or to any proposed term of an Alternate Plan of Care, but we will consider all requests for an Alternate Plan of Care on a non-discriminatory basis.

Waiver of Premium Benefit

This benefit waives your premiums after you have satisfied the Waiting Period and have been receiving benefits for 90 days.

We will waive the premium payments which become due for your coverage under this Policy once we have paid benefits under the Nursing Home Care Benefit for 90 days, or for 90 days of services (other than for Informal Care) under the Home and Community-Based Care Benefit if a Home and Community-Based Care Rider is attached to this Policy.

We will waive the premiums which become due after you have met this requirement, and we will continue to waive these premiums so long as you receive care during that *Period of Care*. Once you no longer qualify for this *Benefit*, you must resume paying premiums in order to keep this Policy in force.

If your premium has already been paid for a period for which premiums are waived, we will refund the premiums paid for that period. We will waive or refund premiums beginning on the first day of the first month after you become entitled to a waiver, and you must start paying premiums beginning on the first day of the first month after you are no longer entitled to a waiver. This rule applies without regard to the mode of premium payment shown on the Schedule of Benefits.

EXCEPTIONS AND LIMITATIONS

This section explains the General and Specific Exclusions and Limitations that apply to all of the Benefits included in this Policy. We will not pay any benefits, or will reduce the benefits we pay whenever an Exclusion or Limitation applies to your claim. We will not apply any Exclusion or Limitation where not permitted by applicable law. Whenever an Exclusion or Limitation applies to eliminate or reduce our payment, only the actual amount we pay will count against the Policy Lifetime Maximum Benefit.

General Exclusions and Limitations

We will not pay any benefits under any *Benefit* included in this Policy for charges you incur as a result of an illness or medical condition arising out of:

- War or act of war, whether declared or undeclared;
- Suicide sane or insane, attempted suicide, or any intentionally self-inflicted injury;
- Participation in a riot, insurrection, or felony;
- Service in the armed forces or units auxiliary thereto;
- Aviation this exclusion applies only to non-fare-paying passengers;
- Which would not be made in the absence of this insurance;
- For a facility or agency located outside the United States and its territories;
- For any *Mental Illness*. However, we will not apply this exclusion to any charges you incur in connection with a brain disorder with demonstrable organic cause, or which are made in connection with senility, irreversible dementia, Alzheimer's disease or Parkinson's disease;
- For treatment provided in a government facility unless we are required by law to cover the charges;
- From family members (except as explicitly provided under the *Informal Care Benefit* if a Home and Community-Based Care Rider is attached);
- To the extent that benefits are payable by *Medicare* or would be payable except for the application of a deductible or coinsurance amount;

Specific Exclusions and Limitations

Overall Maximum Daily Benefit

The Nursing Home Maximum Daily Benefit shown on the Schedule of Benefits is also the maximum amount we will pay under this Policy and any attached riders on account of all of the Eligible Charges you may incur on any day. This limitation applies even if benefits would be payable under more than one of the Benefit provisions included in this Policy and any attached riders.

Policy Lifetime Maximum Benefit

No additional benefits are payable under this Policy once we have paid benefits equal to the *Policy Lifetime Maximum Benefit*.

Chronic Illness Certification

No benefits are payable under this Policy for charges you incur on any day for which you are not certified as a *Chronically Ill Person*. You are responsible for keeping your certification current, which means you must have been certified as a *Chronically Ill Person* within the preceding 12 months.

Care Not Included in a Plan Of Care

No benefits are payable under this Policy for charges you incur for care, services or equipment unless the care, services or equipment is included in your current *Plan of Care*.

INH-4300(PA)(0197)

EFFECT OF OTHER COVERAGE

This section explains how other coverage you may have, including Medicare, will affect the benefits we pay under this Policy.

Effect of Medicare

The benefits payable under this Policy will not duplicate any benefits provided by *Medicare*. When you are *eligible for Medicare*, we will pay as follows:

- For type of charges covered by this Policy and by *Medicare* (other than as a secondary payor), we will reduce your benefits under this Policy so that its benefits plus *Medicare* benefits are equal to 100% of all such charges up to the *Nursing Home* Maximum Daily Benefit shown on your Schedule of Benefits. To the extent required under Internal Revenue Code Section 7702B(b), your *Medicare* benefits will be treated as including amounts not reimbursable by *Medicare* due to the Application of a deductible or coinsurance amount.
- For types of charges covered by this Policy, but not covered by *Medicare* or covered by *Medicare* only as a secondary payor, we will pay the regular benefits due under this Policy.
- When you are eligible for Medicare, we will pay benefits under this Policy based on your having full Medicare coverage (Part A and Part B). We will not pay any benefits under this provision which would cause this Policy to fail to be a Qualified Long-Term Care Contract under Internal Revenue Code Section 7702B(b).

"Medicare" means the Health Insurance for the Aged Act, Title XVIII of the Social Security Amendments of 1965 as then constituted or later amended. You are eligible for Medicare -- Part A, if you are either enrolled in Medicare Part A, or could become enrolled by making application. You are eligible for Medicare -- Part B if you are either enrolled in Medicare Part B, or could have become enrolled by making application and paying any required premium, even if you currently would have to wait to enroll in or to become covered under Medicare Part B.

INH-4300(PA)(0197)

Effect of No-Fault Auto Insurance and Workers' Compensation Benefits

The benefits provided under this Policy will not duplicate No-Fault Auto Insurance or Workers' Compensation Benefits. If you receive care or services, or incur charges for which benefits may be available under any Benefit provision, on account of an automobile accident or occupational injury or sickness, benefits will be payable under this Policy only in excess of your No-Fault Benefits or Workers' Compensation Benefits.

"No-Fault Benefits" means the minimum level of personal injury benefits which applicable state law requires to be offered under automobile insurance policies and which are payable, or would be paid if claims had been made for such benefits, regardless of fault.

"Workers' Compensation" means benefits paid or payable under any state or federal workers' compensation, employers' liability, or occupational accident or disease law.

CLAIMS

This section explains how to make your claims under this Policy, and how they will be paid.

Notice of Claim

Written Notice of Claim must be given to us at New York Life Insurance Company, Long-Term Care Administration, 98 San Jacinto Blvd., Suite 800, Austin, Texas 78701. The notice must include your name and Policy Number. The notice must be given to us within 60 days after a covered loss occurs or begins, or as soon as reasonably possible.

Claim Forms

When we receive a notice of claim, we will give you forms for filing a Proof of Loss. This proof must be given to us within the time limit stated in the "Proof of Loss" provision. If we do not provide these forms to you within 15 days after we receive a notice of claim, you need not use such form if, instead, you give us written proof of the nature and extent of the loss.

Whether or not our claim form is used, Proof of Loss will also include copies of medical records from your primary *Physician*(s) and provider(s) of health care services.

Proof of Loss

Proof of loss must be given to us in writing at New York Life Insurance Company, Long-Term Care Administration, 98 San Jacinto Blvd., Suite 800, Austin, Texas 78701. In case of a loss for which this Policy provides any periodic payment contingent upon continuing loss, proof of loss must be given to us within ninety (90) days after the termination of the period for which we are liable. In the case of a claim for any other loss, proof must be given to us within ninety (90) days after the date of loss. Failure to give us the proof within the time required shall not invalidate nor reduce any claim if it was not reasonably possible to give proof within such time. However, the proof must be given as soon as reasonably possible and in no event, except in the absence of legal capacity, later than one year from the time proof is otherwise required.

Time of Payment of Claims

We will pay benefits for any loss covered by this Policy only after we have received due written proof of loss. For benefits which provide periodic payment, we will pay on a monthly basis after services have been rendered. We will pay benefits for all other losses immediately upon receipt of proof of loss.

Payment of Claims

While you are living all Nursing Home benefits will be paid to you or at your request, or when required by law, to a provider who has furnished covered services to you. Any outstanding Nursing Home Benefits that have not been paid at the time of your death will be paid to your estate unless otherwise required by law.

Any outstanding benefits that have not been paid at the time of your death will be paid to your estate unless otherwise required by law. At our option, we may pay any benefit of\$1,000 or less to any relative by blood or connection by marriage of the insured who is deemed by Us to be equitably entitled thereto. Any payment made by Us in good faith pursuant to this provision will fully discharge us to the extent of such payment.

Physical Examination

We have the right to examine you during any claim. We may examine you or request an independent third party to perform an Assessment of you when and as often as we may deem reasonable before paying any benefit. Any such examination or Assessment will be at our expense. You must cooperate with the examination or Assessment.

Legal Actions

With respect to any claim under this Policy, no legal action may be taken against us during the 60 days after receipt of the written proof of claim, or after 3 years from the date the proof of claim is required to be given.

Appealing a Claim

We will inform you in writing if a claim or any part of a claim is denied. If you believe that our claim decision is in error, we will reconsider your claim. You must send us a written letter within 30 days of our denial explaining why we should change our decision. You may authorize someone else to act for you in the appeal process.

Your letter should include the names, address and telephone numbers of all *Physicians*, care coordinators, other health care professionals or facilities where you received care, treatment, services, equipment and other items that you think we should consider in reviewing your physical or mental condition.

We will complete our review and notify you in writing within 60 days. If any benefits are due as a result of our reconsideration, they will be paid immediately.

INH-4300(PA)(0197)

PREMIUMS AND REINSTATEMENT

This Section explains how you will pay your premiums.

Initial Premium Rates

The initial premium rates for the Benefits included in your Policy are shown on your Schedule of Benefits.

Payment of Premiums

Payment of the initial premium will keep this Policy in effect for the initial premium payment period. This period starts at 12:01 A.M. on the Effective Date. It ends at midnight of the day before the next Premium Due Date, subject to the "Grace Period" provision. The mode, or period, of premium payment is shown on the Schedule of Benefits. The above times refer to Standard Time at the place where you then reside. Each premium, after the first, is due at the end of the period for which the preceding premium was paid.

Premiums must be paid to New York Life Insurance Company, Long-Term Care Administration, 98 San Jacinto Blvd., Suite 800, Austin, Texas 78701 or to any other address that we designate. Payment of a premium will not keep this Policy in effect beyond the period for which it is paid, except as may be otherwise provided in this Policy.

Changes in Premiums

We have the right to increase your premium rates as of any Premium Due Date on or after the [3rd - 5th] Anniversary Date of your Policy. Any increase on or after that date will only be made on a class basis, and will take effect on an Anniversary Date.

We will mail you written notice of your new premium rates at least 31 days before the Premium Due Date on which the new premium first becomes payable.

We may change your premium rates due to a change in the requirements of applicable federal law, as explained below.

Grace Period

This Policy has a 31 day grace period. This means that if a premium after the initial premium is not paid by the date it is due, it may be paid during the 31 day period following that date. During the grace period this Policy will stay in effect. You and any person(s) designated by you will receive a termination notice 30 days after the Premium Due Date. Notice will be deemed to have been given five days after the date we mail it.

Reinstatement

If a renewal premium is not paid before the end of its grace period, this Policy will terminate. If we later accept and retain a premium, without requiring an application for reinstatement, the Policy will be reinstated. If an application is required by us, we will issue a conditional receipt for the premium paid. If the application is approved, and all unpaid overdue premiums have been paid, the Policy will be reinstated as of the approval date. If it is disapproved, we will inform you in writing within 45 days after the date of the conditional receipt. If we fail to so inform you the Policy will be reinstated upon such 45th day.

The reinstated Policy will cover only loss due to an injury or illness, sustained physical or mental condition which begins after the date of reinstatement. Except for this and any new provisions added in connection with reinstatement, your rights and ours under this Policy will be the same as they were just before the Policy terminated. For purposes of this provision only, an injury or illness, physical or mental condition will be considered to have begun when advice is supplied or treatment is recommended by or received from a *Physician*.

Third Party Designation

If you have made a *Third Party Designation* in your Application, we will notify you and the person that was designated 30 days after the premium due date for which premiums were not paid and allow another 30 days for that premium to be paid.

Added Protection Against Lapse

If your Policy terminates because you did not pay the premium due to a *Cognitive Impairment* or a loss of 2 or more *Activities of Daily Living*, we will reinstate your Policy if you request reinstatement within 5 months of the date of termination and you meet both of the following:

• You furnish us with satisfactory proof of a Cognitive Impairment or a loss of 2 or more Activities of Daily Living, and

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• You pay all the unpaid overdue premiums.

This provision applies only to the named Insured.

COVERAGE PROVISIONS

The following provisions explain when your coverage under this Policy starts, how long it continues, and when it will end.

When Coverage Begins

Your coverage begins on the Effective Date shown on the Schedule of Benefits; provided that, we must deliver the Policy and you must pay the initial premium, in full. If the inital premium is not paid in full on the Effective Date, or within 30 days after the Effective Date, the policy will be void and coverage will never become effective.

Continuation of Coverage

Your coverage will continue as long as you pay the required premiums under this Policy and do not exhaust the *Policy Lifetime Maximum Benefits*.

When Coverage Ends

Your coverage under this Policy will end when the first of the following occurs:

- The last day of the Grace Period for the payment of any premium;
- The day the Policy Lifetime Maximum Benefit is exhausted; or
- The first day of the following month after you notify New York Life in writing that you wish to terminate your coverage.

If you have paid the premium for coverage beyond this date, we will promptly refund any of the unearned premium to you.

This policy cannot be canceled, non-renewed or otherwise terminated on the grounds of age or the determination of your physical or mental health.

GENERAL PROVISIONS

The following general provisions apply to your coverage under this Policy.

Policy Ownership

The Owner is the person named as the Insured on the Policy Schedule, unless another person is named the Owner on the Application and Policy. If the Insured is not the Owner and the Owner dies before the Insured, the Insured will become the new Owner unless the Owner before death or the Insured designates another person to become the Owner. The Owner has all rights and privileges granted by Ownership of this Policy during the Insured's lifetime.

Misstatement of Age

If your age has been misstated, the *Benefits* included in your Policy will be those that the premium paid would have purchased at your correct age. If we would not have issued a Policy had your age been correctly stated, our liability under the Policy will be limited to a refund of the premiums paid.

Entire Contract and Changes

This Policy, together with your Application and any optional riders or attached documents, is the entire contract of insurance. No change in this Policy will be valid until approved by our President or Secretary. To be valid, such approval must also be endorsed on or attached to this Policy. No agent has authority to change your Policy. If we change our address or any toll-free telephone number, we will notify you.

Assignment

This Policy may not be assigned except pursuant to the "Payment of Claims" provision of this policy.

Protection Against Creditors

Payments made under this Policy are, to the extent law permits, exempt from the claims, attachments, or levies of any creditors.

Conformity with State and Federal Laws and Regulations

Any provision of this Policy which, on the Effective Date, is in conflict with the requirements of any federal law or regulation or any law or regulation of the state in which you reside on that date is amended to conform to the minimum requirements of such laws and regulations.

Tax-Qualification under Federal Laws

This Policy is intended to be a Qualified Long-Term Care Insurance Contract under Internal Revenue Code Section 7702B(b). We may amend it at any time as necessary to meet the requirements of that law, any successor law, or any applicable regulations. If this Policy may be amended in more than one way to meet the foregoing requirements, we may determine how to best do so. If any such amendment affects the risk we assumed, we may make an equitable premium adjustment.

INH-4300(PA)(0197)

Incontestability

If this Policy has been in effect for less than six months we may rescind it or deny an otherwise valid claim if the Application contained a misrepresentation that is material to the acceptance of your Application.

If this Policy has been in effect for at least six months but less than two years, we may rescind it or deny an otherwise valid claim if the Application contained a misrepresentation that is both:

- Material to the acceptance of your Application; and
- Pertains to the condition for which the claim is made.

After the Policy has been in effect for two years, we may not rescind it unless you knowingly and intentionally misrepresented relevant facts relating to your health.

If this Policy is rescinded after we have paid benefits, we may not recover the payments already made.

Reimbursement

We have the right to recover any benefit payments made because of an injury to you caused by a *Third Party*'s wrongful act or negligence and which you later monetarily recover from the *Third Party* or the *Third Party*'s insurer only to the extent of benefits paid under the policy.

"Third Party" means another person or organization.

Right to Recovery

If we make payments with respect to benefits in a total amount which is, at any time, in excess of the benefits payable under the provisions of this Policy, we will have the right to recover such excess from you, or from any persons or providers to, or for, or with respect to whom, such payments were made. We may withhold future benefit payments in order to do so.



NEW YORK LIFE INSURANCE COMPANY

Long Term Care Administration 98 San Jacinto Blvd. Suite 800 Austin, Texas 78701

[LONG-TERM CARE INSURANCE POLICY] [NURSING HOME INSURANCE POLICY] INFLATION PROTECTION RIDER 5% Compounded Annually for Life

This Rider attaches to and becomes part of your Policy. Please read it carefully and attach it to your Policy. This Rider is issued based on your written request, a copy of which is attached, and payment of the initial premium in full. Future premiums for your Policy include the premium for this Rider and are payable under the terms of the Policy.

insured:

John Doe

Premium Mode:

Annually

Issue Age:

66

Premium:

\$0

Policy Number: Effective Date:

00000 April 1, 1998

. 1946. **7.79**.

Inflation
Protection

5% Compounded Annually for Life

This tells how certain benefits are increased with inflation.

New York Life will increase the Nursing Home Maximum Daily Benefit, the Home and Community-Based Care Maximum Daily Benefit, if applicable, the Informal Care Daily Indemnity Benefit, if applicable, the Durable Medical Equipment, if applicable, and the Policy Lifetime Maximum Benefit on the first anniversary of the effective date of this rider and on each subsequent rider anniversary by five percent from their level at the time that the increase is made. Increases will be made as long as the rider and attached policy remain in force.

Signed for New York Life Insurance Company:

President

Secretary

Countersignature (Where required by law)



NEW YORK LIFE INSURANCE COMPANY

Long Term Care Administration 98 San Jacinto Blvd. Suite 800 Austin, Texas 78701

[LONG-TERM CARE INSURANCE POLICY] [NURSING HOME INSURANCE POLICY] INFLATION PROTECTION RIDER Annual 5% Coverage Increase Offer

This Rider attaches to and becomes part of Your Policy. Please read it carefully and attach it to your Policy. This Rider is issued based on your written request, a copy of which is attached, and payment of the initial premium in full. Future premiums for Your Policy include the premium for this Rider and are payable under the terms of the Policy.

Insured:

John Doe

Premium Mode:

Annually

Issue Age:

66

Premium:

\$0

Policy Number:

00000

Approved Effective 9-10-98

Effective Date:

April 1, 1998

Inflation
Protection Option

This tells how certain benefits can be increased with inflation.

5% Annually - 4 refusals, no further offer.

If no other Inflation Protection Option is selected then You will automatically receive this benefit with no additional underwriting or health screening required. On the first anniversary of the Policy, and on each subsequent anniversary, We will offer You the opportunity to increase Your Nursing Home Maximum Daily Benefit, the Home and Community Based Care Maximum Daily Benefit, if applicable, the Durable Medical Equipment, if applicable, the Informal Care Daily Indemnity Benefit, if applicable, as well as Your Policy Lifetime Maximum Benefit by five percent from their levels at the time that the offering is made. You will pay for the additional benefit at Your attained age. The increase offer will be considered declined unless you notify us in writing of your election to accept the increase within 31 days of the nearest anniversary of the Policy. Once You have declined the offer four times, no further offers will be made.

Signed for New York Life Insurance Company:

President

Secretary

Countersignature (Where required by law)



NEW YORK LIFE INSURANCE COMPANY

Long Term Care Administration 98 San Jacinto Blvd. Suite 800 Austin, Texas 78701

NURSING HOME INSURANCE POLICY HOME AND COMMUNITY BASED CARE RIDER

This Rider attaches to and becomes part of Your Policy. Please read it carefully and attach it to your Policy. This Rider is issued based on your written request, a copy of which is attached, and payment of the initial premium in full. Future premiums for Your Policy include the premium for this Rider and are payable under the terms of the Policy.

HOME AND COMMUNITY BASED CARE SCHEDULE OF BENEFITS

Maximum Daily Benefit......\$80.00

Durable Medical Equipment

Lifetime Maximum Benefit.....\$4,000.00

Informal Care Daily Indemnity Benefit......40.00

00 00 by Boslyn & Rhodes

Insured:

Issue Age:

Policy Number:

Effective Date:

[XXXX]

[XX]

[XXXX]

[XX.

[XXX]

Premium Mode:

Premium:

\$XXXX

DEFINITIONS

Adult Day Care

Adult Day Care means a program for six or more individuals of social and health-related services provided during the day in a community group setting for the purpose of supporting frail, impaired elderly or other adults with a disability who can benefit from care in a group setting outside the home.

Adult Day Care Center Home Health Agency Adult Day Care Center means a facility that provides Adult Day Care.

Home Health Agency means an agency or organization that is properly licensed to provide Home Health Care Services to Chronically Ill Persons in their home or residence for an hourly or daily charge. If licensing is not required to provide these services where they are received, the Home Health Agency must work under the direction of a Physician or nurse, maintain appropriate records, and be engaged on a full-time basis in providing these services.

Home Health Care Services

Home Health Care Services means services provided by a Home Health Agency for an hourly or daily charge in your home or residence, including a rest home, to substantially assist you with the Activities of Daily Living or to provide Substantial Supervision which you need for your own safety or the safety of others because of Cognitive Impairment. These services may also include related services such as assisting you with bathing, with ambulating or exercise or with self-administered medications, reporting changes in your condition or needs, completing appropriate records, or maintenance and personal care, when the primary purpose of the services is to substantially assist you with the Activities of Daily Living or to provide Substantial Supervision.

Respite Care

Respite Care means care provided to you to allow a respite to those who normally care for you at home (generally family members, friends or neighbors). Such care may include confinement in a Nursing Home, Home Health Care Services, or Adult Day Care.

Durable Medical Equipment

Durable Medical Equipment means a special piece of equipment, which is purchased or rented for your repeated use at your residence, which enables you to perform one or more of the Activities of Daily Living without continual Substantial Assistance.

BENEFITS INCLUDED IN THIS RIDER

This section describes the benefits we will pay once you have met all of the requirements of the ELIGIBILITY FOR BENEFITS section of the attached Policy.

Home and Community-Based Care -- These Benefits are available when you receive care or services in your home or residence, except in a Nursing Home or Assisted Care Living Facility.

Home and Community Based Care Benefit

We will pay a benefit for each day that you receive services from a Home Health Agency or an Adult Day Care Center. We will pay:

This benefit allows You to remain at home and receive Home Health Care Services.

- The Eligible Charges made by the Home Health Agency or Adult Day Care Center for the services provided on that day; up to
- The Home and Community-Based Care Maximum Daily Benefit shown on the Home and Community-Based Care Schedule of Benefits;

Provided that:

- Eligible Charges must begin while your coverage under this Rider is in force; and
- No benefits are payable under this Benefit for any day on which
 we pay Nursing Home Care Benefits or other benefits because you
 are confined.

The Eligible Charges of a Home Health Agency or Adult Day Care Center include only its normal charges for services provided to you, when you have become a Chronically Ill Person, to substantially assist you with the Activities of Daily Living or to provide Substantial Supervision which you need for your own safety or the safety of others because of Cognitive Impairment. These services may be provided by a home health aide acting within the scope of their certification or license. These Eligible Charges may also include the Home Health Agency's normal charges for related services such as assisting you with ambulating or exercise or with self-administered medications, reporting changes in your condition or needs, completing appropriate records, or maintenance and personal care, when the primary purpose of the services — during each 4 hour period you receive services — is to substantially assist you with the Activities of Daily Living or to provide Substantial Supervision which you need for your own safety or the safety of others.

The Waiting Period applies to this Benefit.

Informal Care Benefit

This provides
payment for Informal
Care received from
people such as family
and friends who do
not reside in your
home.
P:

We will pay a benefit for each day on which you receive *Informal Care* during a *Period of Care*. We will pay:

- The *Informal Care* daily indemnity benefit shown on Home and Community-Based Care Schedule of Benefits; up to
- A Lifetime maximum of 365 days while your coverage is in force under this Rider;

Provided that:

• No daily benefit is payable under this *Benefit* for any day for which we pay benefits under any other *Benefit* provision in this Rider or the Policy.

The Waiting Period does not apply to this Benefit, and the days on which we pay benefits under this Benefit does not count toward satisfying the Waiting Period.

We will pay these Informal Care benefits monthly.

Durable Medical Equipment Benefit

This benefit provides for special equipment that You may need to perform the Activities of Daily Living.

We will pay the charges you incur to purchase or rent Durable Medical Equipment, up to the Durable Medical Equipment Lifetime Maximum Benefit shown on the Home and Community-Based Care Schedule of Benefits;

Provided that:

- The Durable Medical Equipment must be prescribed in your Plan of Care and be first purchased or rented after the Effective Date of the Rider;
- The Durable Medical Equipment must enable you to perform any of the Activities of Daily Living and allow you to remain in your home for an expected period of at least 90 days after the purchase or rental; and
- The Durable Medical Equipment must not materially increase the value of your home.

The Waiting Period does not apply to this Benefit.

Any benefits we pay under this Benefit will not be considered daily benefits

Special Claims Note: Proof of Loss for Durable Medical Equipment will include an itemized bill for the purchase or rental showing the date the equipment was received.

Applicability of Other Policy Provisions

All of the provisions and limitations of the attached Policy apply to the Rider and remain the same, including the Policy Lifetime Maximum Benefit and the Waiting Period.

Signed for New York Life Insurance Company:

President

Secretary

Countersignature (Where required by law)



Premium Mode:

Initial Premium:

[XXXX]

SXXXX

YORK

Long Term Care Administration
98 San Jacinto Blvd. Suite 800

Austin, Texas 78701

[NURSING HOME INSURANCE POLICY] [LONG-TERM CARE INSURANCE POLICY] POLICY CHANGE RIDER

This Rider attaches to and becomes part of your Policy. Please read it carefully and attach it to your Policy. This Rider is issued based on your written request, a copy of which is attached, and payment of the initial premium in full if shown on this rider. Future premiums for your Policy include the premium for this Rider and are payable under the terms of the Policy.

Insured: [XXXX]
Issue Age: [XX]
Policy Number: [XXXX]
Effective Date: [XXXX]

It is understood and agreed that Your coverage is changed as indicated below.

As stated in the attached Coverage Change Request.

- [• The Name of the Insured is changed from <u>Keith Alan Smith to John Frank Smith.</u>]
- [• The Name of the Owner is changed from Keith Alan Smith to John Frank Smith.]
- [• The Address of the Insured is changed to: 99 Mandarin Street, Anytown, US 99999999
- [• The Premium Payment Mode is changed from <u>Annually to Quarterly to Monthly.</u>
- [• The Nursing Home Maximum Daily Benefit for the Policy is changed from \$50 to \$300.
- [• The Home and Community Based Care Maximum Daily Benefit for the Policy is changed from \$50 to \$300.
- [• Change the Policy to include a Home and Community Based Care Lifetime Maximum Benefit of from \$109,000 to \$182,500.
- [• The Lifetime Maximum Benefit for the Policy is changed from \$109,000 to \$182,500 or unlimited.
- [• The Home and Community Based Care Lifetime Maximum Benefit for the Policy is changed from \$109,000 to \$182,500 or unlimited.
- [• The Waiting Period for the Policy is changed from 20, 90, 180 days to 20, 90, 180, days.]
- [• Inflation Protection in the form of <u>5% Compounded for Life</u> is added as stated in the attached Revised Schedule Page.
- Inflation Protection is deleted
- [• The attached Nonforfeiture Benefit Rider is added as stated in the attached revised Schedule of Benefits.
- [• The Nonforfeiture Benefit Rider is deleted.

ALTC-4005 (PA)(1296)

- [• The Home and Community Based Care Rider is added as stated in the attached revised Schedule of Benefits.
- [• The Home and Community Based Care Rider is deleted.

Signed for New York Life Insurance Compa	any:
President	Secretary
 Countersignat	ture (Where required by law)



NEW YORK LIFE INSURANCE COMPANY

Long Term Care Administration 88 San Jacinto Blvd. Suite 800 Austin, Texas 78701

[NURSING HOME INSURANCE POLICY] [LONG-TERM CARE INSURANCE POLICY] NONFORFEITURE BENEFIT RIDER

This Rider attaches to and becomes part of your Policy. Please read it carefully and attach it to your Policy. This Rider is issued based on your written request, a copy of which is attached, and payment of the initial premium in full. Future premiums for your Policy include the premium for this Rider and are payable under the terms of the Policy.

Insured:

John Doe

Premium Mode:

Annual

Issue Age:

35

Premium:

1001

Policy Number:

123

Effective Date: 1-1-97

Description: The Nonforfeiture benefit is a shortened benefit period providing paid-up long-term care insurance coverage after a policy lapses. The same benefits (amounts and frequency in effect at the time of lapse but not increased thereafter) will be payable for a qualifying claim. The total amount payable for claims incurred during your lifetime after lapse shall not exceed the Nonforfeiture Benefit Amount as described below.

Nonforfeiture Benefit Amount: The Nonforfeiture Benefit Amount equals 100 percent of the sum of all premiums paid for the base policy and any riders while your policy and this rider were in force. including the premiums paid prior to any changes in benefits, no claims paid while your policy was in a premium paying status will be deducted from the premiums paid. However, the Nonforfeiture Benefit Amount shall not be less than thirty (30) times the Nursing Home Maximum Daily Benefit at the time of

The Nonforfeiture Benefit may be used for all care and services qualifying for benefits under the terms of the Policy, up to the limits specified in your Policy. All benefits paid by New York Life while the policy is in premium paying status and in the paid up status will not exceed the Policy Lifetime Maximum Benefit which would have been payable if the policy had remained in premium paying status.

Nonforfeiture Benefit Commencement: The Nonforfeiture Benefit Account will begin after your Policy and this Rider have been in effect for three (3) years. If your Policy and this Rider have been in effect for less than 3 years, Nonforfeiture Benefits will not be payable.

Signed for New York Life Insurance Company:

President

Long-Term Care Insurance

Application Forms for the State of *Pennsylvania*

9-16-98

Boslyn & Bolodes



APPLICATION FOR LONG-TERM CARE OR NURSING HOME INSURANCE

NEW YORK LIFE INSURANCE COMPANY LONG-TERM CARE ADMINISTRATION • 98 San Jacinto • Suite 800 • Austin, TX 78701



Applicant Information									
"You", "Your" and "I" refe	r to the Applicant.	All qu	estions mus	st be answered	d. Any chang	es must be in	itialed by Applicant.		
Applicant's full name and	address:			Does your Spouse currently have LTC coverage with NYL Yes No					
First M	liddle		Last	If yes, wh	at is Spouse	s name:			
Street Address									
*.				Is your Sp	ouse applyi	ng for covera	age at this time?		
City	State		Zip	☐ Yes If ves_plea	_	No	Application #2.		
Telephone number:				n yes, pres	ise nave upoc	ise complete .	Аррисацон #2.		
Social Security number:				Policyow	ner Inform	ation			
Birthdate:/_	/			-			ss (If different from the		
Sex:	☐ Female		Male	Applicant):					
Marital status:	☐ Married☐ Widowed		Single Divorced	First Middle			Last		
Do you have children?	☐ Yes		No ·	Street	Address				
With whom do you live? ☐ Spouse ☐ Rela	tive 🗆 Other	0	No one	City			State Zip		
	1			erm Care nce Plans	····		Nursing Home Insurance Plan		
				0		<u> </u>			
Select Your Nursing Home Maximum Daily Benefit (MDB) (\$50 \$300 in \$10 increments)	\$		\$		\$		\$		
Calculate Your Policy Lifetime Maximum Benefit (Nursing Home MDB x multiplier)	MDB x 1095	=	MDB :	x 1825 =		mited imited	MDB x 1095 =		
Home and Community- Based Care MDB	60% of your nur home MDB	sing		our nursing e MDB		our nursing MDB	\$0		
Waiting Period	90-day		90	-day	90-	day	90-day		
*Annual 5% Coverage Increase Offer	□ Yes □ N	0	☐ Yes	□ No	☐ Yes	□ No	☐ Yes ☐ No		
Optional Automatic 5% Compound Inflation Protection	□ Yes □ N	0	☐ Yes	□ No	☐ Yes	□ No	☐ Yes ☐ No		
Optional Nonforfeiture Benefit (providing reduced	☐ Yes ☐ No	,	☐ Yes	□ No	☐ Yes	No	☐ Yes ☐ No		

^{*} If you do not make a selection of either inflation protection options, the Annual 5% Coverage Increase Offer will go into effect. ILTC 4101 (PA)(197)



The Company You Keepw

Customized Plan (If you selected a featured plan, please proceed to the	ne Health Stat	ement)			-
1. Nursing Home Maximum Daily Benefit (NHMDB)	\$				
2. Home and Community-Based Care Maximum Daily Benefit (as a percent of NHMDB)	🗖 100%	□ 80%	G 60%	□ \$0)
3. Policy Lifetime Maximum Benefit (NHMDB x multiplier)	□ 1825 x	ited « NHMDB = « NHMDB =		-	
4. Waiting Period	🗖 20 day	⁄s □ 90 day	rs 🖵 180 da	ays	
 5. Inflation Protection: Built-in Annual 5% Coverage Increase Offer (not included if Optional Optional Automatic 5% Compound Inflation Protection 		Compound I	nflation Prote	ection is s	selected)
6. Optional Nonforfeiture Benefit	🗅 Yes	□ No			
Health Statement					•••
1. Do you currently need human assistance or supervision to perform Bathing; dressing; eating; moving in/out of a bed or chair; toileting;	2	U		□ Yes	□ No
2. Do you use any of the following? A walker; wheelchair; oxygen; di quad cane (4-pronged cane) or motorized cart	•			☐ Yes	□ No
3. Have you ever been diagnosed or treated for any of the following m	edical condit	ions?			
a. Alzheimer's Disease				□ Yes	□ No
b. Lou Gehrig's Disease				☐ Yes	□ No
c. Chronic memory loss or senility or dementia				☐ Yes	□ No
d. Multiple Sclerosis, Parkinson's Disease or Muscular Dystrophy .			•	☐ Yes	□ No
e. Multiple episodes of strokes, or Transient Ischemic Attacks (TIA)			☐ Yes	□ No
f. Cirrhosis of the Liver				☐ Yes	□ No
g. Acquired Immune Deficiency Syndrome (AIDS) or Human Immu (HIV Positive), or AIDS-Related Complex (ARC)		•		☐ Yes	□ No
4. Have you had heart, back or spine surgery within the past 6 months	s?			☐ Yes	□ No
5. Have you had a heart attack, stroke, or mini-stroke within the past					□ No
6. Have you had a Transient Ischemic Attack (TIA) within the past 24	months?	· · · · · · · · · · · · · · · · · · ·		□ Yes	□ No
If you answered yes to any part of questions 1 through	h 6 you wil	i not qual	ify for co	verage	.



	en medically advised or rec						
nursing hom	e, home for the aged, or ot	her insti	tution?	• • • • • • • • • • • • • • • • • • • •	•••••	□ Yes.	□ No
or been confi	ast five years have you been ned to a hospital, nursing ca condition that applies)						
	ck, high blood pressure, he , irregular heart beat or oth		~ .	• •		□ Yes	□ No
b. Cancer, tu	mor, Hodgkin's Disease, lyr	mphoma	, malignancy, grow	ths		□ Yes	□ No
d. Mental, en	notional or nervous disorde pells, blacking out, epilepsy,	er, depre	ssion, confusion, a	nxiety, alcohol	ism, drug addiction,		
	na, asthma, chronic obstruc	-	-	.		⊐ Yes	□ No
	steoporosis, pain in the mus or other joint replacement, an					⊇ Yes	□ No
g. Paralysis, r	numbness, visual disturban	ces, bala	nce problems, falls	s, tremors, skin	ulcers	⊒ Yes	□ No
	n medically advised or reco						
	or hospitalization?		~ .	•	• 1	⊒ Yes	□ No
10. Have you been	n treated by a health professi	ional for	any reason not pre	viously stated?		⊒ Yes	□ No
In the space below	; you MUST provide details f	for "VFS	" answers in any na	art of questions	7 though 10		
	eded, please attach a separat		answers in any pe	ir tor questions	r unough 10.		
Question #	Reason for Treatmen	t	Dates From/To	Name, Addre	ss, Telephone of Trea	ating P	hysician
							
							·
							Ţ
					· · · · · · · · · · · · · · · · · · ·	***	
				<u> </u>			
	vears, have you received dis	-	_			⊒ Yes	□ No
	xplain						
	y of the following? (On the		nes please explain l	how often)			
Exercise	☐ Yes	□ No	Work outsid	e of the home	☐ Yes		□ No
Drive a vehicle	e 🗆 Yes	□ No	Do voluntee	r work	☐ Yes		□ No



The Company You Keeps

To be completed by APPLICANT #1 and returned

Other Insurance			
1. Do you have another long-term care insurance pol- care service contract, health maintenance contract) If yes, with which company?	١? [⊒ Yes	□No
2. Did you have another long-term care insurance pollast twelve (12) months?a. If yes, with which company?b. If that policy lapsed, when did it lapse?	······	⊒ Yês ———	□ No
3. Are you covered by Medicaid?		Yes	□ No
4. Do you intend to replace any of your medical or he			
Acknowledgments			
1. I have received the "Shopper's Guide to Long-Term	Care Insurance") Yes	□ No
2. I have received the "Guide to Health Insurance for	People with Medicare" 🖸 Yes 📮 No, not eligib	le for	Medicare
Term Care Insurance Plans, the Nursing Home Insu	reviewed the Outline of Coverage and the graphs that out inflation protection. Specifically, I have reviewed trance Plan or the Customized Plan for which I have	the Lo	ong- ed
Please circle the plan for which you have applied and			
	Signature of Applicant		
Protection Against Unintended Lapse			
I understand that I have the right to designate at least tion of this long-term care insurance policy for nonpay thirty (30) days after a premium is due and unpaid.	one person other than myself to receive notice of lap ment of premium. I understand that notice will not	se or t be giv	ermina- en until
☐ I designate the following person:	☐ I elect NOT to designate any person to re	eceive	such
Name (Diago D. L.)	notice.		
Name (Please Print)	X		
Address (Please Print)	Signature of Applicant	D;	ate
Please fill in the full name and complete home address of oblease sign and date.	the person you designate. If you elect not to designate a	nother	person

Effective Date

If you are making payment with this Application, and we approve it, you will become covered on the date you sign this Application. This date will be your Policy's Effective Date. If you are not making payment with this Application, we will assign the Effective Date on the 1st or 15th day of the month following the month in which we approve it. You will become covered on that date; provided we deliver your Policy, you pay the first premium in full, and you remain in good health (as we determine) until your Policy is delivered.



The Company You Keen

Payment Mode and Author	ization for Electronic Fund Transfer	
Is payment being made with t	his application?	Yes ŌÑo
If yes, what is amount of payr	nent?	. •
I wish to pay my premiums:	☐ Annually ☐ Semi-Annually ☐ Q☐ Monthly Electronic Fund Transfer ☐ M	Quarterly
Billing address:		
If you checked Monthly Electron	nic Fund Transfer above, please attach a voided	check for the account you wish to use.
York Life Insurance Company account subsequently named by	ic Fund Transfer above, and signing the App to make monthly withdrawals against the ac by me, and such bank to process these withd any Policy issued as a result of this Applicat	count specified on the attached check or any rawals as if I had signed them, for the purpose
Agreement/Medical Author	ization	
rely on my written answers to	te and true to the best of my knowledge and the questions in this application and that if a derstand that the agent cannot determine eli	my answers are not complete and true, my pol
Application and that the Appli loss of coverage under the Poli part of the underwriting proce	d agent acknowledge that the Applicant has cant realizes that any false statement or misricy. I agree that New York Life or its represenss. If I have made payment with this applicat I understand that no coverage will be in effe	epresentation in the Application may result in tative may conduct a personal interview as tion, I agree to the terms of the Conditional
provide New York Life Insuran and treatment(s) you may have this authorization to the admir authorized representative may	nistrator, its subsidiaries, its reinsurers or the	ol or drug facility or insurance company to records including history, findings, diagnosis York Life may release information covered by medical information bureau, MIB Inc. I or an thorization is valid for two years from the date
files an application for insur- ceals for the purpose of mis	knowingly and with intent to defraud or rance or statement of claim containing a leading, information concerning any fac me and subjects such person to criminal	my materially false information or con- the material thereto commits a fraudulent
CAUTION: If your answers of the right to deny benefits of	on this Application are incorrect or untru rescind your policy, subject to the provi	e, New York Life Insurance Company has isions of the Policy.
		<u> </u>
Date	Applicant's Name (Please Print)	Signature of Applicant
Date Owner's Na	ame, if other than Applicant (Please Print)	X Signature of Owner
3,110,131		Signature of Owner
Date Wi	tness/Agent's Name (Please Print)	Signature of Witness/Agent
Agent's License		-

APPLICATION FOR LONG-TERM CARE OR NURSING HOME INSURANCE

NEW YORK LIFE INSURANCE COMPANY LONG-TERM CARE ADMINISTRATION • 98 San Jacinto • Suite 800 • Austin, TX 78701



Applicant Information									
"You", "Your" and "I" refe Applicant's full name and	er to the Applicant. Laddress:	All quest	ions mus						
rippiicants full hance and	a address.			Does you		irrently have □ No	e LTC cove.	rage with NYL	
First N	Middle		Last	If yes, wh	nat is Spous	e's name:			
Street Address					y number:				
				Is your Sp	pouse apply		rage at this	time?	
City	State		Zip	☐ Ye	s ase have Spo	□ No	a Applicatio	- #O	
Telephone number:				ii yes, pice	use nave spe	ase complett	е мррисацо	II #Z.	
Social Security number:				Policyow	vner Inforn	nation			
Birthdate:/	/						ress (If diffe	rent from the	
Sex:	☐ Female	☐ Mal	le	Applicant):		(ii dinie	ion nom the	
Marital status:	☐ Married☐ Widowed	Sing Dive	gle orced	First		Middle	le Last		
Do you have children?	☐ Yes	□ No		Street	Address				
With whom do you live? Spouse D Rela	ntive 🗖 Other	□ No	one	City			State	Zip	
				erm Care nce Plans			Nurs Insu	ing Home ance Plan	
				0		0	7		
Select Your Nursing Home Maximum Daily Benefit (MDB) (\$50 \$300 in \$10 increments)	\$	_	\$		\$		\$		
Calculate Your Policy Lifetime Maximum Benefit (Nursing Home MDB x multiplier)	MDB × 1095	=	MDB >	x 1825 =	unlimited \$ unlimited		MDB x 1095 =		
Home and Community- Based Care MDB	60% of your num home MDB	sing 8		our nursing e MDB		our nursing MDB		\$0	
Waiting Period	90-day		90-	day	90	-day	9	0-day	
Annual 5% Coverage Increase Offer	☐ Yes ☐ No	D	☐ Yes	□ No	☐ Yes	□ No	☐ Yes		
Optional Automatic 5% Compound Inflation Protection	☐ Yes ☐ No)	☐ Yes	□ No	☐ Yes	□ No	☐ Yes	i □ No	
Optional Nonforfeiture Benefit (providing reduced penefits after policy lapse)	□ Yes □ No		☐ Yes	□ No	☐ Yes	□ No	☐ Yes	□ No	
							J 1		

^{*} If you do not make a selection of either inflation protection options, the Annual 5% Coverage Increase Offer will go into effect. ILTC 4101 (PA)(197)



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Customized Plan (If you selected a featured plan, please proceed to the l	Health State	ement)			
1. Nursing Home Maximum Daily Benefit (NHMDB)					
2. Home and Community-Based Care Maximum Daily Benefit (as a percent of NHMDB)	1 00%	□ 80%	□ 60%	□ \$0)
3. Policy Lifetime Maximum Benefit (NHMDB x multiplier)	□ 1825 x	NHMDB =	= \$ = \$		
4. Waiting Period	□ 20 days	s 🖵 90 day	s 🖵 180 da	iys	
 5. Inflation Protection: Built-in Annual 5% Coverage Increase Offer (not included if Optional Act Optional Automatic 5% Compound Inflation Protection 	utomatic 5%				selected)
6. Optional Nonforfeiture Benefit	☐ Yes	□ No			
Health Statement	`				
1. Do you currently need human assistance or supervision to perform any Bathing: dressing; eating; moving in/out of a bed or chair; toileting; both	y of the fol wel or blac	lowing act	ivities?	□ Yes	□ No
2. Do you use any of the following? A walker; wheelchair; oxygen; dialys quad cane (4-pronged cane) or motorized cart	sis; respirat	tor;			
3. Have you ever been diagnosed or treated for any of the following medic					
a. Alzheimer's Disease				☐ Yes	□ No
b. Lou Gehrig's Disease					□ No
c. Chronic memory loss or senility or dementia					□ No
d. Multiple Sclerosis, Parkinson's Disease or Muscular Dystrophy					
e. Multiple episodes of strokes, or Transient Ischemic Attacks (TIA) .					□ No
f. Cirrhosis of the Liver					□ No
g. Acquired Immune Deficiency Syndrome (AIDS) or Human Immuno-(HIV Positive), or AIDS-Related Complex (ARC)	-deficiency	Virus			□ No
4. Have you had heart, back or spine surgery within the past 6 months? .					□ No
5. Have you had a heart attack, stroke, or mini-stroke within the past 12 n					□ No
6. Have you had a Transient Ischemic Attack (TIA) within the past 24 mon					□ No
If you answered yes to any part of questions 1 through 6					



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	een medically advised or red ne, home for the aged, or of					□ No	
8. Within the por been con	past five years have you bee fined to a hospital, nursing condition that applies)	n diagnose	d, received treat	tment, taken me	edication		
	ick, high blood pressure, he n, irregular heart beat or oth		0 ,	O . J		□ No	
b. Cancer, to	ımor, Hodgkin's Disease, ly	mphoma, r	nalignancy, grov	vths	🗅 Yes	□ No	
c. Diabetes	• • • • • • • • • • • • • • • • • • • •				🖸 Yes	□ No ¯	
	motional or nervous disord pells, blacking out, epilepsy			-	-	□ No	
= =	ma, asthma, chronic obstruenge conditions	•	•	o.		□ No	
f • Arthritis, osteoporosis, pain in the muscles or joints, disorders of the bones, joints or spine, fracture, hip, knee or other joint replacement, amputation or any conditions causing crippling limited motion . \square Yes \square							
g. Paralysis, numbness, visual disturbances, balance problems, falls, tremors, skin ulcers							
	en medically advised or rec			•	•		
	or hospitalization?				•		
10. Have you bee	en treated by a health profess	ional for ar	ny reason not pre	eviously stated?	Yes	□ No	
	v, you MUST provide details eeded, please attach a separa		answers in any p	art of questions	7 through 10.		
Question #	Reason Consulted/Treat	ment l	Dates From/To	Name, Addre	ss, Telephone of Treating F	hysician	
						-	
							
11. In the past 5	years, have you received di	sability or	worker's compe	nsation paymen	ts? 🗅 Yes	□ No	
If yes, please	explain						
12. Do you do ar	ny of the following? (On th	e blank line	s please explain	how often)			
Exercise	☐ Yes	□ No	Work outsic	le of the home	□ Yes	□ No	
Drive a vehic	le 🔾 Yes	_ □ No	Do voluntee	er work	☐ Yes	□ No	



To be completed by APPLICANT #2 and returned

Other Insurance		
1. Do you have another long-term care insurance policy o care service contract, health maintenance contract)? If yes, with which company?	🖵 Ye	s 🗆 No
2. Did you have another long-term care insurance policy of last twelve (12) months?		s 🔾 No
3. Are you covered by Medicaid?	🖵 Yer	s 🗅 No
4. Do you intend to replace any of your medical or health	insurance coverage with this policy? \square Yes	s 🔾 No
Acknowledgments		
1. I have received the "Shopper's Guide to Long-Term Care	e Insurance"	s 🛭 No
2. I have received the "Guide to Health Insurance for Peop	ple with Medicare" 🖸 Ýes 🛛 No, not eligible fo	or Medicare
benefits and premiums of this policy with and without Term Care Insurance Plans, the Nursing Home Insurance Please circle the plan for which you have applied and sign	inflation protection. Specifically, I have reviewed the ce Plan or the Customized Plan for which I have app	Long- olied.
	Signature of Applicant	
Protection Against Unintended Lapse		
I understand that I have the right to designate at least one tion of this long-term care insurance policy for nonpaymenthirty (30) days after a premium is due and unpaid.	•	
☐ I designate the following person:	☐ I elect NOT to designate any person to recein notice.	ve such
Name (Please Print)	X	
Address (Please Print)	Signature of Applicant	Date
Please fill in the full name and complete home address of the please sign and date.	person you designate. If you elect not to designate anoti	her person

Effective Date

If you are making payment with this Application, and we approve it, you will become covered on the date you sign this Application. This date will be your Policy's Effective Date. If you are not making payment with this Application, we will assign the Effective Date on the 1st or 15th day of the month following the month in which we approve it. You will become covered on that date; provided we deliver your Policy, you pay the first premium in full, and you remain in good health (as we determine) until your Policy is delivered.



To be completed by APPLICANT #2 and returned

Payment M	ode and Author	zation for Electro	onic Fund Transfe	•		
Is payment b	eing made with th	nis application? .				🗅 Yes 🚨 No
If yes, what i	s amount of paym	ent?		ì		
I wish to pay	my premiums:	☐ Annually ☐ Monthly Elec	☐ Semi-Annually ctronic Fund Trans		•	Monthly nStay" Withdrawal
Billing addre	ss:			-		
If you checked	d Monthly Electron	ic Fund Transfer a	above, please attach	a voided check	for the	account you wish to use.
York Life Insaccount subs	urance Company equently named b	to make monthly by me, and such b	withdrawals agains	t the account e withdrawals	specific	w, I request and authorize New ed on the attached check or any had signed them, for the purpose
Agreement	/Medical Author	zation				
rely on my w	ritten answers to	the questions in t	his application and	that if my an	iswers a	erstand that the Company will re not complete and true, my polalter the terms of the proposed
Application a loss of covera part of the un	and that the Appli age under the Poli nderwriting proce	cant realizes that a cy. I agree that Ne ss. If I have made	any false statement ew York Life or its i payment with this	or misreprese epresentative application, I	entation may co agree t	ead to him/her, the completed in the Application may result in onduct a personal interview as the terms of the Conditional pplication has been approved.
provide New and treatmen this authorized authorized re	York Life Insurants (s) you may have ation to the admin presentative may	ce Company, or the about my physiconistrator, its subsice request a copy of	he administrator, da cal and mental heal diaries, its reinsure	ita and record h. New York s or the medi This authoriz	is includ Life ma ical info	ility or insurance company to ding history, findings, diagnosis by release information covered by the stream of the date of two years from the date
files an app ceals for the	dication for insue purpose of mis	rance or statemosleading, inform	ent of claim conto	ining any m any fact ma	naterial Iterial t	ce company or other person lly false information or con- hereto commits a fraudulent enalties.
CAUTION: If the right to	f your answers o deny benefits o	on this Application rescind your p	on are incorrect o olicy, subject to th	r untrue, Ne e provision:	ew Yorks of the	k Life Insurance Company has Policy.
					X	·
Date		Applicant's Name	(Please Print)			Signature of Applicant
Date	Owner's M	ama if other than	Applicant (Please	Print)	<u>X</u>	Signature of Owner
Date	Owners IV	ame, ii omer man	търрпсант (Flease		v	Signature of Owner
Date	W	itness/Agent's Nan	ne (Please Print)		<u>X</u>	Signature of Witness/Agent
	Agent's Licens	e No.				

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